## PERFORMANCE TRUCK - BROOKSHIRE

34211 Katy Freeway, Brookshire, Texas 77423

Phone: (281) 239-7383 BUYER'S ORDER

Date Prepared: 03-03-2022 Delivery Date: Q4 2022 Build Salesman: Dre	w Vest	Branch: Brookshire						
Purchaser: Fort Bend County	Telephone: 281-342-6185 Fax:							
Mailing Address: 201 Payne Lane City: Richmond State: TX Zip: 77469		County: Fort Bend						
Physical Address: 201 Payne Lane City: Richmond State: TX Zip: 77469		County: Fort Bend						
Description: NEW 2023 KENWORTH T880	Email Address: mike.starkey@	@fortbendcountytx.gov						
Mileage: Color: L0436 Sierra Blue NOTE: Sales tax and license fee m	ay apply but are not included in this quote.							
VIN: TO ORDER Comments: See attached vehicle summary, quote ID # QUC	0-832126-B9M5X7.							
Purchaser's Agent: Mike Starkey Title: GM Fleet Operations	License Type: Commerc	cial Account # FBC						
LICENSE - TITLE INFORMATION								
Months: 12 Tractor: Truck: X Trailer: Body Type: DUMP	Color: BLU Tons:	GCW: 54600						
Apportioned: IMC # Combination: Com'l: X Token Traile	er: Gas: Diesel: X							
INSURANCE INFORMATION	1							
AGENCY:	SELLING PRICE*	176,938.89						
NAME: PHONE:	BUY BOARD CONTRACT 601-19	400.00						
LIEN INFORMATION	CASH PRICE W/ACCESS.	177,338.89						
NAME: LIEN DATE:	TRADE IN ALLOWANCE	-						
ADDRESS: PHONE:	NET CASH DIFFERENCE	177,338.89						
CITY, STATE, ZIP:	FEDERAL RETAIL EXCISE TAX	-						
COMMENTS:	NET PRICE	177,338.89						
AMOUNT: NAME:	STATE SALES TAX	-						
	LICENSE MO. & FEE	-						
ADDITIONAL INFORMATION	TITLE FEE (INCLUDES \$5 TAG FEE)	5.00						
This quote is for 1 unit for ASAP build, FOB - Brookshire, TX.	COMMERCIAL INSPECTION FEE	40.00						
PO 205282 - Dated 10/26/2021	DEALER'S INVENTORY TAX	406.11						
2023 Kenworth T880 Dump Truck	DOCUMENTARY FEE**	75.00						
Cummins X15 EPA Eng - 450 HP/Eaton Automated Transmission - 10 Spd	EXTENDED WARRANTY	4,030.00						
15' Truck Fabricators Dump Bed w/ 3/16 Floor Material & Donovan Bullet Electric	SUBTOTAL	181,895.00						
Tarp system primed/painted installed	BALANCE OWED ON TRADE	-						
	SUBTOTAL	181,895.00						
	PREPAYMENT	-						
***Build scheduled in Q4 2022. Delivery Date To Be Determined.	BALANCE DUE UPON DELIVERY	181,895.00						
		l						
DISCLAIMER OF WARRANTY	* PRICE IS SUBJECT TO INDUSTRY AND ENVIRONMENTAL							
Any warranties on the products sold hereby are those made by the manufacturer. The seller,	COST IMPACTS BEYOND THE CONTROL OF PERFORMANCE TRUCK							
CLEVELAND MACK SALES, INC., PERFORMANCE TRUCK OR PERFORMANCE TRAILER,	** A DOCUMENTARY FEE IS NOT AN OFFICIAL FEE. A DOCUMENTARY							
hereby expressly disclaims all warranties, either express or implied, including any implied warranty	FEE IS NOT REQUIRED BY LAW, BUT MAY BE CHARGED TO BUYERS							
of merchantability or fitness for a particular purpose, and CLEVELAND MACK SALES, INC.,	FOR HANDLING DOCUMENTS RELATING TO THE SALE. A DOCUMENTARY							
PERFORMANCE TRUCK OR PERFORMANCE TRAILER neither assumes nor authorizes	FEE MAY NOT EXCEED A REASONABLE AMOUNT AGREED TO BY THE							
any other person to assume for it any liability in connection with the sale of said products.	PARTIES. THIS NOTICE IS REQUIRED BY LAW.							
Vehicle(s) are subject to prior sale and will not be held more than five working days.								
PURCHASER	THIS ORDER NOT BINDING UNTIL ACCEPTED BY DEAL	.ER.						
SALESPERSON	ACCEPTED BY							



## March 3, 2022

To: Kenworth Dealer Principals

Subject: MY 2023 Pricing Surcharge

Kenworth Dealer Partners,

The Transportation industry continues to be challenged by unprecedented and escalating economic conditions. This prolonged environment has resulted in cost increases that have far exceeded original expectations. These raw material and component cost increases are driven by, but not limited to, microchip processors, steel, aluminum, resins, and rubber. Factors further contributing to the economic instability include the impact of industry wide labor shortages, the expediting of components, and the highest inflation in nearly 40 years.

Recognizing the impact to our dealers and customers, Kenworth and PACCAR have worked to mitigate these increases while continuing to maintain factory production and customer deliveries. However, because of this continued volatility, it is necessary for Kenworth to implement a pricing surcharge on 2023 MY trucks.

## Kenworth Model Year 2023 surcharge details:

- \$5,000 Heavy Duty pricing surcharge on all MY 2023 orders.
- \$3,500 Medium Duty pricing surcharge on all MY 2023 orders.
- Surcharge will be applied to chassis firm scheduled on or after April 1, 2022.
- Surcharge will be rolled into "Total Surcharge/Options Not Subject to Discount" line on invoice.
- Kenworth Dealers are responsible for notifying customers of the surcharge immediately.
- HD and MD trucks may be cancelled at no charge by March 18, 2022.
- Standard cancellation policy rules will apply starting March 19, 2022.

These are difficult times to navigate. Kenworth respects and honors the partnerships that have been built with both dealers and customers. Together we will manage through these challenges.

Please contact your District Sales Manager or Region Sales Manager with questions.

Kevin Baney
Kenworth General Manager &
PACCAR Vice President

Jim Walenczak Kenworth Assistant General Manager Sales & Marketing

## **CERTIFICATE OF INTERESTED PARTIES**

FORM **1295** 

						1 01 1		
	Complete Nos. 1 - 4 and 6 if there are interested parties. Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.			OFFICE USE ONLY CERTIFICATION OF FILING				
1	Name of business entity filing form, and the city, state and country of the business entity's place of business.			Certificate Number:				
	Cleveland Mack Sales, Inc. dba Performance Truck			2022-955389				
	CLEVELAND, TX United States			Date Filed:				
2	Name of governmental entity or state agency that is a party to the contract for which the form is being filed.			11/14/2022				
	Fort Bend County			Date Acknowledged: 11/22/2022				
3	Provide the identification number used by the governmental entidescription of the services, goods, or other property to be provided in the services of the ser			the con	tract, and prov	ride a		
	KW 2023 T880 Purchase of New Kenworth 2023 T880							
4		City, State, Country (place of busine		Nature of interest				
	Name of Interested Party			· -	(check ap	Intermediary		
Sv	veeten, RC	Cleveleand, TX U	nited States		x			
Ma	artin, Skip	Cleveland, TX Ur	ited States		X			
Υe	eager, Dayne	Cleveland , TX U	nited States		X			
5	Check only if there is NO Interested Party.							
6	UNSWORN DECLARATION							
	My name is	, and my date of birth is						
	My address is(street)	,(city)		, ate)	(zip code)	, (country)		
	I declare under penalty of perjury that the foregoing is true and correct		(0.	-,	(1 )	V//		
	Executed inCount	y, State of	, on the _	day	of(month)	, 20 (year)		
		Signature of authorized agent of contracting business entity (Declarant)						