



June 6, 2022

Fort Bend County Purchasing
301 Jackson Street, Suite 201
Richmond, TX 77469

To whom it may concern:

Over the last year, we have incurred several increases such as material price, fuel cost and freight surcharges. I have attached supplier letters as proof.

Per our contract with Fort Bend County Bid #20-040 / PO# 204186, General Requirements Escalation Clause, we are requesting Commissioners Court approval to increase the price for awarded items. We have attached a list of current prices / price increases.

Lone Star truly enjoys working with Fort Bend County and we look forward to continuing to do so in the future. However, at the current contract prices, we cannot continue to perform the quality of work that we are proud of and you have come to expect. This decision was not made lightly and was put off as long as possible but unfortunately, we cannot afford to continue absorbing the increases. We regret having to make this request and hope that you understand. If you need any other information from us, please let me know.

Sincerely,

Joanne Otto
President

Fort Bend County
Bid #20-040

Description	Current Price	Percent of Increase	Proposed Price
4" white or yellow painted surface	\$0.18	16.70%	\$0.21
4" Solid dbl yellow	\$0.18	16.70%	\$0.21
4" skip yellow	\$0.18	16.70%	\$0.21
24" white	\$2.00	20.00%	\$2.40
12" white	\$1.00	20.00%	\$1.20
arrow	\$55.00	20.00%	\$66.00
ONLY	\$55.00	20.00%	\$66.00
Type IA marker	\$3.00	20.00%	\$3.60
Type IIAA marker	\$3.50	20.00%	\$4.20
P&I Clear/ red markers - bitumen	\$3.50	20.00%	\$4.20
P&I Clear/ red markers - epoxy	\$4.50	20.00%	\$5.40
P&I Clear/ blue - bitumen	\$5.00	20.00%	\$6.00
P&I Clear/ blue - epoxy	\$7.00	20.00%	\$8.40
8" white or yellow	\$0.98	20.00%	\$1.18
Description	Current Price	Percent of Decrease	Proposed Price
Railroad Crossing	\$120.00	20.00%	\$100.00

Fort Bend County Tabulation

Bid 20-040

Term Contract for Pavement Painting and Marking Services and Supplies for Various Roads

Term: April 1, 2020 through March 31, 2021

Awarded 2/11/20: Lone Star Pavement Services

Renewal Approved 02/23/21: April 1, 2021 through March 31, 2022

Renewal Approved 02/22/22: April 1, 2022 through March 31, 2023

Lawson # 14081

Description	Estimated Annual Quantity	Lone Star Pavement Services Conroe, TX		Stripes and Stops Co., Inc. Houston, TX	
		Form 1295		Form 1295	
		Yes			
		Unit Bid Price	Extended Total	Unit Bid Price	Extended Total
4" White or Yellow Painted (water base paint) Surface, per linear foot of actual painted surface	369,600	\$ 0.18	\$ 66,528.00	\$ 0.21	\$ 77,616.00
No Passing Zone for solid double yellow, per linear foot of actual painted surface	422,400	\$ 0.18	\$ 76,032.00	\$ 0.32	\$ 135,168.00
No Passing Zone for solid yellow with a yellow skip, per linear foot of actual painted surface	422,400	\$ 0.18	\$ 76,032.00	\$ 0.32	\$ 135,168.00
White 24" stop bars, per linear foot of actual painted (water base paint) surface	15,840	\$ 2.00	\$ 31,680.00	\$ 1.75	\$ 27,720.00
White 12" cross walk bars, per linear foot of actual painted (water base paint) surface	26,400	\$ 1.00	\$ 26,400.00	\$ 1.00	\$ 26,400.00
Stencil, white (water base paint), all directional arrows, per each	30	\$ 55.00	\$ 1,650.00	\$ 40.00	\$ 1,200.00
"ONLY" stencil, per MUTCD standards, per each	30	\$ 55.00	\$ 1,650.00	\$ 50.00	\$ 1,500.00
Type IA reflective amber pavement raised marking buttons including installation, per each	10,000	\$ 3.00	\$ 30,000.00	\$ 3.00	\$ 30,000.00
Type IIAA reflective amber pavement raised marking buttons including installation, per each	10,000	\$ 3.50	\$ 35,000.00	\$ 3.75	\$ 37,500.00
Provide and install w/Bitumen, Clear/Red lens RPM raised pavement marker, per each	10,000	\$ 3.50	\$ 35,000.00	\$ 3.75	\$ 37,500.00
Provide and install w/Epoxy, Clear/Red lens RPM raised pavement marker, per each	10,000	\$ 4.50	\$ 45,000.00	\$ 3.75	\$ 37,500.00
Provide and install w/Bitumen, Clear/Blue lens RPM raised pavement marker, per each	500	\$ 5.00	\$ 2,500.00	\$ 6.00	\$ 3,000.00
Provide and install w/Epoxy, Clear/Blue lens RPM raised pavement marker, per each	500	\$ 7.00	\$ 3,500.00	\$ 6.00	\$ 3,000.00
8" White or Yellow Painted (water base paint) Surface, per linear foot, of actual painted surface	52,800	\$ 0.98	\$ 51,744.00	\$ 0.38	\$ 20,064.00
Rail Road Crossing, Stencil (water base paint), installed, per each	30	\$ 120.00	\$ 3,600.00	\$ 100.00	\$ 3,000.00
Grand Total:		\$ 486,316.00		\$ 576,336.00	

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

**OFFICE USE ONLY
CERTIFICATION OF FILING****1 Name of business entity filing form, and the city, state and country of the business entity's place of business.**

Texas Lone Star Pavement Services, LLC
Conroe, TX United States

Certificate Number:
2022-900874

Date Filed:
06/17/2022

Date Acknowledged:
07/26/2022

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Fort Bend County

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

204186
Pavement Painting and Marking Supplies and Service

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary

5 Check only if there is NO Interested Party.**6 UNSWORN DECLARATION**

My name is _____, and my date of birth is _____.

My address is _____, _____, _____, _____, _____.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in _____ County, State of _____, on the _____ day of _____, 20____.
(month) (year)

Signature of authorized agent of contracting business entity
(Declarant)