

2323 Greens Road  
Houston, TX 77032



(281) 821-3307 Office  
(281) 821-5680 Fax

October 14, 2021

RE: Price Increases for Products/Services

To Whom It May Concern,

Stripes & Stops Company, Inc. saw in 2020/2021 some of the most stringent price increases in the history of the company. The cost of raw materials have fluctuated dramatically which as created a general upturn in pricing, not only with metals for signs, but also the component chemicals in paint and thermoplastic. We exert a large amount of effort to keep our prices consistent/stable for all of our clients and typically absorb any additional costs when possible and we have done so up to this point; however with the most recent increases this is not sustainable any longer. This is only reflecting the material cost increases and not the consumable increases such as fuel, labor, freight, insurance, etc.... We try to maintain transparency to the best of our ability.

If you have any questions or concerns please do not hesitate to contact me directly. WE appreciate and thank you for your business past, present and future.

Sincerely,

A handwritten signature in black ink, appearing to read "Edward Canche, Jr.", written over a white background.

Edward Canche', Jr – Estimator/Project Manager  
Stripes & Stops Company, Inc.  
2323 Greens Road  
Houston, TX 77032  
(281) 821-3307

Fort Bend County Bid 20-043  
Thermoplastic Traffic Coating on Various Roads

Thermoplastic Description	Original PRICE	UNIT	Adjusted PRICE	UNIT	Change
Grind off existing 4" converted lines	\$ 0.35	LF	\$ 0.43	LF	22.86%
Grind off existing 8" converted lines	\$ 0.75	LF	\$ 0.91	LF	21.33%
Grind off existing 12" converted lines	\$ 1.25	LF	\$ 1.52	LF	21.60%
Grind off existing 24" converted lines	\$ 1.50	LF	\$ 1.81	LF	20.67%
Provide and apply 4" primer coat	\$ 0.13	LF	\$ 0.16	LF	23.08%
Provide and apply 8" primer coat	\$ 0.22	LF	\$ 0.27	LF	22.73%
Provide and apply 12" primer coat	\$ 0.75	LF	\$ 0.91	LF	21.33%
Provide and apply 24" primer coat	\$ 1.40	LF	\$ 1.69	LF	20.71%
Provide and apply primer coat for arrows	\$ 25.00	EA	\$ 30.00	EA	20.00%
Provide and apply primer coat for ONLY stencils	\$ 35.00	EA	\$ 42.50	EA	21.43%
Provide and apply 4" yellow thermoplastic coating	\$ 0.37	LF	\$ 0.45	LF	21.62%
Provide and apply 4" white thermoplastic coating	\$ 0.37	LF	\$ 0.45	LF	21.62%
Provide and apply 8" yellow thermoplastic coating	\$ 0.91	LF	\$ 1.09	LF	19.78%
Provide and apply 8" white thermoplastic coating	\$ 0.91	LF	\$ 1.09	LF	19.78%
Provide and apply 12" yellow thermoplastic coating	\$ 1.60	LF	\$ 1.90	LF	18.75%
Provide and apply 12" white thermoplastic coating	\$ 1.60	LF	\$ 1.90	LF	18.75%
Provide and apply 24" yellow thermoplastic coating	\$ 3.00	LF	\$ 3.55	LF	18.33%
Provide and apply 24" white thermoplastic coating	\$ 3.00	LF	\$ 3.55	LF	18.33%
Provide and apply thermoplastic coating for arrows	\$ 85.00	EA	\$ 101.00	EA	18.82%
Provide and apply thermoplastic coating for ONLY stencils	\$ 100.00	EA	\$ 118.50	EA	18.50%
Provide and install raised pavement marking (RPM) one way clear lens and epoxy	\$ 3.75	EA	\$ 4.50	EA	20.00%
Provide and install raised pavement marking (RPM) two way red/clear lens and epoxy	\$ 3.75	EA	\$ 4.50	EA	20.00%
Provide and install raised pavement marking (RPM) one way amber lens and epoxy	\$ 3.75	EA	\$ 4.50	EA	20.00%
Provide and install raised pavement marking (RPM) two way amber lens and epoxy	\$ 3.75	EA	\$ 4.50	EA	20.00%
Provide and install raised pavement marking (RPM) two way blue lens and epoxy	\$ 4.50	EA	\$ 5.50	EA	22.22%
Removal of existing Rail Road Crossing	\$ 90.00	EA	\$ 107.00	EA	18.89%
Pavement Sealer for Rail Road Crossing	\$ 80.00	EA	\$ 95.00	EA	18.75%
Provide and apply thermoplastic Rail Road Crossing	\$ 250.00	EA	\$ 296.00	EA	18.40%

**Fort Bend County Tabulation  
Bid 20-043  
Thermoplastic Traffic Coating on Various Roads**

**Term: April 1, 2020 through March 31, 2021**

**Awarded 2/11/20: Stripes and Stops Co., Inc.**

**Renewal Approved 02/23/21: April 1, 2021 through March 31, 2022**

**Lawson # 14084**

Item Number	Description	Estimated Annual Quantity	Stripes and Stops Co., Inc. Houston, TX		Lone Star Pavement Services Conroe, TX	
			Form 1295		Form 1295	
			Yes			
			Unit Bid Price	Extended Total	Unit Bid Price	Extended Total
1	Grind off existing 4" converted lines, per linear foot	450	\$ 0.35	\$ 157.50	\$ 0.60	\$ 270.00
2	Grind off existing 8" converted lines, per linear foot	450	\$ 0.75	\$ 337.50	\$ 0.80	\$ 360.00
3	Grind off existing 12" converted lines, per linear foot	450	\$ 1.25	\$ 562.50	\$ 1.00	\$ 450.00
4	Grind off existing 24" converted lines, per linear foot	450	\$ 1.50	\$ 675.00	\$ 2.00	\$ 900.00
5	Provide and apply 4" primer coat, per liner foot	248	\$ 0.13	\$ 32.24	\$ 0.10	\$ 24.80
6	Provide and apply 8" primer coat, per liner foot	248	\$ 0.22	\$ 54.56	\$ 0.20	\$ 49.60
7	Provide and apply 12" primer coat, per liner foot	400	\$ 0.75	\$ 300.00	\$ 0.30	\$ 120.00
8	Provide and apply 24" primer coat, per liner foot	152	\$ 1.40	\$ 212.80	\$ 0.50	\$ 76.00
9	Provide and apply primer coat for arrows, per each	4	\$ 25.00	\$ 100.00	\$ 5.00	\$ 20.00
10	Provide and apply primer coat for ONLY stencils, per each	4	\$ 35.00	\$ 140.00	\$ 5.00	\$ 20.00
11	Provide and apply 4" yellow thermoplastic coating, per liner foot	248	\$ 0.37	\$ 91.76	\$ 0.61	\$ 151.28
12	Provide and apply 4" white thermoplastic coating, per liner foot	248	\$ 0.37	\$ 91.76	\$ 0.61	\$ 151.28
13	Provide and apply 8" yellow thermoplastic coating, per liner foot	248	\$ 0.91	\$ 225.68	\$ 0.71	\$ 176.08
14	Provide and apply 8" white thermoplastic coating, per liner foot	248	\$ 0.91	\$ 225.68	\$ 0.71	\$ 176.08
15	Provide and apply 12" yellow thermoplastic coating, per liner foot	400	\$ 1.60	\$ 640.00	\$ 1.45	\$ 580.00
16	Provide and apply 12" white thermoplastic coating, per liner foot	400	\$ 1.60	\$ 640.00	\$ 1.45	\$ 580.00
17	Provide and apply 24" yellow thermoplastic coating, per liner foot	152	\$ 3.00	\$ 456.00	\$ 3.00	\$ 456.00
18	Provide and apply 24" white thermoplastic coating, per liner foot	152	\$ 3.00	\$ 456.00	\$ 3.00	\$ 456.00
19	Provide and apply thermoplastic coating arrows, each	4	\$ 85.00	\$ 340.00	\$100.00	\$ 400.00
20	Provide and apply thermoplastic coating ONLY stencils, arrows, each	4	\$100.00	\$ 400.00	\$125.00	\$ 500.00

Item Number	Description	Estimated Annual Quantity	Stripes and Stops Co., Inc. Houston, TX		Lone Star Pavement Services Conroe, TX	
			Unit Bid Price	Extended Total	Unit Bid Price	Extended Total
21	Provide and install raised pavement marking (RPM) one way clear lens and epoxy, per each	5280	\$ 3.75	\$ 19,800.00	\$ 4.00	\$ 21,120.00
22	Provide and install raised pavement marking (RPM) two way red/clear lens and epoxy, per each	5280	\$ 3.75	\$ 19,800.00	\$ 4.50	\$ 23,760.00
23	Provide and install raised pavement marking (RPM) one way amber lens and epoxy, per each	5280	\$ 3.75	\$ 19,800.00	\$ 4.00	\$ 21,120.00
24	Provide and install raised pavement marking (RPM) two way amber lens and epoxy, per each	5280	\$ 3.75	\$ 19,800.00	\$ 4.50	\$ 23,760.00
25	Provide and install raised pavement marking (RPM) two way blue lens and epoxy, per each	200	\$ 4.50	\$ 900.00	\$ 7.00	\$ 1,400.00
26	Removal of existing Rail Road Crossing, per each	20	\$ 90.00	\$ 1,800.00	\$100.00	\$ 2,000.00
27	Pavement Sealer for Rail Road Crossing, per each	20	\$ 80.00	\$ 1,600.00	\$ 25.00	\$ 500.00
28	Provide and apply thermoplastic Rail Road Crossing, per each	20	\$250.00	\$ 5,000.00	\$150.00	\$ 3,000.00
<b>Grand Total:</b>			<b>\$ 94,638.98</b>		<b>\$ 102,577.12</b>	

# CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.  
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

**OFFICE USE ONLY  
CERTIFICATION OF FILING**

Certificate Number:  
2021-812807

Date Filed:  
10/14/2021

Date Acknowledged:  
10/26/2021

**1 Name of business entity filing form, and the city, state and country of the business entity's place of business.**  
Stripes & Stops Company Inc.  
Houston, TX United States

**2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.**  
Fort Bend County

**3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.**  
B20-043  
Thermoplastic Traffic Coating

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	McKinley, Steven	Houston, TX United States		X

**5 Check only if there is NO Interested Party.**

**6 UNSWORN DECLARATION**

My name is \_\_\_\_\_, and my date of birth is \_\_\_\_\_.

My address is \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_.  
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in \_\_\_\_\_ County, State of \_\_\_\_\_, on the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.  
(month) (year)

\_\_\_\_\_  
Signature of authorized agent of contracting business entity  
(Declarant)