## Fort Bend County Tabulation Bid 20-047 Term Contract for Diesel Exhaust Fluid

Awarded 02/25/20: Low Bidder per Item

### Renewal Term Approved 1/05/21: April 1, 2021 through March 31, 2022

Diesel Exhaust Fluid	Bulk Delivery, price per gallon	2-1/2 Gallon Containers, per container	Form 1295			
	Lawson 1					
	10382					
A. J. Hurt Jr., Inc. division of Reladyne LLC Houston	\$ 1.39	\$ 8.33	Yes			
Sundance Fuels, LTD Spring	\$ 1.40	\$ 8.48				
Sun Coast Resources Houston	Disqualified: Altered terms and conditions.					



3310 Alice Street Houston, TX 77021 Office: 713-747-7411 Fax: 713-747-7418 www.reladyne.com

**Fort Bend County Purchasing Department** Travis Annex 301 Jackson, Suite 201 Richmond, Texas 77469

May 17,2021

Per Hurt/Reladyne contract with Fort Bend County Bid 20-047 General Requirements;1.35 escalation clause. Hurt/Reladyne is requesting Commissioners Court approval to increase the contract price for awarded items. I have attached a copy of price increase and increases from Reladyne suppliers as proof of increase.

Crayton Nelson Consultant 713-826-2602

crayton.nelson@reladyne.com

Reladyne



8280 Montgomery Road, Suite 101 Cincinnati, OH 45236

Office: 513.489.6000 www.reladyne.com

May 3, 2021

Dear Valued RelaDyne Customer,

RelaDyne has received industry notifications from the major manufacturers regarding an additional increase in Diesel Exhaust Fluids up to 52% since January 1, 2021. This adjustment in pricing from our manufacturers is due to increasing costs for raw materials, international demand for DEF, and continued supply disruptions. Certain packages have increased more than others.

In response to these market announcements and increases from our manufacturers, RelaDyne's price to contract customers will change effective May 31, 2021. To receive current pricing, orders must be placed by May 28, 2021.

It is our commitment to keep each customer educated on market conditions, technology changes, and product offerings. Please consult your RelaDyne sales representative with any questions or concerns.

On behalf of RelaDyne, we understand the interruption and impact these changes and volatility cause to your business, especially during these very uncertain and sensitive times. We appreciate your partnership of trust with our organization, and we will continue to communicate all changes to market conditions in the future.

Sincerely,

Rick Norton

Strategic Pricing Manager

Rull Unton

#### Fort Bend County Pricing Form

#### BID 20-047

#### Term Contract for Diesel Exhaust Fluid

### April 1,2020

Diesel Exhaust Fluid	PRODUCT	PACK SIZE	UOM	ID UOI	Bid Price	Increase 05/31/2021	Price 06/31/2021
Diesel Exhaust Fluid/Lawson 10382	AllFleet DEF	Bulk	GAL	GAL	\$ 1.39	25%	\$ 1.7
Diesel Exhaust Fluid/Lawson 11256	AllFleet DEF	2 1/2 gallon	container	GAL	\$ 8.33	25%	\$ 10.4

# **CERTIFICATE OF INTERESTED PARTIES**

FORM **1295** 

1 of 1

					1011			
	Complete Nos. 1 - 4 and 6 if there are interested parties. Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.			OFFICE USE ONLY CERTIFICATION OF FILING				
1	ame of business entity filing form, and the city, state and country of the business entity's place business.			Certificate Number: 2021-771082				
	A.J. Hurt,Jr.,Inc. dba Reladyne							
	RICHMOND, TX United States	Date Filed:						
2	Name of governmental entity or state agency that is a party to the	e contract for which the form is	06/24/2021					
_	being filed.							
	Fort Bend County	Date Acknowledged: 07/06/2021						
3	Provide the identification number used by the governmental enti- description of the services, goods, or other property to be provide		/ the co	ontract, and prov	vide a			
	20-047							
	Term Contract for Bulk Diesel Exhaust Fluid							
4				Nature of interest				
	Name of Interested Party City, State, Country (place of		iess)					
		<u> </u>		Controlling	Intermediary			
	-							
				<u>l                                      </u>				
5	Check only if there is NO Interested Party.							
6	UNSWORN DECLARATION							
	My name is	, and my date of birth is						
	My address is		,		,			
	(street)	(city) (si	state)	(zip code)	(country)			
	I declare under penalty of perjury that the foregoing is true and correct	ot.						
	Function Count	on the		-l of	20			
	Executed inCounty	y, State of, on the		(month)	, 20 (year)			
				1 2				
	Signature of authorized agent of contracting business entity (Declarant)							