



**FY 2019
FORT BEND COUNTY COMMISSIONERS COURT
PUBLIC PARTICIPATION FORM**

Instructions: Fill out ALL blanks – PLEASE PRINT

Name: Brenda Meadows Date: 8/6/2019

Home Address: 60 Sportsman Pt., Coldspring, TX 77331

Telephone (optional): 713.852.1116

Please provide the name, address and phone number of any group or organization you represent, if applicable:

Avaya

4655 Great American Parkway, Santa Clara, CA 95054

Which agenda item do you wish to address?

Budget item - Proposed Project to Upgrade & Migrate Phone System

NWN CONTRACT & INVOICE

In general, are you

FOR

AGAINST

Agenda Item?

(Please check one)

Upgrade & Migrate Phone System CIP 2020 \$1,590,000

I acknowledge that, if called to speak, I will only speak to the agenda item(s) noted above in accordance with Fort Bend County Rules for Procedure, Conduct and Decorum at County Commissioners Court Meetings, and that my comments will be limited to a maximum of three minutes.

Signature: *Brenda Meadows*

NOTE: This Public Participation Form must be presented to the County Clerk prior to the time that the meeting is called to order. Any documentation you wish to provide to the Court should accompany this form when you present it to the County Clerk. This form becomes public record, along with any attachments, and is recorded with materials regarding Commissioners Court.

Fort Bend County

Capital Improvement Project Requests

For Fiscal Year 2020

| Project Funding Summary | Lease/Purch | Bank Note | Referendum |
|--------------------------|-------------|---------------|--------------|
| 2020 CIP Requests | | | |
| 5 Year Life | \$ - | \$ 20,000 | \$ 48,149 |
| 10 Year Life | - | - | 2,777,905 |
| 15 Year Life | - | 11,310,710 | 859,109 |
| 20 Year Life | - | 1,130,000 | 367,570 |
| 25 Year Life | - | - | 2,855,300 |
| Totals | \$ - | \$ 12,460,710 | \$ 6,908,033 |

| Project Detail Listing | Department | Funding | First Year Funding | Amount | Life | Referendum Category |
|---|----------------|----------------|-----------------------|----------------------|------|------------------------|
| 2020 CIP Requests | | | | | | |
| Constable 2 Renovations | Facilities | Referendum | 2020 CIP | \$ 70,000 | | 20 Facilities |
| CSCD Interior Improvements | Facilities | Referendum | 2020 CIP | 122,570 | | 20 Facilities |
| Jail Flooring Replacement | Facilities | Referendum | 2020 CIP | 44,109 | | 15 Facilities |
| Jail Shower Refurb | Facilities | Referendum | 2020 CIP | 1,165,500 | | 25 Facilities |
| 6 Roof Replacements | Facilities | Referendum | 2020 CIP | 1,323,800 | | 25 Facilities |
| Building Security Badge Access | Library | Referendum | 2020 CIP | 266,000 | | 25 Facilities |
| Upgrade Infax Docket Display System | IT | Referendum | 2020 CIP | 48,149 | | 5 Facilities |
| Veeam Data Recovery System | IT | Referendum | 2020 CIP | 465,000 | | 15 Facilities |
| Fairgrounds RV Park Renovation | Fairgrounds | Referendum | 2020 CIP | 100,000 | | 25 Parks |
| Four Corners Lighting Project | Parks | Referendum | 2020 CIP | 350,000 | | 15 Parks |
| Playgrounds at Kitty Hollow Station 2 | Parks | Referendum | 2020 CIP | 175,000 | | 20 Parks |
| Cardiac Monitor Replacement | EMS | Referendum | 2020 CIP | 1,475,000 | | 10 Public Safety |
| Sheriff Production Servers | IT | Referendum | 2020 CIP | 436,000 | | 10 Public Safety |
| Sheriff SAN Storage | IT | Referendum | 2020 CIP | 495,000 | | 10 Public Safety |
| Digitalize Jury Assembly & Cortrooms | IT | Referendum | 2020 CIP | 123,720 | | 10 Public Safety |
| Magistration | IT | Referendum | 2020 CIP | 248,185 | | 10 Public Safety |
| Digitization Project | District Clerk | Bank Note | 2020 CIP | 240,000 | | 20 |
| Restoration & Preservation | District Clerk | Bank Note | 2020 CIP | 890,000 | | 20 |
| Voting System Replacement | Elections | Bank Note | 2020 CIP | 11,310,710 | | 15 |
| Upgrade Existing Lightpointe Connection | IT | Bank Note | 2020 CIP | 20,000 | | 5 |
| * Upgrade & Migrate Phone system | IT | Lease/Purchase | 2020 CIP | 1,590,000 | | 10 |
| Total 2020 CIP Requests | | | | <u>\$ 20,958,743</u> | | |

From: Kaminski, Debbie <Debbie.Kaminski@fortbendcountytx.gov>

Sent: Sunday, July 21, 2019 9:01 AM

To: Alan Ferguson; King, Charles

Cc: Frazier, Robin; Patti, Andy

Subject: RE: Decision to move to NWN & Cisco

Yes I am saying that. We have internal processes that the Court has approved and the County has a professional Purchasing Department that they trust follows the State of Texas Statutes.

Debbie Kaminski

Debbie Kaminski, CPPB

County Purchasing Agent

Fort Bend County

301 Jackson, Suite 201

Richmond TX 77469

281-341-8643

281-341-8645 (fax)

Debbie.Kaminski@fortbendcountytx.gov



From: Alan Ferguson <Alan@datavox.net>

Sent: Friday, July 19, 2019 2:42 PM

To: Kaminski, Debbie <Debbie.Kaminski@fortbendcountytx.gov>; King, Charles <Charles.King@fortbendcountytx.gov>

Cc: Frazier, Robin <Robin.Frazier@fortbendcountytx.gov>; Patti, Andy

<Andy.Patti@fortbendcountytx.gov>

Subject: RE: Decision to move to NWN & Cisco

Debbie,

Are you saying that projects of this size (+-\$1 million) really don't have to go to Court for final approval when using this blanket authorization? I would be flabbergasted if contracts of this size could be done this way. What is the dollar limit for this blanket DIR authorization? Is this blanket authorization applicable even if a project is not in the budget? Whether you are leasing at 0% financing or paying cash the numbers still add up to the same huge amount.

From past experience in dealing with the County, all key decisions of this magnitude involving DataVox needed final approval from the Court even when a DIR contract was involved. I doubled checked this using the Commissioners Court archives, and this is indeed the case. I do see blanket DIR authorizations for DataVox/Avaya & Cisco/NWN but surely these are only to be used for small projects and purchases throughout the year.

Alan



Alan Ferguson | **President**

6650 W Sam Houston Pkwy S, Houston, TX 77072

(713) 881-7104 | Alan@datavox.net

From: Alan Ferguson <Alan@datavox.net>
Sent: Thursday, July 25, 2019 5:43 PM
To: Kaminski, Debbie <Debbie.Kaminski@fortbendcountytexas.gov>
Cc: King, Charles <Charles.King@fortbendcountytexas.gov>; Frazier, Robin <Robin.Frazier@fortbendcountytexas.gov>; Patti, Andy <Andy.Patti@fortbendcountytexas.gov>
Subject: RE: Decision to move to NWN & Cisco

Thanks Debbie. I dug a little deeper into a similar sized ISD project that recently chose Avaya IP Office for over 2,000 users. They decided to purchase an Avaya 5 year hardware/software agreement up front. Without providing exact details, for around 2,000+ users, 20 locations and multiple servers, this up front cost was less than \$75K with nothing else due for years 2-5. The support they chose was 24x7 hardware & software support with upgrades and a 4 hour SLA for advanced hardware replacement. Consider the fact that you spend over \$175K annually for similar support on your existing system. You would have similar annual costs with Cisco when you factor in the annually EA pricing and Smartnet.

Alan



Alan Ferguson | **President**
6650 W Sam Houston Pkwy S, Houston, TX 77072
(713) 881-7104 | Alan@datavox.net

From: Kaminski, Debbie <Debbie.Kaminski@fortbendcountytexas.gov>
Sent: Thursday, July 25, 2019 3:41 PM
To: Alan Ferguson <Alan@datavox.net>
Cc: King, Charles <Charles.King@fortbendcountytexas.gov>; Frazier, Robin <Robin.Frazier@fortbendcountytexas.gov>; Patti, Andy <Andy.Patti@fortbendcountytexas.gov>
Subject: Re: Decision to move to NWN & Cisco

I will discuss with IT.

Sent from my Verizon, Samsung Galaxy smartphone

----- Original message -----

From: Alan Ferguson <Alan@datavox.net>
Date: 7/25/19 3:36 PM (GMT-06:00)
To: "Kaminski, Debbie" <Debbie.Kaminski@fortbendcountytexas.gov>
Cc: "King, Charles" <Charles.King@fortbendcountytexas.gov>, "Frazier, Robin" <Robin.Frazier@fortbendcountytexas.gov>, "Patti, Andy" <Andy.Patti@fortbendcountytexas.gov>
Subject: RE: Decision to move to NWN & Cisco

Debbie,

I wanted to follow up with you regarding the Cisco VoIP RFP that was sent to us a few weeks ago. As you are surely aware, a complete move to Cisco will be a huge expense to the County and I wanted to share with you another option for consideration. Since the time of our RFP response, we have been working with a very large school district next to Pasadena for a VoIP upgrade (2,000+ users). They made the decision to move to Avaya IP Office and they were able to leverage their existing investment in Avaya licenses. With Avaya, the end user licenses are one-time upfront purchases whereas the Cisco Flex EA licenses are perpetual licenses that have to be renewed and paid indefinitely. If you don't pay the annual fee, the licenses get turned off.

I wanted to share this example based on the quote you sent us. The annual license cost for 1,894 Cisco Flex EA (end user) licenses is right around \$80K. This right-to-use license cost has to be paid each year to Cisco indefinitely. Over a ten year period, the County will have paid Cisco around \$800K in software licenses. Keep in mind this does not include hardware or software support (Smartnet).

With Avaya IP Office, the one-time end user license cost (including voice mail) will be priced to you around \$25/user. It is so affordable because Avaya now leverages your existing investment in licenses. This is a new program from Avaya otherwise we would have shared this with you previously. This equates to a one-time upfront cost for 1,894 end user licenses of under \$50K! Avaya does have options available for additional advanced user capabilities that Cisco bundles into Flex but they are very affordable and also one-time purchases.

Another huge advantage that Avaya IP Office has over Cisco is their price for hardware & software support that will be a fraction of Cisco Smartnet. This is something we could share but Smartnet was not requested to be priced in the RFP. In addition, IP Office can support your existing handsets which will save the County well over \$300K!

I know your RFP stated that you would not accept substitutions but I wanted to make you and the County aware of this new development from Avaya. You would also not be tied into making a decision or purchase until you are ready and the final amount required for this upgrade is in the 2020 budget.

Feel free to reach out to me with any questions as I am available to discuss this further.

Alan



Alan Ferguson | President
6650 W Sam Houston Pkwy S, Houston, TX 77072
(713) 881-7104 | Alan@datavox.net

Texas Comptroller of Public
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Glenn Hegar



(<http://www.txsmartbuy.com>)

Contracts

SPD Applications

Help (/help/)

0 items

VENDOR PERFORMANCE REPORT

[Return to Search List](#)

WHAT TYPE:

Commodity/Service: Services
Purchase Type: IT/Telecommunications
Purchase Order No: 320AD 19-0000313
PO Date: 9/1/2018
Class/Item:
Contract ID:

TO (VENDOR):

Vendor ID: 12237134304
Company Name:
Contact Name: Janet Worstel
Address: 350 MOUNT KEMBLE AVE , STE 1
City/State/Zip: MORRISTOWN/New Jersey/07960-6635
Phone: (713) 852-1161
Email: jworstel@avaya.com

FROM (AGENCY/CO-OP MEMBER):

Agency ID: 320
Agency Name: paul hesser
Contact Name: paul.hesser@twc.state.tx.us
Address: 111 E 17th Street ,
City/State/Zip: Austin/Texas/78774
Phone: (888) 479-7602
Email: paul.hesser@twc.state.tx.us

DETAILED EXPLANATION:

RESOLUTION COMMENT:

VENDOR COMMENT:

GENERAL PERFORMANCE CODE(S):

(305) Exceptional customer service response,(310) Order or service completed satisfactorily

SATISFACTORY RESOLUTION CODE(S):

UNSATISFACTORY RESOLUTION CODE(S):

RESOLUTION DATE:

GRADE: A



Texas Comptroller of Public Accounts
Glenn Hegar

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- Texas.gov (<http://texas.gov>)
- Search from the Texas State Library (<https://www.tsl.texas.gov/trail/index.html>)
- Texas Homeland Security (<http://www.dhs.gov/geography/texas>)
- Texas Veterans Portal (<https://veterans.portal.texas.gov/>)
- Public Information Act (<https://comptroller.texas.gov/about/policies/public-information-act.php>)
- Texas Secretary of State (<http://www.sos.state.tx.us/>)
- HB855 Browser Statement

OTHER STATE SITES

- texas.gov (<https://www.texas.gov/>)
- Texas Records and Information Locator (TRAIL) (<http://www.tsl.state.tx.us/trail/>)
- State Link Policy
(<http://publishingext.dir.texas.gov/portal/internal/resources/DocumentLibrary/State%20Website%20Linking%20and%20Privacy%20Policy.pdf>)
- Texas Veterans Portal (<http://veterans.portal.texas.gov>)



6650 W. Sam Houston Pkwy S, Houston, TX 77072

t. (713)881-5300 www.datavox.net

Quote # DVXQ11973-01
Date Jun 5, 2019
Expiration 30 Days

Prepared for:

Fort Bend County

500 Liberty St
Richmond, TX 77469

Charles King

Email charles.king@fortbendcountytexas.gov

Phone (281) 341-4584

Customer ID #

Project #

Ship to Information:

Fort Bend County

500 Liberty St
Richmond, TX 77469

attn: Charles King

Here is the quote you requested.

DataVox Contact:

Account Manager: Agustin Zentay

Phone 713-881-7159

Email azentay@datavox.net

Prepared by: Stevie Webb

Phone 713-881-7137

Email stevie@datavox.net



DataVox Texas DIR Vendor Number: 176-025-1479-000

| Part # | Description | Contract# | Svc | Qty | Unit Price | Ext. Price |
|---------------------------------|--|--------------|-----|-----|------------|------------|
| Fort Bend County Upgrade | | | | | | |
| 185446 | AVAYA COMMUNICATIONS SOLUTION | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 184856 | CALL MANAGEMENT SYSTEM UPGRADE MODEL | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 340055 | AVAYA DIAGONSTIC SRVR SAL GATEWAY SFTW ONLY LIC:DS | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 381831 | CMS R18 PER SUPERVISOR UPGRADE LIC:CU | DIR-TSO-4249 | | 8 | \$0.00 | \$0.00 |
| 381834 | CMS R18 INITIAL AUTOMATIC CALL DISTRIBUTION UPGRADE LIC:CU | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 381839 | CMS R18 VIRTUAL PLATFORM UPGRADE SYSTEM TRACKING | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 382022 | CMS R18 UPGRADE AGENT ENTITLE LIC:CU | DIR-TSO-4249 | | 34 | \$0.00 | \$0.00 |
| 399650 | CMS R18.1 VE VAPP FOR LINUX SYSTEM LIC:DS,SR | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |

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| Part # | Description | Contract# | Svc | Qty | Unit Price | Ext. Price |
|-----------|--|--------------|-----|-------|-------------|-------------|
| 232256 | SUPPORT ADVANTAGE REPORTING MODEL | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 284955 | SA PREFER SAL GTWY OVA ONLY | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 284956 | UPGRADE ADVANTAGE AVAYA DIAGONSTIC SRVR SAL GATEWAY SFTW ONLY | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 295207 | SA PREFER SUPT UPG CMS R18 TRACKING | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 267991 | MESSAGING ADDS MODEL | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 270426 | MSG MEDIA ENCRYPTION LIC:DS | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 380361 | AURA R7 UTILITY SERVICES VE VAPPLICANCE SYS LIC:DS,SR | DIR-TSO-4249 | | 2 | \$0.00 | \$0.00 |
| 381277 | APPLIANCE VIRTUAL PLATFORM R7+ DUAL CPU COMMON SERVER LIC:SR | | | 2 | \$918.00 | \$1,836.00 |
| 390068 | MESSAGING R7.X VIRTUAL APPLIANCE SYSTEM LIC:DS | DIR-TSO-4249 | | 2 | \$0.00 | \$0.00 |
| 390074 | MESSAGING MAINSTREAM UPGRADE TO R7 ENTITLED LIC:NU | DIR-TSO-4249 | | 1,539 | \$0.00 | \$0.00 |
| 391427 | AVAYA AURA UTILITY SERVICES R7.1 AVP SYSTEM LIC:DS,SR | DIR-TSO-4249 | | 2 | \$0.00 | \$0.00 |
| 405362641 | POWER CORD USA | DIR-TSO-4249 | | 4 | \$13.11 | \$52.44 |
| 700510424 | AV APPLICATION VIRTUAL PLATFORM R7 MEDIA KIT | DIR-TSO-4249 | | 2 | \$85.50 | \$171.00 |
| 700513676 | AVAYA APPLICATION VIRTUAL PLATFORM R7.1.2 DVD | DIR-TSO-4249 | | 2 | \$28.50 | \$57.00 |
| 700514095 | ACP 120 DELL SERVER PROFILE 3 WITH AVP BUNDLE | DIR-TSO-4249 | | 2 | \$12,015.90 | \$24,031.80 |
| 232258 | SUPPORT ADVANTAGE MESSAGING MODEL | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 340483 | SA PREFER SUPT AURA MSG R7 ENTITLED | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 293668 | SA PREFER SUPT AAVP R7 DUAL CPU CMN SRV 3YR AN PREPD | DIR-TSO-4249 | | 2 | \$890.03 | \$1,780.06 |
| 293674 | UPGRADE ADVANTAGE AAVP R7 DUAL CPU CMN SRV 3YR AN PREPD | DIR-TSO-4249 | | 2 | \$0.00 | \$0.00 |
| 343335 | SA PREFER SUPT MSG R7 VIRTUAL APPL SYS 3YR AN PREPD | DIR-TSO-4249 | | 2 | \$0.00 | \$0.00 |
| 184716 | CM S8700 MULTI CONNECT MODEL UPGRADE | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 381275 | APPLIANCE VIRTUAL PLATFORM R7+ SINGLE CPU COMMON SERVER LIC:SR | | | 3 | \$459.00 | \$1,377.00 |
| 384940 | ACP RELEASE 4 VM STANDARD SOFTWARE | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 388052 | ASBCE CORE PORTWELL CAD | DIR-TSO-4249 | | 1 | \$1,111.50 | \$1,111.50 |
| 389797 | R230XL SERVER AVAYA AURA MEDIA SERVER SMALL | DIR-TSO-4249 | | 1 | \$3,884.55 | \$3,884.55 |
| 395853 | AVAYA BREEZETM R3 MEDIA CHANNEL MEDIUM AAMS R7.8 SYSTEM LIC:DS | DIR-TSO-4249 | | 1 | \$5,737.05 | \$5,737.05 |

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| Part # | Description | Contract# | Svc | Qty | Unit Price | Ext. Price |
|--------|--|--------------|-----|-------|------------|------------|
| 397097 | AURA R8 FOUNDATION SUITE UPGRADE/UPLIFT ENTITLE SW LIC: NU;CU;SR | DIR-TSO-4249 | | 2,413 | \$0.00 | \$0.00 |
| 397110 | AURA R8 ANALOG UPGRADE ENTITLE LIC: NU | DIR-TSO-4249 | | 228 | \$0.00 | \$0.00 |
| 397125 | AURA SUITE R8 EQUINOX WIN /E LIC:CU | DIR-TSO-4249 | | 2,413 | \$0.00 | \$0.00 |
| 397129 | AURA SUITE R8 VIDEO /E LIC:NU | DIR-TSO-4249 | | 2,413 | \$0.00 | \$0.00 |
| 397130 | AURA SUITE R8 EQUINOX MAC /E LIC:NU | DIR-TSO-4249 | | 2,413 | \$0.00 | \$0.00 |
| 397132 | AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU | DIR-TSO-4249 | | 2,413 | \$0.00 | \$0.00 |
| 397136 | AURA SUITE R8 BREEZE R3 SERVER PRESENCE INSTANCE /E LIC:DS | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 397153 | AURA SUITE R8 PRESENCE SERVICES R8 UPGRADE ENTITLE /E LIC:NU | DIR-TSO-4249 | | 2,413 | \$0.00 | \$0.00 |
| 397163 | AURA R8 LARGE ENTERPRISE DUPLEX SOLUTION UPGRADE TRACKING | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 397174 | AURA R8 CM VE VAPPLIANCE SYS ENABLEMENT | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 397175 | AURA R8 CM DUPLICATE MAC VE VAPPLIANCE SYS ENABLEMENT | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 397188 | ASBCE R8 STANDARD SERVICES SESSION LIC:CU | DIR-TSO-4249 | | 184 | \$37.05 | \$6,817.20 |
| 397188 | ASBCE R8 STANDARD SERVICES SESSION LIC:CU | DIR-TSO-4249 | | 184 | \$37.05 | \$6,817.20 |
| 397188 | ASBCE R8 STANDARD SERVICES SESSION LIC:CU | DIR-TSO-4249 | | 69 | \$37.05 | \$2,556.45 |
| 397220 | ASBCE R8 ENCRYPTION LIC:DS | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 397220 | ASBCE R8 ENCRYPTION LIC:DS | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 397220 | ASBCE R8 ENCRYPTION LIC:DS | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 397272 | AURA SYSTEM MANAGER R8 VE VAPPLIANCE SYSTEM ENABLEMENT | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 397287 | AURA SYSTEM MANAGER R8 LIC:DS | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 397503 | CC R8 ELITE AGENT ENTITLE LIC:CU | DIR-TSO-4249 | | 56 | \$0.00 | \$0.00 |
| 397514 | APPLIANCE VIRTUAL PLATFORM R8 UTILITIES VAPP ENABLEMENT | DIR-TSO-4249 | | 3 | \$0.00 | \$0.00 |
| 397903 | SESSION MANAGER R8 VE VAPPLIANCE SYSTEM ENABLEMENT | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 397937 | DEVICE SERVICES FOR AURA R8 VE VAPPLIANCE SYSTEM ENABLEMENT | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 397941 | SESSION MANAGER R8 SYSTEM LIC:DS;NU;SR | | | 1 | \$1,326.00 | \$1,326.00 |
| 397945 | SM BRANCH SESSION MANAGER (BSM) R8 SYSTEM LICENSE LIC:DS;NU;SR | | | 1 | \$306.00 | \$306.00 |

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| Part # | Description | Contract# | Svc | Qty | Unit Price | Ext. Price |
|-----------|---|--------------|-----|-----|------------|-------------|
| 397951 | SESSION MANAGER R8 SYSTEM UPGRADE ENTITLEMENT LIC:DS;NU;SR | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 405362641 | POWER CORD USA | DIR-TSO-4249 | | 9 | \$13.11 | \$117.99 |
| 700513985 | APPLIANCE VIRTUAL PLATFORM R8 MEDIA KIT | DIR-TSO-4249 | | 1 | \$85.50 | \$85.50 |
| 700514094 | ACP 120 DELL SERVER PROFILE 2 WITH AVP BUNDLE | DIR-TSO-4249 | | 3 | \$8,737.40 | \$26,212.20 |
| 700514097 | ACP 130 DELL SERVER PROFILE 2 WITH VMS BUNDLE | DIR-TSO-4249 | | 1 | \$9,325.95 | \$9,325.95 |
| 700514240 | ASBCE R8.x SYSTEM SOFTWARE USB | DIR-TSO-4249 | | 3 | \$28.50 | \$85.50 |
| 232253 | SUPPORT ADVANTAGE COMMUNICATION MANAGER MODEL | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 293632 | SA PREFER SUPT AAVP R7 SINGLE CPU CMN SRV 3YR AN PREPD | DIR-TSO-4249 | | 3 | \$444.84 | \$1,334.52 |
| 293638 | UPGRADE ADVANTAGE AAVP R7 SINGLE CPU CMN SRV 3YR AN PREPD | DIR-TSO-4249 | | 3 | \$0.00 | \$0.00 |
| 293986 | SA PREFER SUPT BREEZE R3 MEDIA CH MEDIUM AAMS7 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$4,040.71 | \$4,040.71 |
| 293992 | UPGRADE ADVANTAGE BREEZE R3 MEDIA CH MEDIUM AAMS7 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$1,032.77 | \$1,032.77 |
| 342640 | SA PREFER SUPT EQNX ATTD R5 CLIENT USER 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$1,097.63 | \$1,097.63 |
| 342647 | UPGRADE ADVANTAGE EQNX ATTD R5 CLIENT USER 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$258.14 | \$258.14 |
| 342666 | SA PREFER SUPT EQNX ATTD R5 SERVER 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$1,531.79 | \$1,531.79 |
| 342673 | UPGRADE ADVANTAGE EQNX ATTD R5 SERVER 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$361.77 | \$361.77 |
| 344372 | SA PREFER SUPT UPG AURA R8 TRACKING | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 344373 | SA PREFER SUPT UPG CC R8 TRACKING | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 344375 | SA PREFER SUPT UPG SESSION MGR R8 TRACKING | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 344379 | SA PREFER SUPT ASBCE R8 STD SVC SESS 3YR AN PREPD | DIR-TSO-4249 | | 184 | \$36.09 | \$6,640.56 |
| 344379 | SA PREFER SUPT ASBCE R8 STD SVC SESS 3YR AN PREPD | DIR-TSO-4249 | | 184 | \$36.09 | \$6,640.56 |
| 344379 | SA PREFER SUPT ASBCE R8 STD SVC SESS 3YR AN PREPD | DIR-TSO-4249 | | 69 | \$36.09 | \$2,490.21 |
| 344589 | SA PREFER SUPT SESS MANAGER R8 SYSTEM 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 344627 | SA PREFER SUPT SYSTEM MANAGER R8 LIC 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 346231 | SA PREFER SUPT ACP VM R4 STANDARD SOFTWARE 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$961.85 | \$961.85 |
| 384961 | ACP MODEL NEW MODEL | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 384940 | ACP RELEASE 4 VM STANDARD SOFTWARE | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |

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| Part # | Description | Contract# | Svc | Qty | Unit Price | Ext. Price |
|-----------|---|--------------|-----|-----|-----------------|---------------------|
| 405362641 | POWER CORD USA | DIR-TSO-4249 | | 2 | \$23.00 | \$46.00 |
| 700514097 | ACP 130 DELL SERVER PROFILE 2 WITH VMS BUNDLE | DIR-TSO-4249 | | 1 | \$9,325.95 | \$9,325.95 |
| 232282 | SUPPORT ADVANTAGE MODEL | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 346231 | SA PREFER SUPT ACP VM R4 STANDARD SOFTWARE 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$961.85 | \$961.85 |
| 232282 | SUPPORT ADVANTAGE MODEL | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 230404 | SA ON-SITE 24X7 SUPT APPLICATION SMALL SERVER 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$2,947.73 | \$2,947.73 |
| 255853 | SA ON-SITE 24X7 SUPT APPL MEDIUM SRV R2-D 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$4,421.59 | \$4,421.59 |
| 255853 | SA ON-SITE 24X7 SUPT APPL MEDIUM SRV R2-D 3YR AN PREPD | DIR-TSO-4249 | | 3 | \$4,421.59 | \$13,264.77 |
| 255853 | SA ON-SITE 24X7 SUPT APPL MEDIUM SRV R2-D 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$4,421.59 | \$4,421.59 |
| 255853 | SA ON-SITE 24X7 SUPT APPL MEDIUM SRV R2-D 3YR AN PREPD | DIR-TSO-4249 | | 2 | \$4,421.59 | \$8,843.18 |
| 394375 | EQUINOX ATTENDANT R5 CLIENT USR FROM ONE-X ATTD R4 ENTITLE LIC:CU | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 394511 | EQUINOX ATTENDANT R5 SYSTEM ENTITLE LIC:CL | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| | | | | | SubTotal | \$164,311.56 |

Fort Bend County Sheriffs Office Upgrade

| | | | | | | |
|-----------|--|--------------|--|-----|----------|----------|
| 185446 | AVAYA COMMUNICATIONS SOLUTION | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 267991 | MESSAGING ADDS MODEL | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 380361 | AURA R7 UTILITY SERVICES VE VAPPLICANCE SYS LIC:DS,SR | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 381275 | APPLIANCE VIRTUAL PLATFORM R7+ SINGLE CPU COMMON SERVER LIC:SR | | | 1 | \$459.00 | \$459.00 |
| 390040 | MESSAGING R7.X 1 APPLICATION PLUS STORAGE LIC:DS | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 390069 | MESSAGING R6.X AVAYA STORE SEAT TRACKING LIC:CU | DIR-TSO-4249 | | 705 | \$0.00 | \$0.00 |
| 391427 | AVAYA AURA UTILITY SERVICES R7.1 AVP SYSTEM LIC:DS,SR | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 398570 | CORE SUITE R8 MSG R7 BASIC TO MAINSTREAM UPLIFT ENTITLE LIC:NU | DIR-TSO-4249 | | 600 | \$0.00 | \$0.00 |
| 398650 | AURA R8 SUITE MESSAGING R7 VIRTUAL APPLIANCE ENABLEMENT | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 700510424 | AV APPLICATION VIRTUAL PLATFORM R7 MEDIA KIT | DIR-TSO-4249 | | 1 | \$85.50 | \$85.50 |
| 700513676 | AVAYA APPLICATION VIRTUAL PLATFORM R7.1.2 DVD | DIR-TSO-4249 | | 1 | \$28.50 | \$28.50 |
| 232258 | SUPPORT ADVANTAGE MESSAGING MODEL | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 293632 | SA PREFER SUPT AAVP R7 SINGLE CPU CMN SRV 3YR AN PREPD | DIR-TSO-4249 | | 3 | \$148.28 | \$444.84 |

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| Part # | Description | Contract# | Svc | Qty | Unit Price | Ext. Price |
|--------|--|--------------|-----|-----|------------|-------------|
| 344727 | SA PREFER SUPT CORE R8 MSG R7 BSC TO MAINSTREAM 3YR AN PREPD | DIR-TSO-4249 | | 600 | \$7.50 | \$4,500.00 |
| 185840 | CM MODEL ADDITIONS | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 389797 | R230XL SERVER AVAYA AURA MEDIA SERVER SMALL | DIR-TSO-4249 | | 1 | \$3,884.55 | \$3,884.55 |
| 395853 | AVAYA BREEZETM R3 MEDIA CHANNEL MEDIUM AAMS R7.8 SYSTEM LIC:DS | DIR-TSO-4249 | | 1 | \$5,737.05 | \$5,737.05 |
| 397092 | AURA R8 CORE SUITE UPGRADE/UPLIFT SOFTWARE LIC: NU;CU;SR | DIR-TSO-4249 | | 705 | \$53.01 | \$37,372.05 |
| 397114 | AURA SUITE R8 AES UNIFIED DESKTOP R8 /E LIC:CU | DIR-TSO-4249 | | 705 | \$0.00 | \$0.00 |
| 397115 | AURA SUITE R8 ASBCE R8 STANDARD SERVICES /E LIC:CU | DIR-TSO-4249 | | 202 | \$0.00 | \$0.00 |
| 397116 | AURA SUITE R8 ASBCE R8 ADVANCED SERVICES /E LIC:CU | DIR-TSO-4249 | | 101 | \$0.00 | \$0.00 |
| 397117 | AURA SUITE R8 ASBCE R8 STANDARD HIGH AVAIL LIC /E LIC:CU | DIR-TSO-4249 | | 202 | \$0.00 | \$0.00 |
| 397118 | AURA SUITE R8 ASBCE R8 ADVANCED HIGH AVAIL LIC /E LIC:CU | DIR-TSO-4249 | | 101 | \$0.00 | \$0.00 |
| 397124 | AURA SUITE R8 EQUINOX IPAD /E LIC:NU | DIR-TSO-4249 | | 705 | \$0.00 | \$0.00 |
| 397126 | AURA SUITE R8 EQUINOX MOBILE /E LIC:NU | DIR-TSO-4249 | | 705 | \$0.00 | \$0.00 |
| 397127 | AURA SUITE R8 EC500 SINGLE MODE /E LIC:NU | DIR-TSO-4249 | | 705 | \$0.00 | \$0.00 |
| 397128 | AURA SUITE R8 ONE-X CES /E LIC:CU | DIR-TSO-4249 | | 705 | \$0.00 | \$0.00 |
| 397133 | AURA SUITE R8 EQUINOX FOR WEB /E LIC:CU | DIR-TSO-4249 | | 705 | \$0.00 | \$0.00 |
| 397135 | AURA SUITE R8 AVAYA BREEZE R3 USER /E LIC:CU | DIR-TSO-4249 | | 705 | \$0.00 | \$0.00 |
| 397136 | AURA SUITE R8 BREEZE R3 SERVER PRESENCE INSTANCE /E LIC:DS | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 397142 | AURA SUITE R8 PRESENCE SERVICES R8 UPGRADE /E LIC:NU | DIR-TSO-4249 | | 705 | \$0.00 | \$0.00 |
| 397184 | AURA SUITE R8 MESSAGING SEAT BASIC R7 /E LIC:NU | DIR-TSO-4249 | | 705 | \$0.00 | \$0.00 |
| 397941 | SESSION MANAGER R8 SYSTEM LIC:DS;NU;SR | DIR-TSO-4249 | | 1 | \$1,326.00 | \$1,326.00 |
| 232253 | SUPPORT ADVANTAGE COMMUNICATION MANAGER MODEL | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 293986 | SA PREFER SUPT BREEZE R3 MEDIA CH MEDIUM AAMS7 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$4,040.71 | \$4,040.71 |
| 293992 | UPGRADE ADVANTAGE BREEZE R3 MEDIA CH MEDIUM AAMS7 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$1,032.77 | \$1,032.77 |
| 342640 | SA PREFER SUPT EQNX ATTD R5 CLIENT USER 3YR AN PREPD | DIR-TSO-4249 | | 2 | \$1,097.63 | \$2,195.26 |
| 342647 | UPGRADE ADVANTAGE EQNX ATTD R5 CLIENT USER 3YR AN PREPD | DIR-TSO-4249 | | 2 | \$258.14 | \$516.28 |
| 342666 | SA PREFER SUPT EQNX ATTD R5 SERVER 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$1,532.10 | \$1,532.10 |

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| Part # | Description | Contract# | Svc | Qty | Unit Price | Ext. Price |
|--------|--|--------------|-----|-----|-----------------|---------------------|
| 342673 | UPGRADE ADVANTAGE EQNX ATTD R5 SERVER 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$361.77 | \$361.77 |
| 344279 | SA PREFER SUPT AURA R8 CORE SUITE 3YR AN PREPD | DIR-TSO-4249 | | 705 | \$120.05 | \$84,635.25 |
| 344589 | SA PREFER SUPT SESS MANAGER R8 SYSTEM 3YR AN PREPD | DIR-TSO-4249 | | 1 | \$0.00 | \$0.00 |
| 394374 | EQUINOX ATTENDANT R5 CLIENT USR FROM ONE-X ATTD R4 UPGRADE LIC:CU | DIR-TSO-4249 | | 2 | \$1,433.55 | \$2,867.10 |
| 394510 | EQUINOX ATTENDANT R5 SYSTEM UPGRADE LIC:CL | DIR-TSO-4249 | | 1 | \$2,009.25 | \$2,009.25 |
| | | | | | SubTotal | \$153,027.98 |

| Professional Services & Installation | | | | | | |
|---|--|--------------|--|-----|--------------|--------------|
| 387802 | Avaya PS DEPLOY AND CONSULT SVCS | DIR-TSO-4249 | | 1 | \$187,622.72 | \$187,622.72 |
| 388541 | Avaya PS INSTL SVCS | DIR-TSO-4249 | | 1 | \$45,870.62 | \$45,870.62 |
| MISC | Professional service contingency | DIR-TSO-4249 | | 1 | \$25,000.00 | \$25,000.00 |
| DVX-PS1 | DataVox Onsite Engineer - Block of Hours | DIR-TSO-4249 | | 100 | \$175.00 | \$17,500.00 |

| | |
|-----------------|---------------------|
| SubTotal | \$593,332.88 |
| Tax | \$0.00 |
| Total | \$593,332.88 |

Deposit Required \$237,333.15