

REFLECTION PRINTING

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29A

January 10, 2019

Cheryl Krejci
Fort Bend County Purchasing
301 Jackson, Suite 201
Richmond, Texas 77469

Re: Request for Price Increase – Bid 18-036

Ms. Krejci,

This letter is to request an increase for item Stock Paper, Case of 5,000 sheets, Lawson #6271 and Foiling of Gold Seal on Letterhead, Case of 5,000 sheets, Lawson #12445. Reflection Printing has experienced significant price increases on paper stock and foil since our submission of Bid 18-036. Please see included Neenah Paper letter announcing two (2) significant price increases within the last nine (9) months. Foil prices and labor costs have followed this same trend.

Current price for 5,000 letterhead sheets (#6271) is \$149.57 and we are requesting the amount to be increased to \$163.04 for the case. This item continues to be a mill order and is subject to a 10% over-run.

Current price for Gold Foil Sealing 5,000 letterhead sheets (#12445) is \$144.38 and we are requesting the amount to be increased to \$157.38 for the case. This price is valid only for orders in excess of 150,000 sheets. Any orders for quantities less than that amount will have to be bid separately.

These increases in costs are forcing Reflection to seek this price increase effective January 1, 2019.

Thank you for your consideration of this price increase.

Sincerely,



Mike Hensley
President

Houston Corporate Office
6131 Corporate Drive
Houston, Texas 77036
Phone 713-271-2253
Fax 713-271-8879

Baytown Office
700 Rollingbrook, Suite D
Baytown, Texas 77521
Phone 281-427-4243
Fax 281-427-6733

www.reflectionprint.com

02/08/2019 Original sent to Jessica Carabajal, Purchasing dept.

3460 Preston Ridge Road, Suite 600
Alpharetta, GA 30005 ph. 678.566.6500

February 14, 2018

Dear Neenah Customer:

Please read below for important updates from Neenah:

PRICING ANNOUNCEMENT

Neenah is announcing a price increase of approximately 2% on commercial brands of paper & envelopes and approximately 3% on specialty and packaging papers effective March 15, 2018. The attached table provides specific pricing information for all brands that are being increased.

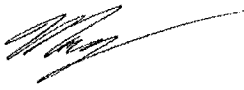
Orders entered prior to today's date will maintain today's price regardless of ship date. Orders placed after today's date with a ship date prior to March 15, 2018 will also receive today's price. All existing contract business will be reviewed and revised within the agreed upon terms of the contract.

An electronic file for system uploads containing new pricing information is being sent to pre-registered pricing personnel later today, February 14th. If you are signed up to receive Excel files for pricing or policy changes you will also receive the detail file. Please contact Customer Service at 800.558.5061 with any questions or to request an additional copy of the file.

A URL link to e-Assist PDF price pages will be sent to pre-registered personnel on or shortly after March 15, 2018. Hard copies will be mailed in May, 2018 to individuals who requested printed price pages.

Please contact your local Neenah Sales Representative or our Customer Service Team with any questions or concerns you may have. Thank you for your continued support of Neenah.

Sincerely,



Mark Sng
Senior Director of Marketing – Neenah Fine Paper & Packaging



3460 Preston Ridge Road, Suite 600
Alpharetta, GA 30005

ph. 678.566.6500

www.neenah.com

August 8, 2018

Dear Neenah Customer:

Please read below for important updates from Neenah:

PRICING ANNOUNCEMENT

Neenah is announcing a price increase of approximately 3% on commercial, specialty and packaging papers effective October 1, 2018. The attached table provides specific pricing information for all brands that are increasing.

The following brands are exempt from this increase: NEENAH® 100% Cotton, STARDREAM 2.0, LEATHERLIKE, REEF and LABEL Papers as well as select specialty brands (brands that are not listed in the attached table).

Orders entered prior to today's date will maintain today's price regardless of ship date. Orders placed after today's date with a ship date prior to October 1, 2018 will also receive today's price. All existing contract business will be reviewed and revised within the agreed upon terms of the contract.

An excel file containing new pricing information by sku is being sent to pre-registered pricing personnel later today for system uploads. If you are signed up to receive excel files for pricing or policy changes, you will also receive the detailed file. Please contact Customer Service at 800.558.5061 with any questions or to request a copy of the excel file.

A URL link to eAssist PDF price pages will be sent to pre-registered personnel on October 1, 2018.

ENVELOPE ORDER TIME CHANGE

To ensure a consistent service platform, effective October 1, 2018 envelope order cut-off time will be 3:00 pm cst.

Please contact your local Neenah Sales Representative or our Customer Service Team at 800.558.5061 with any questions or concerns you may have. Thank you for your continued support of Neenah.

Sincerely,

A handwritten signature in black ink, appearing to read "Mark Sng", written over a light blue horizontal line.

Mark Sng
Senior Director of Marketing – Neenah Fine Paper & Packaging

**Fort Bend County Tabulation
Bid 18-036
Term Contract for Stationary**

Term: 26 February 2018 through 31 March 2019

Awarded 2.6.18: Reflection Printing

Description	Lawson Numbers	Reflection Printing Houston
Form 1295		Yes
Letterhead Stationary		
Stock Paper, Case of 5000 Sheets *** = Purchasing Only	6271	\$ 149.57
Foiling of Gold Seal on Letterhead, Case of 5000 Sheets***	12445	\$ 144.38
Typesetting Fee for 1st quantity of 500	13377	\$ 15.00
Personalized Printing 500	6272	\$ 21.00
Personalized Printing 1000	6273	\$ 25.00
Personalized Printing 2500	6274	\$ 53.00
Envelopes with flat black seal		
Typesetting Fee for 1st quantity of 500	13378	\$ 15.00
Personalized Envelopes 500	6275	\$ 26.00
Personalized Envelopes 1000	6276	\$ 39.00
Personalized Envelopes 2500	6277	\$ 79.00
Window Envelopes with flat black seal		
Typesetting Fee for 1st quantity of 500	13379	\$ 15.00
Personalized Window Envelopes 500	6278	\$ 26.00
Personalized Window Envelopes 1000	6279	\$ 39.00
Personalized Window Envelopes 2500	6280	\$ 79.00
Business Cards		
Stock Cards w/Gold Seal 500***	6281	\$ 6.29
Typesetting Fee for 1st quantity of 500 per person	13380	\$ 15.00
Personalized Bus Card 1 Sided 500	6282	\$ 19.00
Typesetting Fee for 2-Sided, 1st quantity of 500 per person	13381	\$ 25.00
Personalized Bus Card 2 Sides 500	6283	\$ 32.00
*** = Purchasing Only		

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
 Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

**OFFICE USE ONLY
 CERTIFICATION OF FILING**

Certificate Number:
 2019-447344

Date Filed:
 01/31/2019

Date Acknowledged:
 02/05/2019

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.
 Reflection Printing
 Houston, TX United States

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.
 Fort Bend County

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.
 B18-036
 Stationary

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Hensley, Carol	Houston, TX United States	X	
	Hensley, Mike	Houston, TX United States	X	

5 Check only if there is NO Interested Party.

6 UNSWORN DECLARATION

My name is _____, and my date of birth is _____.

My address is _____, _____, _____, _____, _____.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in _____ County, State of _____, on the _____ day of _____, 20____.
(month) (year)

 Signature of authorized agent of contracting business entity
 (Declarant)