



January 8, 2019

Ms. Debbie Kaminski
County Purchasing Agent
Fort Bend County, Texas

Re: VM Distribution Partners request for price escalation on Bid 19-010

Dear Ms. Kaminski

Due to the increase cost from our suppliers, we ask that we be allowed to increase our prices as outlined in Section 1, paragraph 1.35 *Escalation Clause*, and supported by the attached letters from suppliers for 2 items on Bid 19-010. We understand that any increase cannot go into effect until six months after the contract begins.

Here is the information requested in paragraph 1.35;

VM Distribution Partners
Bid number 19-010

Item No.	Description	Bid price	% Increase	New Price
23	Vastland 2.5 gal container	\$70.15	4%	\$72.89
23	Vastland 30 gal container	\$70.15	4%	\$72.89
13	Roundup Pro Conc 2.5 gal	\$16.59	4%	\$17.25
13	Roundup Pro Conc 30 gal	\$15.95	4%	\$16.59

Thank you for your consideration,

Sincerely,

Lowell Stivison
VM Distribution Partners

Fort Bend County Tabulation

Bid 19-010

Term Contract for Purchase of Weed, Brush and Insect Control Chemicals

Term: 1 October 2018 through 31 March 2020

Awarded 9/4/18: Low Bidder per Item

Herbicides							
Item #1: 2, 4-D Amine Full Aquatic Label, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
		Form 1295					
		Yes			Yes		
2.5 gallon container	8879		\$13.65		\$27.60	\$10.59	\$14.90
minimum order			5 gallons			180 gallons	5 gallons
30 gallon container	8880		\$13.30		\$25.83	\$10.49	\$14.65
minimum order			30 gallons		None	150 gallons	30 gallons
270 gallon container	10041		\$12.25				\$14.40
minimum order			265 gallons				275 gallons
Item #2: Arsenal EUP, Habitat, Polaris (Aquatic), price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	8903		\$49.49		\$95.03	\$47.59	\$55.00
minimum order			5 gallons			50 gallons	5 gallons
5 gallon container	9678						
15 gallon container	8904						\$55.00
minimum order							15 gallons
30 gallon container	9679		\$49.49				
minimum order			30 gallons				
250 gallon container	9680		\$49.50				
minimum order			250 gallons				
returnable			Yes				

Herbicides (cont'd)							
Item #3: Dupont Oust Extra, price per pound	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri- Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
4 pound container	8910		\$31.98			\$25.63	\$36.77
minimum order			4 pounds			32 pounds	4 pounds
12 pound container	8911		\$31.98			\$25.63	\$36.77
minimum order			12 pounds			24 pounds	12 pounds
25 pound container	9682		\$31.98				
minimum order			25 pounds				
Item #4: Escort, price per Ounce	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri- Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
1 ounces. container	8920						
minimum order							
8 ounces. container	9683		\$3.70			\$2.49	\$2.88
minimum order			96 ounces			64 ounces	8 ounces
16 ounces. container	8921		\$3.70			\$2.49	\$2.88
minimum order			128 ounces			128 ounces	16 ounces
64 ounces. container	9684		\$3.70				\$2.88
minimum order			64 ounces				64 ounces
Item #5: Garlon 3A, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri- Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	8930		\$45.00		\$91.462	\$42.39	\$48.92
minimum order			5 gallons			50 gallons	5 gallons
5 gallon container	8931						
minimum order							
returnable							
30 gallon container	8932		\$45.00			\$42.39	\$48.92
minimum order			30 gallons			150 gallons	30 gallons
returnable							
Item #6: Garlon 4 Ultra, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri- Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
Lawson # 8935	8935						
2.5 gallon container			\$69.79			\$66.59	\$81.93
minimum order			5 gallons			50 gallons	5 gallons

Herbicides (cont'd)							
Item #7: Glyphosate 41%+14% Surfactant, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	8942		\$13.25	\$11.68	\$29.228	\$12.59	\$12.65
minimum order			5 gallons	5 gallons	None	240 gallons	5 gallons
Brand Bid			Monsanto- Ranger	Ranger Pro	Lesco Prosecutor	Ranger Pro	Cornerstone Plus
5 gallon container	10060						
minimum order							
Brand Bid							
30 gallon container	8943		\$13.15	\$10.98 / gallon	\$17.801	\$12.59	\$11.95
minimum order			30 gallons	30 gallons	None	120 gallons	30 gallons
Brand Bid			Monsanto- Ranger	Ranger Pro	Lesco Prosecutor	Ranger Pro	Cornerstone Plus
275 gallon container	11504						\$11.65
minimum order							275 gallons
returnable							Yes
Brand Bid							Cornerstone Plus
265 gallon container	9688		\$12.75				
minimum order			265 gallons				
Brand Bid			GlyStar Plus				
Item #8: MSMA 6 Plus 47.60% Active, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	8953		\$25.50	\$26.48	\$38.64		\$28.98
minimum order			5 gallons	5 gallons	None		5 gallons
Item #9: Milestone VM, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	8955		\$312.50	\$312.50	\$503.984	\$312.50	\$312.50
minimum order			5 gallons	2.5 gallon	None	5 gallons	5 gallons
Item #10: Outrider, price per ounce	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
20 ounces. container	8961		\$14.13			\$13.67	\$15.58
minimum order			1 bottle			20 ounces	20 ounces

Herbicides (cont'd)							
Item #11: Pro-Mate Accuracy 30%, price per quart	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
1 quart container	8966		\$11.00				
minimum order			12 quarts				
Item #12: Rodeo Herbicide, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	8971		\$18.50	\$18.70		\$18.79	\$21.00
minimum order			5 gallons	5 gallons		180 gallons	5 gallons
Item #13: Roundup Pro Concentrate 50.2% Isopropylamine Salt of Glyphosate-complete with performance technology surfactant, price per	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	8974		\$17.82	\$18.00	\$42.43	\$16.59	\$20.13
minimum order			5 gallons	5 gallons	None	240 gallons	5 gallons
30 gallon container	8975		\$17.32	\$17.45	\$26.504	\$15.95	\$20.04
minimum order			30 gallons	30 gallons	None	120 gallons	30 gallons
Item #14: Surfactant: Nonionic Surfactant Load: 70% Hpound Ratio: 12, Antifoam Index: 3, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
1 gallon container	8988			\$13.50	\$37.59		\$22.25
minimum order				4 gallons	None		4 gallons
2.5 gallon container	8989		\$11.00		\$27.17		\$22.00
minimum order			5 gallons		None		5 gallons
30 gallon container	8990		\$11.00	\$13.06			\$20.95
minimum order			30 gallons	30 gallons			30 gallons
Brand Bid			Helena - Inlet	Target Pro			Activate Plus

Herbicides (cont'd)							
Item #15: Surfactant: Nonionic Active Ingredient 96% Poly-1-P-Menthene, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	8993						
minimum order							
returnable							
Brand Bid							
Item #16: Tordon 22K, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	8994		\$63.90			\$55.89	\$59.98
minimum order			5 gallons			180 gallons	5 gallons
5 gallon container	8995						
minimum order							
returnable							
30 gallon container	8996		\$63.90			\$55.89	\$59.98
minimum order			30 gallons			150 gallons	30 gallons
250 gallon container	8997		\$63.50				
minimum order			250 gallons				
returnable			Yes				
Item #17: Opensight by Dow AgroScience, price per ounce	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
20 ounces bottle container	9010		\$5.47	\$5.469		\$5.468	\$5.47
minimum order			1 bottle	20 ounces		20 ounces	20 ounces
Brand Bid			DOW- opensight	Opensight		Opensight	Opensight
1.25 pound container	9011		\$5.47	\$5.469		\$5.468	\$5.47
minimum order			1 bottle	1.25 pounds		1.25 pounds	1.25 pounds
Brand Bid			DOW- opensight	Opensight		Opensight	Opensight
10 pound container	9700		\$5.468	\$5.469		\$5.468	\$5.47
minimum order			1 bottle	20 pounds		10 pounds	10 pounds
Brand Bid			DOW- Opensight	Opensight		Opensight	

Herbicides (cont'd)							
Item #18: DLZ-MSO Surfactant Plus Drift, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	10461		\$22.50				
minimum order			5 gallons				
Item #19: Hardball, 2,4-D Acid, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	10462		\$35.00				
minimum order			5 gallons				
30 gallon container	10463		\$35.00				
minimum order			30 gallons				
Item #20: Bayer Perspective, Selective Herbicide, price per pound	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
1 pound container	13122						
minimum order							
Brand Bid							
1.25 pound container	13123		\$92.32				
minimum order			12 containers				
Brand Bid			Bayer- Perspective				
5 pound container	13124		\$92.32	\$92.32			
minimum order			5 pounds	5 pounds			
Brand Bid			Bayer- Perspective	Perspective			
Item #21: Plateau, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
1 gallon container	11505		\$114.00			\$103.59	\$138.85
minimum order			2 gallons			4 gallons	2 gallons
Item #22: Droplex Xtra, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	13127						\$48.00
minimum order							5 gallons

Herbicides (cont'd)							
Item #23: Vastlan, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri- Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	13128		\$82.50			\$70.15	\$81.45
30 gallon container	13129		\$82.50			\$70.15	\$81.45
minimum order			5 gallons			60 gallons	5 gallons
Item #24: Trycera Selective Herbicide, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri- Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	13121		\$85.00				
minimum order			5 gallons				
Item #25: Dow Frequency, Bareground Herbicide, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri- Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
1 gallon container	10474						
minimum order							
returnable							
Item #26: AquaKing Plus, 95% Active Spreaded-Activator with Buffering Agents for Aquatic Use, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri- Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	10471						\$25.00
minimum order							5 gallons
Item #27: Turbulance, Surfactant, Crop Oil Concentrate, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri- Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	10472						\$41.00
minimum order							5 gallons
Item #28: Bayer Streamline, Selective Herbicide, price per pound	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri- Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
3 pound container	13125		\$103.04	\$103.40			
minimum order			3 pounds	3 pounds			
Brand Bid			Bayer - Streamline	Streamline			
20 pound container	13126		\$103.04				
minimum order			20 pounds				
Brand Bid			Bayer - Streamline				

Insecticides							
Item #29: Altosid Briquettes (Mosquito Larvicide and Pupicide), price per case	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
1 case/400	8890	\$464.00		\$464.00			
minimum order		1 case		1 case			
Item #30: Altosid XR (Mosquito Larvicide and Pupicide), price per carton	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
1 case/220	8891	\$734.80		\$734.80			
minimum order		1 case		1 case			
Item #31: Big Foot Dye SS, price per quart	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
1 quart container	8905		\$15.00	\$13.64			
minimum order			12 quarts	12 quarts			

Insecticides (cont'd)							
Item #32: Evoluer 4-4 ULV (Permethrin 4% Piperonyl Butoxide 4%) or equivalent, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	8922	\$17.00		\$18.48			
minimum order		2.5 gallon		5 gallons			
Brand Bid		BIOMIST 4-4		Evoluer 4-4			
5 gallon container	8923	\$17.00		\$18.48			
minimum order		2 x 2-1/2 gallon case		5 gallons			
Brand Bid		BIOMIST 4-4		Evoluer 4-4			
15 gallon container	10050	\$17.00					
minimum order		3ea. 2 x 2-1/2 gallon					
Brand Bid		BIOMIST 4-4					
30 gallon container	8924	\$17.00		\$15.96			
minimum order		1ea. - 30 gallon		30 gallons			
returnable		Yes		No			
Brand Bid		BIOMIST 4-4		Evoluer 4-4			
55 gallon container	8925	\$17.00		\$15.59			
minimum order		1ea. - 55 gallon		55 gallons			
returnable		Yes		No			
Brand Bid		BIOMIST 4-4		Evoluer 4-4			
250 gallon container	8926	\$17.00		\$14.95			
minimum order		1ea. 250 gallon tote		250 gallons			
returnable		Yes		No			
Brand Bid		BIOMIST 4-4		Evoluer 4-4			
275 gallon container	8927	\$17.00		\$14.95			
minimum order		1ea. - 275 gallon		275 gallons			
returnable		Yes		No			
Brand Bid		BIOMIST 4-4		Evoluer 4-4			

Insecticides (cont'd)							
Item #33: Mosquitomist One ULV, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
30 gallon container	8958	\$38.00/gallon					
minimum order		1ea. - 30 gallon					
returnable		Yes					
55 gallon container	8959	\$38.00/gallon					
minimum order		1ea. - 55 gallon					
returnable		Yes					
275 gallon container	8960	\$38.00/gallon					
minimum order		1ea. - 275 gallon					
returnable		Yes					
Item #34: Pyrenone 25-5 (Pyrethrins 5% Piperonyl Butoxide 25%), price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	8968			\$188.00			
minimum order				5 gallons			
5 gallon container	8969			\$188.00			
minimum order				5 gallons			
30 gallon container	8970			\$186.75			
minimum order				30 gallons			
55 gallon container	8967			\$180.50			
minimum order				55 gallons			
returnable				Yes (2 or more)			

Insecticides (cont'd)							
Item #35+A349: Duet by Clarke Mosquito Control, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	9005	\$187.00					
minimum order		2.5 gallon					
Brand Bid		DUET					
5 gallon container	9006	\$187.00					
minimum order		1 ea. - 2 x 2-1/2					
Brand Bid		DUET					
30 gallon container	9007	\$175.00					
minimum order		1ea. - 30 gallon					
returnable		Yes					
Brand Bid		DUET					
55 gallon container	9008	\$170.00					
minimum order		1 ea. - 55 gallon					
returnable		Yes					
Brand Bid		DUET					
275 gallon container	9009	\$165.00					
minimum order		1ea. - 275 gallon					
returnable		Yes					
Brand Bid		DUET					
Item #36: Mosquito Master 4-12, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
30 gallon container	11859	\$43.00					
minimum order		1 ea. - 30 gallon					
55 gallon container	11860	\$43.00					
minimum order		1ea. - 55 gallon					
275 gallon container	11861	\$42.00					
minimum order		1ea. - 275 gallon					

Insecticides (cont'd)							
Item #37: 1% Solution, Drift Control Agent, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
1 gallon container	10468						
minimum order							
2.5 gallon container	10469		\$19.00				
minimum order			5 gallons				
Brand Bid			Helena-Grounded				
Item #38: Droplex, Deposition Aid and Drift Control Agent, price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
1 gallon container	10470						\$60.00
minimum order							4 gallons
Item #39: Liberate by Loveland Products, Inc., price per gallon	Lawson Number	Clarke Mosquito Control Products, Inc.	Helena Agri-Enterprises, LLC	Target Specialty Products	SiteOne Landscape Supply	VM Distribution Partners	Winfield United
2.5 gallon container	12054						
minimum order							

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

VM Distribution Partners Div of Asplundh Tree Expert Co.
Newton, MS United States

Certificate Number:
2019-440080

Date Filed:
01/10/2019

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Fort Bend County

Date Acknowledged:
01/29/2019

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

B19-010
Weed, Brush & Insect Chemicals

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary

5 Check only if there is NO Interested Party.



6 UNSWORN DECLARATION

My name is _____, and my date of birth is _____.

My address is _____, _____, _____, _____, _____.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in _____ County, State of _____, on the _____ day of _____, 20____.
(month) (year)

Signature of authorized agent of contracting business entity
(Declarant)