



CenturyAsphalt,LTD

PO Box 187 / Houston, TX 77001 / 5303 Navigation Boulevard / Houston, TX 77011 / 713-292-2868 / Fax 713-292-2885

August 2, 2018

Ms.Cheryl Krejci, CPPB
Fort Bend County Purchasing Department
4520 Reading Road, Suite A
Rosenberg, Texas 77471

RE: Bid 18-035 Price Increase (Revised)

Dear Ms. Krejci:

In accordance with Paragraph 1.35 in the above mentioned bid, Century Asphalt hereby requests a price increase on Hot Mix Asphalt for Fort Bend County and hereby offer the following backup and explanation for your consideration.

This price increase is being driven by two factors: First, Century's aggregate supplier, Martin Marietta Materials, recently announced and applied multiple price increases for all crushed stone products, delivered via rail into their Rosenberg terminal. I have included a price increase letter showing a \$2.00 per ton increase. Secondly, Century's liquid asphalt costs have risen significantly. I have also attached the backup from Valero Refining which shows a \$100 per ton liquid asphalt increase. With the current volatility in the liquid asphalt market further increases could be possible. Both the aggregate and liquid asphalt increases have occurred since the contract bid.

As you know HMAC (Hot Mix Asphaltic Concrete) is produced by combining a variety of products including sand, aggregates and liquid asphalt. As the aggregates and liquid asphalt are usually the determining factors for pricing increases I have broken down each product's percentages of each raw material which comprise the final HMAC price. This will show both the before and after cost of each raw material before the price increase request.

	Material	Current Price	Revised Price	% Liquid A/C	% Aggregate	Current A/C Cost	Revised A/C Cost	Increased A/C Cost	Current Agg. Cost	Revised Agg. Cost	Increased Agg. Cost	Total Increased Cost
THD#292	Black Base without RAP	\$51.50	\$57.40	4.10%	90%	\$14.15	\$18.25	\$4.10	\$26.10	\$27.90	\$1.80	\$5.90
THD#292	Black Base with RAP	\$40.00	\$44.80	3.20%	80%	\$11.04	\$14.24	\$3.20	\$23.20	\$24.80	\$1.60	\$4.80
THD#340	Type D without RAP	\$56.50	\$63.30	5.10%	85%	\$17.60	\$22.70	\$5.10	\$24.65	\$26.35	\$1.70	\$6.80
THD#340	Type D with RAP	\$42.90	\$48.50	4.20%	70%	\$14.49	\$18.69	\$4.20	\$20.30	\$21.70	\$1.40	\$5.60

We at Century value the relationship that we have with Fort Bend County and look forward to your consideration in this matter just as you have done when we have faced escalating costs in the past.

Regards,

Phillip King
Vice President/General Manager
pking@centuryasphalt.com

Enclosed



DATE: June 1, 2018
TO: Martin Marietta - Houston District Customers
SUBJECT: August 1, 2018, Price Increase

Dear Customer:

We are excited about the robust market developing this year, and hope that everyone meets their goals each has set within your own organization. Martin Marietta would like to partner with you to achieve success in your construction projects. We have enjoyed the opportunities you have given us to provide quality construction materials. The partnerships we have forged are recipes for long term success. We look forward to continuing our relationship, and to being your preferred supplier.

Rail transportation costs along with rising production costs have made it necessary to evaluate pricing. This letter is to notify you that Martin Marietta will implement the following price increases **effective August 1, 2018.**

Crushed Clean Stone: \$2.00/ton
Limestone Base: \$1.00/ton

Gravel Rock: \$1.00/ton
Concrete Sand \$0.50/ton

As always, we look forward to visiting with you to address any and all business concerns.

Once again, Martin Marietta is committed to being your preferred supplier of building materials and your business is greatly appreciated.

Sincerely,

Steve Ware
Sales Manager
Houston District



July 27, 2018

To: Our Valued Asphalt Customers

Effective August 1, 2018 Valero Marketing and Supply Company will change the Daily Rack prices of conventional and polymer modified asphalt cement in Houston, Corpus Christi, and Brownsville. Below you will find updated pricing on individual materials that apply.

Corpus Christi Terminal		Corpus Christi Refinery		Houston		Brownsville	
PG64-22	\$445 / ton	PG64-22	\$445 / ton	PG64-22	\$445 / ton	PG64-22	\$455 / ton
PG70-22S	\$545 / ton	PG70-22S	\$545 / ton	PG70-22S	\$545 / ton	PG76-22S	\$605 / ton
PG76-22S	\$595 / ton	PG76-22S	\$595 / ton	PG76-22S	\$595 / ton		
PG58-28	\$475 / ton	AC-5	\$495 / ton	PG58-28	\$475 / ton		
AC-15P	\$580 / ton	AC-10	\$475 / ton	AC-15P	\$580 / ton		
AC-20XP	\$580 / ton	EMFL	\$480 / ton	AC-20XP	\$580 / ton		
AC-0.6	\$455 / ton			AC-0.6	\$455 / ton		
AC-3	\$495 / ton			AC-10	\$475 / ton		
AC-5	\$495 / ton			MC-30	\$770 / ton		
AC-10	\$475 / ton			RC-250	\$710 / ton		
MC-30	\$770 / ton						
RC-250	\$710 / ton						

**The products listed are subject to availability and daily rack prices may change at any time. We appreciate your business as always, and if you have any questions, please feel free to contact the Valero Marketing Manager for your area.

Houston - Sidney Pujol (225-603-3602) or Kyle Walker (281-415-1126)

Corpus Christi / Brownsville – Johnie Goodman (361-442-3909) / Rick Rodgers (361-815-8982)

Thank You

Sidney Pujol
Sr. Mgr. - Gulf Coast Asphalt Marketing
225-603-3602 - Phone
210-370-4455 - Fax
sidney.pujol@valero.com

CC: Michael Worth – VMSC Executive Director - Asphalt Marketing And Supply



June 29, 2018

To: Our Valued Asphalt Customers

Effective July 5, 2018 Valero Marketing and Supply Company will change the Daily Rack prices of conventional and polymer modified asphalt cement in Houston, Corpus Christi, and Brownsville. Below you will find updated pricing on individual materials that apply.

Corpus Christi Terminal		Corpus Christi Refinery		Houston		Brownsville	
PG64-22	\$420 / ton	PG64-22	\$420 / ton	PG64-22	\$420 / ton	PG64-22	\$430 / ton
PG70-22S	\$520 / ton	PG70-22S	\$520 / ton	PG70-22S	\$520 / ton	PG76-22S	\$580 / ton
PG76-22S	\$570 / ton	PG76-22S	\$570 / ton	PG76-22S	\$570 / ton		
PG58-28	\$450 / ton	AC-5	\$470 / ton	PG58-28	\$450 / ton		
AC-15P	\$555 / ton	AC-10	\$450 / ton	AC-15P	\$555 / ton		
AC-20XP	\$555 / ton	EMFL	\$455 / ton	AC-20XP	\$555 / ton		
AC-0.6	\$430 / ton			AC-0.6	\$430 / ton		
AC-3	\$470 / ton			AC-10	\$450 / ton		
AC-5	\$470 / ton			MC-30	\$745 / ton		
AC-10	\$450 / ton			RC-250	\$685 / ton		
MC-30	\$745 / ton						
RC-250	\$685 / ton						

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225-603-3602 - Phone
210-370-4455 - Fax
sidney.pujol@valero.com

CC: Michael Worth – VMSC Executive Director - Asphalt Marketing And Supply



April 27, 2018

To: Our Valued Asphalt Customers

Effective May 1, 2018 Valero Marketing and Supply Company will change the Daily Rack prices of conventional and polymer modified asphalt cement in Houston, Corpus Christi, and Brownsville. Below you will find updated pricing on individual materials that apply.

Corpus Christi Terminal		Corpus Christi Refinery		Houston		Brownsville	
PG64-22	\$370 / ton	PG64-22	\$370 / ton	PG64-22	\$370 / ton	PG64-22	\$380 / ton
PG70-22S	\$470 / ton	PG70-22S	\$470 / ton	PG70-22S	\$470 / ton	PG76-22S	\$530 / ton
PG76-22S	\$520 / ton	PG76-22S	\$520 / ton	PG76-22S	\$520 / ton		
PG58-28	\$400 / ton	AC-5	\$420 / ton	PG58-28	\$400 / ton		
AC-15P	\$505 / ton	AC-10	\$400 / ton	AC-15P	\$505 / ton		
AC-20XP	\$505 / ton	EMFL	\$405 / ton	AC-20XP	\$505 / ton		
AC-0.6	\$380 / ton			AC-0.6	\$380 / ton		
AC-3	\$420 / ton			AC-10	\$400 / ton		
AC-5	\$420 / ton			MC-30	\$695 / ton		
AC-10	\$400 / ton			RC-250	\$635 / ton		
MC-30	\$695 / ton						
RC-250	\$635 / ton						

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Corpus Christi – Johnie Goodman (361-442-3909)

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 225-603-3602 - Phone
 210-370-4455 - Fax
sidney.pujol@valero.com

CC: Michael Worth – VMSC Executive Director - Asphalt Marketing And Supply



March 14, 2017

To: Our Valued Asphalt Customers

Effective March 15, 2017 Valero Marketing and Supply Company will change the Daily Rack prices of conventional and polymer modified asphalt cement in Houston, Corpus Christi, and Brownsville. Below you will find updated pricing on individual materials that apply.

Corpus Christi Terminal		Corpus Christi Refinery		Houston		Brownsville	
PG64-22	\$345 / ton	PG64-22	\$345 / ton	PG64-22	\$345 / ton	PG64-22	\$355 / ton
PG70-22S	\$445 / ton	PG70-22S	\$445 / ton	PG70-22S	\$445 / ton		
PG76-22S	\$495 / ton	PG76-22S	\$495 / ton	PG76-22S	\$495 / ton		
PG58-28	\$345 / ton	AC-5	\$395 / ton	PG58-28	\$345 / ton		
AC-15P	\$480 / ton	AC-10	\$375 / ton	AC-15P	\$480 / ton		
AC-20XP	\$480 / ton	EMFL	\$380 / ton	AC-20XP	\$480 / ton		
AC-0.6	\$355 / ton			AC-0.6	\$355 / ton		
AC-3	\$395 / ton			AC-10	\$370 / ton		
AC-5	\$370 / ton			MC-30	\$670 / ton		
AC-10	\$370 / ton			RC-250	\$610 / ton		
MC-30	\$670 / ton						
RC-250	\$610 / ton						

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CC: Michael Worth – VMSC Executive Director - Asphalt Marketing And Supply

Fort Bend County Tabulation
Bid 18-035
Term Contract for Purchase and Hauling of Earthen Type Road Materials

Term: April 1, 2018 through March 31, 2019

Awarded 2.6.18: All Bidders meeting Specifications

***Amended 6.26.18**

Asphalt Stabilized Base, TXDOT 292, Black Base GR2 without RAP, Price Per Ton											
Lawson 13261-material Lawson 13262-laydown	American Materials Stafford	Boral Resources Thompsons	Century Asphalt Houston	Cherry Crushed Concrete Fresno	Durwood Greene Stafford	Gulf Coast Stabilized Materials Richmond	John Wilson East Bernard	James Construction Richmond	Martin Marietta Humble	Vulcan Construction Materials San Antonio	Waller County Asphalt Hempstead
Form 1295	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Plant/Pit/Siding	54.00		51.50				Disqualified: Did not provide proof of all required insurance.	50.00			
Plant to Jobsite-1st mile	3.00		3.00					3.00			
Each add'l mile	0.20		0.20					0.20			
Laydown			13.00		15.00			15.00			
Plant Location	Mo City & FM 529		Katy & Rosenberg					Rosenberg			
Minimum			5.25 Haul & 800 Tons		800 Tons			800 Tons			

Asphalt Stabilized Base, TXDOT 292, Black Base GR2 with RAP, Price Per Ton											
Lawson 13263-material Lawson 13264-laydown	American Materials	Boral Resources	Century Asphalt	Cherry Crushed Concrete	Durwood Greene	Gulf Coast Stabilized Materials	John Wilson	James Construction	Martin Marietta	Vulcan Construction Materials	Waller County Asphalt
Plant/Pit/Siding	49.00		40.00				Disqualified: Did not provide proof of all required insurance.	40.50			
Plant to Jobsite-1st mile	3.00		3.00					3.00			
Each add'l mile	0.20		0.20					0.20			
Laydown			13.00		15.00			15.00			
Plant Location	Mo City & FM 529		Katy & Rosenberg					Rosenberg			
Minimum			5.25 Haul & 800 Tons		800 Tons			800 Tons			

Gravel, River Unwashed, 5/8" Diameter Maximum, Price Per Yard											
Lawson 13269-material	American Materials	Boral Resources	Century Asphalt	Cherry Crushed Concrete	Durwood Greene	Gulf Coast Stabilized Materials	John Wilson	James Construction	Martin Marietta	Vulcan Construction Materials	Waller County Asphalt
Plant/Pit/Siding							Disqualified: Did not provide proof of all required insurance.		17.00	19.00	
Plant to Jobsite-1st mile									3.30	3.00	
Each add'l mile									0.26	0.21	
Plant Location									Garwood	Simonton	

Hot Mix Asphaltic Concrete Pavement, TXDOT 340, Type D without RAP, Sac B, PG, 64-22, Price Per Ton											
Lawson 13270-material Lawson 13271-	American Materials	Boral Resources	Century Asphalt	Cherry Crushed Concrete	Durwood Greene	Gulf Coast Stabilized Materials	John Wilson	James Construction	Martin Marietta	Vulcan Construction Materials	Waller County Asphalt
Plant/Pit/Siding	63.00		56.50				Disqualified: Did not provide proof of all required insurance.	54.00			
Plant to Jobsite-1st mile	3.00		3.00					3.00			
Each add'l mile	0.20		0.20					0.20			
Laydown			13.00		15.00			15.00			
Plant Location	Mo City & FM 529		Katy & Rosenberg					Rosenberg			
Minimum			5.25 Haul & 800 Tons		800 Tons			800 Tons			

Hot Mix Asphaltic Concrete Pavement, TXDOT 340, Type D with RAP, Sac B, PG, 64-22, Price Per Ton											
Lawson 13272-material Lawson 13273-laydown	American Materials	Boral Resources	Century Asphalt	Cherry Crushed Concrete	Durwood Greene	Gulf Coast Stabilized Materials	John Wilson	James Construction	Martin Marietta	Vulcan Construction Materials	Waller County Asphalt
Plant/Pit/Siding	55.00		42.90				Disqualified: Did not provide proof of all required insurance.	44.50			
Plant to Jobsite-1st mile	3.00		3.00					3.00			
Each add'l mile	0.20		0.20					0.20			
Laydown			13.00		15.00			15.00			
Plant Location	Mo City & FM 529		Katy & Rosenberg					Rosenberg			
Minimum			5.25 Haul & 800 Tons		800 Tons			800 Tons			

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Century Asphalt, Ltd.
Houston, TX United States

Certificate Number:
2018-389608

Date Filed:
08/08/2018

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Fort Bend County

Date Acknowledged:
08/14/2018

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

B18-035
Earthen Road Materials

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Angel, Greg	Houston , TX United States	X	
	Angel, Gary	Houston , TX United States	X	

5 Check only if there is NO Interested Party.

☐

6 UNSWORN DECLARATION

My name is _____, and my date of birth is _____.

My address is _____, _____, _____, _____, _____.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in _____ County, State of _____, on the _____ day of _____, 20____.
(month) (year)

Signature of authorized agent of contracting business entity
(Declarant)