



The Most Trusted Name in Security

50 Schilling Road
Hunt Valley, MD 21031-1424
(410) 584-9800
(800) 888-2129

June 26, 2018

Ft. Bend County Purchasing Department
301 Jackson Street, Suite 201
Richmond, TX 77469

Dear Customer,

At Dunbar, we are pleased to safeguard your valuables in-transit with a team of the highest quality armored car and cash vault service professionals ready to take on the risks of securely transporting and processing your bank deposits. A team that also helps to ensure the safety of your workplace.

From hiring expenses and escalating wages nationwide to rising employee healthcare benefit costs; our labor expenses have increased significantly. Today, we are particularly hard hit by the ever-increasing costs associated with employing highly-qualified security professionals in a competitive market that has grown ever tighter for their experience, knowledge and skills. When added together with the other rising expenses that our business must absorb due to government regulations that place guidelines on our industry and the escalation of insurance premium costs, we must increase our rates.

Therefore, effective October 1, 2018, the following rate increase will be reflected on your monthly service invoice: **a \$2.25 per trip increase. Making the new standard monthly rate at \$12,925.88**

<u>Current Monthly Rate</u>	<u>1% increase</u>	<u>2019 Monthly Rate</u>
\$12,876.36 Monday-Friday	\$2.25	\$12,925.88 Monday-Friday
22 days of service per month at \$585.29		22 days of service per month at \$587.54
\$585.29 X 22 days = \$12,876.38		\$587.54 X 22 = \$12,925.88

As always, our goal is to provide you with the most secure, reliable and efficient service available- tailored to meet your special needs. We appreciate your understanding and look forward to continuing to deliver the high level of security that you both expect and deserve.

Sincerely,

Kevin Cleary
Vice President Bid Administration and Risk Management

**Fort Bend County Tabulation
Bid 17-007
Armored Car Service**

Term: 1 October 2016 through 30 September 2017

Awarded 9.27.16: Dunbar Armored Inc.

***Amended 6.27.17**

Description	Lawson #	Dunbar Armored	Form 1295
*Bid Price per Month for All Locations as listed	7817	*\$ 12,826.86	Yes
Bid Price per Pickup for As Needed Locations	8780	\$ 26.29	

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Dunbar Armored, Inc.
Hunt Valley, MD United States

Certificate Number:
2018-370434

Date Filed:
06/20/2018

Date Acknowledged:
07/03/2018

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Fort Bend County

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

B17-007
Armored Car Services

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Dunbar Armored, Inc.	Hunt Valley, MD United States		X

5 Check only if there is NO Interested Party.

☐

6 UNSWORN DECLARATION

My name is _____, and my date of birth is _____.

My address is _____, _____, _____, _____, _____.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in _____ County, State of _____, on the _____ day of _____, 20____.
(month) (year)

Signature of authorized agent of contracting business entity
(Declarant)