

44F

STATE OF TEXAS §  
COUNTY OF FORT BEND §

**AGREEMENT FOR SYSTEM UPGRADES  
PURSUANT TO RFP 15-077**

THIS AGREEMENT is made and entered into by and between Fort Bend County, (hereinafter "County"), a body corporate and politic under the laws of the State of Texas, and 911 Security Cameras, Inc. (hereinafter "Contractor"), a company authorized to conduct business in the State of Texas.

WITNESSETH

WHEREAS, County desires that Contractor provide system upgrades services related to the CCTV system at County's Juvenile Probation Facility (hereinafter "Services") pursuant to RFP 15-077; and

WHEREAS, Contractor represents that it is qualified and desires to perform such services.

NOW, THEREFORE, in consideration of the mutual covenants and conditions set forth below, the parties agree as follows:

**AGREEMENT**

**Section 1. Scope of Services**

- A. Contractor shall render Services in accordance with Exhibit A to this Agreement.
- B. In accordance with Chapter 2258 of the Texas Government Code, all persons employed by Contractor shall be compensated at not less than the rates shown in the attached Exhibit B. Contractor shall keep detailed records of each of its workers and said records shall be made available to County for inspection at all reasonable times.

**Section 2. Personnel**

- A. Contractor represents that it presently has, or is able to obtain, adequate qualified personnel in its employment for the timely performance of the Scope of Services required under this Agreement and that Contractor shall furnish and maintain, at its own expense, adequate and sufficient personnel, in the opinion of County, to perform the Scope of Services when and as required and without delays.
- B. All employees of Contractor shall have such knowledge and experience as will enable them to perform the duties assigned to them. Any employee of Contractor who, in the

opinion of County, is incompetent or by his conduct becomes detrimental to the project shall, upon request of County, immediately be removed from association with the project.

### **Section 3. Compensation and Payment**

- A. Contractor's fees shall be calculated at the rates set forth in the attached Exhibit A. The Maximum Compensation for the performance of Services within the Scope of Services described in Exhibit A is one hundred and twenty-four thousand, sixty-five dollars and 00/100 (\$124,065.00). In no case shall the amount paid by County under this Agreement exceed the Maximum Compensation without an approved change order.
- B. All performance of the Scope of Services by Contractor including any changes in the Scope of Services and revision of work satisfactorily performed will be performed only when approved in advance and authorized by County.
- C. County will pay Contractor based on the following procedures: Upon completion of the tasks identified in the Scope of Services, Contractor shall submit to County two (2) original copies of invoices showing the amounts due for services performed in a form acceptable to County. County shall review such invoices and approve them within 30 calendar days with such modifications as are consistent with this Agreement and forward same to the Auditor for processing. County shall pay each such approved invoice within thirty (30) calendar days. County reserves the right to withhold payment pending verification of satisfactory work performed.

### **Section 4. Limit of Appropriation**

- A. Contractor clearly understands and agrees, such understanding and agreement being of the absolute essence of this Agreement, that County shall have available the total maximum funds certified as available by the Fort Bend County Auditor as of the date this Agreement is executed, specifically allocated to fully discharge any and all liabilities County may incur.
- B. Contractor does further understand and agree, said understanding and agreement also being of the absolute essence of this Agreement, that the total maximum compensation that Contractor may become entitled to and the total maximum sum that County may become liable to pay to Contractor shall not under any conditions, circumstances, or interpretations thereof exceed one hundred and twenty-four thousand, sixty-five dollars and 00/100 (\$124,065.00).

## **Section 5. Time of Performance**

The time for performance of the Scope of Services by Contractor shall begin with receipt of the Notice to Proceed from County and end no later than 30 calendar days thereafter. Contractor shall complete the tasks described in the Scope of Services within this time or within such additional time as may be extended by the County.

## **Section 6. Modifications and Waivers**

- A. The parties may not amend or waive this Agreement, except by a written agreement executed by both parties.
- B. No failure or delay in exercising any right or remedy or requiring the satisfaction of any condition under this Agreement, and no course of dealing between the parties, operates as a waiver or estoppel of any right, remedy, or condition.
- C. The rights and remedies of the parties set forth in this Agreement are not exclusive of, but are cumulative to, any rights or remedies now or subsequently existing at law, in equity, or by statute.

## **Section 7. Termination**

- A. Termination for Convenience: County may terminate this Agreement at any time upon thirty (30) days written notice.
- B. Termination for Default
  - 1. County may terminate the whole or any part of this Agreement for cause in the following circumstances:
    - a. If Contractor fails to perform services within the time specified in the Scope of Services or any extension thereof granted by the County in writing;
    - b. If Contractor materially breaches any of the covenants or terms and conditions set forth in this Agreement or fails to perform any of the other provisions of this Agreement or so fails to make progress as to endanger performance of this Agreement in accordance with its terms, and in any of these circumstances does not cure such breach or failure to County's reasonable satisfaction within a period of ten (10) calendar days after receipt of notice from County specifying such breach or failure.
  - 2. If, after termination, it is determined for any reason whatsoever that Contractor was not in default, or that the default was excusable, the rights

and obligations of the parties shall be the same as if the termination had been issued for the convenience of the County in accordance with Section 7A above.

- C. Upon termination of this Agreement, County shall compensate Contractor in accordance with Section 3, above, for those services which were provided under this Agreement prior to its termination and which have not been previously invoiced to County. Contractor's final invoice for said services will be presented to and paid by County in the same manner set forth in Section 3 above.
- D. If County terminates this Agreement as provided in this Section, no fees of any type, other than fees due and payable at the Termination Date, shall thereafter be paid to Contractor.

#### **Section 8. Ownership and Reuse of Documents**

All documents, data, reports, research, graphic presentation materials, etc., developed by Contractor as a part of its work under this Agreement, shall become the property of County upon completion of this Agreement, or in the event of termination or cancellation thereof, at the time of payment under Section 3 for work performed. Contractor shall promptly furnish all such data and material to County on request.

#### **Section 9. Inspection of Books and Records**

Contractor will permit County, or any duly authorized agent of County, to inspect and examine the books and records of Contractor for the purpose of verifying the amount of work performed under the Scope of Services. County's right to inspect survives the termination of this Agreement for a period of four years.

#### **Section 10. Insurance**

- A. Prior to commencement of the Services, Contractor shall furnish County with properly executed certificates of insurance which shall evidence all insurance required and provide that such insurance shall not be canceled, except on 30 days' prior written notice to County. Contractor shall provide certified copies of insurance endorsements and/or policies if requested by County. Contractor shall maintain such insurance coverage from the time Services commence until Services are completed and provide replacement certificates, policies and/or endorsements for any such insurance expiring prior to completion of Services. Contractor shall obtain such insurance written on an Occurrence form from such companies having Bests rating of A/VII or better, licensed or approved to transact business in the State of Texas, and shall obtain such insurance of the following types and minimum limits:

1. Workers Compensation in accordance with the laws of the State of Texas. Substitutes to genuine Workers' Compensation Insurance will not be allowed.
  2. Employers' Liability insurance with limits of not less than \$1,000,000 per injury by accident, \$1,000,000 per injury by disease, and \$1,000,000 per bodily injury by disease.
  3. Commercial general liability insurance with a limit of not less than \$1,000,000 each occurrence and \$2,000,000 in the annual aggregate. Policy shall cover liability for bodily injury, personal injury, and property damage and products/completed operations arising out of the business operations of the policyholder.
  4. Business Automobile Liability coverage applying to owned, non-owned and hired automobiles with limits not less than \$1,000,000 each occurrence combined single limit for Bodily Injury and Property Damage combined.
- B. County and the members of Commissioners Court shall be named as additional insured to all required coverage except for Workers' Compensation. All Liability policies written on behalf of Contractor shall contain a waiver of subrogation in favor of County and members of Commissioners Court.
- C. If required coverage is written on a claims-made basis, Contractor warrants that any retroactive date applicable to coverage under the policy precedes the effective date of the Contract and that continuous coverage will be maintained or an extended discovery period will be exercised for a period of 2 years beginning from the time the work under this Contract is completed.
- D. Contractor shall not commence any portion of the work under this Contract until it has obtained the insurance required herein and certificates of such insurance have been filed with and approved by Fort Bend County.
- E. No cancellation of or changes to the certificates, or the policies, may be made without sixty (60) days prior, written notification to Fort Bend County.
- F. Approval of the insurance by Fort Bend County shall not relieve or decrease the liability of the Contractor.

**Section 11. Performance and Payment Bond**

Contractor shall post with County, not later than ten (10) days of the execution of this Agreement, a performance and payment bond in the amount of one hundred percent (100%) of

the total lump sum price in such form as is satisfactory to County. The bond shall be executed by a corporate surety company duly authorized and admitted to do business in the State of Texas and licensed to issue such a bond in the State of Texas.

### **Section 12. Indemnity**

**CONTRACTOR SHALL INDEMNIFY AND DEFEND COUNTY AGAINST ALL LOSSES, LIABILITIES, CLAIMS, CAUSES OF ACTION, AND OTHER EXPENSES, INCLUDING REASONABLE ATTORNEYS FEES, ARISING FROM ACTIVITIES OF CONTRACTOR, ITS AGENTS, SERVANTS OR EMPLOYEES, PERFORMED UNDER THIS AGREEMENT THAT RESULT FROM THE NEGLIGENT ACT, ERROR, OR OMISSION OF CONTRACTOR OR ANY OF CONTRACTOR'S AGENTS, SERVANTS OR EMPLOYEES.**

### **Section 13. Confidential and Proprietary Information**

- A. Contractor acknowledges that it and its employees or agents may, in the course of performing their responsibilities under this Agreement, be exposed to or acquire information that is confidential to County. Any and all information of any form obtained by Contractor or its employees or agents from County in the performance of this Agreement shall be deemed to be confidential information of County ("Confidential Information"). Any reports or other documents or items (including software) that result from the use of the Confidential Information by Contractor shall be treated with respect to confidentiality in the same manner as the Confidential Information. Confidential Information shall be deemed not to include information that (a) is or becomes (other than by disclosure by Contractor) publicly known or is contained in a publicly available document; (b) is rightfully in Contractor's possession without the obligation of nondisclosure prior to the time of its disclosure under this Agreement; or (c) is independently developed by employees or agents of Contractor who can be shown to have had no access to the Confidential Information.
- B. Contractor agrees to hold Confidential Information in strict confidence, using at least the same degree of care that Contractor uses in maintaining the confidentiality of its own confidential information, and not to copy, reproduce, sell, assign, license, market, transfer or otherwise dispose of, give, or disclose Confidential Information to third parties or use Confidential Information for any purposes whatsoever other than the provision of Services to County hereunder, and to advise each of its employees and agents of their obligations to keep Confidential Information confidential. Contractor shall use its best efforts to assist County in identifying and preventing any unauthorized use or disclosure of any Confidential Information. Without limitation of the foregoing, Contractor shall advise County immediately in the event Contractor learns or has reason to believe that any person who has had access to

Confidential Information has violated or intends to violate the terms of this Agreement and Contractor will at its expense cooperate with County in seeking injunctive or other equitable relief in the name of County or Contractor against any such person. Contractor agrees that, except as directed by County, Contractor will not at any time during or after the term of this Agreement disclose, directly or indirectly, any Confidential Information to any person, and that upon termination of this Agreement or at County's request, Contractor will promptly turn over to County all documents, papers, and other matter in Contractor's possession which embody Confidential Information.

- C. Contractor acknowledges that a breach of this Section, including disclosure of any Confidential Information, or disclosure of other information that, at law or in equity, ought to remain confidential, will give rise to irreparable injury to County that is inadequately compensable in damages. Accordingly, County may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal remedies that may be available. Contractor acknowledges and agrees that the covenants contained herein are necessary for the protection of the legitimate business interest of County and are reasonable in scope and content.
- D. Contractor in providing all services hereunder agrees to abide by the provisions of any applicable Federal or State Data Privacy Act.
- E. Contractor expressly acknowledges that County is subject to the Texas Public Information Act, TEX. GOV'T CODE ANN. §§ 552.001 et seq., as amended, and notwithstanding any provision in the Agreement to the contrary, County will make any information related to the Agreement, or otherwise, available to third parties in accordance with the Texas Public Information Act. Any proprietary or confidential information marked as such provided to County by Consultant shall not be disclosed to any third party, except as directed by the Texas Attorney General in response to a request for such under the Texas Public Information Act, which provides for notice to the owner of such marked information and the opportunity for the owner of such information to notify the Attorney General of the reasons why such information should not be disclosed. The terms and conditions of the Agreement are not proprietary or confidential information.

#### **Section 14. Independent Contractor**

- A. In the performance of work or services hereunder, Contractor shall be deemed an independent contractor, and any of its agents, employees, officers, or volunteers performing work required hereunder shall be deemed solely as employees of contractor or, where permitted, of its subcontractors.

- B. Contractor and its agents, employees, officers, or volunteers shall not, by performing work pursuant to this Agreement, be deemed to be employees, agents, or servants of County and shall not be entitled to any of the privileges or benefits of County employment.

**Section 15. Notices**

- A. Each party giving any notice or making any request, demand, or other communication (each, a "Notice") pursuant to this Agreement shall do so in writing and shall use one of the following methods of delivery, each of which, for purposes of this Agreement, is a writing: personal delivery, registered or certified mail (in each case, return receipt requested and postage prepaid), or nationally recognized overnight courier (with all fees prepaid).
- B. Each party giving a Notice shall address the Notice to the receiving party at the address listed below or to another address designated by a party in a Notice pursuant to this Section:

County: Fort Bend County Juvenile Board  
ATTN: Chair  
301 Jackson Street  
Richmond, Texas 77469

With a copy to: Fort Bend County  
Attn: County Judge  
401 Jackson Street  
Richmond, Texas 77469

Contractor: 911 Security Cameras Inc.  
10878 Plano Rd. Ste. F  
Dallas, TX 75238

- C. Notice is effective only if the party giving or making the Notice has complied with subsections 15(A) and 15(B) and if the addressee has received the Notice. A Notice is deemed received as follows:
  - 1. If the Notice is delivered in person, or sent by registered or certified mail or a nationally recognized overnight courier, upon receipt as indicated by the date on the signed receipt.

2. If the addressee rejects or otherwise refuses to accept the Notice, or if the Notice cannot be delivered because of a change in address for which no Notice was given, then upon the rejection, refusal, or inability to deliver.

#### **Section 16. Compliance with Laws**

Contractor shall comply with all federal, state, and local laws, statutes, ordinances, rules and regulations, and the orders and decrees of any courts or administrative bodies or tribunals in any matter affecting the performance of this Agreement, including, without limitation, Worker's Compensation laws, minimum and maximum salary and wage statutes and regulations, licensing laws and regulations. When required by County, Contractor shall furnish County with certification of compliance with said laws, statutes, ordinances, rules, regulations, orders, and decrees above specified.

#### **Section 17. Performance Warranty**

- A. Contractor warrants to County that Contractor has the skill and knowledge ordinarily possessed by well-informed members of its trade or profession practicing in the greater Houston metropolitan area and Contractor will apply that skill and knowledge with care and diligence to ensure that the Services provided hereunder will be performed and delivered in accordance with the highest professional standards.
- B. Contractor warrants to County that the Services will be free from material errors and will materially conform to all requirements and specifications contained in the attached Exhibit A.

#### **Section 18. Assignment and Delegation**

- A. Neither party may assign any of its rights under this Agreement, except with the prior written consent of the other party. That party shall not unreasonably withhold its consent. All assignments of rights are prohibited under this subsection, whether they are voluntarily or involuntarily, by merger, consolidation, dissolution, operation of law, or any other manner.
- B. Neither party may delegate any performance under this Agreement.
- C. Any purported assignment of rights or delegation of performance in violation of this Section is void.

#### **Section 19. Applicable Law**

The laws of the State of Texas govern all disputes arising out of or relating to this Agreement. The parties hereto acknowledge that venue is proper in Fort Bend County, Texas, for all legal actions or proceedings arising out of or relating to this Agreement and waive the

right to sue or be sued elsewhere. Nothing in the Agreement shall be construed to waive the County's sovereign immunity.

**Section 20. Successors and Assigns**

County and Contractor bind themselves and their successors, executors, administrators and assigns to the other party of this Agreement and to the successors, executors, administrators and assigns of the other party, in respect to all covenants of this Agreement.

**Section 21. Third Party Beneficiaries**

This Agreement does not confer any enforceable rights or remedies upon any person other than the parties.

**Section 22. Severability**

If any provision of this Agreement is determined to be invalid, illegal, or unenforceable, the remaining provisions remain in full force, if the essential terms and conditions of this Agreement for each party remain valid, binding, and enforceable.

**Section 23. Publicity**

Contact with citizens of Fort Bend County, media outlets, or governmental agencies shall be the sole responsibility of County. Under no circumstances whatsoever, shall Contractor release any material or information developed or received in the performance of the Services hereunder without the express written permission of County, except where required to do so by law.

**Section 24. Captions**

The section captions used in this Agreement are for convenience of reference only and do not affect the interpretation or construction of this Agreement.

**Section 25. Entire Agreement**

This Agreement contains the entire Agreement among the parties and supercedes all other negotiations and agreements, whether written or oral. Attached hereto are Exhibit A Scope of Service: *911 Security Cameras Response to: Revised Request for Proposals* and Exhibit B Chapter 2258 of the Texas Government Code Requirements: *Prevailing Wages*, both of which are incorporated by reference as if set forth herein verbatim for all purposes.

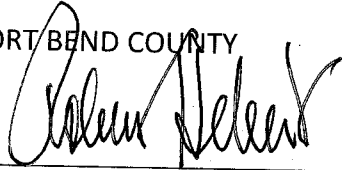
**Section 26. Conflict**

In the event there is a conflict, the following have priority with regard to the conflict: first: this document titled *AGREEMENT FOR SYSTEM UPGRADES PURSUANT TO RFP 15-077*; second: Exhibit B Chapter 2258 of the Texas Government Code Requirements: *Prevailing Wages*

and third: Exhibit A Scope of Service: 911 Security Cameras Response to: Revised Request for Proposals.

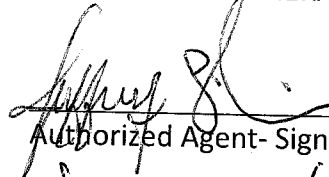
IN WITNESS WHEREOF, the parties hereto have signed or have caused their respective names to be signed to multiple counterparts to be effective on the 28<sup>th</sup> day of July, 2015.

FORT BEND COUNTY



Robert E. Hebert, County Judge

911 SECURITY CAMERAS INC.



Authorized Agent- Signature

JEFFREY WILLIS

Authorized Agent- Printed Name

SALES MANAGER

Title

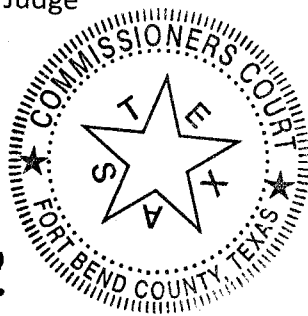
JULY 20, 2015

Date

ATTEST:



Laura Richard, County Clerk



APPROVED:




R.H. "Sandy" Bielstein, Chair  
FBC Juvenile Board

MTR: I/Agreements/2015/Purchasing/911 Security Cameras 7.17.15

### AUDITOR'S CERTIFICATE

I hereby certify that funds are available in the amount of \$124,065<sup>00</sup> to accomplish and pay the obligation of Fort Bend County under this contract.

  
Robert Edward Sturdivant, County Auditor

# EXHIBIT A

## Scope of Service



Response to:



**REVISED** - *Request for Proposals*  
*Upgrade CCTV Phase 2 for Fort Bend County Juvenile*  
*Probation*  
*RFP 15-077*

**From:**

**911 Security Cameras**

**10878 Plano Rd., Ste. F.**

**Dallas, TX. 75238**

July 15, 2015

Fort Bend County RFP 15-077

**Proposer Information**

**911 Security Cameras Inc.**

Legal Name of Contracting Company

**26-2332297**

Federal ID Number (Company or Corporation) or Social Security Number (Individual)

**214-341-6565**

Telephone Number

**214-341-1126**

Facsimile Number

**10878 Plano Rd. Ste. F.**

Complete Mailing Address (for Correspondence)

**Dallas, TX. 75238**

City, State and Zip Code

Complete Remittance Address (if different from above)

City, State and Zip Code

**Jeffrey Willis - Sales Manager**

Authorized Representative and Title (printed)

**jeff@911securitycameras.com**

Authorized Representative's Email Address

Signature of Authorized Representative

July 15, 2015

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## Executive Summary

By way of introduction, our firm was established and **incorporated in the State of Texas in 2006** as a specialized video surveillance integration company. **For 9 years** we have designed, installed, and maintained video surveillance and Access Control Systems to aid those tasked with protecting people and property. We deliver powerful systems that utilize the benefits of today's rapidly changing technology, both in hardware and software, to increase the value of electronic security integrations. We back our systems with proven client service, fast installation, administrator and user training, software support, and 24/7 technical support.

We are not a division of a larger practice, nor have we operated under a different company name; electronic security is all that we do and we know our focus gives us significant advantages over other firms, large and small, that attempt to be all things to all people.

911 Security Cameras understands the importance of a security system during the workflow of a business or in a government entity and that is why we offer the following services at no additional charge:

- ✓ Advanced replacement on all hardware
- ✓ Free Health monitoring service
- ✓ Unlimited training
- ✓ 1 hour response time on all Support Phone calls
- ✓ Overnight replacement on recording products

911 Security Cameras is a turnkey solution for image acquisition, control and recording, video management and monitoring functions with associated hardware, software, integration, programming, documentation, and support services. 911 Security Cameras specializes in the integration of digital camera equipment in commercial, industrial and educational facilities.

911 Security Cameras is a national security company with headquarters in Dallas, Texas. Our Texas license number is B15053. 911 Security Cameras is a financially healthy corporation; Our Financial statement can be found in the following pages.

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We are a rapidly growing, ambitious group who want to win this project through knowledgeable account management, affordable pricing, cooperative service, and fast technical support. We work closely with our clients to establish standardized procedures and clear lines of communication to assure that account administration and security services are trouble-free, easily handled, and quickly completed.

911 Security Cameras has 26 qualified, certified, and experienced employees. We install systems quickly and accurately while maintaining professional standards.

911 Security Cameras is sensitive to the need for security to assure the safety of personnel as well as property. 911 Security Cameras screens all employees to meet or exceed state licensing and security requirements, through fingerprinting, background checks, and identification scans against the National Sex Offender Data Base. We provide copies of government-issued IDs to our clients.

Our personnel maintain professional standards when providing onsite services including:

- \* Wear appropriate dress with visible ID's.
- \* Check in upon arrival and out when leaving.
- \* Maintain clean and safe work areas.
- \* Exercise care to avoid damage to district property.
- \* Promptly report any damage that is observed or occurs.
- \* Collect all work debris at the end of the day and either disposed in outside dumpsters removed.



911 Security Cameras, Inc.  
866-618-2267  
Fax: 214-341-1126  
[info@911securitycameras.com](mailto:info@911securitycameras.com)  
[www.911securitycameras.com](http://www.911securitycameras.com)

Headquarters  
10878 Plano Rd, Suite F  
Dallas, TX 75238

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**Certifications:**

911 Security Cameras differs from all-purpose alarm/fire/CCTC companies in that we specialize in video surveillance. This empowers our sales, technicians, support, R&D, and management team to focus and perfect service to this segment of the security industry. Our in-house R&D department regularly evaluates new cameras to match the right product to the requirements of each project. We are certified in 11 video management systems and by 15 IP camera and DVR manufacturers. We always recommend cost-effective products that best meet the needs of individual customers.

**Code of Conduct:**

911 Security Cameras understands that your company holds vendors to high standards. 911 Security Cameras has strict policy and procedure manuals to insure all work performed by our employees and subcontractors maintains high standards and meet our customer's expectations. Here are the main topics outlined in our manual.

**Attendance and Timekeeping:**

Installer aims to be at customer site at scheduled time and date. If the engineer is running late for any reason, he contacts the company's installation department who then recommends the best plan of action. This may include asking the installer to contact the customer directly to confirm estimated time of arrival or the planner may contact the customer. In all circumstances, the customer is fully informed of the estimated time of arrival.

Upon arrival to the customer's site, the installer reports in at the main visitor reception area or appropriate security gates and asks for a briefing on the site rules and policies for contractors.

Upon departure from the site, the installer signs out and returns all vehicle keys and protective work wear provided by the site.

**Standards and Conduct:**

Installer completes the installation and service work to the approved standards set of the equipment manufacturer.

Installer consults with the customer on agreed and acceptable placement of the equipment in line with the manufacturer's recommendations. Both the installer and customer agree on discrepancies prior to beginning work.

Installer follows the site's health and safety practices set out for contractors and uses the tools approved for the site.

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Prior to beginning work, the installer completes pre-checks on each vehicle and brings any faults or damage to the attention of the site manager.

Following finishing work, the installer completes post-checks on each vehicle and brings any vehicle faults or damage to the attention of the site manager.

Installer fully tests the equipment with the customer, when available.

Installer confirms that the customer is 100% satisfied with the work and knows how to operate the equipment.

Installer is professional and polite in all dealings with the customer, from arrival on site and initial greeting, demeanor while completing the installation work, to his final goodbye and departure from the site.

#### Dress and Appearance:

Installer is required to dress in a manner appropriate to their function. This includes wearing the required protective work wear, as specified by the site, in advance or at the time of the site brief.

Installer consults company management if, at any time, there are doubts about the standards of dress and appearance.

#### Health and Safety:

Installer gains an understanding of the customer's site health and safety procedures, observes them, and ensures that safety equipment and clothing are always used.

Installer reports any accidents, however small, as soon as possible, to the customer's site manager and to 911 Security Cameras where it is entered in the accident book.

If the Installer is in doubt about the safety of completing the work while on site, he should raise the concerns with the customer's site manager and 911 Security Cameras so a suitable agreement is reached by all parties.

Installer operates vehicles in a safe and cautious manner, adhering to laws and regulations, at all times. **We have included our safety manual in the CD provided with the bid package.**

Ft. Bend County Juvenile

July 15, 2015

Safety Rating

		<b>WORKERS COMPENSATION EXPERIENCE RATING</b>	
Risk Name: 911 SECURITY CAMERAS INC		Risk ID: 421157448	
Rating Effective Date: 01/07/2015		Production Date: 08/26/2014	
State: TEXAS			

42-TEXAS Firm ID: Firm Name: 911 SECURITY CAMERAS INC

Carrier: 29939 Policy No. 0001197436 Eff Date: 01/07/2011 Exp Date: 01/07/2012

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
7600	.95	.21	289,923	2,754	578					
8742	.10	.21	107,570	106	23					
8809	.07	.20	3,600	3	1					
8810	.06	.22	77,586	47	10					
<b>Policy Total:</b>			<b>478,679</b>	<b>Subject Premium:</b>	<b>13,010</b>	<b>Total Act Inc Losses:</b>		<b>0</b>		

42-TEXAS Firm ID: Firm Name: 911 SECURITY CAMERAS INC


Carrier: 29939 Policy No. 0001197436 Eff Date: 01/07/2012 Exp Date: 01/07/2013

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
7600	.95	.21	158,397	1,505	316	99P0719536	04	F	42,546	5,000
8742	.10	.21	105,723	106	22					
8809	.07	.20	83,554	56	12					
8810	.06	.22	102,028	61	13					
<b>Policy Total:</b>			<b>449,702</b>	<b>Subject Premium:</b>	<b>7,927</b>	<b>Total Act Inc Losses:</b>		<b>42,546</b>		

42-TEXAS Firm ID: Firm Name: 911 SECURITY CAMERAS INC

Carrier: 29939 Policy No. 0001197436 Eff Date: 01/07/2013 Exp Date: 01/07/2014

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
7600	.95	.21	255,981	2,432	511					
8742	.10	.21	93,072	93	20					
8809	.07	.20	121,342	85	17					
8810	.06	.22	78,248	47	10					
<b>Policy Total:</b>			<b>548,643</b>	<b>Subject Premium:</b>	<b>12,147</b>	<b>Total Act Inc Losses:</b>		<b>0</b>		

		<b>WORKERS COMPENSATION EXPERIENCE RATING</b>	
Risk Name: 911 SECURITY CAMERAS INC		Risk ID: 421157448	
Rating Effective Date: 01/07/2015		Production Date: 08/26/2014	
State: TEXAS			

State	Wt	Exp Excess Losses	Expected Losses	Exp Prim Losses	Act Exc Losses	Ballast	Act Inc Losses	Act Prim Losses
TX	.08	5,766	7,299	1,533	37,546	7,500	42,546	5,000
(A) Wt	(B) (C) Exp Excess Losses (D - E)	(D) Expected Losses	(E) Exp Prim Losses	(F) Act Exc Losses (H - I)	(G) Ballast	(H) Act Inc Losses	(I) Act Prim Losses	
.08	5,766	7,299	1,533	37,546	7,500	42,546	5,000	

	Primary Losses	Stabilizing Value	Ratable Excess	Totals
Actual	(I) 5,000	C * (1 - A) + G 12,805	(A) * (F) 3,004	(J) 20,809
Expected	(E) 1,533	C * (1 - A) + G 12,805	(A) * (C) 461	(K) 14,799
	ARAP	FLARAP	SARAP	MAARAP
Factors				(J) / (K) 1.30

MODIFIER MAY BE CAPPED IF TOTAL EXPECTED LOSSES ARE \$15,000 OR LESS

Carrier: 29939 - 000 Policy: 0001197436 Eff-Date: 01/07/2014 Exp-Date: 01/07/2015

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**Property and Equipment:**

Use of the customer's phone, fax, postal, email, or other services, is not permitted without the verbal authorization of the customer.

Installer must not remove the customer's site property or equipment unless authorized by the customer's site manager.

**Ethics:**

- \* Installer only undertakes tasks for which he is competent and trained as needed.
- \* Installer carries out his tasks so as to prevent avoidable adverse impact on the environment.
- \* Installer accepts appropriate responsibility for their own work and that carried out under their supervision.
- \* Installer respects the personal rights of people with whom they work, as well as the legal, and cultural values of the societies in which they carry out assignments.

**Confidentiality:**

Installer is required to keep confidential all information gained in the course of their employment about the company's business and that of the company's partners or customers, except as required by law or in the proper course of their duties.

Installer neither discusses nor enters into any commercial agreements with our customers and partners.

Installer notifies the appropriate member of the sales department or a company director with any such required discussions.

**Gross Misconduct:**

The 911 Security Cameras hand book sets out a number of examples of behavior that it treats as gross misconduct. Such behavior may result in dismissal without notice.

While on a customer's site, the installer works to the Code of Conduct detailed above along with the policies laid out in the handbook.

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Prevailing Wage

911 Security Cameras pays their installers \$22.00+ per hour exceeding the prevailing wage rate requirements of Chapter 2258 of the Government Code for work done in their category.

Key Personnel:

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MANAGEMENT

911 Security Cameras currently employs **26 highly** skilled individuals. Our management and technicians consistently impress our clients with the quality, efficiency, and speed of our work.

***Robert Tabbara, Owner – 469-363-7273***

[robet@911securitycameras.com](mailto:robet@911securitycameras.com)

BS in Physics, minor in Electronics  
More than 8 years of project management experience  
Project lead for large deployments for 911 Security Cameras  
Certified by 18 manufacturers for VSS hardware and software

***Dan Stricklin, President – 214-341-6565 x123***

[dstricklin@911securitycameras.com](mailto:dstricklin@911securitycameras.com)

BS in Electrical Engineering  
Six years of experience with Honeywell in challenging deployments on large military contracts  
Total supervision of 18 installations with 2000+ cameras  
Certified by 22 manufacturers for VSS hardware and software  
Cisco certified

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**Brian Heldreth, VP operation, and Project Lead** – 469-685-2677

[brian@911securitycameras.com](mailto:brian@911securitycameras.com)

Journeyman electrician certification  
More than 15 years of experience in project management  
Supervised multiple \$15+ million contracts  
Certified by 22 manufacturers for VSS hardware and software

**Lynn Saifan, Secretary/Accounting** – 214-341-6565 x100

More than 8 years of experience in multi-million dollar project accounting and billing management.

**Jeffrey Willis, Sales Manager** – 214-341-6565 x108 (cell) 832-274-2056

[jeff@911securitycameras.com](mailto:jeff@911securitycameras.com)

More than 15yrs sales experience in the IT and electronic security industry.

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## Tab 1 - Understanding Scope of Work

911 Security Cameras understands the scope of work set forth in RFP 15-077, *Upgrade CCTV Phase 2 for Fort Bend County Juvenile Probation*. This bid is for the removal of 66 existing analog cameras and their power supplies, to be replaced with 66 IP cameras and associated Cat5 cable drops to new NetGear 24port PoE switches located throughout the facility. These switches ultimately leading to the existing ExaQvision DVR's. This bid also adds a 360 camera to a new area as well as additional storage via the requested NetGear 48Tb NAS units. This bid also includes upgrading the existing ExaQvision VMS to the most current version on all DVR's.

### Quality Control and Kick-off Meeting

The saying “measure three times and cut once” inspired our approach to beginning projects, we plan, plan, plan, and then execute. A key part of this is this is the kick-off meeting.

- Invite the right people
- 911 Security Cameras
  - Project lead
  - Project manager
  - Network manager
  - Crew leaders
- Client
  - Project manager
- Agenda
  - Project lead
    - Establish points of contact
    - Emergency support numbers
    - Service requests
    - Hotline information
  - Project manager
    - Review implementation plan
    - Software configurations
    - Establish ground rules
    - Review time line
    - Access requirements
    - 120V and HVAC needs
  - Network manager
  - Kick-off packages

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## Installation Preparation

"An ounce of prevention is worth a pound of cure." It may seem like a quaint adage, but it is our way of putting a stop to equipment failures during field installation. Investing time to test and preconfigure cameras before installation may drive up front costs, but it guarantees greater uptime and faster troubleshooting.

Checking against 'Dead on Arrival' conditions and pre-installation camera configuration are 911 Security Cameras ensures high quality control. Below we discuss 911 Security Cameras pre-installation processes. As part of 911 Security Cameras policy and procedures, our trained, experience, certified technicians perform tests at our HQ in Dallas, TX.

### *3 Steps:*

We divide our pre-installation efforts into 3 progressive steps:

- 'Dead On Arrival' test confirms device receives power
- Device updating and pre-configuration sets up devices for installation
- Function Testing validates important equipment functions

Performing these tests requires scarce resources during a project: labor and time. As a result, the 911 Security Cameras certified tech might decide that certain cameras are 'triaged' for in-depth testing based on several factors, including how difficult servicing is after final installation, how critical its delivered surveillance images are, and how many moving pieces it contains (e.g., pan-tilt-zoom controls, wipers, heaters/blower, cutfilters, etc).

### *"Dead On Arrival" Testing*

Each camera is unboxed and booted up. This minimum testing stage confirms that the device works and should power up as expected during installation.

The technician then documents the device MAC addresses and serial numbers for future reference. This information, contain in our CRM (customer relationship management software) is especially valuable for troubleshooting and warranty reference. It is available to our support and service team. The device MAC address information is also valuable for VI VMS licensing. 911 Security Cameras performs this test on the following devices:

- All indoor and outdoor IP Cameras
- Switches
- Servers
- Workstations
- Monitors

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- Encoders
- Decoders
- Fiber media converters

#### *Device Updating and Pre-configuration*

The next step of pre-installation testing includes updating device firmware and pre-configuration of IP addresses and network settings. Updating firmware is completed using a UPS to the test bench equipment is necessary should a power failure occur mid-flash.

Configuring device IP addresses ties together the IP address and physical installation location. 911 Security Cameras tracks this information on a floor plan and a spreadsheet to clarify where to hang the camera. It also aids system troubleshooting and maintenance efforts. Please see attachments for a sample diagrams.

#### *Function Testing*

All hardware is subject to pre-installation function testing. We test advanced functionality, e.g., IR cut filter switching, IR LED function, motion and zoom checking for PTZ cameras, and heater/blower function. Instead of using firmware buttons to trigger these functions, 911 Security Cameras techs place cameras in darkness and allow sensors on the cameras to switch into night functions. In many devices, the IR cut filter is a moving part where alignment and movement are confirmed as operational.

Since PTZ cameras include many moving parts. We confirm operations of travel and zoom functions. Some PTZ have a 'self test' feature built into firmware that automates this movement. If the camera does not include this feature, the tech sets up continuous patrol while working the tilt and zoom functions to the full extent of their ranges.

911 Security Cameras techs also confirm that 'edge' functions, like SD storage, are writing/reading. I/O events are preprogrammed, improving installation efficiency. Additional I/O components are 'kitted up' and packaged together to follow the camera in the field for installation.

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## Cabling

911 Security Cameras technicians pull cable to ensure the integrity of the wiring as defined by the Electronics Industry Association/Telecommunications Industry Association (EIA/TIA) standards referenced below.

- EIA/TIA 568 Commercial Building Telecommunications Wiring Standards.
- EIA/TIA 569 Commercial Building Standard for Telecommunications Pathways and Spaces.
- 911 Security Cameras makes sure all cable (CAT-6, fiber optic, and low voltage power) is supported with wide base cable hangers rated for proper support of CAT-6, fiber optic, and inner duct cables compliant with UL and NEC requirements for structured cabling. Cable hangers are installed every 5 feet and rated to support the weight of the cable multiplied by a factor of three. All fiber optic cables are installed in appropriately-sized inner duct cabling.
- In accordance with national, state, and local building codes, we use the appropriate cable type (plenum or non-plenum jacketed).
- RJ45 Connectors utilize an integrated strain relief or boot to ensure longevity of the connection.
- 911 Security Cameras uses cabling of different colors to differentiate functions. This technique helps to quickly and efficiently troubleshoot problems and facilitate remote repair. Selected colors are easily discriminated by those with color vision deficiencies (approximately 10% of males).

## Installation

Our qualified, certified, experienced project managers hone our work processes. Our services to your company include the following...

- Provide, install, configure, program, test, and commission all equipment, mounting hardware, racks, and other assemblies in order to perform such functions as described in the RFP.
- Insure that all work teams, materials, and equipment are in the right place at the right time to complete installation consistent with the highest standards of practice.
- Use multiple shifts to provide for an accelerated installation schedule.
- Provide materials to terminate all cabling and installation equipment.
- Supervise the testing, tuning, and adjustment of all supplied equipment for verification in addition, compliance with the RFP.

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## Camera Placement

Reworking camera position is one of the most frustrating aspects of installation. However, the issue can easily be prevented with a little forethought.

### *Problem Overview*

Before installation, 911 Security Cameras confirms locations where cameras are mounted, aimed, and what they will view. Confirming camera location and intended views with the client before installation ensures that repositioning work is kept to a minimum.

### *Problem Solution*

911 Security Cameras performs a comprehensive walk through of all camera locations with a your representative who describes in detail what they wish to view. Our project manager takes notes to document those directions. He physically marks the region of interest with tape marks, and photographs to the exact scene being sought. This information also influences lens and focal length selection as well as camera specification.

911 Security Cameras documents this information. It includes other important details about the install, such as camera IP addresses, MAC addresses, I/O integrations, view names, stream settings, and a handful of other configuration details. This document becomes a system install guide that is valuable for installation technicians.

## Camera Focus

Aiming, focusing, and setup of cameras is a key consideration in optimizing image quality and system performance. Traditionally, technicians often only carried a handheld monitor for aiming and focusing. In IP surveillance systems, however, the process is more complex.

911 Security Cameras uses the following methods to accurately aim and focus IP cameras.

- Laptop/Tablet: The first method is to carry a laptop or tablet PC to each camera, physically connecting it at each location to perform setup.
- Handheld Monitor/Specialized Tools: The [Axis T8412](#) is an IP handheld device that helps focus and adjust IP cameras. This is a battery-powered, handheld device that supplies PoE to the camera, and may be used for aiming and focusing. It also takes snapshots that are useful for installation documentation.

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### Documentation

- Provide all schematics, design blueprints, and drawings reflecting final 'as built,' changes, and modifications.
- Provide block diagrams detailing connection of all specified equipment, including cabling specifications, and any special requirements.

### System Acceptance

911 Security Cameras has standardized policies and procedures for closing out projects. These are remotely performed for each location by a 911 Security Cameras technician and reconfirmed by the onsite project manager.

The final phase of an installation project is often called 'close out'. Successfully managing the close out is critical for 911 Security Cameras as it leaves a great impression and high level of client satisfaction. Observing the following steps ensures that the close out is a positive experience for 911 Security Cameras and our client alike:

- Close out conference
- Gross error checking
- Motion detection optimization
- Develop and complete the punch list
- Conduct end-user training
- Obtain final signatures

#### *Close Out Conference*

911 Security Cameras conducts a conference call with our client's team that outline the close out schedule and communicates dates and end-user involvement. This exchange clearly identifies the dates we intend to bring the system online and start recording, plan to hold end-user training, and the day you intend to leave the site.

#### *Gross Error Checking*

Just like a proofreading process, 911 Security Cameras project managers step back and observe system operation as a whole. They confirm that all major elements of the system are operating and accomplishing their intended tasks. This step includes confirming the following operations:

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- Cameras stream video properly. Check that CODEC selection and frame rates match specifications
- System devices remain online and are stable and are not randomly 'dropping off' the network
- Networked storage locations are available and video is written and recalled properly when stored remotely
- Network access is sufficient and admin/security are provisioned to avoid VMS issues
- Correct network/device settings optimize operations, e.g., switches maximize video traffic flow, and cameras properly synchronize time/date
- Performing this check early in project increases quality control and lowers down time.; errors can be remedied before the turnover date.

*Developing the Punch List*

Developing a punch list with the customer present is prudent, as it allows the customer to point out items to be addressed. This walk through provides the opportunity for the customer to critique work or express concerns well in advance of formally ending the project.

In general, the punch list is composed of many small tasks, such as...

- Touch-up painting
- Patching holes
- Labeling equipment
- Organizing and bundling cables
- Tidying up work areas



After replacing the existing DVRs with encoders in the data closets throughout the shopping center, Robert Tabbara (*left*) and Brian Heldreth of 911 Security Cameras review the transition plan to clean up the temporary wiring without causing any system downtime.

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## Failover Testing

When using multiple servers to manage cameras, it is possible that network outage or hardware failure may cause one to become unresponsive. To offer a degree of disaster recovery protection, the Failover feature enables one server to take over recording capabilities of a failed server. This minimizes loss of video and enables continuous live streaming video.

Please note that a Failover server must not manage its own cameras, its only purpose is to assume responsibility for other servers' cameras in the event of a failure. The failover server shares the same database of any server it may replace.

When failure occurs, the transfer of cameras takes approximately 5-10 minutes. During that time, the Monitor Station on the Failover server shows all cameras and their images from the failed serve. All video is recorded to the Failover server or a previously configured existing shared location.

- As part of our quality control, we test the failover system including...
- Ping test charts
- Router performance
- Simulate failover
- Simulate camera outage and test the health monitor

## Support

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### TECHNICAL SUPPORT

911 Security Cameras technicians are available for online support 24 hours a day, 6 days a week. If you call during our regular business hours, we guarantee a call back within one hour. We are also reachable at [support@911securitycameras.com](mailto:support@911securitycameras.com). We use Webex Meeting to diagnose problems when needed.

Upon contacting technical support, we engage in a secure remote diagnosis session to help determine the cause of the problem. Remote diagnosis may involve access to the inside of the product and multiple or extended sessions. If technical support determines the problem is the result of a defect and cannot be resolved remotely, we send a replacement camera, or replace the camera with a comparable one.

Contact technical support to add new cameras, meet maintenance needs, etc, and a service call is scheduled.

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## HELP DESK

The 911 Security Cameras help desk is an information and assistance resource that troubleshoots problems in IP cameras, servers, workstations, and other hardware. Our help desk also handles password reset, backup video, and remote viewing issues. It also troubleshoots hardware problems and generates RMA numbers. It has a toll-free number, online support ticket portal, and direct e-mail address.

Our help desk provides a single point of contact for our customers to receive help on any hardware and software issues. The 911 Security Cameras help desk manages its requests via help desk software that tracks each request with a unique number.

The help desk has two levels to handle different types of questions. The first-level help desk answers the most commonly asked questions, and provides resolutions that often are in a FAQ or knowledge base. If the issue isn't resolved at the first level, it is escalated to a second level that has the resources to handle more difficult calls. The issue is then forwarded to our queue supervisors. The queue manager is responsible for the issue queues and contacts manufacture support as needed.

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## TRAINING

Meeting the needs of our customers for user and system administrator training is a critical part of our business model. 911 Security Cameras has created comprehensive training packages to insure proper education. Training is essential to the implementation of a successful video surveillance system, both for administrators and users.

- System administrator training is a full-day session conducted on location.
- Our 1-hour user training is direct and to the point, quickly developing the necessary skills for users. The class is conducted onsite or by webinar.
- 911 Security Cameras offers frequent, on-demand webinars to offer tips and address questions.
- The 911 Security Cameras website has training videos covering the main setup and user features of the VMS.
- A Quick Guide is on the website to demonstrate how to playback and backup video.

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**SPARE PARTS AVAILABILITY**

To insure fast turnaround time on malfunctioning equipment, 911 Security Cameras keeps current stocks of servers, cameras, wireless hardware, switches, work stations, encoders, cables, and connectors. In event of a malfunction, 911 Security Cameras technicians replace the hardware right away to insure uptime. 911 Security Cameras takes care of RMA procedures and charges.

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## Warranty

Equipment manufacturers provide a limited **4-year warranty on hardware**; they warrant to the original purchaser that the hardware is free from defects in workmanship or material under normal user and service. This warranty commences on the date of delivery of the hardware. This warranty includes Advance Replacement, a policy that provides replacement hardware prior to receipt of the problem hardware. 911 Security Cameras provides a **1-year warranty on labor and support**.

During the warranty period, 911 Security Cameras agrees to repair or replace, at its sole option, without charge to original purchaser, any defective component part of the hardware or installation. To obtain service, original purchaser must call us and submit an open service ticket. 911 Security Cameras will service the location within 48 hours and perform what is necessary to get the system working properly.

This warranty is contingent upon proper use of the hardware by Original Purchaser and does not cover damage due to: accident, unusual physical, electrical, or electro-mechanical stress, modifications, neglect; misuse, failure of electric power, air conditioning, or humidity control, transportation, operation with media not approved by the Company, tampering with or altering of the hardware or damage due to natural disasters such as hurricanes, earthquakes and flooding.

The companies are not liable for loss of data, loss of profits, lost savings, special, incidental, consequential, indirect, or other similar damages arising from breach of warranty, breach of contract, negligence, or other legal action even if the companies or their agents are advised of the possibility of such damages, or for any claim brought against you by another party. Jurisdictions vary with regard to the enforceability of provisions excluding or limiting liability for incidental or consequential damages.

This warranty allocates risks of product failure between original purchaser and the companies. The hardware pricing reflects this allocation of risk and the limitations of liability contained in this warranty. The warranty set forth above is in lieu of all other expressed warranties, whether oral or written. The agents, employees, distributors, and dealers of the companies are not authorized to make modification to this warranty, or additional warranties binding on the companies. Accordingly, additional statements such as dealer advertising or presentations, whether oral or written, do not constitute warranties by the companies and should not be relied upon.

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## Tab-2 Firm Experience and Qualifications

911 Security Cameras has extensive experience implementing system design principles and procedures for many surveillance systems. Our systems are quickly installed, easy to manage, and painless to support, trouble shoot, and maintain.

Over the last 9 years , our team has developed company wide policies and procedures that enables us to use many hidden benefits that these systems offer and provide a more secure, reliable platform. We accomplish this task by configuring all hardware that we are integrating, confirming bandwidth limitation, calculating storage and checking network security. Below are some of our references. Although the size of these projects differ, these references are similar to the Ft. Bend RFP in that they all entail the integration of IP cameras.

### References:

#### **Ft. Bend County**

James Hoss  
Operations Manager  
301 Jackson, Ste. 201  
Richmond, TX. 77469  
281-633-7433  
[james.hoss@co.fort-bend.tx.us](mailto:james.hoss@co.fort-bend.tx.us)

#### Projects include:

Fort Bend Fairgrounds, Fair Ground fueling Stations, U of H, Transportation Administration, Fueling Facility (2192 Dairy Ashford), Transportation Operations.

**\* This project was approved by Ft. Bend Commissioners Court on 6/4/13. Section 5 of the original agreement stated that work was to be completed no later than 6/30/13.**

**\* Extension Agreement #1 was signed by 911 Security Cameras on 7/1/13 and approved by Commissioners Court on 7/9/13, extending the date of completion to 10/4/13.**

**\* Extension agreement #2 was signed by 911 Security Cameras on 9/29/14 and approved by Commissioners Court on 10/7/14, extending the labor warranty from October 1, 2014 to September 30, 2015.**

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**Travis County**

Wallace Sefcik  
Del Valle Jail Maintenance Supervisor  
3614 Bill Price Rd  
Del Valle, TX 78617  
Tel: 512-854-5216  
[Wallace.Sefcik@traviscountytx.gov](mailto:Wallace.Sefcik@traviscountytx.gov)

911 Security cameras was contracted in 2014 to take over the counties camera system maintenance and new installation. This project had mostly existing analog cameras and the county wanted to replace them with IP as budget permits. 911 Security worked with the city to deploy a new VMS environment and replace analog cameras with IP as funding becomes available. The county campus was connected with Fiber and 911 Security Cameras supplied camera and cabling while all servers and switches were supplied by the county

Travis County Correctional Center

**Maintenance**

**TCCC 11/1/14 - 4/1/15 payment date**  
**TCCC 1/22/15 - 4/1/15 payment date**  
**TCCC 6/13/14 - 4/1/15 payment date**

**Ongoing maintenance agreement.**

**Simon Properties, National Galleria's**

RGA  
Robert Grossman  
Consultant/Project Manager  
4058 Spruce Avenue  
Egg Harbor Township, NJ 08234-5807  
609.383.3456 X 209 (Office) X 259 (Mobile)  
609.383.9007 (Fax)  
email: [rdgrossman@tech-answers.com](mailto:rdgrossman@tech-answers.com)  
web : <http://www.tech-answers.com>

911 Security Cameras is the main vendor for Simon properties for their security and surveillance needs. 911 Security have completed installation for more than 20 shopping malls in various properties nationwide including Houston Galleria, Katy Mills, Ingram Mall, and many more.

**Galleria Houston started 12/31/13 - 6/1/14**  
**Sawgrass Mall most current 2/5/15 - 3/18/15**  
**Ingram Park Mall inv dated 6/27/13 - 7/14/13**  
**Florida Mall 2/15/15 - 3/16/15**  
**Fashion Valley Mall 2/27/14 -12/31/14**  
**Orlando Premium Outlets 5/15/13 -12/31/13**  
**Galleria at White Plains 10/16/14 -11/10/14**

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**Galveston College**

Tim Setzer  
Technology Director  
4015 Avenue Q  
Galveston, TX., 77550  
Tel: 409-944-1356  
[tsetzer@gc.edu](mailto:tsetzer@gc.edu)

This project was completed 2 years ago and included the installation of 300 camera system using Video Insight and ACTI cameras. The project also included the setup of wireless cameras using the UBNT radios proposed in our proposal. Additional 60+ cameras added recently.

**Latest project 10/17/14-10/31/14**  
**Relationship began 3/6/10**

**Del Rio ISD**

Abelardo G. Casillas  
Technology Director  
205 Memorial Drive  
Del Rio, TX. 78840  
Tel: 830-778-4076  
[abelardo.casillas@sfd-risd.org](mailto:abelardo.casillas@sfd-risd.org)

This project was completed using Video Insight VMS and combination of ACTI, Brickcom and Arecont cameras. This project was a campus security and it involved multiple buildings and schools connected together via fiber. 911 Security Cameras installed all switches, server and cameras and terminated the existing dark fiber between all campuses.

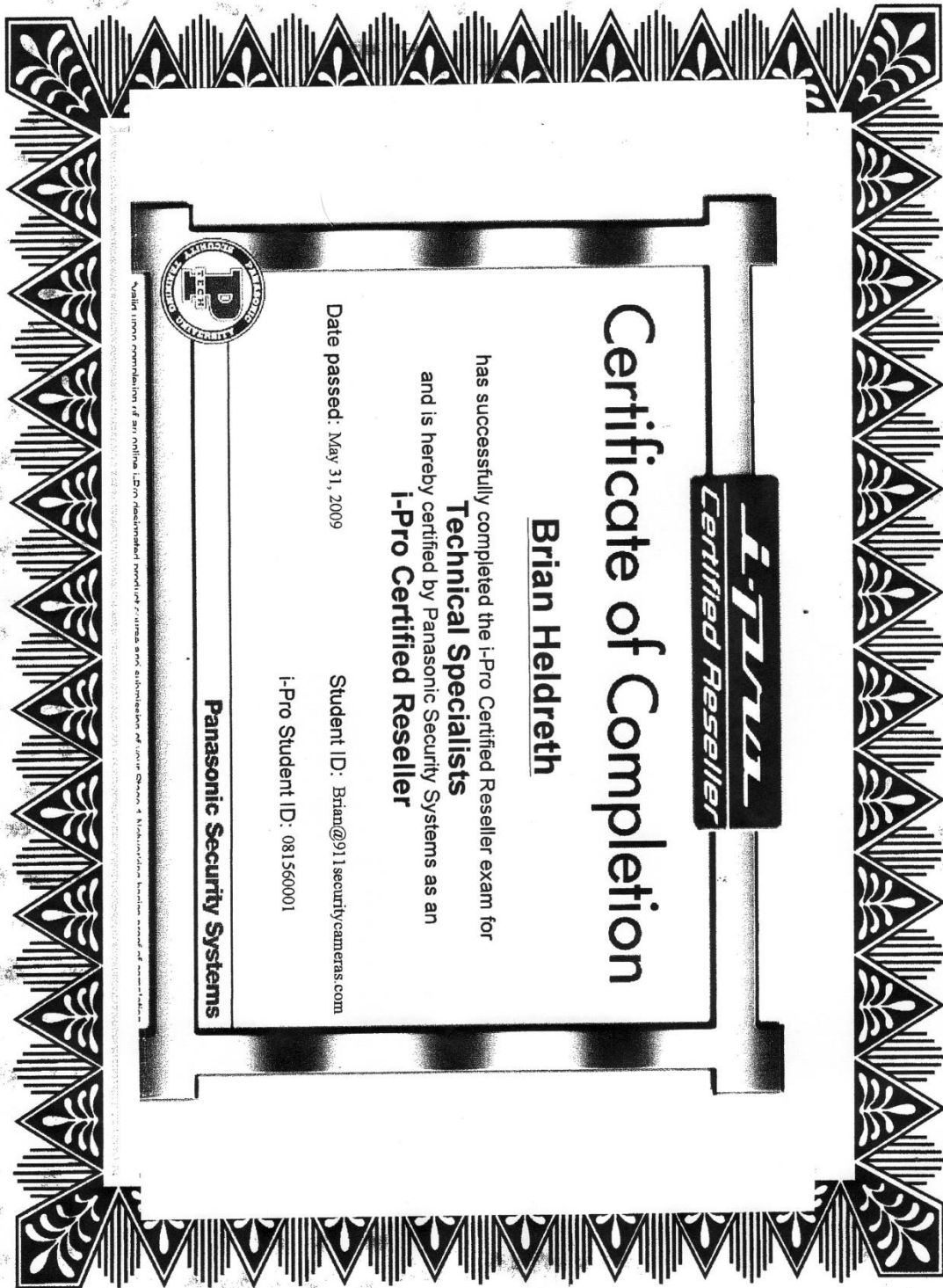
**5/25/14 - 8/5/14 for two different jobs**  
**6/1/15 - 6/4/15 current shipped material**

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Applicable Certifications and Insurance



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Ft. Bend County Juvenile

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**CERTIFICATE OF LIABILITY INSURANCE**

DATE (MM/DD/YYYY)  
6/8/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER <b>THE GRIMES GROUP AGENCY</b> 3550 Parkwood Blvd Ste B102 Frisco, TX 75034		CONTACT NAME: <b>D DOUGLAS GRIMES</b> PHONE (A/C No, Ext): <b>(214) 618-4380</b> FAX (A/C No): <b>(214) 618-4381</b> E-MAIL ADDRESS: <b>grimesd3@nationwide.com</b>	
INSURED <b>911 SECURITY CAMERAS, INC.</b> 911 SECURITY, INC 10878 PLANO RD. STE F BLDG 3 DALLAS, TX 75238 214-341-6565		INSURER(S) AFFORDING COVERAGE INSURER A : <b>Nationwide Insurance Company</b> NAIC# <b>23779</b> INSURER B : <b>TEXAS MUTUAL INSURANCE COMPANY</b> INSURER C : INSURER D : INSURER E : INSURER F :	

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS		
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR		Y	Y	[REDACTED]	5/18/2015	5/18/2016	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000	
	GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC								
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS		Y	Y	[REDACTED]	5/18/2015	5/18/2016	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$	
	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE		Y	Y	[REDACTED]	5/18/2015	5/18/2016	EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ 2,000,000 DED RETENTION \$ NA	
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		Y/N	N/A	Y	[REDACTED]	1/7/2015	1/7/2016	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)  
**CERTIFICATE HOLDER IS RECOGNIZED AS ADDITIONAL INSURED AS THEIR INTEREST MAY APPEAR**

CERTIFICATE HOLDER <b>Fort Bend County Juvenile Probation</b> 122 Golfview Drive Richmond, TX. 77469	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
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July 15, 2015

### Tab 3 – Cost Summary

After discussion with Ft. Bend management, we have decided to proceed with the Brickcom 5mp dome proposal. We determined that only 4 switches will be needed and the revised pricing reflects this decrease. We increased the camera hardware warranty by 1yr for a total of 4years in this revised bid response (document page 23). We have also included 4 UPS's to power switches in case of a power failure.

For technical assistance during the included 1<sup>st</sup> year labor warranty, Ft. Bend County can contact all parties (sales/tech support/management) with one simple e-mail address: [support@911securitycameras.com](mailto:support@911securitycameras.com) or the County can contact us by phone by calling our corporate headquarters at 214-341-6565.

Tech Support Extensions:

Brian Heldreth x102  
Jason Stegall x103  
Mike Sposato x104

(Please find our price breakdown on the following pages...)

# 911 SECURITY CAMERAS, INC

## Proposal # 13622 Pricing

<b>Company:</b>	Fort Bend County Juvenile Probation	Date:	7/15/15
<b>Contact:</b>	Debbie Kaminski	<b>Terms:</b>	Payment upon completion
<b>Address:</b>	122 Golfview Drive		
	Richmond, TX. 77469		
<b>Phone:</b>		<b>Sales Contact:</b>	Jeffrey Willis
<b>Fax:</b>		<b>Phone:</b>	832-274-2056
<b>Email:</b>	debbie.kaminski@fortbendcountytexas.gov	<b>Email:</b>	jeff@911securitycameras.com

Part Number	Quantity	Description	Price
<b>Section 1: CCTV</b>			
WV-SF438	1	Panasonic 360' IP camera	\$950
CSC	1	CAT5e Plenum CAT5e cable. Installation, testing and training	\$400
EP-01	1	ExacqVision IP License	\$95
<b>Section 2: CCTV</b>			
VD-501ap	66	Brickcom 5MP network vandal dome camera, SD6, ABF, IR, 2.8-10mm lens, POE, H.264	\$650/\$42,900
EP-01	66	ExacqVision IP License	\$95/\$6,270
4220S	2	NETGEAR ReadyNAS 4220 RN422X124 - NAS server - 48 TB	\$14,000/\$28,000
1210-28P	4	D-LinkDGS-24 port PoE switch	\$800/\$3,200
Cab/Lbr	66	CAT5e Plenum CAT5e cable and (total labor for 66 camera cable drops and 66 camera Installation, testing and training)	\$27,000
Misc. Lbr	1	Removal of existing cameras, switches and power supplies.	\$7,000
<b>Switch UPS's</b>			
APC1500	4	APC 1500va 900w universal power supply for switches (approx. 3-4hrs, includes labor)	\$700/2,800
<b>Exacqvision VMS</b>			
EXQ-SSAPROC	2	SSA for PRO server. Renews the current release for DVR's 1 and 5	\$250/\$500
EXQ-SSAEVIP01	25	Add year software update on existing IP cameras (25)	\$30/\$750
Bonds	1	Performance and Payment Bonds	\$4,200
-	-	<b>Special Notes &amp; Provisions</b>	-
<b>Project Sub-Total</b>			<b>\$124,065</b>
<b>Tax exempt</b>			<b>\$0</b>
<b>Project Grand Total</b>			<b>\$124,065</b>

**Company:** Ft. Bend County

**Signature:** \_\_\_\_\_

**Contact Name:** Debbie Kaminski

**Title:** Assistant County Purchasing Agent

**911 Security Cameras, Inc.**

**Approved** \_\_\_\_\_

**By:** \_\_\_\_\_

**Printed** \_\_\_\_\_

**Name:** Jeff Willis

**Title:** Sales Manager

Ft. Bend County Juvenile

July 15, 2015

**Tab 4 – Required Forms**



**COUNTY PURCHASING AGENT**  
Fort Bend County, Texas

Gilbert D. Jalomo, Jr., CPPB  
County Purchasing Agent

(281) 341-8640  
Fax (281) 341-8642 or 341-8645

**Vendor Information**

Federal ID # or S.S.#	26-2332297	Dun and Bradstreet #	808351212
Type of Business	<input checked="" type="checkbox"/> Corporation/LLC <input type="checkbox"/> Sole Proprietor/Individual <input type="checkbox"/> Partnership <input type="checkbox"/> Tax Exempt Organization		
Legal Company Name	911 Security Cameras Inc.	Year Business was Established <sup>2007</sup> _____	
Remittance Address	10878 Plano Rd. Ste F.		
City/State/Zip	Dallas, Texas, 75238		
Physical Address	10878 Plano Rd. Ste. F.		
City/State/Zip	Dallas, Texas, 75238		
County	Fort Bend County	Other: Dallas	
Phone/Fax Number	Phone: 214-341-6565	Fax: 214-341-1126	
Contact Person	Jeffrey Willis x108		
E-mail	jeff@911securitycameras.com		
Special Notes	Cell phone for Jeff - 832-274-2056		
The Company listed above is a (check all that apply and attached certificate).	<input type="checkbox"/> DBE-Disadvantaged Business Enterprise <b>Certification #</b> _____ <input type="checkbox"/> SBE-Small Business Enterprise <b>Certification #</b> _____ <input type="checkbox"/> HUB-Texas Historically Underutilized Business <b>Certification #</b> _____ <input type="checkbox"/> WBE-Women's Business Enterprise <b>Certification #</b> _____ <input type="checkbox"/> MBE-Minority Business Enterprise <b>Certification #</b> _____		
Company's gross annual receipts:	<input type="checkbox"/> < \$500,000 <input type="checkbox"/> \$500,000-\$4,999,999 <input checked="" type="checkbox"/> \$5,000,000-\$16,999,999 <input type="checkbox"/> \$17,000,000-\$22,399,999 <input type="checkbox"/> >\$22,400,000		
NAICs codes (Please enter all that apply).	561621- Security Systems Services		

PLEASE NOTE: W-9 needs to be attached in order to be entered into our system

Ft. Bend County Juvenile

July 15, 2015

Job No.: RFQ

**TAX FORM/DEBT/RESIDENCE CERTIFICATION**  
(for Advertised Projects)

Taxpayer Identification Number (T.I.N.): 26-2332297

Company Name submitting Bid/Proposal: 911 Security Cameras Inc.

Mailing Address: 10878 Plano Rd. Ste. F., Dallas, TX. 75238

Are you registered to do business in the State of Texas?  Yes  No

If you are an individual, list the names and addresses of any partnership of which you are a general partner or any assumed name(s) under which you operate your business

N/A

I. **Property:** List all taxable property in Fort Bend County owned by you or above partnerships as well as any d/b/a names. Include real and personal property as well as mineral interest accounts. (Use a second sheet of paper if necessary.)

<u>Fort Bend County Tax Acct. No.*</u>	<u>Property address or location**</u>
<u>N/A</u>	

\* This is the property account identification number assigned by the Fort Bend County Appraisal District.  
 \*\* For real property, specify the property address or legal description. For business personal property, specify the address where the property is located. For example, office equipment will normally be at your office, but inventory may be stored at a warehouse or other location.

II. **Fort Bend County Debt** - Do you owe any debts to Fort Bend County (taxes on properties listed in I above, tickets, fines, tolls, court judgments, etc.)?

Yes  No  If yes, attach a separate page explaining the debt.

III. **Residence Certification** - Pursuant to Texas Government Code §2252.001 *et seq.*, as amended, Fort Bend County requests Residence Certification. §2252.001 *et seq.* of the Government Code provides some restrictions on the awarding of governmental contracts; pertinent provisions of §2252.001 are stated below:

- (3) "Nonresident bidder" refers to a person who is not a resident.
- (4) "Resident bidder" refers to a person whose principal place of business is in this state, including a contractor whose ultimate parent company or majority owner has its principal place of business in this state.

I certify that 911 Security Cameras Inc. is a Resident Bidder of Texas as defined in Government Code §2252.001.  
[Company Name]

I certify that \_\_\_\_\_ is a Nonresident Bidder as defined in Government Code §2252.001 and our principal place of business is \_\_\_\_\_.  
[Company Name] [City and State]

Created 05/12

July 15, 2015

Form <b>W-9</b> (Rev. October 2007) Department of the Treasury Internal Revenue Service	<b>Request for Taxpayer Identification Number and Certification</b>	Give form to the requester. Do not send to the IRS.
--	---	---

Name (as shown on your income tax return)  
**911 Security Cameras, Inc.**

Business name, if different from above

Check appropriate box:  Individual/Sole proprietor  Corporation  Partnership  
 Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶ .....  Exempt payee  
 Other (see instructions) ▶

Address (number, street, and apt. or suite no.)  
**10878 Plano Road, Suite F, Bldg 3**

City, state, and ZIP code  
**Dallas, TX 75238**

Requester's name and address (optional)

List account number(s) here (optional)

**Part I Taxpayer Identification Number (TIN)**

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

**Note.** If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

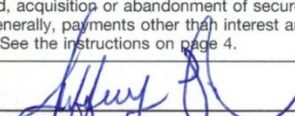
Social security number	
or	
Employer identification number	<b>26 : 2332297</b>

**Part II Certification**

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. citizen or other U.S. person (defined below).

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here Signature of U.S. person ▶  Date ▶ **6/9/15**

**General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

**Purpose of Form**

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

**Note.** If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

**Definition of a U.S. person.** For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

**Special rules for partnerships.** Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,

July 15, 2015

## Conclusions

911 Security Cameras specializes in video surveillance integration and proposes a new system providing clear images, convenient access, and clever software that will give you more protection and improved security management capabilities. 911 Security Cameras will...

- Work closely with project management to assure good working relationships.
- Install the system quickly with little disruption.
- Train and support system administrators and users to encourage full use of system capabilities
- Provide warranties and the fast, capable technical support to keep the system fully functional.

We look forward to a long, mutually beneficial relationship with Ft. Bend County.

# EXHIBIT B

Chapter 2258 of the Texas Government Code Requirements

## Prevailing Wages

This project is subject to the prevailing wage rate requirements of Chapter 2258 of the Government Code. The Contractor shall pay Fort Bend County sixty dollars (\$60.00) for each worker employed by the Contractor for the provision of services described herein for each calendar day or part of the day that the worker is paid less than the below stated rates. Contractors may also visit [www.wdol.gov/dba.aspx](http://www.wdol.gov/dba.aspx).

General Decision Number: TX150297 05/15/2015 TX297  
Superseded General Decision Number: TX20140297

State: Texas  
Construction Type: Building  
County: Fort Bend County in Texas.

BUILDING CONSTRUCTION PROJECTS (does not include single family homes or apartments up to and including 4 stories).

Note: Executive Order (EO) 13658 establishes an hourly minimum wage of \$10.10 for 2015 that applies to all contracts subject to the Davis-Bacon Act for which the solicitation is issued on or after January 1, 2015. If this contract is covered by the EO, the contractor must pay all workers in any classification listed on this wage determination at least \$10.10 (or the applicable wage rate listed on this wage determination, if it is higher) for all hours spent performing on the contract. The EO minimum wage rate will be adjusted annually. Additional information on contractor requirements and worker protections under the EO is available at [www.dol.gov/whd/govcontracts](http://www.dol.gov/whd/govcontracts).

Modification Number	Publication Date
0	01/02/2015
1	01/30/2015
2	03/06/2015
3	05/15/2015

ASBE0022-009 03/01/2014

	Rates	Fringes
ASBESTOS WORKER/HEAT & FROST INSULATOR (Duct, Pipe And Mechanical System Insulation)	\$ 20.75	9.85
BOILERMAKER * CARP0551-008 04/01/2015	\$ 23.14	21.55
CARPENTER (Excludes Acoustical Ceiling Installation, Drywall Hanging, Form Work and Metal Stud Installation)	\$ 22.50	8.33
ELECTRICIAN (Excludes Low Voltage Wiring and Installation of Alarms)	\$ 27.65	7.70

ELEV0031-003 01/01/2015

ELEVATOR MECHANIC	\$ 38.52	28.385
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FOOTNOTES: A. 6% under 5 years based on regular hourly rate for all hours worked. 8% over 5 years based on regular hourly rate for all hours worked.

New Year's Day; Memorial Day; Independence Day; Labor Day; Thanksgiving Day; Friday after Thanksgiving Day; Christmas Day; and Veterans Day.

ENGI0450-002 04/01/2014

POWER EQUIPMENT OPERATOR

Cranes	\$ 34.85	9.85
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IRON0084-002 06/15/2014

IRONWORKER (ORNAMENTAL AND STRUCTURAL)	\$ 22.02	6.35
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PLAS0079-004 01/01/2010

PLASTERER	\$ 19.42	1.00
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PLUM0068-012 10/01/2013

PLUMBER (Excludes HVAC Pipe Installation)	\$ 31.30	9.49
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PLUM0211-010 10/01/2013

PIPEFITTER (Including HVAC Pipe Installation)	\$ 29.39	10.31
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SHEE0054-003 07/01/2014

SHEET METAL WORKER (Excludes HVAC Duct and Unit Installation)	\$ 25.67	12.39
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SUTX2014-023 07/21/2014

ACOUSTICAL CEILING MECHANIC	\$ 16.41	3.98
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BRICKLAYER	\$ 19.86	0.00
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CAULKER	\$ 15.36	0.00
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CEMENT MASON/CONCRETE FINISHER	\$ 13.82	0.00
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DRYWALL FINISHER/TAPER	\$ 16.30	3.71
DRYWALL HANGER AND METAL STUD INSTALLER 3.96	\$	17.45
ELECTRICIAN (Alarm Installation Only)	\$ 17.97	3.37
ELECTRICIAN (Low Voltage Wiring Only) 1.68	\$	18.00
FLOOR LAYER: Carpet	\$ 20.00	0.00
FORM WORKER	\$ 11.87	0.00
GLAZIER	\$ 19.12	4.41
INSULATOR – BATT	\$ 14.87	0.73
IRONWORKER, REINFORCING	\$ 12.10	0.00
LABORER: Common or General	\$ 10.79	0.00
LABORER: Mason Tender – Brick	\$ 13.37	0.00
LABORER: Mason Tender - Cement/Concrete	\$ 10.50	0.00
LABORER: Pipelayer	\$ 12.94	0.00
LABORER: Roof Tearoff	\$ 11.28	0.00
LABORER: Landscape and Irrigation	\$ 9.49	0.00
LATHER	\$ 19.73	0.00
OPERATOR: Backhoe/Excavator/Trackhoe	\$ 14.10	0.00
OPERATOR: Bobcat/Skid Steer/Skid Loader	\$ 13.93	0.00
OPERATOR: Bulldozer	\$ 20.77	0.00
OPERATOR: Drill	\$ 16.22	0.34
OPERATOR: Forklift	\$ 15.64	0.00
OPERATOR: Grader/Blade	\$ 13.37	0.00

OPERATOR: Loader	\$ 13.55	0.94
OPERATOR: Mechanic	\$ 17.52	3.33
OPERATOR: Paver (Asphalt, Aggregate, and Concrete)	\$ 16.03	0.00
OPERATOR: Roller	\$ 16.00	0.00
PAINTER (Brush, Roller and Spray), Excludes Drywall Finishing/Taping	\$ 16.77	4.51
ROOFER	\$ 15.40	0.00
SHEET METAL WORKER (HVAC Duct Installation Only)	\$ 17.81	2.64
SHEET METAL WORKER (HVAC Unit Installation Only)	\$ 16.00	1.61
SPRINKLER FITTER (Fire Sprinklers)	\$ 22.17	9.70
TILE FINISHER	\$ 12.00	0.00
TILE SETTER	\$ 16.17	0.00
TRUCK DRIVER: 1/Single Axle Truck	\$ 14.95	5.23
TRUCK DRIVER: Dump Truck	\$ 12.39	1.18
TRUCK DRIVER: Flatbed Truck	\$ 19.65	8.57
TRUCK DRIVER: Semi-Trailer Truck	\$ 12.50	0.00
TRUCK DRIVER: Water Truck	\$ 12.00	4.11
WATERPROOFER	\$ 14.39	0.00

WELDERS - Receive rate prescribed for craft performing operation to which welding is incidental.

Unlisted classifications needed for work not included within the scope of the classifications listed may be added after award only as provided in the labor standards contract clauses (29CFR 5.5 (a) (1) (ii)).

The body of each wage determination lists the classification and wage rates that have been found to be prevailing for the cited type(s) of construction in the area covered by the wage determination. The classifications are listed in alphabetical order of "identifiers" that indicate

whether the particular rate is a union rate (current union negotiated rate for local), a survey rate (weighted average rate) or a union average rate (weighted union average rate).

#### Union Rate Identifiers

A four letter classification abbreviation identifier enclosed in dotted lines beginning with characters other than "SU" or "UAVG" denotes that the union classification and rate were prevailing for that classification in the survey. Example: PLUM0198-005 07/01/2014. PLUM is an abbreviation identifier of the union which prevailed in the survey for this classification, which in this example would be Plumbers. 0198 indicates the local union number or district council number where applicable, i.e., Plumbers Local 0198. The next number, 005 in the example, is an internal number used in processing the wage determination. 07/01/2014 is the effective date of the most current negotiated rate, which in this example is July 1, 2014.

Union prevailing wage rates are updated to reflect all rate changes in the collective bargaining agreement (CBA) governing this classification and rate.

#### Survey Rate Identifiers

Classifications listed under the "SU" identifier indicate that no one rate prevailed for this classification in the survey and the published rate is derived by computing a weighted average rate based on all the rates reported in the survey for that classification. As this weighted average rate includes all rates reported in the survey, it may include both union and non-union rates. Example: SULA2012-007 5/13/2014. SU indicates the rates are survey rates based on a weighted average calculation of rates and are not majority rates. LA indicates the State of Louisiana. 2012 is the year of survey on which these classifications and rates are based. The next number, 007 in the example, is an internal number used in producing the wage determination. 5/13/2014 indicates the survey completion date for the classifications and rates under that identifier.

Survey wage rates are not updated and remain in effect until a new survey is conducted.

#### Union Average Rate Identifiers

Classification(s) listed under the UAVG identifier indicate that no single majority rate prevailed for those classifications; however, 100% of the data reported for the classifications was union data. EXAMPLE: UAVG-OH-0010 08/29/2014. UAVG indicates that the rate is a weighted union average rate. OH indicates the state. The next number, 0010 in the example, is an internal number used in producing the wage determination. 08/29/2014 indicates the survey completion date for the classifications and rates under that identifier.

A UAVG rate will be updated once a year, usually in January of each year, to reflect a weighted average of the current negotiated/CBA rate of the union locals from which the rate is based.

### WAGE DETERMINATION APPEALS PROCESS

1.) Has there been an initial decision in the matter? This can be:

- \* an existing published wage determination
- \* a survey underlying a wage determination
- \* a Wage and Hour Division letter setting forth a position on a wage determination matter
- \* a conformance (additional classification and rate) ruling

On survey related matters, initial contact, including requests for summaries of surveys, should be with the Wage and Hour Regional Office for the area in which the survey was conducted because those Regional Offices have responsibility for the Davis-Bacon survey program. If the response from this initial contact is not satisfactory, then the process described in 2.) and 3.) should be followed.

With regard to any other matter not yet ripe for the formal process described here, initial contact should be with the Branch of Construction Wage Determinations. Write to:

Branch of Construction Wage Determinations  
Wage and Hour Division  
U.S. Department of Labor  
200 Constitution Avenue, N.W.  
Washington, DC 20210

2.) If the answer to the question in 1.) is yes, then an interested party (those affected by the action) can request review and reconsideration from the Wage and Hour Administrator (See 29 CFR Part 1.8 and 29 CFR Part 7). Write to:

Wage and Hour Administrator  
U.S. Department of Labor  
200 Constitution Avenue, N.W.  
Washington, DC 20210

**\*Amended 6/01/15**

The request should be accompanied by a full statement of the interested party's position and by any information (wage payment data, project description, area practice material, etc.) that the requestor considers relevant to the issue.

3.) If the decision of the Administrator is not favorable, an interested party may appeal directly to the Administrative Review Board (formerly the Wage Appeals Board). Write to:

Administrative Review Board  
U.S. Department of Labor  
200 Constitution Avenue, N.W.  
Washington, DC 20210

4.) All decisions by the Administrative Review Board are final.