



**RelaDyne®**

**Pumpelly Oil Company**

*Reliability in Motion*

Fort Bend County  
Purchasing Department  
Travis Annex  
301 Jackson, Suite 201  
Richmond, Texas 77469

May 3, 2013

Per Pumpelly Oil Acquisition contract with Fort Bend County Bid 13-001, 1.0 General Requirements: 1.35 Escalation Clause.

Pumpelly is requesting Commissioners Court approval to increase the contract price for awarded items.

I have attached copies of Pumpelly's supplier as proof of increase.

| Section | Product                             | Lawson No. | Package Size  | County Cost 10/1/2012 | New County Cost w/ Court approv | % Increase |
|---------|-------------------------------------|------------|---------------|-----------------------|---------------------------------|------------|
| 1.      | Chevron Supreme 5W-20               | 5336       | Quart         | \$ 2.85               | \$ 2.99                         | 5%         |
| 2.      | Chevron Supreme 5W-30               | 1373       | Quart         | \$ 2.85               | \$ 2.99                         | 5%         |
| 3.      | Chevron Supreme 5W-30               | 9030       | 1 gallon      | \$ 11.37              | \$ 11.94                        | 5%         |
| 4.      | Chevron Supreme 10W-30              | 1365       | Quart         | \$ 2.85               | \$ 2.99                         | 5%         |
| 5.      | Chevron Supreme 10W-30              | 9031       | 1 gallon      | \$ 11.37              | \$ 11.94                        | 5%         |
| 6.      | Chevron Delo 400 LE 15W-40          | 1289       | Quart         | \$ 3.35               | \$ 3.52                         | 5%         |
| 7.      | Chevron Delo 400 LE 15W-40          | 5341       | 1 gallon      | \$ 13.39              | \$ 14.06                        | 5%         |
| 8.      | Chevron Delo 400 LE 15W-40          | 1290       | 5 gallon pail | \$ 12.11              | \$ 12.72                        | 5%         |
| 9.      | Chevron Delo 400 LE 15W-40          | 5342       | 1/55/drum     | \$ 10.03              | \$ 10.53                        | 5%         |
| 10.     | Chevron Delo 400 LE 15W-40          | 5343       | Bulk          | \$ 9.55               | \$ 10.03                        | 5%         |
| 11.     | Chevron Delo 400 10W                | 5348       | 5 gallon pail | \$ 10.75              | \$ 11.29                        | 5%         |
| 12.     | Chevron Delo 400 10W                | 1299       | 1/55/drum     | \$ 9.55               | \$ 10.03                        | 5%         |
| 13.     | Chevron Delo 400 30                 | 1305       | Quart         | \$ 2.98               | \$ 3.13                         | 5%         |
| 14.     | Chevron Delo 400 30                 | 1306       | 5 gallon pail | \$ 10.51              | \$ 11.04                        | 5%         |
| 15.     | Chevron Delo 400 30                 | 1307       | 1/55/drum     | \$ 9.79               | \$ 10.28                        | 5%         |
| 16.     | Chevron Delo 400 40                 | 1344       | Quart         | \$ 2.98               | \$ 3.13                         | 5%         |
| 17.     | Chevron Delo 400 40                 | 1345       | 5 gallon pail | \$ 10.51              | \$ 11.04                        | 5%         |
| 218.    | Chevron Delo 400 40                 | 1346       | 1/55/drum     | \$ 9.79               | \$ 10.28                        | 5%         |
| 19.     | Chevron Delo 400 40                 | 1347       | Bulk          | \$ 8.76               | \$ 9.20                         | 5%         |
| 20.     | Chevron Drive Train Fluid HD 50     | 1352       | 5 gallon pail | \$ 11.95              | \$ 12.55                        | 5%         |
| 21.     | Chevron Drive Train Fluid HD 50     | 1353       | 1/55/drum     | \$ 10.75              | \$ 11.29                        | 5%         |
| 22.     | Chevron Drive Train Fluid HD 50     | 5349       | 5 gallon pail | \$ 12.45              | \$ 13.07                        | 5%         |
| 23.     | Chevron Drive Train Fluid HD 50     | 5350       | 1/55/drum     | \$ 11.21              | \$ 11.77                        | 5%         |
| 24.     | Chevron ATF MD-3(Dexron IIIIE)      | 1385       | Quart         | \$ 2.69               | \$ 2.82                         | 5%         |
| 25.     | Chevron ATF MD-3(Dexron IIIIE)      | 1322       | 5 gallon pail | \$ 10.15              | \$ 10.66                        | 5%         |
| 26.     | Chevron Dexron VI ATF               |            | Quart         | \$ 4.15               | \$ 4.36                         | 5%         |
| 27.     | Chevron ATF Mercon V                | 1394       | Quart         | \$ 3.55               | \$ 3.73                         | 5%         |
| 28.     | Chevron Hydraulic Oil AW 46         | 1330       | 5 gallon pail | \$ 8.57               | \$ 9.00                         | 5%         |
| 29.     | Chevron Hydraulic Oil AW 46         | 1331       | 1/55/drum     | \$ 7.98               | \$ 8.38                         | 5%         |
| 30.     | Chevron Hydraulic Oil AW 46         | 1332       | Bulk          | \$ 7.74               | \$ 8.13                         | 5%         |
| 31.     | Chevron Hydraulic Oil AW 68         | 1359       | 5 gallon pail | \$ 8.57               | \$ 9.00                         | 5%         |
| 32.     | Chevron Hydraulic Oil AW 68         | 1360       | 1/55/drum     | \$ 7.98               | \$ 8.38                         | 5%         |
| 33.     | Chevron 1000 THF(Hyd/Tractor Fluid) | 5352       | 5 gallon pail | \$ 10.99              | \$ 11.54                        | 5%         |
| 34.     | Chevron 1000 THF(Hyd/Tractor Fluid) | 5353       | 1/55/drum     | \$ 10.76              | \$ 11.30                        | 5%         |
| 35.     | Chevron 1000 THF(Hyd/Tractor Fluid) | 5354       | Bulk          | \$ 9.57               | \$ 10.05                        | 5%         |
| 36.     | Chevron Ultra-Duty Grease #2        | 1380       | Tube          | \$ 2.31               | \$ 2.43                         | 5%         |
| 37.     | Chevron Ultra-Duty Grease #2        | 1381       | 1/35# Pail    | \$ 78.18              | \$ 82.09                        | 5%         |
| 38.     | Chevron Ultra-Duty Grease #2        | 1382       | 1/120# Keg    | \$ 268.04             | \$ 281.44                       | 5%         |
| 48.     | Chevron RPM Universal G.O. 85W-140  | 9598       | 5 gallon pail | \$ 51.49              | \$ 54.06                        | 5%         |
| 49.     | Chevron RPM Universal G.O. 85W-140  | 1383       | 1/35# Pail    | \$ 51.49              | \$ 54.06                        | 5%         |
| 50.     | Chevron Black Pearl#2(GC-LB) Grease | 7621       | Tube          | \$ 2.47               | \$ 2.59                         | 5%         |
| 51.     | Conoco Super Syn Blend 5W-20        | 5355       | Quart         | \$ 2.44               | \$ 2.54                         | 4%         |
| 52.     | Conoco Super Syn Blend 5W-30        | 5358       | Quart         | \$ 2.44               | \$ 2.54                         | 4%         |
| 53.     | Conoco Super Syn Blend 10W-30       | 1369       | Quart         | \$ 2.42               | \$ 2.52                         | 4%         |
| 54.     | Guardol ECT 15W-40                  | 12963      | Quart         | \$ 2.74               | \$ 2.85                         | 4%         |
| 55.     | Guardol ECT 15W-40                  | 5367       | 1 gallon      | \$ 10.76              | \$ 11.19                        | 4%         |
| 56.     | Guardol ECT 15W-40                  | 1294       | 5 gallon pail | \$ 9.47               | \$ 9.85                         | 4%         |
| 57.     | Guardol ECT 15W-40                  | 1295       | 1/55/drum     | \$ 8.86               | \$ 9.21                         | 4%         |

PO Box 2059 Sulphur, LA 70664  
O: 337-625-1117 F: 337-625-1152

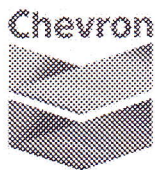
[www.reladyne.com](http://www.reladyne.com)  
[www.pumpelly.com](http://www.pumpelly.com)

|                                     |                      |    |        |    |        |               |
|-------------------------------------|----------------------|----|--------|----|--------|---------------|
| 58.T5X 10W                          | 1302 5 gallon pail   | \$ | 8.28   | \$ | 8.61   | 4%            |
| 59.T5X 10W                          | 1303 1/55/drum       | \$ | 7.68   | \$ | 7.99   | 4%            |
| 60.T5X 30                           | 5370 Quart           | \$ | 2.53   | \$ | 2.63   | 4%            |
| 61.T5X 30                           | 5371 5 gallon pail   | \$ | 8.42   | \$ | 8.76   | 4%            |
| 62.T5X 30                           | 5372 1/55/drum       | \$ | 7.81   | \$ | 8.12   | 4%            |
| 63.Power Drive SAE 50               | 1355 5 gallon pail   | \$ | 9.71   | \$ | 10.10  | 4%            |
| 64.Power Drive SAE 50               | 1356 1/55/drum       | \$ | 9.86   | \$ | 10.25  | 4%            |
| 65.Triton Syn Transoil 50           | 5379 5 gallon pail   | \$ | 29.08  | \$ | 30.24  | 4%            |
| 66.Triton Syn Transoil 50           | 5380 1/55/drum       | \$ | 28.22  | \$ | 29.35  | 4%            |
| 67.Super ATF                        | 5382 Quart           | \$ | 2.37   | \$ | 2.46   | 4%            |
| 68.Super ATF                        | 5383 5 gallon pail   | \$ | 7.58   | \$ | 7.88   | 4%            |
| 69.Mercon V                         | 1402 Quart           | \$ | 3.00   | \$ | 3.12   | 4%            |
| 70.MegaFlow AW 46                   | 1333 5 gallon pail   | \$ | 7.51   | \$ | 7.81   | 4%            |
| 71.MegaFlow AW 46                   | 1363 1/55/drum       | \$ | 6.86   | \$ | 7.13   | 4%            |
| 72MegaFlow AW 68                    | 1362 5 gallon pail   | \$ | 7.75   | \$ | 8.06   | 4%            |
| 73.MegaFlow AW 68                   | 1363 1/55/drum       | \$ | 7.10   | \$ | 7.38   | 4%            |
| 74.Powertran Fluid                  | 5386 5 gallon pail   | \$ | 7.27   | \$ | 7.56   | 4%            |
| 75.Powertran Fluid                  | 5387 1/55/drum       | \$ | 7.26   | \$ | 7.55   | 4%            |
| 76.Powertran Fluid                  | 5388 Bulk            | \$ | 7.40   | \$ | 7.70   | 4%            |
| 77.Omniguard #2                     | 1387 Tube            | \$ | 2.67   | \$ | 2.78   | 4%            |
| 78.Omniguard #2                     | 1388 35# Pail        | \$ | 101.32 | \$ | 105.37 | 4%            |
| 79.Omniguard #2                     | 1389 120# Keg        | \$ | 357.80 | \$ | 372.11 | 4%            |
| 80.Universal Gear Lbe 85W-140       | 5389 35# Pail        | \$ | 45.27  | \$ | 47.08  | 4%            |
| 81.Universal Gear Lbe 85W-140       | 5390 120# Keg        | \$ | 149.75 | \$ | 155.74 | 4%            |
| 82. 5W-20 Motor Oil                 | 7622 Quart           | \$ | 2.44   | \$ | 2.54   | 4%            |
| 58. 5W-30 Motor Oil                 | 7626 Quart           | \$ | 2.44   | \$ | 2.54   | 4%            |
| 62. 10W-30 Motor Oil                | 7630 Quart           | \$ | 2.42   | \$ | 2.52   | 4%            |
| 66.15W-40/CJ-4                      | 7638 Quart           | \$ | 3.10   | \$ | 3.22   | 4%            |
| 67.15W-40/CJ-4                      | 7639 5 gallon pail   | \$ | 9.47   | \$ | 9.85   | 4%            |
| 68.15W-40/CJ-4                      | 7640 1/55/drum       | \$ | 8.86   | \$ | 9.21   | 4%            |
| 74. SAE 10W                         | 7646 5 gallon pail   | \$ | 8.28   | \$ | 8.61   | 4%            |
| 75. SAE 10W                         | 7647 1/55/drum       | \$ | 7.68   | \$ | 7.99   | 4%            |
| 77. SAE 30                          | 7649 Quart           | \$ | 2.53   | \$ | 2.63   | 4%            |
| 78. SAE 30                          | 7650 5 gallon pail   | \$ | 8.43   | \$ | 8.77   | 4%            |
| 79. SAE 30                          | 7651 1/55/drum       | \$ | 7.81   | \$ | 8.12   | 4%            |
| 86. SAE 50 HD Drie Train(Cat TO-4)  | 7661 5 gallon pail   | \$ | 9.71   | \$ | 10.10  | 4%            |
| 87. SAE 50 HD Drie Train(Cat TO-4)  | 7662 1/55/drum       | \$ | 9.86   | \$ | 10.25  | 4%            |
| TransOil 50 synthetic               | 7664 5 gallon pail   | \$ | 29.09  | \$ | 30.25  | 4%            |
| TransOil 50 synthetic               | 7665 1/55/drum       | \$ | 28.22  | \$ | 29.35  | 4%            |
| 89. Dexron IIIE ATF                 | 7667 Quart           | \$ | 2.37   | \$ | 2.46   | 4%            |
| 90. Dexron IIIE ATF                 | 7668 5 gallon pail   | \$ | 7.58   | \$ | 7.88   | 4%            |
| Dexron VI                           | Quart                | \$ | 3.64   | \$ | 3.79   | 4%            |
| 92. Mercon V ATF                    | 7670 Quart           | \$ | 3.00   | \$ | 3.12   | 4%            |
| 93. Mercon V ATF                    | 7671 5 gallon pail   | \$ | 12.77  | \$ | 13.28  | 4%            |
| ATF +4                              | 7673 Quart           | \$ | 4.95   | \$ | 5.20   | 5%            |
| ATF +4                              | 5 gallon pail        | \$ | 19.40  | \$ | 20.37  | 5%            |
| Universal Gear Lube 85W-140         | 7675 5 gallon pail   | \$ | 45.27  | \$ | 47.08  | 4%            |
| Universal Gear Lube 85W-140         | 120# keg             | \$ | 149.75 | \$ | 155.74 | 4%            |
| 95. Gear Oil Synthetic 75W-90       | 7676 1/35# Pail(each | \$ | 127.19 | \$ | 132.28 | 4%            |
| 96.Hydraulic Oil ISO-46             | 7677 5 gallon pail   | \$ | 7.51   | \$ | 7.81   | 4%            |
| 97.Hydraulic Oil ISO-46             | 7678 1/55/drum       | \$ | 6.87   | \$ | 7.14   | 4%            |
| 99.Hydraulic Oil ISO-68             | 7680 5 gallon pail   | \$ | 7.51   | \$ | 7.81   | 4%            |
| 100.Hydraulic Oil ISO-68            | 7681 1/55/drum       | \$ | 6.87   | \$ | 7.14   | 4%            |
| Tractor Hyd Fluid                   | 7683 5 gallon pail   | \$ | 7.27   | \$ | 7.56   | 4%            |
| Tractor Hyd Fluid                   | 7684 1/55/drum       | \$ | 7.26   | \$ | 7.55   | 4%            |
| Tractor Hyd Fluid                   | 7685 Bulk            | \$ | 7.40   | \$ | 7.70   | 4%            |
| Blue Mountain Long Life Concentrate | 7688 1 gallon        | \$ | 8.63   | \$ | 9.23   | \$0.60 gallon |
| Blue Mountain Long Life Concentrate | 7689 1/55/drum       | \$ | 8.44   | \$ | 9.04   | \$0.60 gallon |
| Blue Mountain Long Life 50/50       | 9034 1 gallon        | \$ | 7.02   | \$ | 7.62   | \$0.60 gallon |
| Blue Mountain Long Life 50/50       | 9035 1/55/drum       | \$ | 5.58   | \$ | 6.18   | \$0.60 gallon |
| Fleet Charge W/SCA 50/50            | 9036 1 gallon        | \$ | 6.68   | \$ | 7.28   | \$0.60 gallon |
| Fleet Charge W/SCA 50/50            | 9037 1/55/drum       | \$ | 6.44   | \$ | 7.04   | \$0.60 gallon |
| 109.Grease Ultra-duty EP#2          | 7692 Tube            | \$ | 2.31   | \$ | 2.43   | 5%            |
| 109.Grease Ultra-duty EP#2          | 7693 1/35# Pail      | \$ | 78.18  | \$ | 82.09  | 5%            |
| 110.Grease Ultra-duty EP#2          | 7694 1/120# Keg      | \$ | 268.04 | \$ | 281.44 | 5%            |

Thank You,



Crayton Nelson  
Manager Refined Fuels Gulf Coast  
Reladyne/Pumpelly Oil Company



Kenneth Harle  
Consumer & Commercial  
Installed Manager

**Chevron Lubricants**  
Chevron Products Company  
16915 SE 272<sup>nd</sup> St.  
Suite 100-186  
Covington, WA 98042  
kenh@chevron.com

April 5, 2013

Dear Valued Automotive Installer:

Chevron is announcing a general price increase to be effective May 16, 2013. Chevron will increase the prices of all lubricating oils by 3% - 6%. In certain instances, specific products may increase in amounts that are outside of this general increase.

Please note, the new prices will be posted on Chevron Business Point by April 12, 2013.

The Chevron Global Lubricants sales staff is committed to meeting your needs. Should you have any questions regarding this price increase, please contact your Finished Lubricants Business Consultant who can provide you with more details and supporting information.

Thank you for your business.

Best Regards,

A handwritten signature in dark ink, appearing to read "Kenneth Harle", written in a cursive style.

Kenneth Harle  
Consumer & Commercial Installed Manager

If your email client is having problems displaying this message, [view it online](#).



Gary Balzhiser  
Manager, Commercial Lubricants  
Phillips 66 Company  
P.O. Box 4428  
Houston, TX 77210

April 8, 2013

Dear Phillips 66 Lubricants Marketer,

This letter is to advise you that Phillips 66 Lubricants will raise finished lubricants prices 4-5% effective Friday, May 17, 2013. Depending on product-specific factors, prices for some products could fall outside this range. This increase is being driven by recent increases in raw material costs that have occurred despite our best efforts to limit their impact on our product manufacturing.

We realize this price increase impacts both you and your customers. The advance notice provided is intended to allow reasonable time for you to communicate, as needed, to your customers. Segment-specific price increases will be provided the week of April 22, 2013. New customer-specific prices and list prices incorporating this increase will be available for download on [Lubestream](#) shortly thereafter.

We expect increased demand prior to the price change date. To manage a reasonable order fulfillment process, we will limit the volume Marketers can purchase at the "old" lower price to 140% of their Base Volume. Base Volume for purposes of this price increase is defined below on [page 2](#). Please note that we will not provide additional shifts or load slots beyond our normal scheduling and business hours. Since load slots are limited, we encourage Marketers to place orders as soon as possible and keep changes to a minimum. Order changes can affect a plant's ability to meet requested ship dates and optimize blend schedules.

Also, in order to fairly meet the needs of all customers, we ask that Marketers place orders consistent with the historical needs of their customers. **Phillips 66 Lubricants reserves the right to limit purchases of any product if deemed to be excessive.**

Phillips 66 Lubricants remains committed to providing our customers with high quality products at competitive prices. As always, we thank you for your continued business, support and understanding.

Sincerely,

A handwritten signature in black ink, appearing to read "Gary Balzhiser".

Gary Balzhiser  
Manager, Commercial Lubricants

## Page 2

### Marketer Base Volume and Loading Policy Adherence

#### Base Volume Calculation

We expect increased demand prior to the price change. In order to ensure a fair order fulfillment process, we will limit the volume Marketers can purchase at the "old" or lower price to 140% of their Base Volume. Individual Base Volumes will be based on the average monthly volume purchased during the period April 1, 2012 through March 31, 2013.

Certain products are not included in the Base Volume calculations—Private label, Hydraulic AW and other specific products are excluded.

#### Base Volume on Lubestream

Adjusted Base Volume (Base Volume x 140%) will be posted on the secure Marketer section of [Lubestream](#). We will also provide specific order numbers, volumes and requested ship dates that will be used to track cumulative order volume against the Adjusted Base Volume. It is the Marketers' responsibility to understand their Adjusted Base Volume calculation once posted on Lubestream. Please contact your Marketer Sales Representative with any questions about the Adjusted Base Volume calculations within three business days after they are posted on Lubestream. Any orders shipping on or after April 8, 2013, and orders with a requested ship date after April 8, 2013, but before May 17, 2013, will be shown and debited against the Adjusted Base Volume. By providing this detail on [Lubestream](#), Marketers will have the information needed to monitor orders against their Adjusted Base Volume.

Note: The order date in Lubestream is not necessarily a confirmed order date. Marketers are responsible for knowing how their order volumes compare to their Adjusted Base Volume and whether their requested order date has been accepted by the plant.

**Base Volume & Prices**

Marketers may purchase products up to their Adjusted Base Volume and be invoiced at the "old" price if shipped prior to May 17, 2013. Any Marketers' orders shipped prior to May 17, 2013 that exceed their Adjusted Base Volume will be invoiced at the new price. **New pricing will apply to all products shipped on or after May 17, 2013, regardless of when the order was placed.**

**Plant Demand**

Depending on the overall demand placed on a plant, orders requested for shipment prior to May 17, 2013, may not ship as requested. In anticipation of increased demand and loading times becoming full, we encourage Marketers to place orders as early as possible and keep changes to a minimum. Order changes can impact a plant's ability to meet requested ship dates and short term product availability, affecting our ability to meet the needs of all customers.

For the benefit of all customers, Marketers are required to honor the terms of the order/change policy within Phillips 66 Lubricants' Loading Policy. A copy of the [Phillips 66 Lubricants' Loading Policy](#) is posted on [Lubestream](#) in the Logistics section.

If you have any questions about your Adjusted Base Volume or this price change process, please contact your Marketer Sales Representative.

This message was intended for: Ron.Sherer@reladyne.com  
Click here to [Unsubscribe](#)

## Crayton Nelson

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**Subject:** FW: Antifreeze Price Increase Notice -- Effective March 1, 2013

-----Original Message-----

From: [cbarber@oldworldind.com](mailto:cbarber@oldworldind.com) [<mailto:cbarber@oldworldind.com>]

Sent: Monday, February 25, 2013 9:11 AM

To: Ron Sherer

Subject: Antifreeze Price Increase Notice -- Effective March 1, 2013

Dear Mr. Ron Sherer,

Worldwide demand for ethylene glycol continues to be strong, putting pressure on the global supply base. Because of this uneasy balance, E.G.

prices have continued a slow, but steady, upward movement through this fall and winter.

As a result, Old World Industries is announcing a price increase of \$0.60 per gallon (\$0.35 per gallon for 50/50 prediluted coolant) on all orders shipped on or after March 1, 2013 on all brands of ethylene glycol based antifreeze and coolant.

At this time we do not anticipate product availability issues, but Old World reserves the right to limit orders based on product availability. We will continue to require a lead-time of ten (10) business days from the order date to the required delivery date or customer pickup date for all orders.

Please feel free to call your Old World salesperson should you have any questions or need further information about current market conditions. We appreciate your continued support and understanding.

Jerry T. Riccioni

Senior Vice President, Retail Sales  
Commercial & OEM Sales

Kal Mahmood

Senior Vice President,

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**Fort Bend County Tabulation  
 BID 13-001  
 Term Contract for Purchase of Oil and Lubricants**

**Term: 1 October 2012 through 30 September 2013**

**Awarded 9-4-12: Section 1 to Pumpelly Oil; Section 2 to Low Bidder per Item-Pumpelly Oil and Sun Coast Resources;  
 Section 3 to Low Bidder per Section-All vendors**

**Section 1: Chevron Products      Award low bidder per item**

| <b>SAE 5W-20 SM, GF-4 Energy Conserving Supreme Motor Oil</b> |                      |                                                     |                                 |                                        |
|---------------------------------------------------------------|----------------------|-----------------------------------------------------|---------------------------------|----------------------------------------|
| <b>Description</b>                                            | <b>Lawson Number</b> | <b>Houston-Pasadena<br/>Apache Oil<br/>Pasadena</b> | <b>Pumpelly Oil<br/>Houston</b> | <b>Sun Coast Resources<br/>Houston</b> |
| Per Quart                                                     | 5336                 |                                                     | \$ 2.85                         | \$ 3.35                                |
| Per Gallon in 1 Gallon Pail                                   |                      |                                                     |                                 |                                        |

| <b>SAE 5W-30 SM, GF-4 Energy Conserving Supreme Motor Oil</b> |      |  |          |         |
|---------------------------------------------------------------|------|--|----------|---------|
| Per Quart                                                     | 1373 |  | \$ 2.85  | \$ 3.35 |
| Per Gallon in 1 Gallon Pail                                   | 9030 |  | \$ 11.37 |         |

| <b>SAE 10W-30 SM, GF-4 Energy Conserving II</b> |      |  |          |          |
|-------------------------------------------------|------|--|----------|----------|
| Per Quart                                       | 1365 |  | \$ 2.85  | \$ 3.14  |
| Per Gallon in 1 Gallon Pail                     | 9031 |  | \$ 11.37 | \$ 12.55 |

| <b>SAE 15W-40 CJ-4 Delo 400</b> |      |  |          |          |
|---------------------------------|------|--|----------|----------|
| Per Quart                       | 1289 |  | \$ 3.35  | \$ 3.65  |
| Per Gallon in 1 Gallon Pail     | 5341 |  | \$ 13.39 | \$ 14.10 |
| Per Gallon in 5 Gallon Pail     | 1290 |  | \$ 12.11 | \$ 14.05 |
| Per Gallon in 55 Gallon Drum    | 5342 |  | \$ 10.03 | \$ 13.10 |
| Per Gallon in Bulk              | 5343 |  | \$ 9.55  | \$ 12.25 |

| SAE 10W Delo 400             |               |                                |              |                     |
|------------------------------|---------------|--------------------------------|--------------|---------------------|
| Description                  | Lawson Number | Houston-Pasadena<br>Apache Oil | Pumpelly Oil | Sun Coast Resources |
| Per Gallon in 5 Gallon Pail  | 5348          |                                | \$ 10.75     | \$ 12.25            |
| Per Gallon in 55 Gallon Drum | 1299          |                                | \$ 9.55      | \$ 13.25            |

| SAE 30 Delo 400              |      |  |          |          |
|------------------------------|------|--|----------|----------|
| Per Quart                    | 1305 |  | \$ 2.98  | \$ 3.39  |
| Per Gallon in 5 Gallon Pail  | 1306 |  | \$ 10.51 | \$ 13.05 |
| Per Gallon in 55 Gallon Drum | 1307 |  | \$ 9.79  | \$ 13.25 |

| SAE 40 Delo 400              |      |  |          |          |
|------------------------------|------|--|----------|----------|
| Per Quart                    | 1344 |  | \$ 2.98  | \$ 3.39  |
| Per Gallon in 5 Gallon Pail  | 1345 |  | \$ 10.51 | \$ 13.05 |
| Per Gallon in 55 Gallon Drum | 1346 |  | \$ 9.79  | \$ 13.25 |
| Per Gallon in Bulk           | 1347 |  | \$ 8.76  | \$ 12.20 |

| SAE 50 Heavy Duty Drive Train (Meets Cat's requiring TO-4 Fluids) |      |  |          |          |
|-------------------------------------------------------------------|------|--|----------|----------|
| Per Gallon in 5 Gallon Pail                                       | 1352 |  | \$ 11.95 | \$ 14.25 |
| Per Gallon in 55 Gallon Drum                                      | 1353 |  | \$ 10.75 | \$ 13.55 |

| SAE 50 Heavy Duty Drive Train (Eaton Roadranger PS-164 Rev 7) |      |  |          |          |
|---------------------------------------------------------------|------|--|----------|----------|
| Per Gallon in 5 Gallon Pail                                   | 5349 |  | \$ 12.45 | \$ 30.00 |
| Per Gallon in 55 Gallon Drum                                  | 5350 |  | \$ 11.21 | \$ 28.00 |

| Dexron III E Automatic Transmission Fluid |      |  |          |          |
|-------------------------------------------|------|--|----------|----------|
| Per Quart                                 | 1385 |  | \$ 2.69  | \$ 3.10  |
| Per Gallon in 5 Gallon Pail               | 1322 |  | \$ 10.15 | \$ 11.05 |

| Dexron IV Automatic Transmission Fluid |       |  |         |         |
|----------------------------------------|-------|--|---------|---------|
| Per Quart                              | 10032 |  | \$ 4.15 | \$ 4.86 |
| Per Gallon in 5 Gallon Pail            |       |  |         |         |

| <b>Mercon V Automatic Transmission Fluid</b> |                      |                                        |                     |                            |
|----------------------------------------------|----------------------|----------------------------------------|---------------------|----------------------------|
| <b>Description</b>                           | <b>Lawson Number</b> | <b>Houston-Pasadena<br/>Apache Oil</b> | <b>Pumpelly Oil</b> | <b>Sun Coast Resources</b> |
| Per Quart                                    | 1394                 |                                        | \$ 3.55             | \$ 4.10                    |
| Per Gallon in 5 Gallon Pail                  | 9599                 |                                        |                     |                            |

| <b>Hydraulic Oil ISO-46 (Denison HF-2, Vickers I-268-S)</b> |      |  |         |          |
|-------------------------------------------------------------|------|--|---------|----------|
| Per Gallon in 5 Gallon Pail                                 | 1330 |  | \$ 8.57 | \$ 10.65 |
| Per Gallon in 55 Gallon Drum                                | 1331 |  | \$ 7.98 | \$ 10.15 |
| Per Gallon in Bulk                                          | 1332 |  | \$ 7.74 | \$ 9.26  |

| <b>Hydraulic Oil AW 68 (Denison HF-2, Vickers I-286-S)</b> |      |  |         |          |
|------------------------------------------------------------|------|--|---------|----------|
| Per Gallon in 5 Gallon Pail                                | 1359 |  | \$ 8.57 | \$ 10.65 |
| Per Gallon in 55 Gallon Drum                               | 1360 |  | \$ 7.98 | \$ 10.15 |

| <b>TDH Hydraulic/Tractor Fluid (Case MS-1207, John Deere J20C)</b> |      |  |          |          |
|--------------------------------------------------------------------|------|--|----------|----------|
| Per Gallon in 5 Gallon Pail                                        | 5352 |  | \$ 10.99 | \$ 12.35 |
| Per Gallon in 55 Gallon Drum                                       | 5353 |  | \$ 10.76 | \$ 11.75 |
| Per Gallon in Bulk                                                 | 5354 |  | \$ 9.57  | \$ 10.85 |

| <b>Grease Ultra-Duty EP2</b> |      |  |           |           |
|------------------------------|------|--|-----------|-----------|
| Per Tube                     | 1380 |  | \$ 2.31   | \$ 3.05   |
| Per 35# Container            | 1381 |  | \$ 78.18  | \$ 121.00 |
| Per 120# Container           | 1382 |  | \$ 268.04 | \$ 294.00 |

| <b>Gear Oil 85-140 GL-5</b> |      |  |          |          |
|-----------------------------|------|--|----------|----------|
| Per 5# Containerl           | 9598 |  | \$ 51.49 | \$ 69.00 |
| Per 35# Container           | 1383 |  | \$ 51.49 | \$ 69.00 |

| <b>Hi Temp Multi-Purpose EP Lithium Grease NLGI GC-LB</b> |      |  |         |         |
|-----------------------------------------------------------|------|--|---------|---------|
| Per Tube                                                  | 7621 |  | \$ 2.47 | \$ 2.98 |

**Section 2: Conoco/Phillips      Award low bidder per item**

| <b>SAE 5W-20 SM, GF-4 76 Super Synthetic Blend Motor Oil</b> |                      |                                        |                     |                            |
|--------------------------------------------------------------|----------------------|----------------------------------------|---------------------|----------------------------|
| <b>Description</b>                                           | <b>Lawson Number</b> | <b>Houston-Pasadena<br/>Apache Oil</b> | <b>Pumpelly Oil</b> | <b>Sun Coast Resources</b> |
| Per Quart                                                    | 5355                 | All Section 2 Disqualified             | \$ 2.44             | \$ 3.53                    |

| <b>SAE 5W-30 SM, GF-4 76 Super Synthetic Blend Motor Oil</b> |      |  |         |         |
|--------------------------------------------------------------|------|--|---------|---------|
| Per Quart                                                    | 5358 |  | \$ 2.44 | \$ 3.45 |

| <b>SAE 10W-30 SM, GF-4 76 Super Synthetic Blend Motor Oil</b> |      |  |         |         |
|---------------------------------------------------------------|------|--|---------|---------|
| Per Quart                                                     | 1369 |  | \$ 2.42 | \$ 3.42 |

| <b>SAE 15W-40 CJ-4 SM Guardol ECT Synthetic Blend</b> |      |  |          |          |
|-------------------------------------------------------|------|--|----------|----------|
| Per Quart                                             | 1293 |  | \$ 2.74  |          |
| Per Gallon in 1 Gallon Pail                           | 5367 |  | \$ 10.76 | \$ 14.20 |
| Per Gallon in 5 Gallon Pail                           | 1294 |  | \$ 9.47  | \$ 14.10 |
| Per Gallon in 55 Gallon Drum                          | 1295 |  | \$ 8.86  | \$ 13.37 |

| <b>SAE 10W 76 T5X 10</b>     |      |  |         |          |
|------------------------------|------|--|---------|----------|
| Per Gallon in 5 Gallon Pail  | 1302 |  | \$ 8.28 | \$ 14.15 |
| Per Gallon in 55 Gallon Drum | 1303 |  | \$ 7.68 | \$ 13.37 |

| <b>SAE 30 76 T5X 30</b>      |      |  |         |          |
|------------------------------|------|--|---------|----------|
| Per Quart                    | 5370 |  | \$ 2.53 | \$ 3.47  |
| Per Gallon in 5 Gallon Pail  | 5371 |  | \$ 8.42 | \$ 13.80 |
| Per Gallon in 55 Gallon Drum | 5372 |  | \$ 7.81 | \$ 13.06 |

| <b>SAE 50 Heavy Duty Drive Train 76 HT-4 50 (Meets Cat's TO-4 Specification)</b> |      |  |         |          |
|----------------------------------------------------------------------------------|------|--|---------|----------|
| Per Gallon in 5 Gallon Pail                                                      | 1355 |  | \$ 9.71 | \$ 14.75 |
| Per Gallon in 55 Gallon Drum                                                     | 1356 |  | \$ 9.86 | \$ 14.00 |

| Synthetic Transoil 50 GL-1/MP-1 (Eaton Roadranger PS-164 Rev 7) |               |                                |              |                     |
|-----------------------------------------------------------------|---------------|--------------------------------|--------------|---------------------|
| Description                                                     | Lawson Number | Houston-Pasadena<br>Apache Oil | Pumpelly Oil | Sun Coast Resources |
| Per Gallon in 5 Gallon Pail                                     | 5379          |                                | \$ 29.08     | \$ 29.75            |
| Per Gallon in 55 Gallon Drum                                    | 5380          |                                | \$ 28.22     | \$ 30.19            |

| Super ATF (Dexron III/Mercon Type) Automatic Transmission Fluid |      |  |         |          |
|-----------------------------------------------------------------|------|--|---------|----------|
| Per Quart                                                       | 5382 |  | \$ 2.37 | \$ 3.40  |
| Per Gallon in 5 Gallon Pail                                     | 5383 |  | \$ 7.58 | \$ 13.30 |

| Mercon V Automatic Transmission Fluid |      |  |         |         |
|---------------------------------------|------|--|---------|---------|
| Per Quart                             | 1402 |  | \$ 3.00 | \$ 4.28 |
| Per Gallon in 5 Gallon Pail           | 1403 |  |         |         |

| Hydraulic Oil ISO-46 (Denison HF-2, Vickers I-268-S) |      |  |         |          |
|------------------------------------------------------|------|--|---------|----------|
| Per Gallon in 5 Gallon Pail                          | 1333 |  | \$ 7.51 |          |
| Per Gallon in 55 Gallon Drum                         | 1334 |  | \$ 6.86 | \$ 12.95 |

| Hydraulic Oil AW 68 (Denison HF-2, Vickers I-286-S) |      |  |         |          |
|-----------------------------------------------------|------|--|---------|----------|
| Per Gallon in 5 Gallon Pail                         | 1362 |  | \$ 7.75 |          |
| Per Gallon in 55 Gallon Drum                        | 1363 |  | \$ 7.10 | \$ 12.95 |

| TDH Oil Hydraulic/Tractor Fluid (Case MS-1207, John Deere J20C) |      |  |         |  |
|-----------------------------------------------------------------|------|--|---------|--|
| Per Gallon in 5 Gallon Pail                                     | 5386 |  | \$ 7.27 |  |
| Per Gallon in 55 Gallon Drum                                    | 5387 |  | \$ 7.26 |  |
| Per Gallon in Bulk                                              | 5388 |  | \$ 7.40 |  |

| Grease NLGI GC-LB Calcium Sulfonate |      |  |           |  |
|-------------------------------------|------|--|-----------|--|
| Per Tube                            | 1387 |  | \$ 2.67   |  |
| Per 35# Container                   | 1388 |  | \$ 101.32 |  |
| Per 120# Container                  | 1389 |  | \$ 357.80 |  |

| <b>Gear Oil 85-140 GL-5/MP-1 76MP Gear Lube</b> |                      |                                    |                     |                            |
|-------------------------------------------------|----------------------|------------------------------------|---------------------|----------------------------|
| <b>Description</b>                              | <b>Lawson Number</b> | <b>Houston-Pasadena Apache Oil</b> | <b>Pumpelly Oil</b> | <b>Sun Coast Resources</b> |
| Per 5# Container                                | 9029                 |                                    | \$ 45.27            | \$ 10.75                   |
| Per 35# Container                               | 5389                 |                                    | \$ 45.27            | \$ 75.25                   |
| Per 120# Container                              | 5390                 |                                    | \$ 149.75           | \$ 869.20                  |

Houston-Pasadena Apache Oil: Disqualified for not including tote core charge in bid pricing.

### Section 3: Generic

### Award low bidder per section

| <b>SAE 5W-20 SM/GF-4 Motor Oil</b> |      |  |         |         |
|------------------------------------|------|--|---------|---------|
| Per Quart                          | 7622 |  | \$ 2.44 | \$ 2.97 |

| <b>SAE 5W-30 SM/GF-4 Motor Oil</b> |      |  |         |         |
|------------------------------------|------|--|---------|---------|
| Per Quart                          | 7626 |  | \$ 2.44 | \$ 2.97 |

| <b>SAE 10W-30 SM/GF-4 Motor Oil</b> |      |  |         |         |
|-------------------------------------|------|--|---------|---------|
| Per Quart                           | 7630 |  | \$ 2.42 | \$ 2.97 |

| <b>SAE 15W-40 SM/CJ-4</b>    |      |  |         |          |
|------------------------------|------|--|---------|----------|
| Per Quart                    | 7638 |  | \$ 3.10 |          |
| Per Gallon in 5 Gallon Pail  | 7639 |  | \$ 9.47 | \$ 12.16 |
| Per Gallon in 55 Gallon Drum | 7640 |  | \$ 8.86 | \$ 11.90 |

| <b>SAE 10W</b>               |      |  |         |  |
|------------------------------|------|--|---------|--|
| Per Gallon in 5 Gallon Pail  | 7646 |  | \$ 8.28 |  |
| Per Gallon in 55 Gallon Drum | 7647 |  | \$ 7.68 |  |

| <b>SAE 30</b>                |      |  |         |  |
|------------------------------|------|--|---------|--|
| Per Quart                    | 7649 |  | \$ 2.53 |  |
| Per Gallon in 5 Gallon Pail  | 7650 |  | \$ 8.43 |  |
| Per Gallon in 55 Gallon Drum | 7651 |  | \$ 7.81 |  |

| SAE 50 Heavy Duty Drive Train (Meets Cat's TO-4 Specification) |               |                                |              |                     |
|----------------------------------------------------------------|---------------|--------------------------------|--------------|---------------------|
| Description                                                    | Lawson Number | Houston-Pasadena<br>Apache Oil | Pumpelly Oil | Sun Coast Resources |
| Per Gallon in 5 Gallon Pail                                    | 7661          |                                | \$ 9.71      |                     |
| Per Gallon in 55 Gallon Drum                                   | 7662          |                                | \$ 9.86      |                     |

| SAE 50 Heavy Duty Drive Train (Eaton Roadranger PS-164 Rev 7) |      |  |          |  |
|---------------------------------------------------------------|------|--|----------|--|
| Per Gallon in 5 Gallon Pail                                   | 7664 |  | \$ 29.09 |  |
| Per Gallon in 55 Gallon Drum                                  | 7665 |  | \$ 28.22 |  |

| Dexron IIIE Automatic Transmission Fluid |      |  |         |  |
|------------------------------------------|------|--|---------|--|
| Per Quart                                | 7667 |  | \$ 2.37 |  |
| Per Gallon in 5 Gallon Pail              | 7668 |  | \$ 7.58 |  |

| Dexron VI Automatic Transmission Fluid |       |  |         |  |
|----------------------------------------|-------|--|---------|--|
| Per Quart                              | 10033 |  | \$ 3.64 |  |

| Exxon JWS 3309 ATF for Dodge Ambulances |  |  |  |  |
|-----------------------------------------|--|--|--|--|
| Per Quart                               |  |  |  |  |

| Mobil ATF3309 for Dodge Ambulances |  |  |  |  |
|------------------------------------|--|--|--|--|
| Per Quart                          |  |  |  |  |

| Mercon V Automatic Transmission Fluid |      |  |          |  |
|---------------------------------------|------|--|----------|--|
| Per Quart                             | 7670 |  | \$ 3.00  |  |
| Per Gallon in 5 Gallon Pail           | 7671 |  | \$ 12.77 |  |

| ATF + 4                     |       |  |          |  |
|-----------------------------|-------|--|----------|--|
| Per Quart                   | 7673  |  | \$ 4.95  |  |
| Per Gallon in 5 Gallon Pail | 10034 |  | \$ 19.40 |  |

| Gear Oil 85-140 GL-5 |               |                                |              |                     |
|----------------------|---------------|--------------------------------|--------------|---------------------|
| Description          | Lawson Number | Houston-Pasadena<br>Apache Oil | Pumpelly Oil | Sun Coast Resources |
| Per 35# Container    | 7675          |                                | \$ 45.27     |                     |
| Per 120# Container   | 10035         |                                | \$ 149.75    |                     |

| Gear Oil Syn 75W-140 |      |  |           |  |
|----------------------|------|--|-----------|--|
| Per 35# Container    | 7676 |  | \$ 127.19 |  |

| Hydraulic Oil ISO-46 (Denison HF-2, Vickers I-268-S) |      |  |         |         |
|------------------------------------------------------|------|--|---------|---------|
| Per Gallon in 5 Gallon Pail                          | 7677 |  | \$ 7.51 | \$ 8.25 |
| Per Gallon in 55 Gallon Drum                         | 7678 |  | \$ 6.87 | \$ 7.75 |

| Hydraulic Oil AW 68 (Denison HF-2, Vickers I-286-S) |      |  |         |         |
|-----------------------------------------------------|------|--|---------|---------|
| Per Gallon in 5 Gallon Pail                         | 7680 |  | \$ 7.51 | \$ 8.65 |
| Per Gallon in 55 Gallon Drum                        | 7681 |  | \$ 6.87 | \$ 7.99 |

| Universal Tractor Hydraulic Oil (Must meet Allison C-3/C-4 specs and all tractor hydraulic systems and transmissions) |      |  |         |  |
|-----------------------------------------------------------------------------------------------------------------------|------|--|---------|--|
| Per Gallon in 5 Gallon Pail                                                                                           | 7683 |  | \$ 7.27 |  |
| Per Gallon in 55 Gallon Drum                                                                                          | 7684 |  | \$ 7.26 |  |
| Per Gallon in Bulk                                                                                                    | 7685 |  | \$ 7.40 |  |

| Antifreeze, concentrated     |      |         |         |         |
|------------------------------|------|---------|---------|---------|
| Per Gallon in 1 Gallon Pail  | 7686 | \$ 7.80 | \$ 8.63 | \$ 8.60 |
| Per Gallon in 55 Gallon Drum | 7687 | \$ 7.53 | \$ 8.44 | \$ 6.90 |

| Dex-Cool Antifreeze, concentrated |      |         |        |          |
|-----------------------------------|------|---------|--------|----------|
| Per Gallon in 1 Gallon Pail       | 7688 | \$ 9.14 | \$8.63 | \$ 16.59 |
| Per Gallon in 55 Gallon Drum      | 7689 | \$ 8.89 | \$8.44 | \$ 16.15 |

| Multi-Vehicle Antifreeze, concentrated |      |         |        |          |
|----------------------------------------|------|---------|--------|----------|
| Per Gallon in 1 Gallon Pail            | 7690 | \$ 6.87 | \$8.95 | \$ 14.35 |
| Per Gallon in 55 Gallon Drum           | 7691 | \$ 6.62 | \$8.75 | \$ 14.15 |

| Antifreeze, ready-to-use     |               |                                |              |                     |
|------------------------------|---------------|--------------------------------|--------------|---------------------|
| Description                  | Lawson Number | Houston-Pasadena<br>Apache Oil | Pumpelly Oil | Sun Coast Resources |
| Per Gallon in 1 Gallon Pail  | 9032          | \$ 5.67                        | \$ 7.02      | \$ 5.65             |
| Per Gallon in 55 Gallon Drum | 9033          | \$ 6.62                        | \$ 5.58      | \$ 4.59             |

| Dex-Cool Antifreeze, ready-to-use |      |         |         |          |
|-----------------------------------|------|---------|---------|----------|
| Per Gallon in 1 Gallon Pail       | 9034 | \$ 6.87 | \$ 7.02 | \$ 10.75 |
| Per Gallon in 55 Gallon Drum      | 9035 | \$ 6.62 | \$ 5.58 | \$ 10.45 |

| Multi-Vehicle Antifreeze, ready-to-use |      |         |         |         |
|----------------------------------------|------|---------|---------|---------|
| Per Gallon in 1 Gallon Pail            | 9036 | \$ 6.61 | \$ 6.68 | \$ 9.25 |
| Per Gallon in 55 Gallon Drum           | 9037 | \$ 6.36 | \$ 6.44 | \$ 9.05 |

| Grease Ultra-Duty EP2 |      |  |           |           |
|-----------------------|------|--|-----------|-----------|
| Per Tube              | 7692 |  | \$ 2.31   | \$ 2.50   |
| Per 35# Container     | 7693 |  | \$ 78.18  | \$ 91.00  |
| Per 120# Container    | 7694 |  | \$ 268.04 | \$ 306.00 |

| Grease NLGI GC-LB Calcium Sulfonate |      |  |           |           |
|-------------------------------------|------|--|-----------|-----------|
| Per Tube                            | 7695 |  | \$ 2.67   | \$ 2.60   |
| Per 35# Container                   | 7696 |  | \$ 101.32 | \$ 92.05  |
| Per 120# Container                  | 7697 |  | \$ 357.80 | \$ 313.20 |

| Motorcraft Premium Gold Engine Coolant, concentrate |       |          |  |  |
|-----------------------------------------------------|-------|----------|--|--|
| Per Gallon in 1 Gallon Pail                         | 10176 | \$ 12.99 |  |  |