

PROPOSAL QUOTE SHEET

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FBC - Travis - 2nd quote - OP69368 - DIR-SDD-1366

Client: Fort Bend County	Issue Date: 10/18/2011
Client Address 1: 301 Jackson	Opportunity #: OP69368 - DIR-SDD-1366
Client Address 2: .	Account Exec: Mike D. Wilson
Client City, State, Zip: Richmond, Texas	mwilson@nwnit.com
Attn: Charles King	281-506-1109
Phone: 281-341-4584	
email: Charles.King@co.fort-bend.tx.us	Version: 1.00

Product Number	Description	Qty	List Price	Unit Price	Extended Price
Section 1 - Hardware and Software					
WS-C3750X-48PF-L	Catalyst 3750X 48 Port Full PoE LAN Base	4	\$11,400.00	\$6,156.00	\$ 24,624.00
S375XVK9T-12258SE	CAT 3750X IOS UNIVERSAL WITH WEB BASE DEV MGR	4	\$0.00	\$0.00	\$ -
C3KX-PWR-1100WAC/2	Catalyst 3K-X 1100W AC Secondary Power Supply	4	\$1,500.00	\$810.00	\$ 3,240.00
C3KX-NM-1G	Catalyst 3K-X 1G Network Module option PID	4	\$500.00	\$270.00	\$ 1,080.00
CAB-STACK-50CM	Cisco StackWise 50CM Stacking Cable			\$0.00	\$ -
CAB-3KX-AC	AC Power Cord for Catalyst 3K-X (North America)	8	\$0.00	\$0.00	\$ -
AIR-CAP3502I-A-K9	802.11a/g/n Ctrlr-based AP w/CleanAir; Int Ant; A Reg Domain	19	\$1,295.00	\$699.30	\$ 13,286.70
S3G1RK9W8-12423JA	Cisco 3500 Series IOS Wireless LAN Controller- based Recovery	19	\$0.00	\$0.00	\$ -
AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	19	\$0.00	\$0.00	\$ -
GLC-SX-MM	GE SFP, LC connector SX transceiver	6	\$500.00	\$270.00	\$ 1,620.00
SMX1500RM2UNC	APC UPS	2	\$1,175.00	\$1,045.03	\$ 2,090.06
1585D15U1000	Belden Cat 5E Blue Cable	3000		\$0.32	\$ 960.00
AX101315	Belden CAT 5E Jack Blue Keystone	19		\$5.21	\$ 98.99
C502106004	Belden 4' Cat5E Patch Cord Blue	19		\$5.28	\$ 100.32
C502106010	Belden 10' Cat5E Patch Cord Blue	19		\$7.99	\$ 151.81
NK2BXXWHA	Panduit Surface mount outlet box	19		\$5.13	\$ 97.47
AX103258	Belden 24 Port Loaded Patch Panel	1		\$130.56	\$ 130.56
AX103255	Belden 48 Port loaded Patch Panel	1		\$338.16	\$ 338.16
SC-SC10M-G	Wire Works	4		\$54.05	\$ 216.20
JP2W-L20	Panduit J hook with wire and shot	20		\$4.06	\$ 81.20
MCA	3/4" and 1/4" labels	76		\$0.41	\$ 31.16
MCA	Misc Materials Handling cost	1		\$132.67	\$ 132.67
MCA	(10) 10 meter fiber optic patch cables	1		\$610.26	\$ 610.26
				\$0.00	\$ -
				\$0.00	\$ -
Subtotal, Hardware & Software					\$ 48,889.56
Section 2 - Manufacturer Maintenance					
CON-OS-3750X4FL	ONSITE 8X5XNBD Catalyst 3750X 48 Port Full PoE LAN Base	4	\$688.00	\$550.40	\$ 2,201.60
CON-SNT-CAP352IA	SMARTNET 8X5XNBD 802.11a/g/n Ctrlr-based AP w/CleanAir; I	19	\$104.00	\$83.20	\$ 1,580.80
				\$0.00	\$ -
				\$0.00	\$ -
				\$0.00	\$ -
Subtotal, Maintenance					\$ 3,782.40
Section 3 - Professional Services					
NWN Professional Services, as defined in the related Statement of Work Proposal					\$10,914.92
NWN Block Professional Services prepaid block of time					\$ -
Section 4 - Optional Products & Services					
					\$0.00

11-28-11 copy received

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Product Number	Description	Qty	List Price	Unit Price	Extended Price
				\$0.00	\$ -
				\$0.00	\$ -
				\$0.00	\$ -
				\$0.00	\$ -
Subtotal, Optional Items:					\$ -
Managed Services/nCare Option:					
<i>Note: a signed nCare contract is required to establish new services</i>					\$0.00
Subtotals					
				Hardware and Software Subtotal: \$	48,889.56
				Manufacturer's Maintenance Subtotal: \$	3,782.40
				nCare Managed Services Subtotal:	\$0.00
				Professional Services Subtotal:	\$10,914.92
				Optional Products & Services Subtotal: \$	-
				Total Project Investment	\$63,586.88
				<i>Estimated Taxes</i>	<i>\$0.00</i>
				<i>Estimated Shipping</i>	<i>\$0.00</i>

Terms & Conditions
 This quote is valid for 30 days from date of issue. Applicable Taxes & freight charges will be applied to the final invoice. All other Terms and Conditions are included in the Master Services Agreement or Proposal document.

Professional Services Statement of Work

FBC - Travis - 2nd quote - OP69368 - DIR-SDD-1544



CLIENT INFORMATION		
Fort Bend County	CLIENT INTERNET ADDRESS	
STREET ADDRESS 301 JACKSON ST	CITY, STATE, ZIP RICHMOND, TX 77469	
NAME AND TITLE OF PERSON REQUESTING PROFESSIONAL SERVICES CHARLES D. KING	PHONE 281-341-4584	FAX

SERVICES REQUESTED
Type of Services <input checked="" type="checkbox"/> Fixed Price
DESCRIPTION OF SERVICES TO BE PERFORMED, INCLUDING DELIVERABLES & DOCUMENTATION: Stage and Configure 3750X Quantity 4 <ul style="list-style-type: none">• Install power supplies• Install SFP 1G Modules• Stack switches• Basic Configuration of the switches• Configure VLANS• Configure Interfaces as required including QOS, broadcast storm control/BPDU Guard• Connect to 4506E core on the 1st Floor.• Install UPS Cutover <ul style="list-style-type: none">• Identify and label all existing ports• Remove all old equipment• Install 3750X x 2 in IDF• Install UPS• Test connectivity between Core and IDFs Wireless <ul style="list-style-type: none">• Create CAPWAP VLAN on switches• Create DHCP scope for access points• Unbox and label access points Quantity 19• Install access points at customer indicated locations• Test and verify connectivity for guest and internal SSIDs. Cabling <ul style="list-style-type: none">• MCA will provide all material, supports, and testing to install a total of (19) category 5e data cables in this proposal. All category 5e data cabling will terminate on modular patch panels at the MDF/IDF ends & jack inserts on faceplates at the station ends. MCA will provide one 2' and one 4' patch cord for each data cable installed in this proposal.• MCA will install (4) single network cables for wireless access points on floors 1,2,5, and 6. Floor 7 will receive (3) single network cables. Also included is labor to mount the wireless access points.• MCA will provide labor to assist in network switch cutover. Include patching, labeling and dressing of patch cables.• MCA will provide (4) fiber optic patch cables.

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- MCA will prepare and submit as-built drawings and cabling documentation at project completion.
- MCA/Belden will provide a 20 year system warranty upon completion of project.

Scope Assumptions:

- Customer will perform any Windows (AD, DHCP) or other non-network portions of the change.
- Customer to provide all credentials for existing network gear.
- Customer to provide Access to the building
- All work will be done in normal business hours
- Client to provide LAN and WAN IP addresses.

FINANCIALS

The stated Rates are for time spent on the project both on-site and off-site. HOURS WORKED OTHER THAN NWN STANDARD BUSINESS HOURS WILL BE ASSESSED AT TWICE THE STATED RATES. Travel Expenses include, but are not limited to mileage, hotels, meals, airfare, rental car, parking fees, taxis and tolls. Unless otherwise noted, Travel Expenses are in addition to price as given.

Fixed Price Services	
Professional services	\$10,914.92
Materials	\$48,889.56
Estimated travel	\$
Maintenance	\$3,782.40
Project price	\$63,586.88

Bill to Client Project #:	
NWN Preparer:	Asad Sheikh 281-506-1120 asheikh@nwnit.com

CUSTOMER AGREEMENT (Signature indicates that the Terms & Conditions have been read and understood)	
	11-22-2011
Robert E. Hebert, Fort Bend County Judge	Date
NWN Management Approval	Date

TERMS & CONDITIONS

- The Master Services Agreement (MSA) in place between NWN and the Client serve as the general terms and conditions of these services. This SOW proposal presents the specific details of this project under that agreement. These terms are supplemental to the MSA; any point of conflict defaults to the terms and conditions presented in the MSA that is in place between both parties. If no MSA is in effect between NWN and the Client the Terms and Conditions established in this SOW constitute the contract between both parties.
- Project pricing assumes Client credit line has been established with NWN Corporation
- The prices quoted above shall remain valid for a period of thirty (30) days unless manufacturer programs expire
- Prices do not include TX State sales tax or freight which is billed FOB Origin.
- Equipment return policy is governed by the equipment manufacturer.
- Quotation for Services does not include travel and expenses, which will be billed at actual.

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- Unless other specified, working hours for engineering services are normal business hours (8:00 am to 5:00 pm), Monday through Friday with no limitations of access to the workplace. Work performed after normal business hours will be billed at an additional charge.
- NWN will invoice (Client) for all materials when they are procured for this project. Procuring materials at time of contract protects customer project pricing and assures materials are available to meet project timelines.
- Engineering services will be invoiced once NWN personnel are assigned to this project or per the terms specified in project agreement.
- Payment terms are: NET 30 Days. In the event that (Client) should fail to pay the total purchase price within a thirty (30) day period, NWN shall be entitled to collect an interest charge on the lesser of either 1.5% of the unpaid purchase price per month or the maximum amount allowed by applicable laws. NWN shall also be entitled, in addition to all other remedies available by law or in equity, to recover reasonable attorney fees and/or other expenses in collecting the purchase price or otherwise enforcing or successfully defending itself in respect to this sales contract.
- Warranties offered by the manufacturer will be passed along to (Client). Extended warranties are available at an additional cost. No warranty on engineering labor services is implied, extended or presented in this proposal. Any disputes on the quality or validity of the engineering services are to be presented to NWN prior to the close of the project.