

**CyberLAB® Laboratory Information System Budgetary Upgrade Proposal  
Configured for 60 Concurrent CyberLAB® Users**

Prepared by Cheryl Dalton, LIS CARE Account Manager  
for

**City of Houston**

**Houston Department of Health and Human Services**

September 1, 2011

Proposal No.: 090710-1N

**CyberLAB / Windows Server**

	QTY	UNIT	ASP/YR PRICE TOTAL	7x24 ANNUAL SERVICE
<b>APPLICATION SOFTWARE</b>				
<b>CYBERLAB</b>				
Upgrade CyberLAB LIS from Version 7.0 to Version 7.2	1	0	0	0
CyberLAB Document Delivery System Software (DDS)	1	0	0	900
<b>APPLICATION SOFTWARE TOTAL</b>			<b>\$0</b>	<b>\$900</b>
<b>HARDWARE COMPONENTS<sup>1</sup></b>				
<b>APPLICATION SERVER &amp; DATABASE SERVERS</b>				
HP ProLiant DL360 G7 Rack (1u) – 1x 2.53GHz Quad-Core Xeon Processor 8mb Cache, 1333 MHz FSB, 4gb PC3-10600 Memory, 2x GB NIC, Smart Array Serial ATA-150 / SAS, (4) 2.5" SAS Hot-Swap Drive Bays, DVD, Integrated Lights- Out (iLO) Management, Redundant Fans.	1	3,520	3,520	173
HP ProLiant 360 7x24 - 4 Hour On-Site Response (5-year warranty upgrade)	1	3,037	3,037	0
Redundant Power Supply for ProLiant DL360 G7	1	366	366	15
72gb hot-swap SAS 2.5" SFF 15,000 RPM Disk	2	357	714	40
Two Channel Analog Fax Board	1	1,829	1,829	92
<b>WINDOWS® OPERATING SYSTEM SOFTWARE<sup>2</sup></b>				
Microsoft Windows Server 2008 Standard Edition (32 bit) - 1 server license	1	826	826	38
Microsoft Windows Server 2008 Server 1-User Client Access License	72	34	2,448	111
Microsoft Word 2007 1-User License	1	198	198	9
Symantec Backup Exec Agent for Windows Systems. Includes the Remote Agent for Windows Servers and the Continuous Protection Agent.	1	549	549	16
RightFAX Business Server 9.x w/1-Channel License	1	1,984	1,984	100
RightFAX Business Server 9.x Software Updates	1	1,886	1,886	0
RightFAX Additional Fax Channel License	1	890	890	45
Application Server for Windows Run-Time Version 4.0, 30-Processor Licenses	7	3,035	21,245	1,662
Application Server for Windows Run-Time – Annual Vendor Maintenance Fee (First Year Only)	7	434	3,038	0

<sup>1</sup> Future additional CyberLAB User Licenses will be offered at the discounted price of \$600 each. One additional Windows Client Access licenses will be required for each additional CyberLAB User License added to the system at the price of \$34 each (this is based upon Aspyra's current pricing with our vendor, pricing on Windows Client Access Licenses may fluctuate based upon our vendor pricing at the time of purchase).

It is Aspyra's understanding that City of Houston / Department of Health and Human Services will be supplying their own ProLiant Rackmount Cabinet, Keyboard Drawer, Rack Monitor & Keyboard Switchbox, KVM Cable, ProLiant Rackmount Trackball Keyboard and Rackmount Power Conditioning Unit & Power Strip, UPS and Monitor.

<sup>2</sup> The price listed is for the required first year manufacturer's support for the RightFAX Business Server Software Updates and required first year Annual Vendor Maintenance Fee for Application Server for Windows Run-Time. Upon expiration of the first year support, the client will be responsible for obtaining further support at the then current vendor's price.

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	ASPYRA PRICE		7x24 ANNUAL SERVICE	
	QTY	UNIT	TOTAL	
<b>PRINTERS</b>				
Zebra CX420T Bar Code Label Printer w/network, USB and serial adapters – to replace existing Eltron TLP2642 Barcode Printers which are no longer supported by Aspyra.	4	551	2,204	102
<b>CyberLAB / WINDOWS SERVER HARDWARE COMPONENTS TOTAL</b>			<b>\$44,734</b>	<b>\$2,403</b>

**SQL Database Server**

	ASPYRA PRICE		7x24 ANNUAL SERVICE	
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<b>HARDWARE COMPONENTS</b>				
<b>APPLICATION SERVER &amp; DATABASE SERVERS</b>				
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HP ProLiant 370 7x24 - 4 Hour On-Site Response (5-year warranty upgrade)	1	3,217	3,217	0
Redundant Power Supply for ProLiant	1	1	366	16
Redundant Cooling Fan for ProLiant	1	69	69	9
48x CD-RW / 16x DVD-ROM combo drive	1	143	143	6
146gb hot-swap SAS 2.5" 15,000 RPM Disk	8	429	3,432	231
HP 800gb LTO 576gb/hr Internal Tape Drive	1	3,111	3,111	160
HP 800gb Data Cartridge	2	40	80	0
HP SC11Xe Ultra320 SCSI Storage Controller (PCI Express x4)	1	251	251	11
<b>WINDOWS® OPERATING SYSTEM SOFTWARE</b>				
Microsoft Windows Server 2008 Standard Edition (32 bit) - 1 server license	1	826	826	38
Microsoft SQL Server 2008 Standard (per CPU License)	1	7,999	7,999	366
Symantec Backup Exec for Windows Servers Intelligent Disaster Recovery	1	862	862	49
Symantec Backup Exec SQL Agent	1	862	862	49
Symantec Backup Exec Media	1	46	46	3
<b>SQL DATATBASE SERVER HARDWARE COMPONENTS TOTAL</b>			<b>\$24,463</b>	<b>\$1,124</b>

Aspyra will provide 7x24 phone support for all hardware / third party software items while under the manufacturer's warranty. The Original Equipment Manufacturer will provide the hardware / third party software warranty per the equipment documentation for a term of one year (print heads six months) from the purchase date. Upon expiration of Original Equipment Manufacturer's warranty, the extended hardware / third party software warranty (if purchased) will be in effect. Phone support for the operation of these hardware products as it relates to Aspyra software will continue to be provided according to your then current Aspyra Service Agreement.

**Professional Services**

	ASPYRA PRICE		7x24 ANNUAL SERVICE
	QTY	UNIT	TOTAL
<b>PROFESSIONAL SERVICES</b>			
<b>INSTALLATION &amp; INTEGRATION</b>			
Hardware Installation Days On-Site	2	1,200	2,400
Hardware & Device Configuration	1	2,095	2,095
Operating System, 3rd Party Application Device/Software Configuration	1	2,259	2,259
Application Software Load & Configuration	1	550	550
System Upgrade Planning & Preparation	1	1,000	1,000
Data File Conversion	1	1,500	1,500
Project Management Fee	1	3,000	3,000
<b>LIS TRAINING - CYBERLAB</b>			
Days On-Site Training, System Configuration & Workflow Re-engineering (for CyberLAB 7.2 and System Administration training)	4	1,500	6,000
<b>TRAVEL &amp; LIVING EXPENSES<sup>3</sup></b>			
One On-Site Visit for Hardware Installation and One On-Site Visit for Training	1	3,000	3,000
<b>PROFESSIONAL SERVICES TOTAL</b>			<b>\$21,804</b>
<b>SYSTEM TOTAL</b>			<b>\$91,001</b>
<b>Texas State Sales Tax</b>			<b>\$ 0</b>
<b>TOTAL PURCHASE PRICE</b>			<b>\$91,001</b>
			<b>\$4,426</b>

<sup>3</sup> Travel & Living Expenses not to exceed \$3,000.

**EXISTING ASPYRA SOFTWARE, PERIPHERALS &  
NON-ASPYRA SOFTWARE TO BE COVERED UNDER SUPPORT**

<b>Product Description</b>	<b>Asset Tag</b>
Perle, IOLAN 16-Port rs232 Rackmount	103449
Printer, Zebra TLP2844 w/ Internal Printerserver	000339
Printer, Zebra TLP2844 w/ Internal Printerserver	000340
Printer, Zebra TLP2844 w/ Internal Printerserver	000341
Soft, CyberLAB 4-User License	507918
Soft, CyberLAB 8-User License	504986
Soft, CyberLAB 16-User License	504985
Soft, CyberLAB 32-User License	504984
Soft, CyberLAB HL7 Rhapsody System - ADT	512576
Soft, CyberLAB HL7 Rhapsody System - Results Out	512577
Soft, CyberSYSTEM Cohort HIS/CIS ADT	510041
CyberSYSTEM Cohort HIS/CIS Results Out	510042
Soft, CyberLAB V7.0 - Upgrade to V7.2	506134

**~~EXISTING ASPYRA SOFTWARE, PERIPHERALS &~~  
~~NON-ASPYRA SOFTWARE TO BE REMOVED FROM SUPPORT~~**

<b>Product Description</b>	<b>Asset Tag</b>
Interface, Beckman UniCel DxC Series (CX mode)	511718
Interface, Coulter AcT w/5PD, CP Only Bi-Directional	001015
Soft, CyberLAB SQL Gateway	504981
Soft, CyberLAB WebGateway V7.0 Ordrs/Rslt-10-Users - upgrade to V7.2	510040
UPS, Powerware 5125 3000 VA	103364
Soft, Server Express Run-Time Ver. 4.1.40 Server Express Run-Time & Support 70-User License x3 - upgrade to Application Server for Windows	510049
Soft, Microlite Back Up Edge w/Cash Recovery for UnixWare. Ver.02.01.05	510059
Soft, UnixWare Departmental Edition V. 7.1.4 Base 25-User	510061
Soft, UnixWare Additional 10-User Lic. V7.1.4	510058
Soft, UnixWare V7.1.4 Additional 25-User License	510060
Soft, U/SQL Transoft Client	504817
Soft, U/SQL Transoft Client	504818
Soft, U/SQL Transoft Client	505524
Soft, U/SQL Transoft Client	505525
Soft, U/SQL Transoft Client	505526
Soft, U/SQL Transoft Client	508071
Soft, U/SQL Transoft Client	508072
Soft, U/SQL Transoft Client	508073
Soft, U/SQL Transoft Client	508074
Soft, U/SQL Transoft Client	508075
Soft, USQL Transoft Server 7-User License	504816
System, HP ML370 G4 Xeon 3.2G/800	28750
Processor, Intel Xeon 7/3.2GHz 1MB for ML370/DL380	510632
Memory, HP 1GB PC2-3200	510051
Memory, HP 1GB PC2-3200	510052
Memory, HP 1GB PC2-3200	510053
NIC, HP NC7771 PIC-X GBIT Adapter	510054
Power Supply Redundant for ML370 G4	510055
Fan, HP Redun for ML370 G2/G3	510056
Controller, Smart Array 6402/128U320 SCSI	103355
Enclosure, HP 14 drive, MSA30 Dual Buss	28748
Controller, Smart Array 642	103356
Drive, CPQ 36.4GB Ultra 320 SCSI 15K	103353
Drive, CPQ 36.4GB Ultra 320 SCSI 15K	103354
Drive, HDD 72.8GB SCSI Ultra 320 15K	103357
Drive, HDD 72.8GB SCSI Ultra 320 15K	103358
Drive, HDD 72.8GB SCSI Ultra 320 15K	103359
Drive, HDD 72.8GB SCSI Ultra 320 15K	103360
Drive, Internal HP Ultrium 448 tape drive 200/400GB	103366
System, WebGateway, ProLiant HP DL140	103361
Soft, Red Hat Enterprise Linux WS 4 BASIC	103363

### **FINANCIAL TERMS**

Per agreed upon terms by all parties, 20% (\$18,200.20) upon contract signing for licensing, 60% (\$54,600.60) upon delivery of hardware, and 20% (\$18,200.20) upon go-live, based upon issuance of a Purchase Order by Fort Bend County Office of Emergency Management, Aspyra will invoice as goods and services are delivered and the invoices will be due upon receipt.

### **ASPYRA WARRANTY**

Aspyra warrants to City of Houston, Department of Health and Human Services, that the Products will, when operated in accordance with the manufacturer and user documentation will perform in accordance with the Functional Specifications as set forth in the original Hardware Sales / Software License Agreement.

The support for City of Houston, Department of Health and Human Services, new CyberLAB hardware and software components will be added their existing Aspyra Service Agreement upon Go-Live. Future rate increases will adhere to current contract terms and conditions. However, if any Products are purchased in addition to the proposed upgrade items, the associated support fees for these additional items shall apply.

### **INSTALLATION**

City of Houston, Department of Health and Human Services, will provide and install all Category 5 in-wall cable, wall plates, distribution panels, patch cords, connectors required for the proposed system, and certify the network. Aspyra will install, integrate, and test all Equipment detailed in this proposal. Cost for Equipment installation and integration of Aspyra provided equipment is included in the net purchase price. These fees assume an installation as configured in this proposal. The costs for these on-site days are included in the price for Products purchased hereunder, as well as travel and living expenses. Should additional days be required to affect a properly implemented system at City of Houston, Department of Health and Human Services location, Aspyra will bill for these additional days at the indicated rate plus all reasonable out-of-pocket expenses.

Installation and implementation services entitle the City of Houston, Department of Health and Human Services, to the following services:

- Implementation Planning
- Hardware & Operating System Installation
- Application Software System Load
- Issue Resolution
- Client "Trainer" Training
- System Planning and Support
- Operations Training
- Post Implementation Review

Installation and implementation services not included above will be provided via a custom quote.

**IMPLEMENTATION FEES**

Implementation Fees are estimated based on implementation of the Products at the City of Houston, Department of Health and Human Services, location. These fees assume an implementation timeframe as stated in this proposal. The costs for these on-site days are included in the price for Products purchased hereunder, as well as travel and living expenses. Should additional days be required to affect a properly implemented system at your location, Aspyra will bill for these additional days at the indicated rate plus all reasonable out-of-pocket expenses. Review and written approval by Fort Bend County Office of Emergency Management is required prior to any additional items being implemented or invoiced.

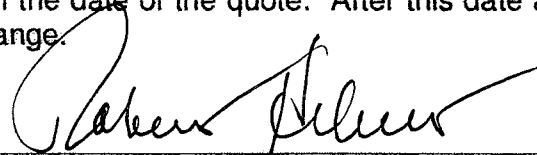
**DELIVERY**

Delivery shall be within approximately thirty (30) days from order acceptance by Aspyra. The System shall be sent by carrier F.O.B. destination to City of Houston, Department of Health and Human Services.

**QUOTATION TERMS**

This quotation and the products and services quoted within are subject to Aspyra's standard sales terms and conditions and services terms and conditions as defined in the Hardware Sales/Software License Agreement and the Extended Service Agreement currently in effect for City of Houston, Department of Health and Human Services.

This quotation is valid for thirty (30) days from the date of the quote. After this date all prices, terms and conditions are subject to change.



Accepted By

Robert E. Hebert, Fort Bend County Judge

Title

October 4, 2011

Date

## **EXCLUSIONS**

The costs of the following are not included in the invoiced purchase price for the Equipment and Software being purchased pursuant to this Agreement and are the sole responsibility of City of Houston, Department of Health and Human Services, if they apply. In the event Aspyra incurs expenses associated with any of these items on behalf of City of Houston, Department of Health and Human Services, and these costs will be separately invoiced to Fort Bend County Office of Emergency Management. Review and written approval by Fort Bend County Office of Emergency Management is required prior to any additional items being implemented or invoiced.

1. **Network Cabling:** City of Houston, Department of Health and Human Services, is responsible for providing all in-wall cable, wall plates, distribution panels, patch cords, and connectors. City of Houston, Department of Health and Human Services, will install the network cabling environment to IEEE Category 5 EIA568B standards, and certify the network.
2. **Electronic Interfaces:** City of Houston, Department of Health and Human Services is responsible for the purchase and installation of the electronic interface components that may be required on any medical devices, and for the clinic / hospital host computer equipment and Vendor's software interface.
3. **Communications Equipment:** Equipment necessary to support data communication between remote facilities and the Aspyra System has not been provided. Aspyra will assist City of Houston, Department of Health and Human Services, in defining specifications for any remote links required.
4. **Site Preparation:** City of Houston, Department of Health and Human Services is responsible for all costs associated with providing a suitable operating environment for the Aspyra System equipment. Further, City of Houston, Department of Health and Human Services, is responsible for having the site ready for installation and implementation prior to arrival of Aspyra personnel.
5. **Media, Accessories, and Supplies:** All magnetic media, data processing accessories, and supplies associated with the operations of the Aspyra System are the responsibility of City of Houston, Department of Health and Human Services.
6. **Taxes:** City of Houston Department of Health and Human Services / Fort Bend County Office of Emergency Management are of tax exempt status and therefore, are not responsible for any taxes on this project.
7. **Professional Services:** Additional Professional Services requested by City of Houston, Department of Health and Human Services, to be provided by Aspyra, including but not limited to, the design and creation of custom chart formats, conversion of non-Aspyra data to Aspyra formats and data entry, are not included in the invoiced price and will be quoted by Aspyra and invoiced separately as incurred.

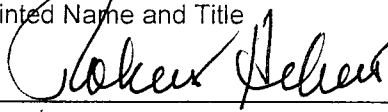
8. ~~**Bid and Performance Bonds:** If City of Houston, Department of Health and Human Services and / or Fort Bend County Office of Emergency Management, requests from Aspyra a bid or performance bond, or a letter of credit, the cost of such bond or letter of credit shall be passed through to and paid by City of Houston, Department of Health and Human Services and / or Fort Bend County Office of Emergency Management as an additional charge. No such bond or letter of credit shall be required to extend for longer than one (1) year, unless this is specifically agreed to in a separate writing executed by authorized representatives of Aspyra and of a bonding company or bank acceptable to Aspyra. No commitment whatsoever for a bid or performance bond, or for a letter of credit, shall exist between Aspyra and City of Houston, Department of Health and Human Services and / or Fort Bend County Office of Emergency Management unless Aspyra specifically agrees to such commitment in writing and unless such commitment is executed by authorized representatives of Aspyra, City of Houston, Department of Health and Human Services and / or Fort Bend County Office of Emergency Management, and the bonding company or bank.~~
9. ~~**Third Party, SQL Reporting Software:** Aspyra is not responsible for training on the use of any "Off-the-Shelf" ad hoc reporting packages, including Crystal Reports.~~
10. ~~**Third Party, SQL Reporting Software:** Review and written approval by Fort Bend County office of Emergency Management is required prior to any additional items being implemented or invoiced.~~

**Governor's Division of Emergency Management  
State Administrative Agency  
Homeland Security Grant Program  
Property Transfer Record Agreement**

Transferred From: Fort Bend County  
Name of Organization (Homeland Security Grant Sub-Recipient)

301 Jackson Street, Richmond, Fort Bend County, 77469  
Street/Mailing Address, City, County, Zip

Robert E. Hebert, County Judge  
Printed Name and Title

  
Signature

10-4-2011  
Date

Transferred To: City of Houston  
Name of Organization (Homeland Security Grant Sub-Recipient)

901 Bagby, Houston, TX, Harris County 77002  
Street/Mailing Address, City, County, Zip

Annise D. Parker, Mayor  
Printed Name and Title

  
Signature

9/22/11  
Date

This is to certify that the property described below was acquired by the expenditure of 2010 Homeland Security Grant Program funds awarded to the above named Homeland Security Grant Sub-Recipient (Grantor). The jurisdiction/organization receiving the property (Grantee) certifies that they have knowledge of the laws, rules and regulations of the aforementioned grant for the year of the award. The Grantee further certifies that they agree to be bound by all the contract covenants and exhibits to the Grantor's Sub-Recipient agreement and any modifications or amendments to that agreement as if they were written here. The Grantor and Grantee further certify that they are duly authorized and empowered by their governing body to enter into this agreement. The Grantor further certifies that the Grantee has complied with all State and Federal eligibility requirements.

Property being Transferred:

Item description:	CyberLAB Laboratory Information System equipment
Quantity:	See attached
Model Number:	See attached
Acquisition Date:	September 13, 2011
Unit Cost:	See attached

CyberLAB / Windows Server

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