



Protecting Our Nation's Defenders™

10 Betnr Industrial Drive – Pittsfield, MA 01201
PH (413) 443-7359 – FAX (413) 445-7865

Quotation 8187A

Quotation Date: 02/28/11
Tax ID #: 04-2719777

FOLTX Fort Bend County Sheriff's 1410 Ransom Road Richmond, TX 77469	Estimated Completion Date: Approx 210+ Days ARO	F.O.B.: Destination	
	Payment Terms: <i>Lenco GSA Contract GS-07F-0390M 1122 Program</i> <i>Lenco Does Not Collect Tax or Register Vehicles with DMV</i>	Ship Via: Common Carrier	
Inspection & Acceptance: At Lenco Factory, Pittsfield, MA			
Terms and Conditions: Net 30 Days -- Transfer of Certificate of Origin Upon Receipt of Payment			
Item:	Product #	Commercial	Net Price
Lenco BearCat (4WD, Rotating Hatch; Counter Balanced) US State Department Armor Level E	BC55003	\$197,250.10	\$188,793.00
Options:			
BearCat G3 4-Wheel Off-Road Upgrade Pkg w/Run-Flats	BC3WOFFRD	29,210.40	27,958.00
Diesel Engine, 6.7L Turbo	BCDLEN	7,821.00	7,486.00
4-Door Configuration	BC4DR	8,210.00	7,858.00
(3) Roof Mounted Remote Control Spot Lights	BCRCSL	3,150.00	3,012.00
Thermal Image & Color Camera w/Flat Screen Color Monitor	BCTI	30,000.00	28,714.00
Intercom System; Inside to Outside	PCINT	3,000.00	2,871.00
Rear Auxiliary AC/Heating System	BCAC	2,000.00	1,914.00
AC-DC Power Inverter 3,600 Watt w/ Battery Charge Feature	BCPINV36	5,685.78	5,442.00
Radio Prep Package	BCINSRA	525.00	502.00
Back up Camera System with Monitor	BCBU	2,400.00	2,297.00
Explosive Gas Detection System	BCDRG	5,250.00	5,025.00
Kussmaul Super Eject Deluxe	BCKUSS	987.33	945.00
(6) 7" Vertical GunPort Upgrade	BCGP7	952.86	912.00
(2) Ballistic Skip Round Shields	BCBSRS	3,000.00	2,872.00
Extreme Heat Reducing Insulation & Sound Reduction Pkg	BCEXHT	2,135.56	2,044.00
Front Mounted Receiver with Ram Post and Plate	BCFRAM	4,700.54	4,499.00
Hydraulic Ram Upgrade	BCHYDRAM	5,725.00	5,480.00
Gas Injector Unit	BCGIUNON1	7,180.00	6,840.00
Rear Tow Hitch Receiver	BCRTOWR	1,050.02	1,005.00
Net Savings \$13,764.59		\$320,233.59	\$306,469.00
		FOB Richmond, TX	6,892.00
Total Cost of (1) Lenco BearCat FOB, Richland, TX			\$313,361.00
Specifications Subject to Change		PROPRIETARY	

WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE

ACCEPTANCE OF PROPOSAL — The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above

Authorized Signature

Please sign and return

Authorized Signature

LENCO INDUSTRIES INC.

James J. Massery

Thank You