

**CONTRACT PRICING WORKSHEET**  
For Standard Equipment PurchasesContract  
No.:

VE11-08

Date  
Prepared:

*This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section F. End User issues PO to Contractor, and MUST also fax a copy of PO, together with completed Pricing Worksheet, to H-GAC @ 713-993-4548. Please type or print legibly.*

Buying Agency:	FORT BEND COUNTY PUBLIC TRANSPORTATION	Contractor:	PHILPOTT MOTORS
Contact Person:	RANDY BOND	Prepared By:	GLEN ANGELLE
Phone:		Phone:	409-727-1451 EXT. 1090
Fax:		Fax:	409-724-0934
Email:		Email:	
Product Code:	K10	Description:	2009 TOYOTA HIGHLANDER

**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** \$ 24,992.00**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**  
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
FLOOR PLAN INTEREST	\$ 524.84		
LOT INSURANCE	\$ 74.98		
AUTOMATIC TRANSMISSION	\$ -		
ANTILOCK BRAKING	\$ -		
FRONT/SIDE/CURTAIN AIRBAGS	\$ -		
AIR CONDITIONING	\$ -		
5-PASSENGER SEATING	\$ -		
POWER EQUIPMENT GROUP	\$ -		
SPEED CONTROL	\$ -		
AMFM CD	\$ -		
6964 HYBRID SYNERGY DRIVE	\$ 6,140.00	Subtotal From Additional Sheet(s):	\$ -
6948 ALL WHEEL DRIVE (REQ W/ HYBRID)	\$ 1,233.00	Subtotal B:	\$ 7,972.82

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**  
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
PDI CHARGE	\$ 80.00		
		Subtotal From Additional Sheet(s):	\$ -
		Subtotal C:	\$ 80.00

<b>Check:</b> Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	<b>For this transaction the percentage is:</b>	0%
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**D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)**

Description	Cost	Description	Cost
DELIVERY	\$ 350.00		
		Subtotal D:	\$ 350.00

**E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)** \$ 33,394.82

Quantity Ordered:	1	X Subtotal of A + B + C + D:	\$ 33,394.82	=	Subtotal E:	\$ 33,394.82
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**F. H-GAC Fee Calculation (From Current Fee Tables)** Subtotal F: \$ 600.00**G. Trade-Ins / Other Allowances / Special Discounts**

Description	Cost	Description	Cost
		Subtotal G:	\$ -

<b>Estimated Delivery Date:</b>	90 DAYS ARO	<b>H. Total Purchase Price (E+F+G):</b>	\$ 33,994.82
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**FORT BEND COUNTY  
PUBLIC TRANSPORTATION DEPARTMENT**

**PAULETTE SHELTON, CCTM**

Director

November 10, 2009

Debbie Kaminski  
Purchasing Department  
Via E-mail

RE: Hybrid SUV RFQ 2010-13

Debbie,

Regarding the above referenced vehicle purchase; it is our understanding that only one quote was received. The quote received indicated a price of \$41,555.00 for a Toyota Highlander. Please note that this vehicle is grant funded. The grant proposal was approved for purchase of the Toyota Highlander based on the emission savings achieved by that vehicle. Any alternate vehicle type would have to be approved by the funding agency. Approval would be contingent upon an alternate vehicle meeting or exceeding the emissions reduction realized with the Toyota.

The HGAC cooperative purchasing list carries the Toyota Highlander vehicle with a price agreement of \$33,994.82. We are recommending purchase of this vehicle using the HGAC purchasing list. Considering the HGAC administrative fee of \$600.00, total cost for this transaction will be \$34,594.82.

Grant funds will cover 97% of the cost of the vehicle and are detailed as follows:

Section 5307 Urbanized Area Program	\$17,158.95
TCEQ	\$16,486.05
Local	\$ 949.82
Total	\$34,594.82

The condition of the grant was that a hybrid vehicle be purchased to replace the high emission pool vehicle assigned to our Department. We requested an SUV type vehicle to accommodate our need to transport program display boards, tables, boxes of ticket books/schedules and other large items used by the department to promote and/or accommodate our services.

Please let me know if you need any further information.

Thank you,

A handwritten signature in black ink, appearing to read "Paulette Shelton".

Paulette Shelton, CCTM  
Director