AGENDA ITEM

270

FORT BEND COUNTY FY 2010 COMMISSIONERS COURT AGENDA REQUEST FORM

Return Completed Form by E-Mail to: Agenda Coordinator, County Judge's Office

late Submitted: 11/13/2003	Submitted By: Department: Commissioner Pct. 3		
Court Agenda Date.	Phone Number: 281-494-9076		
SUMMARY OF ITEM: Take all appropriate continuing to commission the building of Family	action on Resolution in Support of the U.S. Army of Medium Tactical Vehicles (FMTV) in Sealy, Texas.		
RENEWAL AGREEMENT/APPOINTMENT REVIEWED BY COUNTY ATTORNEY'S OFF			
List Supporting Documents Attached: Samp	ole Resolution and Correspondence		
FINANCIAL SUMMARY:			
BUDGETED ITEM: YES [] NO			
FUNDNG SOURCE: Accounting Unit: Activity (If Applicable):	Account Number:		
DESCRIPTION OF LAWSON ACCOUNT:			
Instructions to submit Agenda Request Form: Completely fill out agenda form: incompletely agenda Request Forms should be submitted information must be provided by Wednesd. All original back-up must be received in the DISTRIBUTION: Original Form Submitted with back up to Coulf by E-Mail to ospindon@co.fort-bend.tx.u Distribute copies with back-up to all listed be Auditor (281-341-41-41-41-41-41-41-41-41-41-41-41-41-4	lay at 2:00 p.m. to all those listed below. e County Judge's Office by 2:00 p.m. on Wednesday. Inty Judge's Office (when completed) If by Fax to (281) 341-8609 If by fax, send to numbers below: 3774)		
TOOMMENDA!	TION / ACTION REQUESTED:		
RECOMMENDA	HON / ACTION NEGODOLES.		

STATE OF TEXAS §

COUNTY OF FORT BEND §

RESOLUTION REGARDING THE FAMILY OF MEDIUM TACTICAL VEHICLES (FMTV) REBUY CONTRACT

Resolution in support of the FMTV Rebuy Contract:

WHEREAS, The Family of Medium Tactical Vehicles (FMTV) is a series of military trucks and trailers built in Sealy, Texas, that perform a variety of roles for the United States Army from cargo and troop carriers to artillery and air defense missile weapons carriers; and U.S. military personnel in Iraq and Afghanistan are currently using FMTV's; and

WHEREAS, more than 56,000 FMTV's and trailers have been delivered to the United States Army over the past 17 years, with 29 variants to date and Texas workers produced more than 40 FMTV's per day in Sealy, Texas, with the highest ISO quality manufacturing unit ratings in the industry; and

WHEREAS, the Army has coined the term "ulra-reliable" to describe the FMTV's built in Sealy, Texas and the Texas-based production of the FMTV's employ 3,000 persons and contributes more than \$500 million to the Texas economy each year through salaries, contractor costs and vendor partnerships; and

WHEREAS, the FMTV contract in Sealy, Texas, has ensured the continuous production of the safest, most time-tested and proven FMTV in history to our fighting men and women in harm's way; and

WHEREAS, the United States Army has announced plans to move the FMTV contract from Sealy, Texas (BAE Systems) to a Wisconsin vendor (Osh Kosh); and

WHEREAS, the bidding process for this contract may have been flawed and is currently under appeal; and

WHEREAS, the Commissioners Court of Fort Bend County, Texas has determined that the enactment of this resolution serves a public purpose.

NOW, THEREFORE, BE IT RESOLVED:

The Commissioners Court of Fort Bend County, Texas, hereby requests the United States Army and Department of Defense to perform a critical analysis of the Wisconsin award (Osh Kosh) to reverse the award decision of this rebuy contract from Wisconsin (Osh Kosh) to Sealy, Texas (BAE Systems).

By:

Robert E. Hebert, County Judge

Date:

November 17, 2009

FÓRTÆBEND COUNTY

Dianne Wilson, County Clerk

BAE's Economic Impact

BAE Systems Sealy plant has a \$1.8 billion annual impact on the Houston region.

- The annual economic impact is the sum total of all goods and services purchased at the plant, supplied locally to support the plant, plus the sum total of all goods and services purchased by the employees working at the plant.
- BAE's Systems in Sealy supports more than 3,400 direct jobs and 6,766 indirect and induced jobs in the region.
 - Direct jobs are those at the plant, These are jobs that would be lost should BAE's Sealy operations be discontinued. Direct jobs include, but are not limited to, assembly workers, warehouse workers, supervisors, office clerical workers, and administrative and management positions at the plant.
 - Indirect jobs are those jobs in the economy dependent on local purchases by BAE. These include, but are not limited to, jobs at equipment and parts suppliers, maintenance and repair services, office supply stores, insurance companies, consulting and other business services. If BAE's Sealy operations shut down, these indirect purchases and the associated jobs would be lost.
 - Induced jobs (a subset of indirect jobs above) depend on purchases of goods and services by those employed by BAE. This includes jobs at grocery stores, construction firms, retail outlets, health care providers, government agencies, etc. These jobs would disappear if BAE's Sealy operations shut down. Operations at the Sealy plant generate \$445.2 million in wages and salary in the region. This includes wages and salaries paid directly to BAE workers plus wages and salaries paid to indirect and induced workers. This income and subsequent purchasing power would disappear should BAE shut down its Sealy operations.
 - BAE pays an estimated \$5.1 million in state sales, franchise and unemployment taxes each year. This includes an estimated \$2.2 million in sales taxes, \$2.85 million in franchise taxes, and \$240,000 in unemployment insurance taxes.
 - BAE pays an estimated \$1.9 million in local property taxes each year.

BAE Employee Impact

In addition to the taxes paid by the company, BAE's employees and the employees of firms that support BAE (i.e. the indirect jobs/workers) and BAE's employee's (i.e. induced jobs/workers) generate significant tax revenues for the region.

BAE employees pay approximately \$7.1 million in property taxes in the Houston region each year. This includes \$850,777 in property taxes to Sealy ISD, \$210,995 to the City of Sealy, \$250,677 to Austin County and \$114,954 to other jurisdictions in Austin County.

Greater Houston Partnership • Research Department

- BAE employees pay an estimated \$1.2 million in annual sales taxes in the region. An
 accurate estimate of the amount of sales taxes paid to the city of Sealy and Austin
 County is not available.
- BAE employees pay nearly \$211,000 in vehicle registration fees each year, this
 includes \$56,000 in vehicles registration fees to Austin County.

Additional Impacts

- BAE has been an engine for growth in Sealy and Austin County. The plant supported 630 direct and 1,495 indirect jobs when it opened in 1992. Both direct and indirect employment has nearly quintupled since then.
- BAE is a major customer of the Ports of Houston, Galveston, Freeport and Beaumont, using these facilities to ship 1,000 or more trucks overseas each year.
- If the plant should shut down throwing 3,400 employees out of work, the burden to the state of Texas in unemployment benefits could exceed \$26.0 million.

Note: The economic impacts have been calculated by the Research Department of the Greater Houston Partnership using various models, e.g ImpactData Source model, the Regional Input Modeling System RIMS-II) developed by the U.S. Bureau of Economic Analysis, and the Partnership's own proprletary models. The calculations were based on data provided by BAE systems and from public agencies such as the Texas State Comptroller and the Austin County Appraisal District.



Fact Sheet

BAE Systems FMTV Program - October 2, 2009

About the FMTV

- The Family of Medium Tectical Vehicles (FMTV) is a series of military trucks and trailers built by BAE Systems in Sealy, Texas. The FMTVs perform a variety of roles for the U.S. Army, from cargo and troop carriers, to artillery and air defense missile weapons carriers.
- U.S. military personnel in Iraq and Afghanistan are currently using FMTVs.

FMTV Texas Impact

- 3,000 Texas employees work on the FMTV program in BAE Systems' Sealy facility.
- BAE Systems' Texas-based production of FMTVs contributes more than \$500 million to the Texas economy each year through employee salaries, contractor costs and vendor partnerships.

Production

- More than 56,000 FMTVs and trailers have been delivered to the Army with 29 variants produced to
- More than 3,200 BAE Systems employees support the FMTV program in Texas, Ohio, Arizona and Michigan.
- BAE Systems' workers produce more than 40 FMTVs per day at a 200-acre campus and manufacturing area of more than 900,000 square feet in Sealy, Texas.
- The International Organization for Standardization, an organization that sets manufacturing quality standards, certified BAE System's FMTV production quality among the highest in the industry.

Performance

- The U.S. Army coined the term "ultra-reliable" to describe the BAE Systems-built FMTV.
- The FMTV family shares 85 percent parts commonality among all vehicles in the fleet. This commonality significantly reduces the Army's logistics burden and operating and support costs.
- The Calman Mine Resistent Ambush Protected vehicle was designed, prototyped and tested in 2006. BAE Systems went from contract award to first vehicle delivered in only 43 days to set an industry record.

Protection

- Long-Term Armor Strategy (LTAS) is system designed by BAE Systems for the FMTV and is comprised of the armored cab, or A-Cab, and appliqué armor, or B-kit. The A-Cab configuration allows crews to operate the FMTVs in on- and off-road, non-tactical and low-threat tactical environments with minimal vehicle weight. The crews can increase their protection during periods of increased threat levels by installing the B-kits.
- The Army awarded BAE Systems \$3.7 billion in contracts in 2008 to manufacture 19,400 FMTVs, of which nearly 10,000 are of the LTAS configuration. Eight models of the LTAS FMTV are currently produced in Sealy, Texas.
- Introduced in 2003, the Low Signature Armored Cab (LSAC) is designed to protect the warfighter from assault-rifle rounds, land mines and artillery fragments.

Find the latest news, photos and videos about the FMTV at www.baesystems.com/fmtv.

Congress of the United States Washington, OC 20515

September 24, 2009

The Honorable Robert Gates Secretary of Defense The Pentagon Washington, DC 20301

Dear Secretary Gates:

The recent decision to abandon the Army's longtime provider of Family of Medium Tactical Vehicles (FMTV's) is a decision that will result in massive additional expenditures and is a matter of deep concern to all of us signed below. This decision will adversely affect the capability of the industrial base at a time when reports continue of the new provider's potential insolvency. It raises the question as to why the FMTV was the only wheeled vehicle in the inventory to be re-competed in a time of war. We are also concerned that this rebuy was continually delayed with very weak rationale for the delays. If the goal was to get a better price on the vehicle, then all truck programs should be competed.

We also express great concern as to whether the Army, in selecting the awardee, followed one of its own primary criteria for awarding a contract: tinancial capability. In fact, 40% of the selection criteria was cost and price, which includes financial capability. The Wall Street Journal reported earlier this year that the awardee was on the edge of bankruptcy and had suffered a \$1.2 billion loss last year. In the Army's evaluation however, the awardee was rated the same as BAE on financial capability as both being Excellent/Low Risk.

Our disappointment in this award decision cannot be overstated. On February 12th of last year, the Army awarded a sole source contract on the following vehicles: Heavy Expanded Mobility Tractor Trailers (HEMETTs): Heavy Equipment Transporters (HETs); and Common Bridge Transporters (CBTs) to name a few. Not one of these vehicles was re-competed in this time of war. This decision will create a situation where one manufacturer, the awardee, has 100% of the market share for all of the Army's Medium and Heavy Wheeled Fleet. Additionally, the Light Tactical Wheeled vehicle fleet has not been recompeted in decades.

As you know, the state of Texas has always been the place where the finest tactical vehicles in the world are made. The FMTV fleet currently enjoys an operational readiness rate (OR rate) of well over 90%. It is the finest in the entire Army. In a time of war terminating a relationship with a proven manufacturer does not seem to be a prudent

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choice. In the past 17 years, the Army has invested over \$300 million rebuilding the infrastructure at the FMTV facility in Sealy, Texas. It is now a state of the art production facility that consistently meets and exceeds Army expectations in efficiency and quality. It is the largest employer in Austin County, and each year over \$500 million is invested locally. This facility is also the home of over 3,000 hard working, loyal employees, proud Americans and proud Texans—every one of them.

In conclusion, we would like a definitive answer to the following questions:

- Who is the Source Selection Authority (SSA) and why was this information redacted from the final decision memorandum?
- Why was there not an independent cost analysis done on the separate competing bids? This runs counter to the federal government's intent to provide valid acquisition reform and oversight and meaningful cost savings to the taxpayer.

When can we receive a current copy of the Army's Tactical Wheeled Vehicle Plan?

We respectfully request a full briefing from DOD that outlines the Army's decision making process in awarding the FMTV contract.

Please contact Gene Irisari in Congressman Michael McCaul's office at your earliest convenience upon receipt of this correspondence to arrange a date for the brief. I appreciate your prompt attention to this important matter and look forward to your response.

Sincerely,

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