

Customer Quote



10/16/2025 9:04:49 AM

Estimate No: Z4993-0001
Quote Date: 10/7/2025
Expiration Date:
Salesperson:
Payment Terms:

Invoice To: 10365
Fort Bend County EMS
Fort Bend County Auditor
301 Jackson Street
Richmond TX 77469
US

Deliver To:
Brian Petrilla
Fort Bend County EMS
4332 HWY 36
Rosenberg TX 77471
US

Order Instructions:

TERMS:

The unit will be invoiced approximately 30 days prior to vehicle completion and is due upon acceptance of the completed unit, unless alternate terms have been approved in writing.

All ownership documentation—including the Manufacturer's Statement of Origin (MSO), Buyer's Order, and delivery paperwork—will be held until full payment of all open invoices has been received. This won't delay you from inspecting or taking delivery—but you won't receive the paperwork until payment is complete

A progress payment for the chassis portion will be invoiced upon arrival at the dealership and is due within 30 days of the invoice date. The remaining balance will be invoiced approximately 30 days prior to vehicle completion and is due upon delivery of the completed unit, unless alternate terms have been approved in writing.

To ensure optimal performance and longevity of installed equipment, we require that all customer-provided items be new in the box, with the following exceptions: cot retention systems, Knox MedVaults, and Knox KeySecures. In the event that a used cot retention system is provided, it must be accompanied by a new floor plate, wiring harness, and mounting hardware to guarantee functionality and safety. Failure to provide new in the box items, as requested, may result in the equipment not being installed and returned loose with the completed vehicle.

All customer provided items must be at Frazer 60 days prior to the projected production start date. This allows us time to inventory and inspect all items prior to production beginning. Failure to provide the items on time, as requested, may result in the equipment not being installed and returned loose with the completed vehicle.

No.	Item	Qty	U/M:		Unit Price		Net Amount
1	MODULE Type I 14' Module	3.00	EA	\$	403,950.00	\$	1,211,850.00
2	CHASSIS 2026 Ford F-550 4x2 Gas XLT	3.00	EA	\$	68,500.00	\$	205,500.00

- Chassis Specification and Delivery Policy:

It is imperative that exact chassis specifications are reviewed and approved by Frazer prior to ordering the chassis. This process guarantees compatibility with our build requirements.

- Timing of Vehicle to Frazer:

Frazer will accept returns on parts up to 180 days after shipment. No restocking fee will be charged if the item is returned within 90 days of the original invoice date. All parts returns should be shipped back freight prepaid and require prior approval with a "Returns Material Authorization" (RMA) clearly displayed on the exterior of the shipping package. A credit will be issued towards the customer's account within approximately 7 business days of receipt of the item. If a part is returned after 90 days of the original invoice date a 15% restocking fee will be applied. Frazer Ltd reserves the right to accept returned items at its sole discretion based upon the condition of the item to be placed back into stock. :

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Frazer will request the customer-provided chassis from you approximately 60 days before the scheduled production start date. We kindly request that you refrain from asking your ordering dealer to ship the chassis to Frazer before this time. Instead, we recommend that you or your dealer hold the chassis until Frazer makes the request.

3	DELIVERY Customer Pick Up - FOB Frazer	1.00	M		\$ 0.00	\$	0.00
4	HGAC-NEW Contract No. AM10-23	1.00	EA		\$ 1,000.00	\$	1,000.00
5	SpecDoc Configurable item to create the SpecDoc	1.00	EA		\$ 0.00	\$	0.00
6	STRYKER POWER-PRO 2 Cot-Stryker Power-PRO 2 6507 High Config	3.00	EA		\$ 37,627.60	\$	112,882.80
7	TM-100-12-XZ-HD Bracket-Pro Serie 25-X-HD Top Section	3.00	EA		\$ 575.00	\$	1,725.00
8	TM-100-20-UN Surface Base-STANDARD SIZE	3.00	EA		\$ 835.00	\$	2,505.00
9	TM-570-00-PRO2 Clamp Block-Safety Arm, Stryker, Right	3.00	EA		\$ 1,125.00	\$	3,375.00
10	TM-400-20-UN Arm-Safety Arm System, Right Side	3.00	EA		\$ 1,025.00	\$	3,075.00
11	55706 Kit-Service, Alvarium Battery	3.00	EA		\$ 1,200.00	\$	3,600.00

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12	55707 Assy-Battery Charger, Power Pro 2	3.00	EA	\$	1,717.00	\$	5,151.00
13	55708 Assy-Power Cord, 120V AC, Power Pro 2	3.00	EA	\$	39.00	\$	117.00

Remit To:

Frazer, Ltd.
 7219 Rampart Street
 Houston TX 77081

Sale Amount: 1,550,780.80
 Order Disc(0.0000%): 0.00
 Surcharge: N/A
 Sales Tax: 0.00
 Misc Charges: 0.00
 Total Amount: 1,550,780.80

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For your convenience, all pricing has been itemized below per quote Z4993-0001 for Fort Bend County EMS

Base Module	\$ 168,500.00
Chassis Exterior	\$ 56,775.00
Module Exterior	\$ 80,450.00
Chassis Interior	\$ 18,900.00
Module Interior	\$ 79,325.00
Total \$	403,950.00

Items included in above totals:

- 1. Pricing Model Year: 2025 \$
- 2. Type I - Truck Front End with Modular Body 14' Module - Side Entry Door Forward of Front I/O Configuration \$ 7,075.00
- 3. This is a Triple K Unit \$ incl

Chassis Exterior:

- 4. Aftermarket Vinyl Seats \$ 1,300.00
- 5. 4 Chassis Keys Provided \$ incl
- 6. Chassis Paint Layout: Paint Half - Blue (197530) \$ 6,450.00
- 7. Chassis : 2026 Ford F-550, Gas, 4x2, Regular Cab, 108" Cab to Axle, Z1 - Oxford White \$ incl
- 8. Suspension: LiquidSpring \$ 17,825.00
- 9. Camera System: Ford OEM Back-up Camera System \$ 825.00
- 10. Wheel type: Painted Steel Wheels Frazer Black (FLNA 4123) \$ 2,800.00
- 11. Dual Dynamics Valve Stem Extender with Equalization and Pressure Indicator \$ 450.00
- 12. Road Force Elite tire and wheel balancing \$ incl
- 13. Chassis Steps: Luverne Running Boards \$ 1,575.00
- 14. Grille Guard: Full Replacement Bumper \$ 2,700.00
- 15. Siren Amplifier: Whelen Howler \$ 1,975.00
- 16. Ceramic Window Tint on Chassis Doors \$ 550.00
- 17. Passenger's side Grille Light: Whelen M4 Red Light \$ incl
- 18. Driver's side Grille Light: Whelen M4 Blue Light \$ incl
- 19. Passenger's side Intersect Light: Whelen M4 Red Light \$ incl
- 20. Driver's side Intersect Light: Whelen M4 Blue Light \$ incl
- 21. UNOC #502 - Furnish and install Buckstop Outback full replacement front bumper (Item 55170), in lieu of Ranch Hand (see Longview E-3994) \$ 2,125.00
- 22. *Note to Engineering: D/S & P/S ceramic window tint to be 30%, in lieu of 35% \$ incl

23. UNOC #1441 - Furnish and install Safety Vision 5-Camera system (per Quote #Q-22077), including: \$ 7,600.00

- 4112-HVR in electrical compartment
- 2TB Hard Drive
- Passive GPS and Accelerometer
- UPS Battery Back Up
- 7" Touch Screen Monitor (SV-CP4-HYB) with Event button at headliner location
- Connect to CP modem in electrical compartment to enable remote connectivity
- *Note: Monitor to default to 4-camera view with all feeds (except forward-facing) displayed, and triggers with Reverse and turn signals

*Camera locations:

1. Forward facing
2. P/S wide angle
3. D/S wide angle
4. Back-up on rear wall
5. In-module at rear

24. UNOC #3341 - Furnish and install Whelen CenCom Core WeCanX system; Frazer installation includes components, labor, and materials to program, configure, and complete the installation as defined below: \$ 11,500.00

Lighting and Control Features:

- Light Heads: quantity, sizes, and colors per configuration
- Lighting Modes:
 - *Daytime Clearing: All lights flash fast, high intensity
 - *Daytime Blocking: All lights flash fast, high intensity; Clear lights off
 - *Night Clearing: All lights flash fast, high intensity
 - *Night Blocking: All lights flash slow, low intensity, DVI pattern, Clear lights off
 - *Clear Lights: Auto-off when in Park
- Photocell (51349): Small sensor on dash auto-detects day/night
- Rear Emergency Lights: Momentary button sets lights to low DVI pattern
- Vehicle Sync (52309) included

Control System:

- Control Panel: Whelen CCTL7 (52308) at console with 21 programmable buttons and slide selector
- Siren Base: CenCom (52307)
- Auxiliary Amp: Dual-tone (52457)
- (2) Expansion Modules: (52355), included with Frazer Item 52394
- Slide Selector Configuration:
 - *Slider Switch #1: Primary lights ON
 - *Slider Switch #2: Primary + Secondary lights ON
 - *Slider Switch #3: Primary + Secondary lights + Opticom ON (if equipped)

Optional Systems (Additional Cost):

- Whelen Howlers: Controlled via Core panel
- Traffic Advisor: Rear light bar, controlled via Core panel
- Paradigm system: On with Primary, Off with Park; manual button on controller

Additional Notes:

- Programming and customization to be done through the local Whelen distributor; Frazer can provide contact info if needed
- Interior ceiling lights will not be controlled via Core system
- (5) rear wall upper DUO lights to go to steady Clear in Reverse and when rear entry doors are Open

25. UNOC 3226 - Replace lights selected in CPQ with the following:	\$	400.00
- P/S Grille Light: M4 DUO, Red/Clear		
- D/S Grille Light: M4 DUO, Blue/Clear		
- P/S Intersect Light: M4 DUO, Blue/Clear		
- D/S Intersect Light: M4 DUO Red/Clear		

Chassis Exterior Subtotal \$ 56,775.00

Module Exterior:

26. LizardSkin Thermal Coating on Module Roof - Roof Will be White	\$	incl
27. Module Paint Layout: Two Tone - Frazer White (Frazer White) and Blue (197530)	\$	5,400.00
28. Anti-Corrosion/Weatherproof Package	\$	incl
29. Treadbrite Option: Black-Out Package, with all diamond plating (treadbrite) powder-coated black and rear bumper coated with black bedliner	\$	2,200.00
30. No Design Package	\$	incl
31. Frazer Provided Tier 2 - Standard Graphics	\$	6,500.00
32. Perforated Graphics Material on Rear Entry Door Windows	\$	600.00
33. Conspicuity Squares with Chevrons on Entry Doors	\$	750.00
34. Conspicuity Strips with Chevrons on Compartment Doors	\$	450.00
35. Body Drop on the Passenger's Side Forward of Rear Wheels	\$	incl
36. Hidden Switch Behind the Driver's Side Front Corner Stone Guard	\$	375.00
37. Dri-Deck in Applicable Exterior Compartments	\$	450.00
38. Ground Lights: Perimeter of Module and Under Chassis Steps	\$	4,600.00
39. Whelen TAM85 Traffic Advisor	\$	2,175.00
40. Shore Power: Single 30 Amp on Front Wall	\$	incl
41. Pigtail/Plug Option: Pigtail	\$	incl
42. Install Ignition Kill Switch	\$	450.00

43. Coax 1: Run coax from location 1 to Chassis terminated to Motorola APX6500	\$	incl
44. Coax 2: Run coax from location 2 to Electrical Compartment terminated to Paradigm GPS traffic pre-emptor	\$	incl
45. Coax 3: Run coax from location 3 to Electrical Compartment	\$	incl
46. Coax 4: Run coax from location 4 to Electrical Compartment	\$	incl
47. UNOC #2791 - Install customer provided placards, including screws and velcro: - (1) on D/S of front wall - (1) on P/S of rear wall (see E-4219 for specific locations)	\$	150.00
48. UNOC #3662 - Furnish and install 8-light, 42" long, Traffic Advisor 2200 Series, in lieu of CPQ selection; operated through CORE	\$	incl
49. UNOC #1450 - Furnish and install dual 20/30 Amp, non-auto eject shore power receptacles on front wall: - 20 Amp straight blade with Grey cover - 30 Amp Meltric - Ship pig tail for Meltric plug loose	\$	1,225.00
50. UNOC #3675 - Install customer provided Paradigm GPS traffic pre-emption system: - Control unit in electrical compartment; battery hot - Antenna on module roof at location #2 - Primary light switch activates control unit - Disable input: Park - Non-latching - Additional switch on CORE controller, in addition to slider - See UNOC #3341 for CORE set-up	\$	2,850.00
51. *Note to Sales: Credit to honor originally quoted pricing to install CP Paradigm system (on current order only; future quotes will include correct pricing)	\$	-1,350.00
52. UNOC #3735 - Furnish and install Black flanges for all Whelen "M" series lights	\$	250.00
53. Front Scene: Whelen Pioneer Plus Dual Panel LED (Recessed)	\$	2,900.00
54. Front Wall Light Layout: Lower 5 Lights	\$	incl
55. Front Wall Light #1: Whelen M6 Blue/Clear Light	\$	175.00
56. Front Wall Light #2: Whelen M6 Red/Clear Light	\$	175.00
57. Front Wall Light #3: Whelen M6 Blue/Clear Light	\$	175.00
58. Front Wall Light #4: Whelen M6 Red/Clear Light	\$	175.00
59. Front Wall Light #5: Whelen M6 Blue/Clear Light	\$	175.00
60. Front Wall Driver Side Box Light: Whelen M6 Red/Clear Light	\$	175.00
61. Front Wall Passenger Box Light: Whelen M6 Red/Clear Light	\$	175.00
62. UNOC #3226 - Replace front wall lights selected in CPQ with the following: - P/S Box Light: M6 DUO, Red/Clear	\$	700.00

- D/S Box Light: M6 DUO Red/Clear		
- Front Wall Lights #2 and #4: M6 DUO, Red/Clear		
- Front Wall Lights #1, #3, and #5: M6 DUO, Blue/Clear		
63. Driver Wall Front Box Light: Whelen M6 Red/Clear Light	\$	175.00
64. Driver Wall Rear Box Light: Whelen M6 Red/Clear Light	\$	175.00
65. Driver Wheel Well Light: Whelen M6 Red/Clear Light	\$	175.00
66. Side Scene Lights: Frazer Standard Whelen M9 Black Housing	\$	incl
67. O2 Compartment Style: 76" O2 Standup	\$	incl
68. O2 Cylinder Electric Lift	\$	6,625.00
69. O2 Cylinder Changing Wrench	\$	175.00
70. O2 Regulator - Ship Loose	\$	300.00
71. Intermediate Compartment Style: Left T-Split	\$	375.00
72. Electrical Compartment Style: Taller Electrical Compartment	\$	incl
73. Power Source: MEPS	\$	21,725.00
74. Dometic Self-Contained A/C: Includes Exhaust Fan, Air Deflectors and Supplemental Condenser Fan	\$	incl
75. Rear Storage Compartment Style: Rear Storage with Adjustable Shelf with I/O Access	\$	450.00
76. Rear Storage I/O Opening Size: 15" Height Opening	\$	incl
77. UNOC #3663 - Furnish and install threshold and ramp piece to protect door rubber in intermediate and D/S rear storage compartments	\$	200.00
78. UNOC #3226 - Replace D/S wall lights selected in CPQ with the followings: - Front Box Light: M9 DUO, Red/Clear - Rear Box Light: M9 DUO, Red/Clear - D/S Wheel Well Light: M9 DUO, Red/Clear	\$	1,200.00
79. UNOC #428 - Install customer provided Cradlepoint modem in electrical compartment, battery hot; install customer provided GPS antenna on module roof; run customer provided ethernet cable from modem to MDT mount at console	\$	500.00
80. Module Window Option: Sliding Window	\$	incl
81. Upper Rear Wall Light Layout: 5 Across	\$	incl
82. Upper Light #1: Whelen M6 Blue/Clear Light	\$	475.00
83. Upper Light #2: Whelen M6 Red/Clear Light	\$	175.00
84. Upper Light #3: Whelen M6 Blue/Clear Light	\$	175.00
85. Upper Light #4: Whelen M6 Red/Clear Light	\$	175.00
86. Upper Light #5: Whelen M6 Blue/Clear Light	\$	475.00

87. Lower Light #1: Whelen M6 Brake/Tail/Turn Red Light with Clear Lens	\$	incl
88. Lower Light #2: Whelen M6 Brake/Tail/Turn Red Light with Clear Lens	\$	incl
89. Lower Light #3: Whelen M6 Red/Clear Light	\$	175.00
90. Lower Light #4: Whelen M6 Blue/Clear Light	\$	175.00
91. Lower Light #5: Whelen M6 Red/Clear Light	\$	175.00
92. Lower Light #6: Whelen M6 Blue/Clear Light	\$	175.00
93. Rear Wall Driver Box Light: Whelen M6 Red/Clear Light	\$	175.00
94. Rear Wall Passenger Box Light: Whelen M6 Red/Clear Light	\$	175.00
95. Rear Backboard Options: 5" Compartment Shelf	\$	375.00
96. Lower BTTs: 2 M6 Lights on each side	\$	1,100.00
97. Rear Bumper	\$	incl
98. Door Grabbers	\$	incl
99. License Plate Light	\$	incl
100. UNOC #3226 - Replace rear wall lights selected in CPQ with the following:	\$	1,100.00
- D/S and P/S Box Lights: DUO M6, Red/Clear		
- Upper Rear Wall Lights #2 and #4: M6 DUO, Red/Clear		
- Upper Rear Wall Lights #1, #3, and #5: M6 DUO, Blue/Clear		
- Lower Rear Wall Lights #3 and #5: M6 DUO, Red/Clear		
- Lower Rear Wall Lights #4 and #6: M6 DUO, Blue/Clear		
101. Passenger Wall Front Box Light: Whelen M6 Red/Clear Light	\$	175.00
102. Passenger Wall Rear Box Light: Whelen M6 Red/Clear Light	\$	175.00
103. Passenger Wheel Well Light: Whelen M6 Red/Clear Light	\$	175.00
104. Passenger Scene Light Activated with Side Entry Door	\$	500.00
105. Interior Step Option: Double Step Well	\$	incl
106. Passenger Rear Compartment Style: Passenger Side Storage Compartment	\$	incl
107. Door Locks on Entry Doors and Compartments	\$	4,350.00
108. Gas Hold Open on All Compartments	\$	1,800.00
109. UNOC #3665 - Furnish and install custom, wider front I/O compartment with double exterior doors; frame opening 45-5/8" W x 51-5/8" H:	\$	3,000.00
- Outside only space below floor will be full width, but may not be full depth due to forward liquid spring bracket.		
- Custom I/O cabinet with standard width and height, but with center strut supports removed		
- Back of cabinet opened up to accommodate double compartment doors		
- Custom I/O shelf, reinforced to compensate for removal of cabinet center struts		
110. UNOC #3226 - Replace P/S wall lights selected in CPQ with the following:	\$	1,200.00
- Front Box Light: M9 DUO, Red/Clear		

- Rear Box Light: M9 DUO, Red/Clear
- P/S Wheel Well Light: M9 DUO, Red/Clear

Module Exterior Subtotal \$ 80,450.00

Chassis Interior:

111. Siren Speakers: Whelen SA 315 Speakers	\$	incl
112. Tap-2 on Primary Siren	\$	incl
113. Siren Option: Whelen C9 Siren in Console	\$	incl
114. Mic 1 on passenger's side slot 1	\$	incl
115. HAAS Alert System: HAAS Alert Responder to Vehicle - 3 Year Sub	\$	incl
116. Slot 1: Extended MDT plate - no swivel, no fuel gauge	\$	175.00
117. Slot 2: Single Slot Switch Panel	\$	incl
118. Slot 3: Siren 1	\$	incl
119. Slot 4: Traffic Advisor Head	\$	incl
120. COMP OPEN / DOOR OPEN Amber Warning Light on Other - details in UNOC notes	\$	550.00
121. Console Switch Layout : Primary - Secondary - Blank - Front Scene - Side Scene (Driver's Side) - Side Scene (Passenger's Side) - Rear Load - Interior Lights - Howler -	\$	incl
122. New Armrest	\$	375.00
123. Console Layout: 4-Slot Console without Base	\$	incl
124. Floor in Front of Console: Gamber Johnson Heavy Dual Cup Holder	\$	300.00
125. Rear of Console: Single Mapholder	\$	375.00
126. Chassis Rear Wall: 3 High Glove Box Holder	\$	375.00
127. Map Light: Light on passenger side	\$	375.00
128. Tremco Anti-Theft System	\$	775.00
129. UNOC #2144- Furnish and Install radio equipment in chassis (per Quote #3226498):	\$	12,000.00
<ul style="list-style-type: none"> - Motorola APX6500 self-contained 800MHz radio in console slot 3, battery hot - Mic and Frazer provided magnetic mic clip on D/S of console slot 1 - Speaker on chassis headliner, above pass-thru - Antenna on module roof at location #1 		
130. UNOC #3676 - Furnish and install "larger" single map holder at rear of console to fit a Panasonic Toughbook 40, with 1-1/2" hole in bottom with OZ bushing	\$	400.00
131. UNOC #2761 - Install customer provided MDT mount on extended MDT plate; install swivel 1.5" from front edge of plate and 2.125" from P/S edge of plate (see E-4219)	\$	100.00

132. UNOC #3677 - Furnish and install (2) Streamlight Stinger DS HPL flashlights and chargers (Item 55903) on floor in front of console, battery hot; charger toward P/S to be just forward of console and charger toward D/S to be forward of the other charger (see E-4219)	\$	900.00
133. UNOC #643 - Furnish and install Newmar intercom system, with chassis handset on P/S of glove box holder on chassis rear wall; module handset installed 5" from edge of O2 stainless, above action wall countertop	\$	750.00
134. UNOC #1658 - Install 120VAC duplex outlet on back of mapholder on rear of console, in lieu of on front of console (see E-4219)	\$	150.00
135. UNOC #2045 - Reconfigured 4-slot console (without console base) layout: - Slot 1: Extended MDT Plate - Slot 2: CORE Controller - Slot 3: Radio Plate: 7 L x 2 W opening dims (Item 22667) - Slot 4: Custom Single Slot 4-Switch Panel (Item 18501) with Interior Lights, Kussmaul USB/USB-C, and COMP OPEN / DOOR OPEN warning light	\$	incl
136. *Note to Engineering: Install arm rests one notch closer than standard to front of console	\$	incl

Chassis Interior Subtotal \$ 18,900.00

Module Interior:

137. Protek Cushions	\$	incl
138. Gunmetal Grey Interior	\$	incl
139. Stainless Steel Countertops	\$	incl
140. Yellow Grab Rails	\$	375.00
141. Stacked Cabinet with Medvault Opening and Refrigerator	\$	4,125.00
142. Medvault w/ Wifi	\$	4,175.00
143. Refrigerator Lock	\$	400.00
144. UNOC #3058 - Furnish and install 120VAC duplex outlet inside bottom stacked cabinet, on front wall, above top shelf; drill 1.5" hole in all (3) shelves, below outlet, and install OZ bushing (see E-4219)	\$	350.00
145. UNOC #3667 - Furnish and install large trash can on front wall Lasco, 6" from edge of step well, toward side entry door (see pic in build folder)	\$	100.00
146. UNOC #3666 - Furnish and install (2) Perko clips on front wall, 60" above floor: - Perko Clip #1: 18" from stacked cabinet - Perko Clip #2: 10" to right of Perko Clip #1 (see pic in build folder)	\$	100.00
147. Location 1: 8 Switch panel	\$	incl
148. Location 2: Single O2 Outlet	\$	incl
149. Location 3: Blank	\$	incl

150. Location 4: Volume Control Knob	\$	incl
151. Location 6: Blank	\$	incl
152. Location 7: Thermostat	\$	incl
153. Location 8: Quad 120 VAC	\$	incl
154. Location 9: Suction	\$	incl
155. Door Lock Switch at Action Wall	\$	225.00
156. (1) Kussmaul USB/USB-C Device(s) at Action Wall	\$	375.00
157. Action Wall Switch Layout : Interior Lights; Dimmer; Ventilation Fan; Unlock/Lock; Module Heater - Hi/Low; Blank; Kussmaul USB/USB-C; Blank;	\$	incl
158. Technimount ZOLL X Monitor Mount (Heavy Duty) on the Action Wall Countertop	\$	2,525.00
159. Sharps Container at Action Wall	\$	incl
160. New Action Wall Acrylic Holder	\$	incl
161. Double CPR Seat	\$	incl
162. New 6pt Harness at the CPR Seat	\$	825.00
163. Cabinet Above CPR Seat	\$	750.00
164. Cabinet Aft CPR Seat	\$	1,425.00
165. A/C Vent Plate Perko Clip	\$	125.00
166. Rear Door Switch Layout : Blank; Blank; Dump/Bypass (Suspension); Rear Load;	\$	incl
167. UNOC #2426 - Delete module heater and switch at action wall (CPQ default for Standards compliance); customer is taking exception to this Standards requirement	\$	-1,000.00
168. UNOC #3668 - Furnish and install large trash can on rear side of stacked cabinet, toward bottom	\$	100.00
169. UNOC #1438 - Reconfigured action wall layout:	\$	incl
- Location #1: 8 Switch Panel		
- Location #2: Single O2 Outlet		
- Location #3: Single O2 Outlet		
- Location #4: Volume Control Knob		
- Location #5: Blank		
- Location #6: Quad 120VAC		
- Location #7: Blank		
- Location #8: Thermostat		
- Location #9: Suction		
- Location #10: Blank		
170. UNOC #3476 - Furnish and install additional Interior Lights switch on rear door switch panel at position 1	\$	350.00
171. UNOC #3669 - Relocate Suction canister at action wall location #9 to be 3" higher than standard	\$	250.00

172. UNOC #3678 - Furnish and install Interior Lights variable Dimmer knob (Item 55262) for interior ceiling lights at action wall	\$	200.00
173. UNOC #3670 - Furnish and Install Strip-Lite Plus Series PS*01FCR Amber strip light, on both rear entry doors and on side entry door; mounted vertically beneath upper emergency release latches; wired to activate via door open sensor	\$	3,000.00
174. UNOC #2598 - Furnish and install (2) single glove box holders on rear doors, (1) on each door, partially recessed (see Memphis E-4180)	\$	800.00
175. Two Seating Positions at the Squad Bench - 2 and 3	\$	incl
176. Harness Type for Seat Position 2: New 6pt Harness	\$	825.00
177. Harness Type for Seat Position 3: New 6pt Harness	\$	825.00
178. Acrylic Holder and Sharps at Squad Bench	\$	1,275.00
179. Triple Squad Bench Cabinet	\$	1,425.00
180. Trashcan With Lid at the Head of the Squad Bench	\$	incl
181. O2 Outlet Above the Front I/O	\$	incl
182. Door Forward Front I/O with Hospital Grade Power Strip with Cargo Netting	\$	incl
183. 2 High "D" Cylinder Holder in the Front I/O	\$	300.00
184. Duplex Outlet Above the Front I/O	\$	incl
185. Additional Hospital Grade Power Strip in Front I/O Cabinet	\$	350.00
186. 3 Wide Glove Box in the Side Entry Headknocker	\$	200.00
187. UNOC #3342 - Relocate sharps container and bracket on squad bench wall to above aft end of front I/O countertop (see pic in build folder)	\$	incl
188. UNOC #2625 - Relocate O2 outlet on squad bench wall to aft end of front I/O countertop, above sharps container (similar to Purcellville E-4575)	\$	incl
189. UNOC #3671 - Delete trash can from head of squad bench	\$	incl
190. UNOC #3672 - Relocate "additional" hospital grade power strip selected in CPQ to bottom stacked cabinet, above top shelf, on back wall; plug into 120VAC outlet	\$	incl
191. UNOC #3673 - Furnish and install Ram mount (RAM-101B2-UN9U) on front I/O countertop	\$	200.00
192. Overhead Disinfecting Lamp - Firetech UV-C	\$	7,175.00
193. Single O2 Outlet in Ceiling Raceway	\$	525.00
194. IV Hanger on Ceiling Raceway	\$	incl
195. Driver and Passenger Side Yellow Powdercoated Ceiling Grab Rails for 14' Unit	\$	775.00
196. IV Hanger on Squad Bench Ceiling	\$	incl
197. Rear Headknocker Options: With Speakers and Clock	\$	1,475.00
198. Stryker cot tower only (no antler and bar)	\$	incl

199. Frazer Provided Stryker Power-LOAD System - Gen 2 (floor track, power harness, carriage and trolley)	\$	40,500.00
200. Loncoin II Onyx Floor	\$	incl
201. Captain's Chair Type: Valor's Captain's Chair with Child Safety Seat and 4pt. Harness	\$	2,750.00
202. Module Heater : New	\$	incl
203. Customer Provided Items Processing Fee	\$	1,150.00
		<hr/>
Module Interior Subtotal	\$	79,325.00

Last edited by tvale on October 16 2025

Email this quote along with your PO
to Frazer, LTD at Sales@Frazerbilt.com

Remit To:

Per TMVCC, we are quoting this through our
licensed franchise dealer, Sterling McCall Ford.

Sterling McCall Ford
6445 Southwest Freeway
Houston, TX 77074

Standard Terms and Conditions

INVOICING AND PAYMENT TERMS: Vendor shall submit one (1) original invoice per payment due. The invoice(s) shall include the items listed in accordance with the quote mentioned in the Sale Agreement with reference to the Customer's Purchase Order Number.

If the Sale Agreement provides for any progress (or advance) payments based on specific milestones or activities, Vendor's invoice shall certify to the accomplishment or performance by Vendor of said milestone or activity, and that Customer has obtained a security interest in such Products to the extent of such payment.

Payment shall be due upon receipt of the invoice and delivery of the unit to the Customer unless previously negotiated.

CANCELLATION POLICY: Cancellation of orders must be submitted in writing to sales@frazerbilt.com at least 180 days before the projected production completion date. Failure to adhere to this timeline may result in the application of a cancellation fee amounting to 25% of the total purchase order price.

CHASSIS PAYMENT CONSIDERATION: Please note that payment for the chassis may have been issued prior to the 180-day cancellation window. Therefore, cancellation requests or refunds pertaining to the chassis will be at the discretion of the respective dealerships.

DELIVERY TERMS: The products listed in the estimate are to be delivered Free On Board (FOB) Destination to Houston, TX. Customer representative(s) will pick up the unit at upfitter location, 7219 Rampart St., Houston, TX 77081 and transport it to their final destination at customer expense unless otherwise specified in the Vendor quote.

TERMINATION FOR CAUSE: Customer may terminate this Sale Agreement and any corresponding Purchase Order, or any part thereof, for cause including, but not limited to the following Vendor actions: (1) any default or breach of any of the terms and conditions of the Sale Agreement, (2) failure to provide Customer, upon request, a reasonable assurance of future performance, or (3) bankruptcy, dissolution, or suspension of payments by judicial decree. If Vendor does not cure such failure within a period of five (5) days or such a longer period as Customer may authorize in writing after the date such notice is sent to Vendor, then termination may proceed.

Vendor may also terminate this Sale Agreement and any corresponding Purchase Order for cause, and Vendor will not be in breach of same, in the event any supplier to Vendor fails to deliver Products and/or component parts in a timely fashion and Vendor cannot make alternate accommodations in order to comply with the Parties' agreed upon completion and delivery dates.

CHANGE ORDERS: Vendor has the right to modify the Purchase Order requirements and conditions as needed and will advise Customer in writing of such requested changes. Vendor shall not proceed with any changes without Customer's written authorization. Any request by Customer to change the terms or conditions of the Purchase Order, including product specifications, options, and price, must be made in advance of the production job order release. Any changes made after the release of the production job order will incur a \$350 fee per change order made in a 24 hour period and will be included on a secondary invoice. Vendor reserves the right to refuse changes requested by the Customer.

MARKET VOLATILITY AND FEATURE AVAILABILITY: Frazer strives to maintain transparency and proactive communication with its customers. Due to market volatility, supply chain disruptions, or other unforeseen circumstances, certain options, brand names, materials, or features may become unavailable during the production process. In such instances, Frazer will notify the customer promptly and work collaboratively to identify and implement suitable alternatives that uphold the functionality, quality, and design standards of the product. Frazer appreciates the customer's understanding as it navigates these challenges and remains committed to delivering products that meet or exceed customer expectations.

IMPORT DUTIES AND TARIFF DISCLAIMER: The pricing provided in this estimate is based on current market conditions as of the date of issuance and does not account for potential import duties, tariffs, or other fees that may be imposed on goods imported from non-U.S. countries. Should such charges come into effect prior to the fulfillment of the order, these additional costs may be reflected in the final pricing. Frazer will provide timely notice of any such changes, including a detailed explanation of the impact, and will work in good faith with the customer to minimize any adverse effects. Frazer values its relationship with the customer and encourages open communication to address any questions or concerns that may arise.

PROPRIETARY INFORMATION, CONFIDENTIALITY AND ADVERTISING: All commercial, financial or technical information in any form that Vendor provides to Customer shall be deemed proprietary and confidential and Customer shall not disclose such information to third parties without Vendor's written consent. Termination of the Sale Agreement shall not relieve Customer of this confidentiality obligation. Upon Vendor's request, Customer shall return all confidential information to Vendor along with any reproductions, in whole or in part. The confidentiality obligation does not apply to information that is in the public domain through no fault of Customer or to information lawfully within Customer's possession prior to the date of the Purchase Order, as evidenced by Customer's written records.

INDEMNIFICATION: Customer shall fully release, indemnify, defend and hold harmless Vendor, its co-venturers, its contractors, and their respective affiliates, and Vendor's and their respective directors, officers and employees (including agency personnel) ("Vendor Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Vendor Group as it pertains to Vendor's Products.

Vendor shall fully release, indemnify, defend and hold harmless Customer, its co-venturers, its contractors, and their respective affiliates, and the Customer's and their respective directors, officers and employees (including agency personnel) ("Customer Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Customer Group as it pertains to Vendor's Products.

Customer Initials: _____

LIMITATIONS ON DAMAGES: In the event of any dispute, disagreement or breach alleged by Customer on the part of Vendor, Customer's exclusive and sole remedy shall be repair or replacement, if practical, of the module, or component part, by Vendor. If Vendor is not able to effectuate a repair, replacement, or cure that brings the module, or component part, into compliance with the Parties' agreement, then Vendor shall refund the sale price to Customer. In no event shall Vendor be liable to Customer, or to any third-party acting through Customer, for any additional, consequential or punitive damages, or damages for lost sales, revenue or profits claimed by Customer or any third-party acting through Customer.

FORCE MAJEURE: A force majeure delay shall mean any delay or other unforeseeable causes beyond the reasonable control of the party affected, provided that any such delay is not caused, in whole or in part, by the acts or omissions of the party so delayed and further provided that such party is unable to make up for such delay with reasonable diligence and speed. If any such cause delays Vendor's performance, the delivery date or time for completion may be extended by a period of time reasonably necessary to overcome the effect of such delay; however, Vendor shall take all reasonable measures to mitigate the effects of the force majeure event and to minimize such delay. A party affected by a force majeure event shall notify the other party of such force majeure event within forty-eight (48) hours of its knowledge of such event for the event to be considered a bona fide force majeure event.

TITLE AND RISK OF LOSS: Title to the Products shall transfer to Customer upon receipt of Products by Customer or its agent unless otherwise stated in the Sale Agreement. Notwithstanding the above, risk of loss of the Products shall remain with Vendor until delivered to Customer.

WAIVER: Vendor's failure to exercise or enforce any right in the Purchase Order, or any other right or privilege under law, or Vendor's waiver of any breach by Customer shall not constitute a waiver or modification of any terms, conditions, privileges or rights whether of the same or similar type, unless Vendor gives such waiver in writing.

LIENS: Vendor waives and relinquishes all existing and future liens and claims (statutory or otherwise) for the Products specified in the Purchase Order, and warrants that the Products will be free and clear of all liens, claims or encumbrances of any kind.

INSPECTION, REVIEW AND WITNESSING: Customer and/or the ultimate owner of the Products have the right to inspect and attend testing of the Products at Vendor's premises (or its supplier's or subcontractor's premises) with reasonable advance notice. If any inspection is made on the premises of Vendor or its supplier, Vendor, without additional charge, shall provide all reasonable facilities and assistance for the safety and convenience of the inspectors in the performance of their duties.

APPLICABLE LAW AND VENUE: The Sale Agreement shall be governed and interpreted in accordance with the laws of the State of Texas, without reference to any principle of conflict of laws. Customer and Vendor expressly exclude the application of the Convention on International Sale of Goods to the Sale Agreement. Venue for all judicial, administrative, or regulatory proceedings shall be Houston, Harris County, Texas.

OWNERSHIP OF DOCUMENTS: Title to all drawings, specifications, calculations, technical data and other documents that Customer submits in accordance with the Purchase Order shall vest with Vendor. Vendor shall have the right to use such documents for any purpose pertaining to the manufacture, assembly, and delivery of the Products.

Title to all drawings, specifications, calculations, technical data, and other documents that Vendor submits to the Customer shall vest with the Customer. Customer shall have the right to use such documents for any purpose pertaining to the installation, operation, and maintenance of the Products.

INSURANCE: Vendor shall comply with the project insurance requirements for which the Products are being provided. Customer shall provide specific reasonable levels required as soon as such levels are available, which shall not exceed \$1,000,000 for any non-statutory category other than excess liability umbrella, which shall not exceed \$4,000,000. When requested by Customer, Vendor shall provide certificates of insurance as proof of same.

SURVIVAL: The provisions of the following Paragraphs of these Terms and Conditions shall survive any cancellation or termination of the Purchase Order: (Proprietary Information, Confidentiality and Advertising), (Indemnification), (Liens), and (Applicable Law and Venue).