

October 3, 2024

Fort Bend County
301 Jackson Street, Suite 101
Richmond, TX 77469

Hello,

Pitney Bowes Inc. (PBI) is uniquely qualified to provide Sales and Maintenance Services for the Pitney Bowes products currently installed at the location listed below for the following reasons:

1. PBI is the only vendor authorized to maintain, distribute, and exchange the Pitney Bowes SendPro Postage Meters.
2. PBI is the only vendor authorized to provide postage rates and software/firmware updates for the Pitney Bowes SendPro Postage Meters.
3. PBI is the only vendor authorized to download postage to the Pitney Bowes SendPro Postage Meters via the Intellilink Control Center and PBI's proprietary Postage by Phone data center.
4. PBI products include PBI proprietary software and only PBI has the exclusive rights to modify such software as required to correct software issues.
5. All of the Pitney Bowes Mailing System products are designed as an integrated system to be compatible with each other and any required changes in one product must be fully evaluated to ensure continued operability with each of the other products.

Equipment location:

County Mail Center, 301 Jackson Street, Suite 101, Richmond, TX 77469

If you have any further questions, please do not hesitate to contact me. Respectfully,

Bill Walter
Vice President, Government & GPOs
Pitney Bowes Inc.
Bill.Walter@pb.com