

Customer Quote



7/2/2025 10:36:13 AM

Estimate No: Q4219-0001
 Quote Date: 7/2/2025
 Expiration Date: 9/30/2025
 Salesperson:
 Payment Terms: Net 30

Invoice To: 10365
 Fort Bend County EMS
 Fort Bend County Auditor
 301 Jackson Street
 Richmond TX 77469
 US

Deliver To:
 Brian Petrilla
 Fort Bend County EMS
 4332 HWY 36
 Rosenberg TX 77471
 US

Order Instructions:

Policy on Customer Provided Items for Installation:

To ensure optimal performance and longevity of installed equipment, we require that all customer-provided items be new in the box, with the following exceptions: cot retention systems, Knox MedVaults, and Knox KeySecures. In the event that a used cot retention system is provided, it must be accompanied by a new floor plate, wiring harness, and mounting hardware to guarantee functionality and safety. Failure to provide new in the box items, as requested, may result in the equipment not being installed and returned loose with the completed vehicle.

All customer provided items must be at Frazer 60 days prior to the projected production start date. This allows us time to inventory and inspect all items prior to production beginning. Failure to provide the items on time, as requested, may result in the equipment not being installed and returned loose with the completed vehicle.

No.	Item	Qty	U/M:		Unit Price		Net Amount
1	MODULE Type I 14' Module	6.00	EA	\$	405,950.00	\$	2,435,700.00
2	CHASSIS 2025 Ford F-550 4x2 Gas XLT	6.00	EA	\$	65,220.00	\$	391,320.00

Chassis Specification and Delivery Policy:

It is imperative that exact chassis specifications are reviewed and approved by Frazer prior to ordering the chassis. This process guarantees compatibility with our build requirements.

Timing of Vehicle to Frazer :

Frazer will request the customer-provided chassis from you approximately 60 days before the scheduled production start date. We kindly request that you refrain from asking your ordering dealer to ship the chassis to Frazer before this time. Instead, we recommend that you or your dealer hold the chassis until Frazer makes the request.

3	DELIVERY Customer Pick Up - FOB Frazer	1.00	M	\$	0.00	\$	0.00
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Frazer will accept returns on parts up to 180 days after shipment. No restocking fee will be charged if the item is returned within 90 days of the original invoice date. All parts returns should be shipped back freight prepaid and require prior approval with a "Returns Material Authorization" (RMA) clearly displayed on the exterior of the shipping package. A credit will be issued towards the customer's account within approximately 7 business days of receipt of the item. If a part is returned after 90 days of the original invoice date a 15% restocking fee will be applied. Frazer Ltd reserves the right to accept returned items at its sole discretion based upon the condition of the item to be placed back into stock. :

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4	HGAC-NEW Contract No. AM10-23	1.00	EA	\$	1,000.00	\$	1,000.00
5	SpecDoc Configurable item to create the SpecDoc	1.00	EA	\$	0.00	\$	0.00
6	STRYKER POWER-PRO 2 Cot-Stryker Power-PRO 2 6507	6.00	EA	\$	38,543.00	\$	231,258.00
7	TM-100-12-XZ-HD Bracket-Pro Serie 25-X-HD Top Section	6.00	EA	\$	575.00	\$	3,450.00
8	TM-100-20-UN Surface Base-STANDARD SIZE	6.00	EA	\$	835.00	\$	5,010.00
9	TM-570-00-PRO2 Clamp Block-Safety Arm, Stryker, Right	6.00	EA	\$	1,125.00	\$	6,750.00
10	TM-400-20-UN Arm-Safety Arm System, Right Side	6.00	EA	\$	1,025.00	\$	6,150.00

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Remit To:

Frazer, Ltd.
7219 Rampart Street
Houston TX 77081

Sale Amount: 3,080,638.00
Order Disc(0.0000%): 0.00
Surcharge: N/A
Sales Tax: 0.00
Misc Charges: 0.00
Total Amount: 3,080,638.00

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For your convenience, all pricing has been itemized below per quote Q4219-0001 for Fort Bend County EMS

Base Module	\$ 168,500.00
Chassis Exterior	\$ 57,975.00
Module Exterior	\$ 80,100.00
Chassis Interior	\$ 20,050.00
Module Interior	\$ 79,325.00
Total \$	405,950.00

Items included in above totals:

- 1. Pricing Model Year: 2025 \$
- 2. Type I 14' Module - Side Entry Door Forward of Front I/O Configuration \$ 7,075.00
- 3. This is a Triple K Unit \$ incl

Chassis Exterior:

- 4. 2 Chassis Keys Provided \$ incl
- 5. Chassis Paint Layout: Paint All One Color - TBD \$ 7,650.00
- 6. Chassis : 2025 Ford F-550, Gas, 4x2, Regular Cab, 108" Cab to Axle, Z1 - Oxford White \$ incl
- 7. Suspension: LiquidSpring \$ 17,825.00
- 8. Camera System: Ford OEM Back-up Camera System \$ 825.00
- 9. Wheel type: Painted Wheels Match Chassis Color \$ 2,800.00
- 10. Dual Dynamics Valve Stem Extender with Equalization and Pressure Indicator \$ 450.00
- 11. Road Force Elite tire and wheel balancing \$ incl
- 12. Chassis Steps: Luverne Running Boards \$ 1,575.00
- 13. Siren Amplifier: Howler \$ 1,975.00
- 14. Window Tint (35% VLT) on Chassis Doors \$ 550.00
- 15. Passenger's side Grille Light: Whelen M4 Red Light \$ incl
- 16. Driver's side Grille Light: Whelen M4 Blue Light \$ incl
- 17. Passenger's side Intersect Light: Whelen M4 Red Light \$ incl
- 18. Driver's side Intersect Light: Whelen M4 Blue Light \$ incl
- 19. Additional Labor Charge to Install Intersect Lights on Fenders \$ 450.00
- 20. UNOC #502 - Furnish and install Buckstop replacement front bumper, in lieu of Ranch Hand (see longview E-3994) \$ 4,825.00
- 21. Note to Engineering - D/S & P/S window tint 30% in lieu of CPQ selected 35% \$ incl
- 22. UNOC ??? - Furnish and Install Safety Vision 5-camera, 2TB HD, DVR, system: - 7" monitor (SV-LED70WQ7) mounted on headliner \$ 7,600.00



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- (1) forward facing exterior camera
- (2) blind-spot cameras
- (1) module camera (rear)
- (1) back-up camera on exterior rear wall
- Monitor to default to 5-camera view with all 3 feeds displayed, and triggers with reverse and turn signals"
- Cell + Wi-Fi Modem -- to enable remote connectivity

23. UNOC 3341 - "Furnish and install Whelen CenCom Core WeCanX system; Frazer installation includes components, labor, and materials to program, configure, and complete the installation as defined below: \$ 11,500.00

Lighting and Control Features:

- Light Heads: quantity, sizes, and colors per configuration
- Lighting Modes:
 - *Daytime Clearing: All lights flash fast, high intensity
 - *Daytime Blocking: All lights flash fast, high intensity; Clear lights off
 - *Night Clearing: All lights flash fast, high intensity
 - *Night Blocking: All lights flash slow, low intensity, DVI pattern, Clear lights off
 - *Clear Lights: Auto-off when in Park
- Photocell (51349): Small sensor on dash auto-detects day/night
- Rear Emergency Lights: Momentary button sets lights to low DVI pattern
- Vehicle Sync (52309) included
- ***Note: Solid color lights are standard; dual-color lights (Whelen DUO) available with UNOC upcharge

Control System:

- Control Panel: Whelen CCTL7 (52308) at console with 21 programmable buttons and slide selector
- Siren Base: CenCom (52307)
- Auxiliary Amp: Dual-tone (52457)
- (2) Expansion Modules: (52355), included with Frazer Item 52394
- Slide Selector Configuration:
 - *Slider Switch #1: Primary lights ON
 - *Slider Switch #2: Primary + Secondary lights ON
 - *Slider Switch #3: Primary + Secondary lights + Opticom ON (if equipped)

Optional Systems (Additional Cost):

- Whelen Howlers: Controlled via Core panel
- Traffic Advisor: Rear light bar, controlled via Core panel
- Buell Air Horns: Controlled via Core panel
- Opticom: Primary lights activated, Park deactivates; manual control with indicator light.

Additional Notes:



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- Programming and customization to be done through the local Whelen distributor; Frazer can provide contact info if needed
- Interior ceiling lights will not be controlled via Core system
- If Federal Signal eQ2B is specified, it will be controlled by a separate panel

24. Order 2 extra keyfobs with chassis 4 in total	\$	incl
25. UNOC 3226 - Replace lights selected in CPQ with the following lights:	\$	400.00
<ul style="list-style-type: none"> - P/S Grille Light: Whelen M4 Red/Clear Duo - D/S Grille Light: Whelen M4 Blue/Clear Duo - P/S Intersect Light: Whelen M4 Blue/Clear Duo - D/S Intersect Light: Whelen M4 Red/Clear Duo 		
26. Sales Note - Honor originally quoted price for intersect lights	\$	-450.00
Chassis Exterior Subtotal		\$ 57,975.00

Module Exterior:

27. Module Paint Layout: Two Tone - TBD and TBD	\$	5,400.00
28. Paint spray out card(s) needed — TBD	\$	incl
29. Supertherm Coating on Module Roof - Roof Will be White	\$	incl
30. Treadbrite Option: Black-Out Package, with all diamond plating (treadbrite) powder-coated black and rear bumper coated with black bedliner	\$	2,200.00
31. No Design Package	\$	incl
32. Frazer Provided Tier 2 - Standard Graphics	\$	6,500.00
33. Perforated Graphics Material on Rear Entry Door Windows	\$	600.00
34. Conspicuity Squares with Chevrons on Entry Doors	\$	750.00
35. Conspicuity Strips with Chevrons on Compartment Doors	\$	450.00
36. Graphics Write-In Option 1: Black perforated material on rear entry door windows	\$	incl
37. Body Drop on the Passenger's Side Forward of Rear Wheels	\$	incl
38. Hidden Switch Behind the Driver's Side Front Corner Stone Guard	\$	375.00
39. Dri-Deck in Applicable Exterior Compartments	\$	450.00
40. Ground Lights: Perimeter of Module and Under Chassis Steps	\$	4,600.00
41. Whelen TAM85 Traffic Advisor	\$	2,175.00
42. Shore Power: Single 30 Amp on Front Wall	\$	incl
43. Pigtail/Plug Option: Pigtail	\$	incl
44. Install Ignition Kill Switch	\$	450.00
45. Coax 1: Run coax from location 1 to Chassis terminated to Motorola 05 self-contained radio	\$	incl



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46. Coax 2: Run coax from location 2 to Electrical Compartment terminated to GPS Opticom	\$	incl
47. Coax 3: Run coax from location 3 to Electrical Compartment	\$	incl
48. Coax 4: Run coax from location 4 to Electrical Compartment	\$	incl
49. UNOC #2791 - Install customer provided placards, including screws and velcro: - (1) on D/S of front wall - (1) on P/S of rear wall (see E-3752 for specific locations)	\$	150.00
50. UNOC ??? - Furnish and install Traffic Advisor™ – 2200 Series Whelen 2200 in lieu of CPQ selection	\$	incl
51. UNOC ??? - Furnish and install dual 20/30 Amp, non-auto eject shore power receptacles on F/W wall of unit: - 20 Amp will be straight blade with black cover - 30 Amp will be Meltric - Ship pig tail for Meltric plug loose	\$	1,225.00
52. UNOC 3226 - Replace lights selected in CPQ with the following lights: -Box Lights M9 Red/Clear DUO -Wheel well M9 Red/Clear Duo	\$	600.00
53. UNOC 2308 - Install customer provided Opticom antennas and wiring harness, in preparation for future installation of GPS Opticom system -Cut off with Park - Wired to a switch on the console instead of on with primary	\$	1,500.00
54. Front Scene: Whelen Pioneer Plus Dual Panel LED (Recessed)	\$	2,900.00
55. Front Wall Light Layout: Lower 5 Lights	\$	incl
56. Front Wall Light #1: Whelen M6 Blue/Clear Light	\$	175.00
57. Front Wall Light #2: Whelen M6 Red/Clear Light	\$	175.00
58. Front Wall Light #3: Whelen M6 Blue/Clear Light	\$	175.00
59. Front Wall Light #4: Whelen M6 Red/Clear Light	\$	175.00
60. Front Wall Light #5: Whelen M6 Blue/Clear Light	\$	175.00
61. Front Wall Driver Side Box Light: Whelen M6 Red/Clear Light	\$	175.00
62. Front Wall Passenger Box Light: Whelen M6 Red/Clear Light	\$	175.00
63. UNOC 3226 - Replace lights selected in CPQ with the following lights: -P/S Box Red/Clear Duo D/S Box Red/Clear Duo -F/W #2 & #4 Red/Clear Duo -F/W #1,#3 #5 Blue/Clear Duo	\$	700.00



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64. Driver Wall Front Box Light: Whelen M6 Red/Clear Light	\$	175.00
65. Driver Wall Rear Box Light: Whelen M6 Red/Clear Light	\$	175.00
66. Driver Wheel Well Light: Whelen M6 Red/Clear Light	\$	175.00
67. Side Scene Lights: Frazer Standard Whelen M9 Black Housing	\$	incl
68. O2 Compartment Style: 76" O2 Standup	\$	incl
69. O2 Cylinder Electric Lift	\$	6,625.00
70. O2 Cylinder Changing Wrench	\$	175.00
71. O2 Regulator - Ship Loose	\$	300.00
72. Intermediate Compartment Style: Left T-Split	\$	375.00
73. Electrical Compartment Style: Taller Electrical Compartment	\$	incl
74. Power Source: MEPS	\$	21,725.00
75. Dometic Self-Contained A/C: Includes Exhaust Fan, Air Deflectors and Supplemental Condenser Fan	\$	incl
76. Rear Storage Compartment Style: Rear Storage with Adjustable Shelf with I/O Access	\$	450.00
77. Rear Storage I/O Opening Size: 15" Height Opening	\$	incl
78. UNOC-2850-Furnish and install threshold and ramp piece to protect door rubber in D/S rear storage compartment	\$	200.00
79. Note to Eng - Ensure exhaust is routed out the D/S	\$	incl
80. UNOC 3226 - Replace lights selected in CPQ with the following lights:	\$	1,200.00
- Front Box M9 Red/Clear Duo		
- Rear Box M9 Red/Clear Duo		
- Wheel Well M9 Red/Clear Duo		
81. Module Window Option: Sliding Window	\$	incl
82. Upper Rear Wall Light Layout: 5 Across	\$	incl
83. Upper Light #1: Whelen M6 Blue/Clear Light	\$	475.00
84. Upper Light #2: Whelen M6 Red/Clear Light	\$	175.00
85. Upper Light #3: Whelen M6 Blue/Clear Light	\$	175.00
86. Upper Light #4: Whelen M6 Red/Clear Light	\$	175.00
87. Upper Light #5: Whelen M6 Blue/Clear Light	\$	475.00
88. Lower Light #1: Whelen M6 Brake/Tail/Turn Red Light with Clear Lens	\$	incl
89. Lower Light #2: Whelen M6 Brake/Tail/Turn Red Light with Clear Lens	\$	incl
90. Lower Light #3: Whelen M6 Red/Clear Light	\$	175.00



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91. Lower Light #4: Whelen M6 Blue/Clear Light	\$ 175.00
92. Lower Light #5: Whelen M6 Red/Clear Light	\$ 175.00
93. Lower Light #6: Whelen M6 Blue/Clear Light	\$ 175.00
94. Rear Wall Driver Box Light: Whelen M6 Red/Clear Light	\$ 175.00
95. Rear Wall Passenger Box Light: Whelen M6 Red/Clear Light	\$ 175.00
96. Rear Backboard Options: 5" Compartment Shelf	\$ 375.00
97. Lower BTTs: 2 M6 Lights on each side	\$ 1,100.00
98. Rear Bumper	\$ incl
99. Door Grabbers	\$ incl
100. License Plate Light	\$ incl
101. UNOC 3226 - Replace lights selected in CPQ with the following lights:	\$ 900.00
-Upper R/W #2 & #4 Red/Clear Duo	
-Upper R/W #1,#3 #5 Blue/Clear Duo	
-Lower R/W #3 & #5 Red/Clear Duo	
-Lower R/W #4, #6 Blue/Clear Duo	
102. Passenger Wall Front Box Light: Whelen M6 Red/Clear Light	\$ 175.00
103. Passenger Wall Rear Box Light: Whelen M6 Red/Clear Light	\$ 175.00
104. Passenger Wheel Well Light: Whelen M6 Red/Clear Light	\$ 175.00
105. Passenger Scene Light Activated with Side Entry Door	\$ 500.00
106. Interior Step Option: Double Step Well	\$ incl
107. Passenger Rear Compartment Style: Passenger Side Storage Compartment	\$ incl
108. Door Locks on Entry Doors and Compartments	\$ 4,350.00
109. Gas Hold Open on All Compartments	\$ 1,800.00
110. UNOC ??? - Furnish and install custom, front I/O exterior double doors	\$ 3,000.00
111. UNOC 3226 - Replace lights selected in CPQ with the following lights:	\$ 1,200.00
- Front Box M9 Red/Clear Duo	
- Rear Box M9 Red/Clear Duo	
- Wheel Well M9 Red/Clear Duo	

Module Exterior Subtotal \$ 80,100.00

Chassis Interior:

112. Siren Speakers: 2 CAST Speakers	\$ 900.00
113. Tap-2 on Primary Siren	\$ incl
114. Siren Option: Whelen C9 Siren in Console	\$ incl



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115. Mic 1 on passenger's side slot 1	\$	incl
116. HAAS Alert System: HAAS Alert Responder to Vehicle - 3 Year Sub	\$	incl
117. Slot 1: Extended MDT plate - no swivel, no fuel gauge	\$	175.00
118. Slot 2: Single Slot Switch Panel	\$	incl
119. Slot 3: Radio Plate: 7 L X 2 W opening dims Item ID 22667	\$	incl
120. Slot 4: Siren 1	\$	incl
121. Slot 5: Traffic Advisor Head	\$	incl
122. Slot 6: Single Blank	\$	incl
123. COMP OPEN / DOOR OPEN Amber Warning Light on Other - details in UNOC notes	\$	550.00
124. Console Switch Layout : Primary - Secondary - Blank - Front Scene - Side Scene (Driver's Side) - Side Scene (Passenger's Side) - Rear Load - Interior Lights - Howler -	\$	incl
125. New Armrest	\$	375.00
126. Console Layout: 6-Slot Console without Base	\$	incl
127. Floor in Front of Console: Gamber Johnson Heavy Dual Cup Holder	\$	300.00
128. Rear of Console: Single Mapholder	\$	375.00
129. Chassis Rear Wall: 3 High Glove Box Holder	\$	375.00
130. Map Light: Light on passenger side	\$	375.00
131. Tremco Anti-Theft System	\$	775.00
132. Aftermarket Vinyl Seats	\$	1,300.00
133. UNOC ????- Furnish and Install radio equipment:	\$	12,000.00
<ul style="list-style-type: none"> - Motorola self-contained radio in console slot 3, battery hot - Mic and Frazer provided magnetic mic cliup on D/S of console slot 1 - Speaker in chassis headliner, forward of map light, above pass-thru - Antenna on module roof 		
134. UNOC ???- Furnish and install larger single map holder at the rear of the console to fit a Panosonic Toughbook 40	\$	400.00
135. UNOC #428 - Install customer provided cradle point modem in the electrical comp, battery hot; install GPS antenna on module roof	\$	250.00
136. UNOC ???- Furnish and Install (2) Streamlight Stinger flashlight charger on front of the console; battery hot	\$	900.00
137. Note to Engineering -	\$	incl

Slot 4 switch panel layout:



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Interior lights, Kussmaul, entry door warning ,		
138. UNOC #1658 - Install 120VAC duplex outlet on back of mapholder on rear of console, in lieu of on front of console	\$	150.00
139. *Note to Sales:	\$	incl
- Install 120VAC outlet on back of map holder on rear of console, in lieu of on front of console		
- Add hole in bottom of map holder with OZ bushing (no charge to customer)		
140. *Note to Engineering: Do not install console base	\$	incl
141. *Note to Engineering: Revised Console Layout	\$	incl
Slot 1: Extended MDT Plate		
Slot 2: Core Controller		
Slot 3: Radio 22667		
Slot 4: Single slot switch panel		
142. UNOC #2761 - Install customer provided MDT mount on extended MDT plate; install swivel 1.5" from front edge of plate and 2.125" from P/S edge of plate (see E-3752)	\$	100.00
143. *Note to Engineering: Relocate arm rests one notch closer to front of console	\$	incl
144. UNOC #643 - Furnish and install Newmar intercom system with chassis handset on P/S of the glove box holder on the chassis rear wall; module handset installed 5" from edge of O2 stainless, above the action wall countertop	\$	750.00
145. Note to Eng: Siren control head mounted in the electrical comp	\$	incl
	Chassis Interior Subtotal	\$ 20,050.00
Module Interior:		
146. Protek Cushions	\$	incl
147. Cobalt Blue Interior	\$	incl
148. Stainless Steel Countertops	\$	incl
149. Yellow Grab Rails	\$	375.00
150. Stacked Cabinet with Medvault Opening and Refrigerator	\$	4,125.00
151. Medvault w/ Wifi	\$	4,175.00
152. Refrigerator Lock	\$	400.00
153. UNOC #3058 - Furnish and install 120VAC duplex outlet inside front wall cabinet, on D/S, above top shelf; drill 1.5" hole in both shelves, below outlet, and install OZ bushing	\$	350.00
154. UNOC ???? - Furnish and install (2) Perko clips on front wall:	\$	100.00



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155. UNOC ????	- furnish and install a large trash can on F/W under the chassis module pass through	\$	100.00
156. Location 1:	8 Switch panel	\$	incl
157. Location 2:	Single O2 Outlet	\$	incl
158. Location 3:	Blank	\$	incl
159. Location 4:	Volume Control Knob	\$	incl
160. Location 6:	Blank	\$	incl
161. Location 7:	Thermostat	\$	incl
162. Location 8:	Quad 120 VAC	\$	incl
163. Location 9:	Suction	\$	incl
164.	Door Lock Switch at Action Wall	\$	225.00
165. (1)	Kusmaul USB/USB-C Device(s) at Action Wall	\$	375.00
166.	Action Wall Switch Layout : Interior Lights; Dimmer; Ventilation Fan; Unlock/Lock; Module Heater - Hi/Off/Low; Blank; Kusmaul USB/USB-C; Blank;	\$	incl
167.	Technimount ZOLL X Monitor Mount (Heavy Duty) on the Action Wall Countertop	\$	2,525.00
168.	Sharps Container at Action Wall	\$	incl
169.	New Action Wall Acrylic Holder	\$	incl
170.	Double CPR Seat	\$	incl
171.	New 6pt Harness at the CPR Seat	\$	825.00
172.	Cabinet Above CPR Seat	\$	750.00
173.	Cabinet Aft CPR Seat	\$	1,425.00
174.	A/C Vent Plate Perko Clip	\$	125.00
175.	Rear Door Switch Layout : Blank; Blank; Dump/Bypass (Suspension); Rear Load;	\$	incl
176.	UNOC 2426 - Delete module heater and switch at action wall (CPQ default for Standards compliance); customer is taking exception to this Standards requirement	\$	-1,000.00
177.	UNOC ????	\$	100.00
	- furnish and install a large trash can on F/W cabinet stack behind the captains chair		
178.	UNOC ????	\$	incl
	1: 8 slot switch panel		
	2: Single O2		
	3: Single O2		
	4: Volume Knob		
	5: Blank		
	6: Quad Outlet		
	7: Blank		
	8: Thermostat		



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179. UNOC 3476 - Furnish and install additional Interior Lights switch on rear door switch panel at position 1	\$ 350.00
180. UNOC ??? - Move Suction 3" higher	\$ 250.00
181. UNOC ??? - Variable control dimmer switch (See Gilpin)	\$ 200.00
182. UNOC ??? - Furnish and Install Strip-Lite™ Plus Series PS*01FCR amber, strip light on both rear entry door	\$ 2,000.00
183. UNOC# 2598 - Furnish and install (2) glove box holders on rear doors, one on each door, partially or fully recessed	\$ 800.00
184. Two Seating Positions at the Squad Bench - 2 and 3	\$ incl
185. Harness Type for Seat Position 2: New 6pt Harness	\$ 825.00
186. Harness Type for Seat Position 3: New 6pt Harness	\$ 825.00
187. Acrylic Holder and Sharps at Squad Bench	\$ 1,275.00
188. Triple Squad Bench Cabinet	\$ 1,425.00
189. Trashcan With Lid at the Head of the Squad Bench	\$ incl
190. O2 Outlet Above the Front I/O	\$ incl
191. Door Forward Front I/O with Hospital Grade Power Strip with Cargo Netting	\$ incl
192. 2 High "D" Cylinder Holder in the Front I/O	\$ 300.00
193. Duplex Outlet Above the Front I/O	\$ incl
194. Additional Hospital Grade Power Strip in Front I/O Cabinet	\$ 350.00
195. 3 Wide Glove Box in the Side Entry Headknocker	\$ 200.00
196. *Note to Engineering: Relocate sharps container on squad bench wall to above aft end of front I/O, aft of O2 outlet	\$ incl
197. UNOC ??? - Furnish and install Strip-Lite™ Plus Series PS*01FCR amber, strip light on side entry door	\$ 1,000.00
198. UNOC ??? - Do not install trash can at squad bench, plate over	\$ incl
199. *Note to Engineering: Relocate O2 outlet on squad bench wall to above aft end of front I/O, aft of O2 outlets standard location	\$ incl
200. UNOC ??? - Furnish and install Ram (RAM-101B2-UN9U) mount on the Front I/O location TBD	\$ 200.00
201. Overhead Disinfecting Lamp - Firetech UV-C	\$ 7,175.00
202. Single O2 Outlet in Ceiling Raceway	\$ 525.00
203. IV Hanger on Ceiling Raceway	\$ incl
204. Driver and Passenger Side Yellow Powdercoated Ceiling Grab Rails for 14' Unit	\$ 775.00
205. IV Hanger on Squad Bench Ceiling	\$ incl



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206. Rear Headknocker Options: With Speakers and Clock	\$	1,475.00
207. Stryker cot tower only (no antler and bar)	\$	incl
208. New Stryker Power-LOAD System - Gen 2	\$	40,500.00
209. Loncoin II Onyx Floor	\$	incl
210. Captain's Chair Type: Valor's Captain's Chair with Child Safety Seat and 4pt. Harness	\$	2,750.00
211. Module Heater : New	\$	incl
212. Customer Provided Items Processing Fee	\$	1,150.00
		<hr/>
Module Interior Subtotal	\$	79,325.00



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Last edited by tvale on May 20 2025

Email this quote along with your PO
to Frazer, LTD at Sales@Frazerbilt.com

Remit To:

Per TMVCC, we are quoting this through our
licensed franchise dealer, Sterling McCall Ford.

Sterling McCall Ford
6445 Southwest Freeway
Houston, TX 77074

Standard Terms and Conditions

INVOICING AND PAYMENT TERMS: Vendor shall submit one (1) original invoice per payment due. The invoice(s) shall include the items listed in accordance with the quote mentioned in the Sale Agreement with reference to the Customer's Purchase Order Number.

If the Sale Agreement provides for any progress (or advance) payments based on specific milestones or activities, Vendor's invoice shall certify to the accomplishment or performance by Vendor of said milestone or activity, and that Customer has obtained a security interest in such Products to the extent of such payment.

Payment shall be due upon receipt of the invoice and delivery of the unit to the Customer unless previously negotiated.

CANCELLATION POLICY: Cancellation of orders must be submitted in writing to sales@frazerbilt.com at least 180 days before the projected production completion date. Failure to adhere to this timeline may result in the application of a cancellation fee amounting to 25% of the total purchase order price.

CHASSIS PAYMENT CONSIDERATION: Please note that payment for the chassis may have been issued prior to the 180-day cancellation window. Therefore, cancellation requests or refunds pertaining to the chassis will be at the discretion of the respective dealerships.



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DELIVERY TERMS: The products listed in the estimate are to be delivered Free On Board (FOB) Destination to Houston, TX. Customer representative(s) will pick up the unit at upfitter location, 7219 Rampart St., Houston, TX 77081 and transport it to their final destination at customer expense unless otherwise specified in the Vendor quote.

TERMINATION FOR CAUSE: Customer may terminate this Sale Agreement and any corresponding Purchase Order, or any part thereof, for cause including, but not limited to the following Vendor actions: (1) any default or breach of any of the terms and conditions of the Sale Agreement, (2) failure to provide Customer, upon request, a reasonable assurance of future performance, or (3) bankruptcy, dissolution, or suspension of payments by judicial decree. If Vendor does not cure such failure within a period of five (5) days or such a longer period as Customer may authorize in writing after the date such notice is sent to Vendor, then termination may proceed.

Vendor may also terminate this Sale Agreement and any corresponding Purchase Order for cause, and Vendor will not be in breach of same, in the event any supplier to Vendor fails to deliver Products and/or component parts in a timely fashion and Vendor cannot make alternate accommodations in order to comply with the Parties' agreed upon completion and delivery dates.

CHANGE ORDERS: Vendor has the right to modify the Purchase Order requirements and conditions as needed and will advise Customer in writing of such requested changes. Vendor shall not proceed with any changes without Customer's written authorization. Any request by Customer to change the terms or conditions of the Purchase Order, including product specifications, options, and price, must be made in advance of the production job order release. Any changes made after the release of the production job order will incur a \$350 fee per change order made in a 24 hour period and will be included on a secondary invoice. Vendor reserves the right to refuse changes requested by the Customer.

MARKET VOLATILITY AND FEATURE AVAILABILITY: Frazer strives to maintain transparency and proactive communication with its customers. Due to market volatility, supply chain disruptions, or other unforeseen circumstances, certain options, brand names, materials, or features may become unavailable during the production process. In such instances, Frazer will notify the customer promptly and work collaboratively to identify and implement suitable alternatives that uphold the functionality, quality, and design standards of the product. Frazer appreciates the customer's understanding as it navigates these challenges and remains committed to delivering products that meet or exceed customer expectations.



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IMPORT DUTIES AND TARIFF DISCLAIMER: The pricing provided in this estimate is based on current market conditions as of the date of issuance and does not account for potential import duties, tariffs, or other fees that may be imposed on goods imported from non-U.S. countries. Should such charges come into effect prior to the fulfillment of the order, these additional costs may be reflected in the final pricing. Frazer will provide timely notice of any such changes, including a detailed explanation of the impact, and will work in good faith with the customer to minimize any adverse effects. Frazer values its relationship with the customer and encourages open communication to address any questions or concerns that may arise.

PROPRIETARY INFORMATION, CONFIDENTIALITY AND ADVERTISING: All commercial, financial or technical information in any form that Vendor provides to Customer shall be deemed proprietary and confidential and Customer shall not disclose such information to third parties without Vendor's written consent. Termination of the Sale Agreement shall not relieve Customer of this confidentiality obligation. Upon Vendor's request, Customer shall return all confidential information to Vendor along with any reproductions, in whole or in part. The confidentiality obligation does not apply to information that is in the public domain through no fault of Customer or to information lawfully within Customer's possession prior to the date of the Purchase Order, as evidenced by Customer's written records.

INDEMNIFICATION: Customer shall fully release, indemnify, defend and hold harmless Vendor, its co-venturers, its contractors, and their respective affiliates, and Vendor's and their respective directors, officers and employees (including agency personnel) ("Vendor Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Vendor Group as it pertains to Vendor's Products.

Vendor shall fully release, indemnify, defend and hold harmless Customer, its co-venturers, its contractors, and their respective affiliates, and the Customer's and their respective directors, officers and employees (including agency personnel) ("Customer Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Customer Group as it pertains to Vendor's Products.

Customer Initials: _____



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LIMITATIONS ON DAMAGES: In the event of any dispute, disagreement or breach alleged by Customer on the part of Vendor, Customer's exclusive and sole remedy shall be repair or replacement, if practical, of the module, or component part, by Vendor. If Vendor is not able to effectuate a repair, replacement, or cure that brings the module, or component part, into compliance with the Parties' agreement, then Vendor shall refund the sale price to Customer. In no event shall Vendor be liable to Customer, or to any third-party acting through Customer, for any additional, consequential or punitive damages, or damages for lost sales, revenue or profits claimed by Customer or any third-party acting through Customer.

FORCE MAJEURE: A force majeure delay shall mean any delay or other unforeseeable causes beyond the reasonable control of the party affected, provided that any such delay is not caused, in whole or in part, by the acts or omissions of the party so delayed and further provided that such party is unable to make up for such delay with reasonable diligence and speed. If any such cause delays Vendor's performance, the delivery date or time for completion may be extended by a period of time reasonably necessary to overcome the effect of such delay; however, Vendor shall take all reasonable measures to mitigate the effects of the force majeure event and to minimize such delay. A party affected by a force majeure event shall notify the other party of such force majeure event within forty-eight (48) hours of its knowledge of such event for the event to be considered a bona fide force majeure event.

TITLE AND RISK OF LOSS: Title to the Products shall transfer to Customer upon receipt of Products by Customer or its agent unless otherwise stated in the Sale Agreement. Notwithstanding the above, risk of loss of the Products shall remain with Vendor until delivered to Customer.

WAIVER: Vendor's failure to exercise or enforce any right in the Purchase Order, or any other right or privilege under law, or Vendor's waiver of any breach by Customer shall not constitute a waiver or modification of any terms, conditions, privileges or rights whether of the same or similar type, unless Vendor gives such waiver in writing.

LIENS: Vendor waives and relinquishes all existing and future liens and claims (statutory or otherwise) for the Products specified in the Purchase Order, and warrants that the Products will be free and clear of all liens, claims or encumbrances of any kind.

INSPECTION, REVIEW AND WITNESSING: Customer and/or the ultimate owner of the Products have the right to inspect and attend testing of the Products at Vendor's premises (or its supplier's or subcontractor's premises) with reasonable advance notice. If any inspection is made on the premises of Vendor or its supplier, Vendor, without additional charge, shall provide all reasonable facilities and assistance for the safety and convenience of the inspectors in the performance of their duties.



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APPLICABLE LAW AND VENUE: The Sale Agreement shall be governed and interpreted in accordance with the laws of the State of Texas, without reference to any principle of conflict of laws. Customer and Vendor expressly exclude the application of the Convention on International Sale of Goods to the Sale Agreement. Venue for all judicial, administrative, or regulatory proceedings shall be Houston, Harris County, Texas.

OWNERSHIP OF DOCUMENTS: Title to all drawings, specifications, calculations, technical data and other documents that Customer submits in accordance with the Purchase Order shall vest with Vendor. Vendor shall have the right to use such documents for any purpose pertaining to the manufacture, assembly, and delivery of the Products.

Title to all drawings, specifications, calculations, technical data, and other documents that Vendor submits to the Customer shall vest with the Customer. Customer shall have the right to use such documents for any purpose pertaining to the installation, operation, and maintenance of the Products.

INSURANCE: Vendor shall comply with the project insurance requirements for which the Products are being provided. Customer shall provide specific reasonable levels required as soon as such levels are available, which shall not exceed \$1,000,000 for any non-statutory category other than excess liability umbrella, which shall not exceed \$4,000,000. When requested by Customer, Vendor shall provide certificates of insurance as proof of same.

SURVIVAL: The provisions of the following Paragraphs of these Terms and Conditions shall survive any cancellation or termination of the Purchase Order: (Proprietary Information, Confidentiality and Advertising), (Indemnification), (Liens), and (Applicable Law and Venue).