



WHARTON TRACTOR COMPANY

1007 North Richmond Road • Telephone (979) 532-3172
Wharton, Texas 77488 Fax # (979) 532-0517

March 17, 2025

Attention: Paul Herrera
Fort Bend County Auditor
301 Jackson
Richmond, TX 77469

Bid 23-065 Rotary Mowers Price Increase


Paul, since January 1, 2025 to March 1, 2025 we have experienced two price increases totaling 7% from Modern Ag Products across all wholegood products which include these rotary cutters. Based on our contract 1.35 Escalation Clause we may apply for a price increase. We at Wharton Tractor Company are asking for only for a 5% increase in our previous price below:

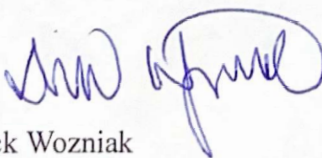
1qty- Modern Ag 15' Super Predator Rotary Cutter Original Bid Price.....\$24,495.00

+5% price increase from Original Bid Price to New Current Bid Price.....+\$1,224.75

1qty-Modern Ag 15' Super Predator Rotary Cutter New Current Bid Price.....\$25,719.75

Please see also in addition the formal notice from Modern Ag on their price increases. We appreciate your consideration and hopeful understanding with these changing markets.


Austin Wozniak
Wharton Tractor Company
Salesman


Dick Wozniak
Wharton Tractor Company
Owner/President



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March 17, 2025

Austin Wozniak
Wharton Tractor Company
1007 N. Richmond
Wharton, TX 77488

Austin,

In keeping with our earlier conversation, I confirm that Modern Ag Products has taken a 7% wholesale price increase thus far in the calendar year of 2025.

Thank you for your business, and interest in Modern Ag Products.

A handwritten signature in dark ink, appearing to read "Art Henry". The signature is fluid and cursive, with a long, sweeping underline.

Art Henry, Field Sales Manager
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Art.Henry@modernusa.com Cell:361-649-0336
Visit our website at modernusa.com



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April 8, 2025

Austin Wozniak
Wharton Tractor Company
1007 North Richmond
Wharton, TX

Austin,

Related to our conversation concerning wholesale prices in the last 18 months, Modern has faced normal labor costs increases associated with maintaining a stable work force. In addition, raw steel has increased in price, along with the cost of finished steel items (drivelines, gearboxes, etc.). In fact, with past February saw raw steel increase 13% at wholesale.

Modern Ag has done our best to maintain our costs at industry levels, and remain a profitable division in an extremely competitive environment.

Given the 2025 market, I would encourage any one considering a capital expenditure to do so early in the year, as cost pressures at wholesale are increasing near daily.

A handwritten signature in black ink, appearing to read 'Art Henry', with a long, sweeping flourish extending to the right.

Art Henry, Field Sales Manager
PO Box 3445, Victoria, TX 77903 Fax:361-579-9627
Art.Henry@modernusa.com Cell:361-649-0336
Visit our website at modernusa.com

**Fort Bend County Tabulation
Bid 23-065
Term Contract Purchase of Rotary Mowers**

Term: through September 30, 2024

**Awarded 8/22/23: Wharton Tractor Company
Renewal Term Approved 8/27/24: October 1, 2024 through September 30, 2025**

Funding: 2023 Drainage District Heavy Equipment

Vendor	Unit Bid Price
Wharton Tractor Company Wharton, TX	\$24,495.00
Allred Equipment Inc. Rosenberg, TX	\$24,875.00
Brookside Equipment Sales, Inc. Houston, TX	\$25,500.00
Wear Parts & Equipment Co., Inc. Aurora, CO	\$30,350.00