



## PRODUCT PRICING SUMMARY

**TIPS USA 210907 Automobiles**

**VENDOR- Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656**

**End User:** FORT BEND COUNTY AG EXTENSION

**Prepared by:** SETH GAMBLIN

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**Product Description:** FORD EXPLORER

**Date:** February 10, 2025

**A. Bid Item:** \_\_\_\_\_

**A. Base Price:** \$ 37,710.00

**B. Factory Options**

| Code | Description             | Bid Price | Code | Description    | Bid Price   |
|------|-------------------------|-----------|------|----------------|-------------|
| K7D  | 2025 EXPLORER RWD       |           | 200A | ORDER CODE XLT | \$ 1,975.00 |
| 99H  | 2.3L I4 ECOBOOST ENGINE | \$ -      |      |                |             |
| 44T  | 10 SPEED TRANS          | \$ -      |      |                |             |
|      |                         |           |      |                |             |
|      |                         |           |      |                |             |
|      |                         |           |      |                |             |
|      |                         |           |      |                |             |
|      |                         |           |      |                |             |

**Total of B. Published Options:** \$ 1,975.00

**Published Option Discount (5%):** \$ (98.75)

**C. Unpublished Options [not to exceed 25%]**

\$= 1.4 %

| Description                     | Bid Price | Options                      | Bid Price |
|---------------------------------|-----------|------------------------------|-----------|
| FLOOR MATS FRONT AND REAR       | \$ 210.00 | EXTERIOR- M7 CARBONIZED GRAY |           |
| EXTRA KEYS / FOBs X2 TOTAL OF 4 | \$ 350.00 | INTERIOR-SAND STONE CLOTH    |           |
|                                 |           |                              |           |
|                                 |           |                              |           |
|                                 |           |                              |           |
|                                 |           |                              |           |
|                                 |           |                              |           |
|                                 |           |                              |           |

**Total of C. Unpublished Options:** \$ 560.00

**D. Floor Plan Interest (for in-stock and/or equipped vehicles):**

\$ -

**E. Lot Insurance (for in-stock and/or equipped vehicles):**

**F. Contract Price Adjustment:** \_\_\_\_\_

**G. Additional Delivery Charge:** 0

\$ -

**H. Subtotal:**

\$ 40,146.25

**I. Quantity Ordered** 1 **x H =**

\$ 40,146.25

**J. Trade in:** \_\_\_\_\_

\$ -

**K.**

**L. Total Purchase Price**

**\$ 40,146.25**