

4. **Payment; Non-appropriation; Taxes.** Payment shall be made by County within thirty (30) days of receipt of invoice. Datavox may submit invoice(s) electronically in a form acceptable to County via: apauditor@fortbendcountytx.gov. It is specifically understood and agreed that in the event no funds or insufficient funds are appropriated by Fort Bend County under this Agreement, Fort Bend County shall notify all necessary parties that this Agreement shall thereafter terminate and be null and void on the last day of the fiscal period for which appropriations were made without penalty, liability or expense to Fort Bend County. County is a body corporate and politic under the laws of the State of Texas and claims exemption from sales and use taxes. A copy of a tax-exempt certificate will be furnished upon request. Interest resulting from late payments by County shall be governed by Chapter 2251, TEXAS GOVERNMENT CODE.
5. **Limit of Appropriation.** Datavox clearly understands and agrees, such understanding and agreement being of the absolute essence of this Agreement, that County shall have available the total maximum sum of Fifty-Nine Thousand, Eight Hundred Seventy-Nine and 28/100 dollars (\$59,879.28), specifically allocated to fully discharge any and all liabilities County may incur. Datavox does further understand and agree, said understanding and agreement also being of the absolute essence of this Agreement, that the total maximum compensation that Datavox may become entitled to and the total maximum sum that County may become liable to pay to Datavox shall not under any conditions, circumstances, or interpretations thereof exceed Fifty-Nine Thousand, Eight Hundred Seventy-Nine and 28/100 dollars (\$59,879.28). In no event will the amount paid by the County for all Services under this Agreement exceed this Limit of Appropriation without an amendment executed by the parties.
6. **Public Information Act.** Datavox expressly acknowledges that County is subject to the Texas Public Information Act, TEX. GOV'T CODE ANN. §§ 552.001 *et seq.*, as amended, and notwithstanding any provision in the Agreement to the contrary, County will make any information related to the Agreement, or otherwise, available to third parties in accordance with the Texas Public Information Act. Any proprietary or confidential information marked as such provided to County by Datavox shall not be disclosed to any third party, except as directed by the Texas Attorney General in response to a request for such under the Texas Public Information Act, which provides for notice to the owner of such marked information and the opportunity for the owner of such information to notify the Attorney General of the reasons why such information should not be disclosed. The terms and conditions of the Agreement and this Addendum are not proprietary or confidential information.
7. **Indemnity.** The parties agree that under the Constitution and laws of the State of Texas, County cannot enter into an agreement whereby County agrees to indemnify or hold harmless another party; therefore, all references of any kind to County defending, indemnifying, holding or saving harmless Datavox for any reason are hereby deleted.
8. **Applicable Law; Arbitration; Attorney Fees.** The laws of the State of Texas govern all disputes arising out of or relating to this Agreement. The parties hereto acknowledge that venue is proper in Fort Bend County, Texas, for all legal actions or proceedings arising out of or relating to this Agreement and waive the right to sue or be sued elsewhere. Nothing in the Agreement shall be construed to waive the County's sovereign immunity. County does not

agree to submit disputes arising out of the Agreement to binding arbitration. Therefore, any references to binding arbitration or the waiver of a right to litigate a dispute are hereby deleted. County does not agree to pay any and/or all attorney fees incurred by Datavox in any way associated with the Agreement. In no event will the execution of this Agreement be considered a waiver by County of any applicable statute of limitations under Texas law.

9. Insurance.

A. Prior to commencement of the Services, Datavox shall furnish County with properly executed certificates of insurance which shall evidence all insurance required and provide that such insurance shall not be canceled, except on 30 days' prior written notice to County. Datavox shall provide certified copies of insurance endorsements and/or policies if requested by County. Datavox shall maintain such insurance coverage from the time Services commence until Services are completed and provide replacement certificates, policies and/or endorsements for any such insurance expiring prior to completion of Services. Datavox shall obtain such insurance written on an Occurrence form from such companies having Bests rating of A/VII or better, licensed or approved to transact business in the State of Texas, and shall obtain such insurance of the following types and minimum limits:

1. Workers Compensation in accordance with the laws of the State of Texas. Substitutes to genuine Workers' Compensation Insurance will not be allowed.
2. Employers' Liability insurance with limits of not less than \$1,000,000 per injury by accident, \$1,000,000 per injury by disease, and \$1,000,000 per bodily injury by disease.
3. Commercial general liability insurance with a limit of not less than \$1,000,000 each occurrence and \$2,000,000 in the annual aggregate. Policy shall cover liability for bodily injury, personal injury, and property damage and products/completed operations arising out of the business operations of the policyholder.
4. Business Automobile Liability coverage applying to owned, non-owned and hired automobiles with limits not less than \$1,000,000 each occurrence combined single limit for Bodily Injury and Property Damage combined.

B. County and the members of Commissioners Court shall be named as additional insured to all required coverage except for Workers' Compensation and Professional Liability (if required). All Liability policies written on behalf of Datavox shall contain a waiver of subrogation in favor of County and members of Commissioners Court. For Commercial General Liability, the County shall be named as an Additional Insured on a Primary & Non-Contributory basis.

C. If required coverage is written on a claims-made basis, Datavox warrants that any retroactive date applicable to coverage under the policy precedes the effective date of the Contract and that continuous coverage will be maintained or an extended discovery

period will be exercised for a period of 2 years beginning from the time the work under this Contract is completed.

- D. Datavox shall not commence any portion of the work under this Contract until it has obtained the insurance required herein and certificates of such insurance have been filed with and approved by Fort Bend County.
- E. No cancellation of or changes to the certificates, or the policies, may be made without thirty (30) days prior, written notification to Fort Bend County.
- F. Approval of the insurance by Fort Bend County shall not relieve or decrease the liability of the Datavox.

10. **Certain State Law Requirements for Contracts.** The contents of this Section are required by Texas Law and are included by County regardless of content. For purposes of Sections 2252.152, 2271.002, and 2274.002, Texas Government Code, as amended, Datavox hereby verifies that Datavox and any parent company, wholly owned subsidiary, majority-owned subsidiary, and affiliate:

- A. Unless affirmatively declared by the United States government to be excluded from its federal sanctions regime relating to Sudan or Iran or any federal sanctions regime relating to a foreign terrorist organization, is not identified on a list prepared and maintained by the Texas Comptroller of Public Accounts under Section 806.051, 807.051, or 2252.153 of the Texas Government Code.
- B. If employing ten (10) or more full-time employees and this Agreement has a value of \$100,000.00 or more, Datavox does not boycott Israel and is authorized to agree in such contracts not to boycott Israel during the term of such contracts. "Boycott Israel" has the meaning provided in § 808.001 of the Texas Government Code.
- C. If employing ten (10) or more full-time employees and this Agreement has a value of \$100,000.00 or more, Datavox does not boycott energy companies and is authorized to agree in such contracts not to boycott energy companies during the term of such contracts. "Boycott energy company" has the meaning provided in § 809.001 of the Texas Government Code.
- D. If employing ten (10) or more full-time employees and this Agreement has a value of \$100,000.00 or more, Datavox does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association and is authorized to agree in such contracts not to discriminate against a firearm entity or firearm trade association during the term of such contracts. "Discriminate against a firearm entity or firearm trade association" has the meaning provided in § 2274.001(3) of the Texas Government Code. "Firearm entity" and "firearm trade association" have the meanings provided in § 2274.001(6) and (7) of the Texas Government Code.

11. **Modifications and Waivers.** The parties may not amend or waive this Agreement, except by a written agreement executed by both parties. No failure or delay in exercising any right or remedy or requiring the satisfaction of any condition under this Agreement, and no course of dealing between the parties, operates as a waiver or estoppel of any right, remedy, or condition. The rights and remedies of the parties set forth in this Agreement are not exclusive

of, but are cumulative to, any rights or remedies now or subsequently existing at law, in equity, or by statute.

12. **Human Trafficking.** BY ACCEPTANCE OF CONTRACT, DATAVOX ACKNOWLEDGES THAT FORT BEND COUNTY IS OPPOSED TO HUMAN TRAFFICKING AND THAT NO COUNTY FUNDS WILL BE USED IN SUPPORT OF SERVICES OR ACTIVITIES THAT VIOLATE HUMAN TRAFFICKING LAWS.
13. **Use of Customer Name.** Datavox may use County's name without County's prior written consent only in any of Datavox's customer lists, any other use must be approved in advance by County.
14. **Conflict.** In the event there is a conflict between this Addendum and the Agreement, this Addendum controls. In the event there is a conflict between this Addendum and the terms and conditions of DIR Contract #DIR-CPO-4791, then the terms and conditions of DIR Contract #DIR-CPO-4791 controls to the extent of the conflict.
15. **Understanding, Fair Construction.** By execution of this Addendum, the parties acknowledge that they have read and understood each provision, term and obligation contained in this Addendum. This Addendum, although drawn by one party, shall be construed fairly and reasonably and not more strictly against the drafting party than the nondrafting party.
16. **Inspection of Books and Records.** Datavox will permit County, or any duly authorized agent of County, to inspect and examine the books and records of Datavox for the purpose of verifying the amount of work performed under the Scope of Services. County's right to inspect survives the termination of this Agreement for a period of four (4) years.
17. **Captions.** The section captions used in this Agreement are for convenience of reference only and do not affect the interpretation or construction of this Agreement.
18. **Electronic and Digital Signatures.** The parties to this Agreement agree that any electronic and/or digital signatures of the parties included in this Agreement are intended to authenticate this writing and to have the same force and effect as the use of manual signatures.
19. **County Data.** Nothing in this Agreement will be construed to waive the requirements of § 205.009 of the Texas Local Government Code. Nothing in this Agreement will be construed to waive the requirements of any record retention laws applicable to County.
20. **Compliance with Laws.** Datavox shall comply with all federal, state, and local laws, statutes, ordinances, rules and regulations, and the orders and decrees of any courts or administrative bodies or tribunals in any matter affecting the performance of this Agreement, including, without limitation, Worker's Compensation laws, minimum and maximum salary and wage statutes and regulations, licensing laws and regulations. When required by County, Datavox shall furnish County with certification of compliance with said laws, statutes, ordinances, rules, regulations, orders, and decrees above specified. Datavox in providing all Services

hereunder agrees to abide by the provisions of any applicable Federal or State Data Privacy Act.

20. **Non-solicitation of Employees.** During the term of this Agreement, County agrees that it shall not, directly or indirectly, solicit, hire or attempt to solicit any employees of Datavox; provided, that a general solicitation to the public for employment is not prohibited under this section.
21. **Independent Contractor.** In the performance of work or services hereunder, Datavox shall be deemed an independent contractor, and any of its agents, employees, officers, or volunteers performing work required hereunder shall be deemed solely as employees of Datavox or, where permitted, of its subcontractors. Datavox and its agents, employees, officers, or volunteers shall not, by performing work pursuant to this Agreement, be deemed to be employees, agents, or servants of County and shall not be entitled to any of the privileges or benefits of County employment.
22. **Severability.** If any provision of this Agreement is determined to be invalid, illegal, or unenforceable, the remaining provisions remain in full force, if the essential terms and conditions of this Agreement for each party remain valid, binding, and enforceable.
23. **Remote Access.** As applicable, if Datavox requires remote access to County Systems for support, installation, integrations, configurations, and/or maintenance of Datavox's Services, except as otherwise agreed by the parties and approved by the County's Director of Information Technology and Chief Information Officer in writing, the below requirements must be met before Datavox is granted remote access to County Systems:
 - (A). Datavox will adhere to the restricted and monitored channels that are provided by the County, or other technologies approved in advance in writing by the County's Director of Information Technology and Chief Information Officer.
 - (B). Datavox will neither implement nor deploy a remote access solution which bypasses and/or is designed to bypass County provided or approved controls. Datavox will not access County Systems via unauthorized methods.
 - (C). Datavox's remote access to County Systems will only be requested and activated on as-needed basis and disabled when not in use.
 - (D). Remote access is restricted only to County Systems necessary for Datavox to provide Services to County pursuant to this Agreement.
 - (E). Datavox will allow only its Workforce approved in advance by County to access County Systems. Datavox will promptly notify County whenever an individual member of Datavox's Workforce who has access to County Systems leaves its employ or no longer requires access to County Systems. Datavox will keep a log of access when its Workforce remotely accesses County Systems. Datavox will supply County with evidence of access logs concerning remote access to County Systems upon written request from County. Such access logs will be provided to County, within three business days from the date of County's request. These requests may be used to confirm compliance with these terms and/or to investigate a security incident.

- (F). If any member(s) of Datavox's Workforce is provided with remote access to County Systems, then Datavox's Workforce will not remotely log-in to County Systems from a public internet access device (e.g., airport computer terminal, or Internet café). This is due to the possibility of sensitive information being monitored by video or computer surveillance in public areas.
- (G). Failure of Datavox to comply with this Section may result in Datavox and/or Datavox's Workforce losing remote access to County Systems. County reserves the right at any time to disable remote access to protect County Systems.
- (H). For purposes of this Section, "Workforce" means employees, agents, subcontractors (where permitted), and/or other persons whose conduct, in the performance of work for Datavox, is under the direct control of Datavox, whether or not they are paid by Datavox and who have direct or incidental access to County Systems.
- (I). For purposes of this Section, "Systems" means any: (i.) computer programs, including, but not limited to, software, firmware, application programs, operating systems, files and utilities; (ii.) supporting documentation for such computer programs, including, without limitation, input and output formats, program listings, narrative descriptions and operating instructions; (iii.) data and/or media; (iv.) equipment, hardware, servers, and/or devices; and/or (v.) network(s).

(Execution Page Follows)

(Remainder of Page Intentionally Left Blank)

IN WITNESS WHEREOF, this Addendum is signed, accepted, and agreed to by all parties by and through the parties or their agents or authorized representatives. All parties hereby acknowledge that they have read and understood this Addendum and the attachments and exhibits hereto. All parties further acknowledge that they have executed this legal document voluntarily and of their own free will.

FORT BEND COUNTY

DATAVOX, INC

KP George, County Judge

DocuSigned by:
Mike Bebczuk
02EB091B5DC1484...

Authorized Agent – Signature

Date

Mike Bebczuk
Authorized Agent- Printed Name

ATTEST:

Vice President, Building Technology Solutions
Title

Laura Richards, County Clerk

1/10/2025 | 12:28 PM CST
Date

AUDITOR’S CERTIFICATE

I hereby certify that funds in the amount of \$_____ are available to pay the obligation of Fort Bend County within the foregoing Agreement.

Robert Ed Sturdivant, County Auditor

- Exhibit A: Datavox’s Quote and Terms and Conditions
- Exhibit B: DIR Contract #DIR-CPO-4791

i:\agreements\2025 agreements\purchasing\parks\datavox, inc (25-parks-100354)\addendum to datavox, inc building tech solutions proposal (kcj - 1.07.2025) v2 1.08.2025 v3 1.9.2025

Exhibit A

Building Technology Solutions Proposal

for

Fort Bend County

727 Plantation Drive
Richmond, Texas 77406 United States

Pecan Grove Cabling & PA/ Speaker System

DVXB-21946

Revision : 0

Last Modified : 10/24/2024

Note: This proposal is valid until 11/23/2024

Account Manager

Agustin Zentay

System Design

Adeyemi Oni



DataVox Texas DIR Vendor Number: 176-025-1479-000

Contract Number: DIR-CPO-4791

DataVox

6650 W. Sam Houston Pkwy S. | Houston, TX 77072 | 713-881-5300

1701 East Lamar, Suite 170 | Arlington, TX 76006 | 817-288-2700

DataVox Corporate Profile



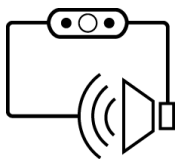
Advanced Technology Solution Partner Since 1988



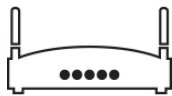
DataVox Summary

Since 1988, thousands of businesses have counted on DataVox to be their trusted advanced technology partner. With DataVox, your organization can enjoy the convenience of working with a single company to design, implement and maintain all aspects of their technology needs. From audio visual, to data center, cloud, network technology, network cabling, phone systems and physical security solutions. Our award-winning customer service team is here to assist your organization 24 hours a day, 7 days a week.

Products and Services



Audio Visual



Cisco Systems



Cloud Solutions



Cyber Security



Data Center Technologies



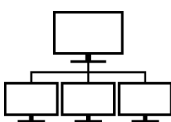
IT Support & Managed Services



Mobility



Network Cabling



Network Technology



Phone Systems



Physical Security



Smart Building

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LOCATION SUMMARY

Location	Price
Structured Cabling	\$59,879.28
Total Price (Excludes Sales Tax):	\$59,879.28

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SCOPE OF WORK

Description of Services

This section describes the cabling services that DataVox will provide the Customer. DataVox will provide and install a structured cabling system within the Customer’s facility as part of this Scope of Work.

Pathway Support

- Cabling pathways for horizontal cabling will be routed above the drop ceiling and open ceiling, with beam clamps and j-hooks.
- Cable pathway bundles will be supported utilizing 2” and 1 ¼” j-hooks.
- Any firewalls penetrated for cabling purposes will be resealed with a proper fire rated sealant

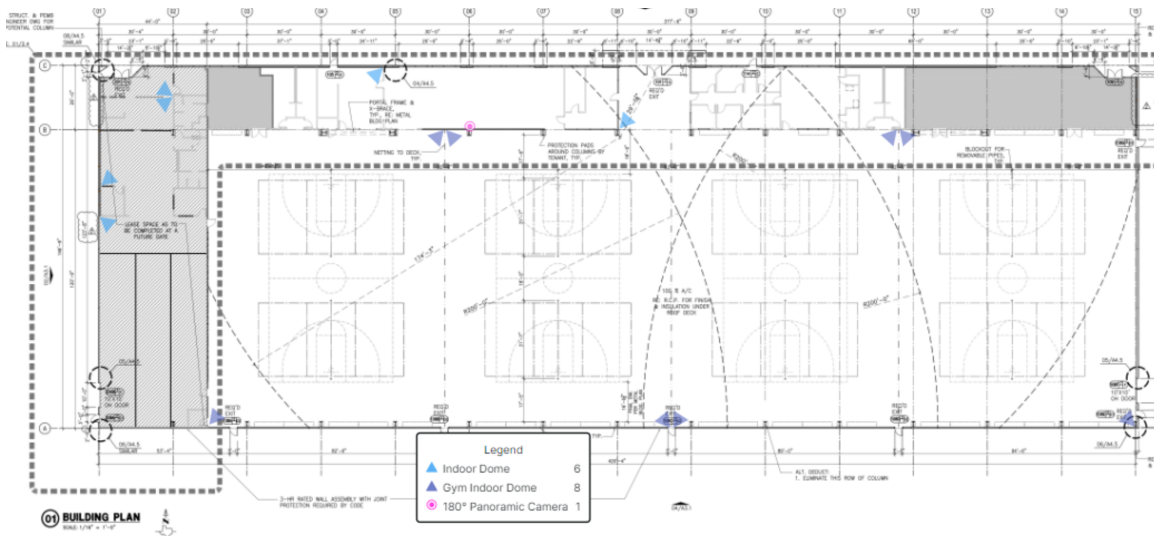
Horizontal Cabling

Provide and Install:

- (15) Plenum rated, Category 6 cables for 1D-Cam locations
- (12) Plenum rated, Category 6 cables for 1D-Cam locations
- (2) Plenum rated, Category 6 cables for 1D- Touch Panel locations
- (2) Plenum rated, Category 6 cables for 1D- Paging Accessory locations
- (6) Plenum rated, 14/2 Home Run cables for Paging Speaker Location
- (20) Plenum rated, 14/2 Daisy Chain cables for Paging Speaker Location

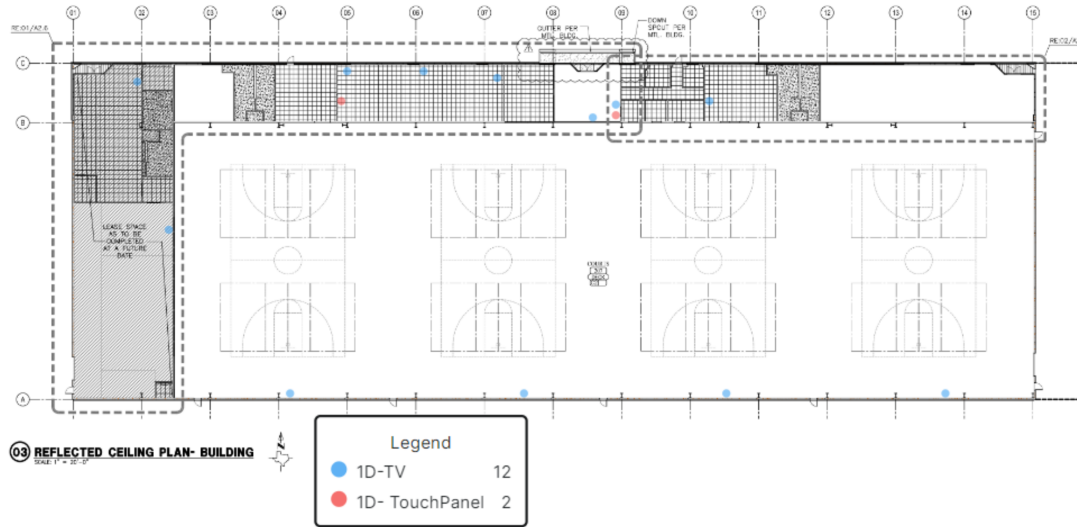
DataVox will terminate, test, and label all cable segments

Camera Cabling Layout:



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AV Cabling Layout:



Fiber Optic Cabling

Provide and Install:

- (1) 6F OM3 Multimode Fiber Optic Cable
- (2) Rack-Mount Fiber Enclosures

DataVox will fusion splice, test, and label fiber optic cabling

Telecommunication Closet Hardware

Provide and Install:

- (1) Tripp-Lite 12U Wall Mount Equipment Rack
- (1) 24-Port Patch Panels for Data Drop Locations

Paging/PA System Hardware

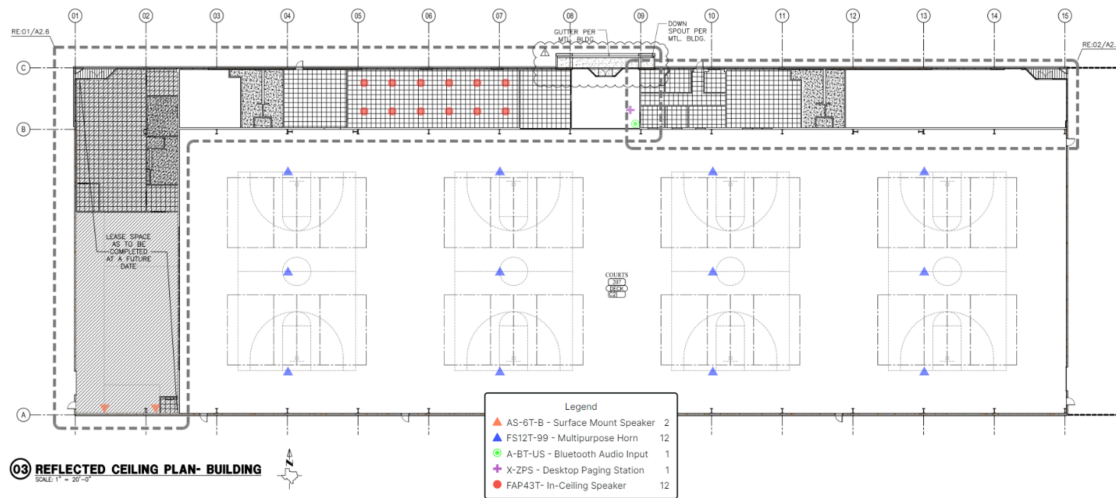
Provide and Install:

- (12) FAP43T-W In-Ceiling Speakers
- (2) AS-6T-B Surface Mounted Speakers
- (12) FS12T-99 Multipurpose Horn Speaker System
- (1) AZM8 Atmosphere Signal Processor
- (2) HPA2602 2-Channel High Power Multi-Impedance Amplifier
- (1) HPA1204 4-Channel 1200W Commercial Amplifier
- (1) ECS-204 20A Power Conditioner and Sequencer
- (1) X-ZPS Atmosphere Zone Paging Station
- (1) A-BT-US Atmosphere remote Bluetooth Audio Input

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DataVox will Terminate, Test, and Label all Structured Cabling provided for Mass Notification / Paging Hardware, and Test, Tune, and Position all Speaker End-Points.

Paging Speaker Layout



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BILL OF MATERIALS

Structured Cabling		Equipment	Labor
Pathway Support			
50	Panduit J-Hook 1-1/4" w/ Batwing Clip for Ceiling Wires	\$172.00	\$375.00
100	Panduit Used w/ flanges 5/16" to 1/2" thick, and 1.31" max bundle capacity.	\$476.00	\$450.00
200	Panduit Pathway Cable Support, Beam Clamp with attached j-hook, swivel, 2"	\$1,000.00	\$1,800.00
1	Specified SpecSeal SSP Intumescent Putty, 36cu.in	\$38.90	\$90.00
2	Velcro 1/2" Cranberry Velcro, 75'	\$78.66	\$90.00
		Equipment:	\$1,765.56
		Labor:	\$2,805.00
		Pathway Support	\$4,570.56

PA-BGM System Hardware			
2	AtlasIED AS-6T-B - 6.5" AS Series Surface Mount Speaker	\$828.24	\$360.00
2	AtlasIED AS-UL-B - 6/8" AS Series Large Universal Surface Mount Bracket	\$160.00	\$90.00
1	AtlasIED Atmosphere™ Remote Bluetooth™ Audio Input	\$305.88	\$90.00
1	AtlasIED Atmosphere™ 8-Zone Audio Processor	\$2,170.58	\$180.00
2	AtlasIED Dual-Channel, 3200-Watt Commercial Amplifier, Hi Pwr 2X1300W@70V 2RU	\$4,924.68	\$180.00
1	AtlasIED ECS-204 20A Power Conditioner & Sequencer	\$779.99	\$45.00
12	AtlasIED 4.5" Coaxial In-Ceiling Speaker with 32-Watt 70V/100V Transformer, Ported Enclosure, and Safety First Mounting System	\$1,835.16	\$1,080.00
1	AtlasIED Four-Channel, 1200-Watt Commercial Amplifier, Hi Pwr 4X300W@70V 2RU	\$1,908.22	\$90.00
12	AtlasIED 12" 2-Way Multipurpose Horn Speaker System 90° x 90°	\$12,705.72	\$1,620.00
1	AtlasIED Atmosphere™ Zone Paging Station X-ZPS	\$754.11	\$45.00

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Fort Bend County



Pecan Grove PA/Speaker System

DVXB-21946

Equipment:	\$26,372.58
Labor:	\$3,780.00

PA-BGM System Hardware \$30,152.58

PA-BGM System Programming

1	AtlasIED REMOTE-SVR-4HR	\$1,529.41	\$45.00
1	DataVox AtlasIED Programming and Tuning	\$0.00	\$1,560.00

Equipment:	\$1,529.41
Labor:	\$1,605.00

PA-BGM System Programming \$3,134.41

Horizontal Cabling

1	DataVox Conduit Pathway Installation for Camera Location	\$0.00	\$720.00
3000	Liberty Wire & Cable 14/2 Plenum Cable - White	\$1,590.30	\$1,050.00
1	OFE Owner Furnished Rack Equipment, Mounting Hardware, and Cable Tray In MDF	\$0.00	\$0.00
12	Panduit NetKey® 2-Port Faceplate, Keystone, White	\$23.52	\$97.20
2	Panduit NetKey® 24-Port Modular Patch Panel, Flush Unloaded - 1RU	\$75.00	\$18.00
15	Panduit NetKey® 2-Port Surface Mount Box - White	\$30.90	\$121.50
58	Panduit NetKey® Cat6 Punchdown Jack - Blue	\$336.98	\$522.00
6000	Panduit TX6™ Cat6 Cable, Plenum, U/UTP - Blue	\$1,987.80	\$2,700.00
29	Quiktron Cat6 Patch Cord, 5ft - Blue	\$81.20	\$78.30
29	Quiktron Cat6 Patch Cord, 10ft - Blue	\$111.36	\$78.30
1	Velcro 3/4" Black Velcro, 75'	\$33.10	\$90.00

Equipment:	\$4,270.16
Labor:	\$5,475.30

Horizontal Cabling \$9,745.46

Fiber Optic Cabling

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Fort Bend County



Pecan Grove PA/Speaker System

DVXB-21946

370	Corning FREEDM One® Tight-Buffered, Interlocking Armored Cable, Plenum,Indoor/Outdoor 6 fiber, 50 µm Multimode (OM3)	\$970.14	\$666.00
6	DataVox Fiber Optics Testing and Results Management	\$0.00	\$43.20
4	Panduit Blank Fiber Adapter Panel, Black	\$21.00	\$18.00
12	Panduit OptiCam® LC Multimode OM3/OM4 Connector, 50µm - Aqua	\$231.60	\$270.00
2	Panduit Opticom® 6 LC Duplex Multimode OM3/OM4 Fiber Panel - Aqua	\$227.82	\$45.00
2	Panduit Opticom® Rack Mount Fiber Enclosure, 3 Adapter / FOSM Splice Module, 1RU	\$622.50	\$180.00
4	Panduit Opti-Core® 2F Multimode LC-LC Patch Cord, OM4, 3m - Aqua	\$202.92	\$10.80
		Equipment:	\$2,275.98
		Labor:	\$1,233.00
		Fiber Optic Cabling	\$3,508.98

Telecommunication Closet Hardware

1	DataVox 4'x4' Fire Rated 3/4" Plywood - White	\$169.51	\$200.00
1	OFE Owner Furnished and Installed POE Network Switches for Data Cabling Devices in MDF/IDF Locations	\$0.00	\$0.00
1	Tripp-Lite SmartRack 12U UPS-Depth Wall-Mount Rack Enclosure Cabinet with Clear Acrylic Window, Hinged Back	\$780.49	\$90.00
		Equipment:	\$950.00
		Labor:	\$290.00
		Telecommunication Closet Hardware	\$1,240.00

Lift Rental

2	DataVox Scissor Lift Rental - 1 Week	\$2,926.82	\$0.00
		Equipment:	\$2,926.82
		Labor:	\$0.00
		Lift Rental	\$2,926.82

Miscellaneous

1	DataVox Miscellaneous Hardware and Accessories	\$1,460.47	\$0.00
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Fort Bend County



Pecan Grove PA/Speaker System

DVXB-21946

Equipment:	\$1,460.47
Labor:	\$0.00
Miscellaneous	\$1,460.47

DataVox Management Services

1	DataVox Solution Architect Design and Engineering Services	\$0.00	\$800.00
1	DataVox Project Management Services - Planning, Scheduling, Order Processing, Construction Meetings and Close Out As-Built Drawings, Product Detail Information, and Configuration Documentation Commissioning Services - Testing, Tuning, and Training	\$0.00	\$2,340.00

Equipment:	\$0.00
Labor:	\$3,140.00

DataVox Management Services \$3,140.00

Equipment:	\$41,550.98
Labor:	\$18,328.30
Total:	\$59,879.28

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ASSUMPTIONS AND EXCLUSIONS

This section lists DataVox's assumptions and exclusions for this Building Technology Solutions Proposal.

- **Pricing:** This quotation is based on work being performed during Normal Working Hours and will not be under any prevailing wage restrictions. Does not include any cabling services other than what is outlined in the scope of work.
- **After-Hours/Holiday:** If work is to be performed after hours or on holidays hourly rate changes will apply.
- **Cabling:** DataVox scope of work includes providing and installing Category 6 and 14/2 cabling for provided AV, Camera and Speaker locations. If specific cable color is required and not included in this scope, change order may be needed.
- **Fiber Optic Cabling:** DataVox will provide and install a fiber optic cabling solution including fiber patch cords, bulk heads, and enclosures for the proposed new IDF. All fiber optic endpoints will be terminated with connectors provided within the scope or fusion spliced within fiber cassettes. SFP's or gbic are considered out of scope and to be provided and installed by others.
- **Paging:** All paging speakers, horns, amplifiers, alternate volume controls, and any required conduit not stated in this scope of work will be provided by others.
- **Phone System:** All configuration, testing, integrations, multicast configuration, or troubleshooting of existing customer phones and PBX environments will be provided by others.
- **Telecommunication Closet Hardware:** DataVox will provide and install a 12U equipment wall-mount rack hardware in the proposed new IDF based on the scope of work provided. Power to be provided and installed by others.
- **MDF Network Equipment:** Customer is responsible for providing a conditioned IT environment with equipment rack, cabinet, wire management, cable trays, rack mounting equipment, and power in the designated MDF. Active network gear such as surge protection, workstations, PC speakers/headsets, monitors, KVMs, POE switches, and UPS/ battery back-up are to be provided and installed by others.
- **Patch Cords:** All patch cords not shown within this scope of work will be provided and installed by others.
- **Main Bus-Bars:** in the MDF and IDF Locations are to be provided and installed by others.
- **Conduit:** All conduit, coring, boring, back boxes, floor boxes, power poles, pull boxes, pull strings and NEMA enclosures for all devices will be provided by others. All exterior conduit must be verified during installation process and cannot necessarily be deemed usable during the site survey or sales process. If conduit is proved to be inefficient (i.e. rotten, crushed or too small for additional cable runs), it will result in a change order. Hard deck ceilings will require pathway, wiremold, or cutting of sheetrock for cabling of devices. Patch, paint, and repair is not included in this scope of work.
- **Lift Equipment:** Scissor or boom lift rental and fuel costs are included in the project for 1 week. If additional rental time is required DataVox will provide extended rental time and bill back costs to the Customer.
- **Demo:** Unless otherwise stated in this scope of work, demo of existing equipment and cabling is at the responsibility of the customer.
- **Returns/Exchanges:** Restocking fee of 25% on all returnable items will apply. Special order items and licenses are non-refundable.
- **Stored Materials:** DataVox shall bill Customer for one hundred percent (100%) of all materials and equipment not incorporated into the work but delivered and suitably stored on-or offsite, and if applicable, a reasonable storage fee. Payment for such materials and equipment shall be made in accordance with the payment terms described herein. If requested, DataVox will provide:
 - Bill of Sale identifying the materials and equipment as the property of Customer
 - Evidence that all materials and equipment are insured for loss of any kind either at the stored location
 - Certificate of insurance; and
 - Photographic evidence of the stored materials and equipment.
- **Equipment Lead Times:** Upon execution of an SOW, paid deposit, and project team assignment, DataVox will communicate lead times on material and equipment delivery. These lead times are outside of DataVox's control and may impact project schedule and postpone project completion. Such lead times are provided by manufacturers and are subject to change based on product availability. DataVox may replace current product specifications with products of equal or greater functionality to meet Customer's project schedule. The SOW will be revised as appropriate to account for any change in the price quoted in the SOW. If Customer declines to utilize substitute product(s), it shall accept the current lead times provided by DataVox.

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BASELINE RESPONSIBILITIES

DataVox Responsibilities

This section lists DataVox's responsibilities for this Building Technology Solutions Proposal.

- **Building Codes:** Install all equipment according to manufacturers' specifications, national and local building codes and regulations, and will be in conformity with good engineering practices. Installation will comply with the Building Industry Consulting Services International (BICSI) standards
- **ADA:** All equipment will be installed with provisions for the safety of the operator in accordance with the Americans with Disability Act (ADA) guidelines.
- **Dress Code:** All DataVox staff will dress in a professional manner displaying the DataVox logo. All DataVox staff will wear required Personal Protection Equipment (PPE). They will conduct themselves in a professional, courteous and respectful manner to all others present.
- **Work Environment:** DataVox will maintain a clean working environment, storing tools and equipment when not in use and discarding refuse as often as reasonably possible. While DataVox cannot take responsibility for furniture or Customer furnished equipment in the workspace, DataVox will take reasonable precautions to protect all Customer furnished equipment, floors, walls, ceiling tiles, windows and window coverings, and furniture and other surfaces from damage, staining or unreasonable breakage while on site.
- **Supervision:** DataVox will appoint a Project Manager (PM) and/or Lead Technician (LT) to oversee the installation. During system implementation, please direct all communications through this designated contact. PM or LT will coordinate with other trades to facilitate and expedite project progress. DataVox will inform the Customer of any interference or potential delays which could impede implementation of the Physical Security system, thereby helping to avoid any additional charges.
- **Change Orders:** DataVox will provide written documentation of any Change Orders (CO) for work requested by the Customer which deviates from the original, approved Proposal and Scope of Works. CO's will be billed at our published labor rates plus materials, shipping, handling, restocking and other charges imposed by suppliers.
- **Furniture:** While DataVox cannot take responsibility for furniture or Customer furnished equipment in the workspace, DataVox will take reasonable precautions to protect all Customer furnished equipment, floors, walls, ceiling tiles, windows and window coverings, and furniture and other surfaces from damage, staining or unreasonable breakage while on site.
- **Coordination Meetings:** DataVox recommends weekly coordination meetings between the Customer, DataVox and all other trades in which we will report to the Customer the status of the project. Any identified foreseeable restrictions or insurmountable issues outside our control that could impact the overall project schedule will be reviewed with the Customer.
- **DataVox Warranty:** A 1 Year parts and labor warranty will be included in this proposal, excluding Customer-provided equipment and existing cabling.

Acknowledged and Accepted

_____ *Initial*

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Customer Responsibilities

This section lists the Customer responsibilities for this Building Technology Solutions Proposal.

- **Safe Work Environment:** Provide DataVox staff, contractors and others working on-site a safe working environment consistent with OSHA rules and regulations. DataVox reserves the right to refuse to work or install any equipment in an area where, at the sole discretion of DataVox, the safety of those involved is of concern.
- **Access to worksite:** provide access to the worksite, and all work will typically take place between the hours of 07:00 and 17:00 Monday through Friday, except on public holidays, unless specified otherwise in the DataVox Proposal. Work completed at any other time will be billed at OT rates published in **Change Order Labor Rates**. For the safety of all concerned, it is requested that the work area be free and clear, for example, of other trades, clients of the Customer, and employees during the installation period.
- **Secure Storage:** provide a secure, climate controlled area on-site to store equipment during the installation period. Delivery of goods, supplies and equipment to this on-site storage location, or equipment that has been installed in its designated location will be considered as 'Delivered' for billing purposes and will be invoiced accordingly. Responsibility for the equipment passes to the Customer immediately upon installation or delivery to the on-site storage. Any loss due to vandalism, theft, burglary, fire, water ingress, or any other means outside the direct control of DataVox shall be replaced at the Customer's expense.
- **Uninterrupted Work Flow:** avail DataVox of continuous, uninterrupted workflow in the environment in which the Physical Security will be installed. Delays in work caused by interference of other trades, inability to access the work space during the stated hours, inability to access equipment stored on site, or other reasons caused by the Customer will be charged at rates published in **Change Order Labor Rates**. If DataVox crew arrives to work on-site at the appointed time and work cannot proceed due to dangerous conditions, inability to access the site, lack of power, interference by others which are within direct, reasonable control of the Customer, it will result in a half day charge for the crew.
- **Miscellaneous Items:** Additional items may be required for completion during project execution which DataVox or the customer did not foresee (for example, copper or fiber patch cables, power cords, and optics.) If miscellaneous items are required beyond what is included in the bill of materials, these items will be provided by the customer or the items can be purchased from DataVox following the standard change management process.

Acknowledged and Accepted

_____ *Initial*

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PROJECT PRICING SUMMARY

Total Installation Price:	\$59,879.28
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Grand Total:	\$59,879.28
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PURCHASE OPTIONS

Cash Purchase Terms of Payment:

<i>Billing Milestones</i>		<i>Amount Due</i>
Due on Signature	40.00 %	\$23,951.71
Progress Payments (Multiple - Invoiced Upon Receipt of Goods by DataVox and/or Work Completed)	55.00 %	\$32,933.60
Final Payment - Due on Project Completion	5.00 %	\$2,993.97
Total Payments (Excluding Sales Tax):		100 %
		\$59,879.28

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ACCEPTANCE OF PROPOSAL

When (but only when) signed by buyer and an authorized representative of DataVox this shall be a binding, legal contract.

The prices, specifications, and conditions in this proposal are satisfactory, and are hereby accepted in their entirety. Buyer hereby agrees to purchase the Equipment and authorizes DataVox to do the work, and provide the materials specified, and payment will be made as outlined above. The price quoted in this Building Technology Solutions Proposal is based upon the Equipment included in this Building Technology Solutions Proposal. Any changes in the Equipment or installation may result in a change in the price. Any such change must be in writing, signed by all parties.

DataVox reserves the right to modify payment terms at any time based on a review of the Customer's credit.

THIS AGREEMENT, WHEN SIGNED BY BOTH PARTIES (BELOW), SHALL BE GOVERNED BY THE TERMS AND CONDITIONS IN THIS BUILDING TECHNOLOGY SOLUTIONS PROPOSAL. THERE ARE NO OTHER AGREEMENTS, OR WARRANTIES, ORAL OR WRITTEN, EXCEPT AS EXPRESSLY STATED IN THIS BUILDING TECHNOLOGIES SOLUTION PROPOSAL. THIS AGREEMENT CANNOT BE MODIFIED EXCEPT IN WRITING SIGNED BY BOTH PARTIES.

Buyer acknowledges having read and understood all of the terms and conditions printed in this Building Technology Solutions Proposal and acknowledges receipt of a complete executed copy of this Agreement. Buyer understands and agrees that this Building Technology Solutions Proposal and all of the terms and conditions hereof shall be a binding, enforceable contract when signed by Buyer and by an authorized representative of DataVox.

Approval Signatures

IN WITNESS WHEREOF, the duly authorized representatives of the parties hereto have caused this Proposal to be duly executed.

DataVox, Inc.

Fort Bend County

By: _____
(Signature)

By: _____
(Signature)

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

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TERMS AND CONDITIONS

In addition to the DataVox Standard Terms and Conditions found at <https://www.datavox.net/terms-and-conditions/>, the applicable DIR terms and conditions found at <https://www.datavox.net/state-purchasing-cooperatives/texas-dir/> apply to this Agreement. In the event of any conflict between the terms of the DataVox Standard Terms and Conditions and the DIR terms and conditions, the DIR terms and conditions shall prevail.

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Exhibit B

STATE OF TEXAS
DEPARTMENT OF INFORMATION RESOURCES
CONTRACT FOR SERVICES
Datavox Inc.

1 Introduction

A. Parties

This Contract for Cabling Services and Related Products (hereinafter, this “Contract”) is entered into between the State of Texas, acting by and through the Department of Information Resources (hereinafter “DIR”) with its principal place of business at 300 West 15th Street, Suite 1300, Austin, Texas 78701, and Datavox Inc., (hereinafter “Successful Respondent”), with its principal place of business at 6650 West Sam Houston Parkway South, Houston, TX 77072.

B. Compliance with Procurement Laws

This Contract is the result of compliance with applicable procurement laws of the State of Texas. DIR issued a solicitation on the Comptroller of Public Accounts’ Electronic State Business Daily, Request for Offer (RFO) DIR-CPO-TMP-551, on 11/20/2020, for Cabling Services and Related Products. Upon execution of this Contract, a notice of award for RFO DIR-CPO-TMP-551 shall be posted by DIR on the Electronic State Business Daily.

C. Order of Precedence

For purchase transactions under this Contract, the order of precedence shall be as follows:

- i. this Contract;
- ii. Appendix A, Standard Terms and Conditions;
- iii. Appendix B, Successful Respondent’s Historically Underutilized Businesses Subcontracting Plan;
- iv. Appendix C, Pricing Index;
- v. Appendix C, Attachment 1 Geographical Zone Map;
- vi. Appendix D, Service Agreement template;
- vii. Exhibit 1, RFO DIR-CPO-TMP-551, including all Addenda;
- viii. and Exhibit 2, Successful Respondent’s Response to RFO DIR-CPO-TMP-551, including all Addenda.

Each of the foregoing documents is hereby incorporated by reference and together constitute the entire agreement between DIR and Successful Respondent governing purchase transactions.

2 Term of Contract

The initial term of this Contract shall be two (2) years commencing the last date of approval by DIR and Successful Respondent, with one (1) optional two-year renewal followed by one (1) optional one-year renewal. Prior to expiration of each term, this Contract will renew automatically under the same terms and conditions unless either party provides notice to the other party sixty (60) days in advance of the renewal date stating that the party wishes to discuss modification of terms or not renew.

3 Option to Extend

Successful Respondent agrees that DIR may require continued performance, not including termination assistance, beyond the initial or any renewal Contract term, of any of the within described services at the rates specified in the Contract. This option may be exercised more than once, but the total extension of performance hereunder shall not exceed four (4) calendar months. Such extension of services shall be subject to the requirements of the Contract, with the sole and limited exception that the original date of termination shall be extended pursuant to this provision. DIR may exercise this option upon thirty (30) calendar days written notice to Successful Respondent.

4 Service Offerings and Related Products

This Contract is for services and related products only. No software products may be sold under this Contract. Products may be sold as part of the service offering as related products in order to carry out the services and in accordance with Appendix C, Pricing Index.

A. Products

Products available under this Contract are limited to Cabling Related Products as specified in Appendix C, Pricing Index. At DIR's sole discretion, Successful Respondent may incorporate changes or make additions to its product offering; provided that any changes or additions must be within the scope of the posting described in Section 1.B above. Successful Respondent may not add product offerings from a manufacturer if such manufacturer was not included in Successful Respondent's response to the solicitation described in Section 1.B above.

B. Services

Services available under this Contract are limited to the Cabling Services as specified in Appendix C, Pricing Index. At DIR's sole discretion, Successful Respondent may incorporate changes or make additions to its services offering; provided that any changes

or additions must be within the scope of the posting described in Section 1.B above. At DIR's sole discretion, Successful Respondent may add or remove Geographic Zones (as shown in Appendix C, Attachment 1 Geographic Zone Map) from its service offering via amendment to this Contract.

Customers (as defined in Appendix A, Standard Terms and Conditions) may request the services by a Service Agreement (as shown in Appendix D) or Statement of Work ("SOW"). Successful Respondent may respond by demonstrating qualifications and experience for each engagement. Customer will determine best value depending on Customer's needs and criteria. Some services may not be available in all Geographic Zones (as shown in Appendix C, Attachment 1 Geographical Zone Map).

5 Pricing

Pricing to Customer shall be as set forth in **Appendix A, Standard Contract Terms and Conditions, Section 8, Pricing, Purchase Orders, Invoices and Payment**, and as limited by **Appendix C, Pricing Index**, and shall include the DIR Administrative Fee (as defined below).

6 DIR Administrative Fee

- A. The administrative fee to be paid by Successful Respondent to DIR (the "DIR Administrative Fee") will be based on the dollar value of all sales to Customers pursuant to this Contract shall be three quarters of one percent (.75%). Payment will be calculated for all sales, net of returns and credits. For example, the DIR Administrative Fee for sales totaling \$100,000 shall be \$750.00.
- B. All prices quoted to Customers shall include the DIR Administrative Fee. DIR reserves the right to change this fee upwards or downwards during the term of this Contract, upon written notice to Successful Respondent without further requirement for a Contract amendment. Any change in the DIR Administrative Fee shall be incorporated in the price to Customer.

7 Notification

All notices under this Contract shall be sent to a party at the respective address indicated below.

If sent to the State:

Hershel Becker or Successor in Office
Chief Procurement Officer
Department of Information Resources
300 W. 15th St., Suite 1300
Austin, Texas 78701
Phone: (512) 475-4700

If sent to Successful Respondent:

Scott Ferguson
Datavox Inc.
6650 West Sam Houston Parkway South
Houston, TX 77072
Phone: (713) 881-7111
Email: scott@datavox.net

8 Service Agreements

A. Service Agreement Template

Services provided under this Contract shall be in accordance with the Service Agreement template as set forth in Appendix D of this Contract or an applicable SOW. No changes to the Service Agreement terms and conditions may be made unless previously agreed to by Successful Respondent and a Customer. Successful Respondent and a Customer may agree to additional terms and conditions that do not diminish or lessen the rights or protections of Customer or the responsibilities or liabilities of Successful Respondent.

B. Conflicting or Additional Terms

1) In the event that conflicting or additional terms in a Service Agreement, SOW, or linked or supplemental documents amend or diminish the rights of Customers, DIR, or the State, such conflicting or additional terms shall not take precedence over the terms of this Contract.

2) In the event of a conflict, any linked documents may not take precedence over this Contract; provided further that any update to such linked documents shall only apply to purchases or leases of the associated Successful Respondent product or service offering after the effective date of the update; and, provided further, that, if Successful Respondent has responded to a solicitation or request for pricing, no update of such linked documents on or after the initial date of Successful Respondent's initial response shall apply to that purchase unless Successful Respondent directly informs Customer of the update before the purchase is consummated.

3) In the event that different or additional terms or conditions would otherwise result from accessing a linked document, Customer's agreement to said linked document shall not be effective until reviewed and approved in writing by Customer's authorized signatory.

4) Successful Respondent shall not require any document that: i) diminishes the rights, benefits, or protections of Customer, or that alters the definitions, measurements, or method for determining any authorized rights, benefits, or protections of Customer; or ii) imposes additional costs, burdens, or obligations upon Customer, or that alters the definitions, measurements, or method for determining any authorized costs, burdens, or obligations upon Customer.

5) If Successful Respondent attempts to do any of the foregoing, the prohibited documents will be void and inapplicable to this Contract or the contract between Successful Respondent and Customer, and Successful Respondent will nonetheless be obligated to perform the contract without regard to the prohibited documents, unless Customer elects instead to terminate the contract, which in such case may be identified as a termination for cause against Successful Respondent.

6) The foregoing requirements apply to all contracts, including, but not limited to, contracts between Customer and a Reseller (as defined in Appendix A, Standard Terms and Conditions) who attempts to pass through documents and obligations from its manufacturer or publisher.

9 Authorized Exceptions to Appendix A, Standard Terms and Conditions for Product and Related Services Contracts.

No exceptions have been agreed to by DIR and Successful Respondent.

This Contract is executed to be effective as of the date of last signature.

Datavox Inc.

Authorized By: Signature on File

Name: Scott Ferguson

Title: Director of Physical Security

Date: 06/16/2021

The State of Texas, acting by and through the Department of Information Resources

Authorized By: Signature on File

Name: Hershel Becker

Title: Chief Procurement Officer

Date: 06/22/2021

Office of General Counsel: Signature on File 06/22/2021

LABOR

Cabling Services (price per pull)	Zone 1	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.			
0-10 Pulls			
0-150 Feet	\$ 85.00	\$ 85.00	\$ 85.00
151-300 Feet	\$ 85.00	\$ 85.00	\$ 85.00
11-50 Pulls			
0-150 Feet	\$ 80.00	\$ 80.00	\$ 80.00
151-300 Feet	\$ 85.00	\$ 85.00	\$ 85.00
51-100 Pulls			
0-150 Feet	\$ 65.00	\$ 65.00	\$ 65.00
151-300 Feet	\$ 70.00	\$ 70.00	\$ 70.00
101-200 Pulls			
0-150 Feet	\$ 60.00	\$ 60.00	\$ 60.00
151-300 Feet	\$ 65.00	\$ 65.00	\$ 65.00
Over 200 Pulls			
0-150 Feet	\$ 55.00	\$ 55.00	\$ 55.00
151-300 Feet	\$ 60.00	\$ 60.00	\$ 60.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.			
0-10 Pulls			
0-150 Feet	\$ 80.00	\$ 80.00	\$ 85.00
151-300 Feet	\$ 85.00	\$ 85.00	\$ 85.00
11-50 Pulls			
0-150 Feet	\$ 70.00	\$ 70.00	\$ 80.00
151-300 Feet	\$ 75.00	\$ 75.00	\$ 75.00
51-100 Pulls			
0-150 Feet	\$ 65.00	\$ 65.00	\$ 65.00
151-300 Feet	\$ 70.00	\$ 70.00	\$ 70.00
101-200 Pulls			
0-150 Feet	\$ 60.00	\$ 60.00	\$ 60.00
151-300 Feet	\$ 65.00	\$ 65.00	\$ 65.00
Over 200 Pulls			
0-150 Feet	\$ 55.00	\$ 55.00	\$ 55.00
151-300 Feet	\$ 60.00	\$ 60.00	\$ 60.00
Cabling Services (price per pull)			
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.			
0-10 Pulls			
0-150 Feet	\$ 85.00	\$ 85.00	\$ 85.00
151-300 Feet	\$ 85.00	\$ 85.00	\$ 85.00
11-50 Pulls			
0-150 Feet	\$ 80.00	\$ 80.00	\$ 80.00
151-300 Feet	\$ 75.00	\$ 75.00	\$ 75.00
51-100 Pulls			
0-150 Feet	\$ 65.00	\$ 65.00	\$ 65.00
151-300 Feet	\$ 70.00	\$ 70.00	\$ 70.00
101-200 Pulls			
0-150 Feet	\$ 60.00	\$ 60.00	\$ 60.00
151-300 Feet	\$ 65.00	\$ 65.00	\$ 65.00
Over 200 Pulls			
0-150 Feet	\$ 55.00	\$ 55.00	\$ 55.00
151-300 Feet	\$ 60.00	\$ 60.00	\$ 60.00
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.			
0-10 Pulls			
0-150 Feet	\$ 200.00	\$ 200.00	\$ 200.00
151-300 Feet	\$ 225.00	\$ 225.00	\$ 225.00
11-50 Pulls			
0-150 Feet	\$ 195.00	\$ 195.00	\$ 195.00
151-300 Feet	\$ 215.00	\$ 215.00	\$ 215.00
51-100 Pulls			
0-150 Feet	\$ 190.00	\$ 190.00	\$ 190.00
151-300 Feet	\$ 210.00	\$ 210.00	\$ 210.00
101-200 Pulls			
0-150 Feet	\$ 185.00	\$ 185.00	\$ 185.00
151-300 Feet	\$ 200.00	\$ 200.00	\$ 200.00
Over 200 Pulls			

0-150 Feet	\$ 180.00	\$ 180.00	\$ 180.00
151-300 Feet	\$ 195.00	\$ 195.00	\$ 195.00
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.			
0-10 Pulls			
0-150 Feet	\$ 85.00	\$ 85.00	\$ 80.00
151-300 Feet	\$ 85.00	\$ 85.00	\$ 85.00
11-50 Pulls			
0-150 Feet	\$ 75.00	\$ 75.00	\$ 75.00
151-300 Feet	\$ 75.00	\$ 75.00	\$ 75.00
51-100 Pulls			
0-150 Feet	\$ 65.00	\$ 65.00	\$ 65.00
151-300 Feet	\$ 70.00	\$ 70.00	\$ 70.00
101-200 Pulls			
0-150 Feet	\$ 60.00	\$ 60.00	\$ 60.00
151-300 Feet	\$ 65.00	\$ 65.00	\$ 65.00
Over 200 Pulls			
0-150 Feet	\$ 50.00	\$ 50.00	\$ 50.00
151-300 Feet	\$ 55.00	\$ 55.00	\$ 55.00

LABOR AND MATERIALS

Cabling Services (price per pull)	Zone 1	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.			
0-10 Pulls			
0-150 Feet	\$ 200.00	\$ 200.00	\$ 200.00
151-300 Feet	\$ 275.00	\$ 275.00	\$ 275.00
11-50 Pulls			
0-150 Feet	\$ 200.00	\$ 200.00	\$ 200.00
151-300 Feet	\$ 270.00	\$ 270.00	\$ 270.00
51-100 Pulls			
0-150 Feet	\$ 195.00	\$ 195.00	\$ 195.00
151-300 Feet	\$ 260.00	\$ 260.00	\$ 260.00
101-200 Pulls			
0-150 Feet	\$ 190.00	\$ 190.00	\$ 190.00
151-300 Feet	\$ 255.00	\$ 255.00	\$ 255.00
Over 200 Pulls			
0-150 Feet	\$ 185.00	\$ 185.00	\$ 185.00
151-300 Feet	\$ 250.00	\$ 250.00	\$ 250.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.			
0-10 Pulls			
0-150 Feet	\$ 250.00	\$ 250.00	\$ 250.00
151-300 Feet	\$ 310.00	\$ 310.00	\$ 310.00
11-50 Pulls			
0-150 Feet	\$ 250.00	\$ 250.00	\$ 250.00
151-300 Feet	\$ 275.00	\$ 275.00	\$ 275.00
51-100 Pulls			
0-150 Feet	\$ 240.00	\$ 240.00	\$ 240.00
151-300 Feet	\$ 275.00	\$ 275.00	\$ 275.00
101-200 Pulls			
0-150 Feet	\$ 235.00	\$ 235.00	\$ 235.00
151-300 Feet	\$ 260.00	\$ 260.00	\$ 260.00
Over 200 Pulls			
0-150 Feet	\$ 230.00	\$ 230.00	\$ 230.00
151-300 Feet	\$ 250.00	\$ 250.00	\$ 250.00
Cabling Services (price per pull)			
	Zone 1	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.			
0-10 Pulls			
0-150 Feet	\$ 300.00	\$ 300.00	\$ 300.00
151-300 Feet	\$ 425.00	\$ 425.00	\$ 425.00
11-50 Pulls			
0-150 Feet	\$ 300.00	\$ 300.00	\$ 300.00
151-300 Feet	\$ 425.00	\$ 425.00	\$ 425.00
51-100 Pulls			
0-150 Feet	\$ 295.00	\$ 295.00	\$ 295.00
151-300 Feet	\$ 375.00	\$ 375.00	\$ 375.00
101-200 Pulls			
0-150 Feet	\$ 285.00	\$ 285.00	\$ 285.00
151-300 Feet	\$ 375.00	\$ 375.00	\$ 375.00
Over 200 Pulls			
0-150 Feet	\$ 275.00	\$ 275.00	\$ 275.00
151-300 Feet	\$ 350.00	\$ 350.00	\$ 350.00
Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode, Armored, Plenum, 6 Strand			
0-10 Pulls			
0-150 Feet	\$ 2,080.00	\$ 2,080.00	\$ 2,080.00
151-300 Feet	\$ 2,700.00	\$ 2,700.00	\$ 2,700.00
300+ Feet	\$ 360.00	\$ 360.00	\$ 360.00
11-50 Pulls			
0-150 Feet	\$ 2,050.00	\$ 2,050.00	\$ 2,050.00

DIR-CPO-4791 Appendix C Pricing Index
Datavox, Inc.

151-300 Feet	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
300+ Feet	\$ 3,700.00	\$ 3,700.00	\$ 3,700.00
51-100 Pulls			
0-150 Feet	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
151-300 Feet	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
300+ Feet	\$ 3,400.00	\$ 3,400.00	\$ 3,400.00
101-200 Pulls			
0-150 Feet	\$ 1,900.00	\$ 1,900.00	\$ 1,900.00
151-300 Feet	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
300+ Feet	\$ 3,400.00	\$ 3,400.00	\$ 3,400.00
Over 200 Pulls			
0-150 Feet	\$ 1,900.00	\$ 1,900.00	\$ 1,900.00
151-300 Feet	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
300+ Feet	\$ 3,400.00	\$ 3,400.00	\$ 3,400.00

Cabling Services (price per pull)

Zone 1

Zone 4

Zone 5

Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode, Armored, Plenum, 6 Strand

0-10 Pulls			
0-150 Feet	\$ 2,100.00	\$ 2,100.00	\$ 2,100.00
151-300 Feet	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
300+ Feet	\$ 4,250.00	\$ 4,250.00	\$ 4,250.00
11-50 Pulls			
0-150 Feet	\$ 2,100.00	\$ 2,100.00	\$ 2,100.00
151-300 Feet	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
300+ Feet	\$ 4,100.00	\$ 4,100.00	\$ 4,100.00
51-100 Pulls			
0-150 Feet	\$ 2,100.00	\$ 2,100.00	\$ 2,100.00
151-300 Feet	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
300+ Feet	\$ 4,100.00	\$ 4,100.00	\$ 4,100.00
101-200 Pulls			
0-150 Feet	\$ 2,100.00	\$ 2,100.00	\$ 2,100.00
151-300 Feet	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
300+ Feet	\$ 4,100.00	\$ 4,100.00	\$ 4,100.00
Over 200 Pulls			
0-150 Feet	\$ 2,100.00	\$ 2,100.00	\$ 2,100.00
151-300 Feet	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
300+ Feet	\$ 4,100.00	\$ 4,100.00	\$ 4,100.00

Cabling Services (price per pull)

Zone 1

Zone 4

Zone 5

Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.

0-10 Pulls			
0-150 Feet (RG-6)	\$ 250.00	\$ 250.00	\$ 250.00
151-300 Feet (RG-11)	\$ 800.00	\$ 800.00	\$ 800.00
11-50 Pulls			
0-150 Feet (RG-6)	\$ 235.00	\$ 235.00	\$ 235.00
151-300 Feet (RG-11)	\$ 795.00	\$ 795.00	\$ 795.00
51-100 Pulls			
0-150 Feet (RG-6)	\$ 225.00	\$ 225.00	\$ 225.00
151-300 Feet (RG-11)	\$ 785.00	\$ 785.00	\$ 785.00
101-200 Pulls			
0-150 Feet (RG-6)	\$ 200.00	\$ 200.00	\$ 200.00
151-300 Feet (RG-11)	\$ 775.00	\$ 775.00	\$ 775.00
Over 200 Pulls			
0-150 Feet (RG-6)	\$ 190.00	\$ 190.00	\$ 190.00
151-300 Feet (RG-11)	\$ 770.00	\$ 770.00	\$ 770.00

CABLING SERVICES

Cabling Services	Service Rate Type	Zone 1	Zone 4	Zone 5
Cabling Technical Support (Standard hourly rate)	Standard Hourly Rate	\$ 90.00	\$ 90.00	\$ 90.00
Cabling Technical Support (Nights, weekend, holiday rate)	Non-standard, OT Hourly Rates	\$ 130.00	\$ 130.00	\$ 130.00
Cabling Project Manager (Standard hourly rate)	Standard Hourly Rate	\$ 90.00	\$ 90.00	\$ 90.00
Cabling Systems Design (Standard hourly rate)	Standard Hourly Rate	\$ 130.00	\$ 130.00	\$ 130.00
Cable Removal (Standard hourly rate)	Standard Hourly Rate	\$ 60.00	\$ 60.00	\$ 60.00
On-Site Survey	Standard Hourly Rate	\$ 75.00	\$ 75.00	\$ 75.00
Fiber Technician	Standard Hourly Rate	\$ 130.00	\$ 130.00	\$ 130.00

PRODUCTS

Manufacturer / Brand	Manufacturer's Part Number	DIR Customer Discount % off MSRP
Commscope	All Products	22.00%
Panduit	All Products	18.00%
Leviton	All Products	10.00%
Ortronics	All Products	18.00%
Berk-tek	All Products	18.00%
Superior Essex	All Products	18.00%
Corning	All Products	20.00%
General Cable	All Products	12.00%
APC	All Products	7.00%
Valcom	All Products	7.00%
Vertiv	All Products	5.00%