

Customer:

Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.

A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.

Vendor: Deere & Company

- ☐ 2000 John Deere Run
Cary, NC 27513
- ☐ Signature on all LOIs and POs with a signature line
- ☐ Contract name or number; or JD Quote ID
- ☐ Sold to street address
- ☐ Ship to street address (no PO box)
- ☐ Bill to contact name and phone number
- ☐ Bill to address
- ☐ Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)
- ☐ Membership number if required by the contract

For any questions, please contact:**Potts Richard**

Shoppa's Farm Supply, Inc.
625 N Sh 60 Hwy
East Bernard, TX 77435

Tel: 979-335-4887
Mobile Phone: 979-332-8739
Fax: 979-335-6569
Email: rpotts@shoppas.inc

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
UEID: FNSWEDARMK53

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Shoppa's Farm Supply, Inc.
625 N Sh 60 Hwy
East Bernard, TX 77435
979-335-4887
onlinesales@shoppas.inc

Quote Summary**Prepared For:**

FORT BEND COUNTY FAIR GROUNDS
4310 HIGHWAY 36 S
ROSENBERG, TX 77471
Business: 281-342-6171
JOHN.VEGA@FORTBENDCOUNTYTX.GOV

Delivering Dealer:

Shoppa's Farm Supply, Inc.
Potts Richard
625 N Sh 60 Hwy
East Bernard, TX 77435
Phone: 979-335-4887
Mobile: 979-332-8739
rpotts@shoppas.inc

Quote ID: 32117877
Created On: 17 December 2024
Last Modified On: 17 December 2024
Expiration Date: 16 January 2025

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE 5100E Cab Tractor	\$ 68,806.42 X	1 =	\$ 68,806.42
Contract: Sourcewell Ag Tractors 082923-DAC (PG 1P CG 70) Price Effective Date:			
2024 JOHN DEERE 520M Loader - 1P0520MXCRD110105	\$ 5,902.92 X	1 =	\$ 5,902.92
Contract: Sourcewell Ag Tractors 082923-DAC (PG 1P CG 70) Price Effective Date:			
Equipment Total			\$ 74,709.34

* Includes Fees and Non-contract items

Quote Summary

Equipment Total	\$ 74,709.34
Trade In	
SubTotal	\$ 74,709.34
Est. Service	\$ 0.00
Agreement Tax	
Total	\$ 74,709.34
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 74,709.34

Salesperson : X _____

Accepted By : X _____



JOHN DEERE

SHOPPA'S



JOHN DEERE

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Salesperson : X _____

Accepted By : X _____

Confidential

Selling Equipment

Quote Id: 32117877

Customer Name: FORT BEND COUNTY FAIR GROUNDS

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JOHN DEERE 5100E Cab Tractor

Hours: 0

Stock Number: 557249

Contract: Sourcewell Ag Tractors 082923-DAC (PG 1P CG 70)

Selling Price *
 \$ 68,806.42

Price Effective Date:

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
697RP	JOHN DEERE 5100E TRACTOR CAB	1	\$ 78,776.00	19.00	\$ 14,967.44	\$ 63,808.56	\$ 63,808.56
Standard Options - Per Unit							
182A	LESS AUTOTRAC/ GREENSTAR HAR.	1	\$ 0.00	19.00	\$ 0.00	\$ 0.00	\$ 0.00
183N	JDLINK MODEM	1	\$ 0.00	19.00	\$ 0.00	\$ 0.00	\$ 0.00
0202	UNITED STATES COUNTRY	1	\$ 0.00	19.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	5E FT4 PR ENGLISH OM	1	\$ 0.00	19.00	\$ 0.00	\$ 0.00	\$ 0.00
0500	LESS PACKAGE	1	\$ 0.00	19.00	\$ 0.00	\$ 0.00	\$ 0.00
1381	5E FT4 12/12 TRANSMISSION	1	\$ 0.00	19.00	\$ 0.00	\$ 0.00	\$ 0.00
1725	LOADER PREP PACKAGE	1	\$ 2,127.00	19.00	\$ 404.13	\$ 1,722.87	\$ 1,722.87
1950	LESS APPLICATION	1	\$ 0.00	19.00	\$ 0.00	\$ 0.00	\$ 0.00
2050	5E FT4 CAB STD	1	\$ 0.00	19.00	\$ 0.00	\$ 0.00	\$ 0.00
2120	AIR SUSPENSION SEAT	1	\$ 906.00	19.00	\$ 172.14	\$ 733.86	\$ 733.86
3025	EXHAUST CORNER POST CAB	1	\$ 0.00	19.00	\$ 0.00	\$ 0.00	\$ 0.00
3320	DUAL REAR SCV	1	\$ 0.00	19.00	\$ 0.00	\$ 0.00	\$ 0.00
3420	DUAL MID SCV	1	\$ 1,585.00	19.00	\$ 301.15	\$ 1,283.85	\$ 1,283.85
3820	DUAL SPEED PTO	1	\$ 0.00	19.00	\$ 0.00	\$ 0.00	\$ 0.00
5112	18.4-30 IN.8PR R1BIAS	1	\$ 0.00	19.00	\$ 0.00	\$ 0.00	\$ 0.00
6040	FRONT AXLE MFWD	1	\$ 0.00	19.00	\$ 0.00	\$ 0.00	\$ 0.00
6118	12.4-24 IN.8PR R1BIAS	1	\$ 0.00	19.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 4,618.00		\$ 877.42	\$ 3,740.58	\$ 3,740.58
Technology Options/Non-Contract/Open Market							
1880	LESS RECEIVER	1	\$ 0.00	19.00	\$ 0.00	\$ 0.00	\$ 0.00
1900	LESS DISPLAY	1	\$ 0.00	19.00	\$ 0.00	\$ 0.00	\$ 0.00

Selling Equipment

Quote Id: 32117877

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Technology Options Total		\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Dealer Attachments/Non-Contract/Open Market					
BSJ10641	Seat kit, field installation kit, i	1	\$ 574.20	19.00	\$ 109.10 \$ 465.10 \$ 465.10
1001	allied 3rd funtion	1	\$ 792.18	0.00	\$ 0.00 \$ 792.18 \$ 792.18
Dealer Attachments Total			\$ 1,366.38	\$ 109.10	\$ 1,257.28 \$ 1,257.28
Value Added Services		\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Total					
Total Selling Price			\$ 84,760.38	\$ 15,953.96	\$ 68,806.42 \$ 68,806.42

2024 JOHN DEERE 520M Loader - 1P0520MXCRD110105

Equipment Notes:
Hours: 0

Stock Number: 555066

Selling Price *
Contract: Sourcewell Ag Tractors 082923-DAC (PG 1P CG 70)

\$ 5,902.92
Price Effective Date:

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
14B1P	JOHN DEERE NEW 520M LOADER-4CYL-L/R-2FN	1	\$ 9,785.00	24.00	\$ 2,348.40	\$ 7,436.60	\$ 7,436.60
Standard Options - Per Unit							
0202	USA	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	OPERATORS MANUAL ENGLISH	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
0500	LESS PACKAGE	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
1995	LESS MOUNTING FRAMES	1	\$ -1,572.00	24.00	\$ -377.28	\$ -1,194.72	\$ -1,194.72
2510	520M NSL 2 FUNCTION	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
3566	2 FUNCTIONS HOSES	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
4568	2 FUNCTIONS QUICKCOUPLER	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
5995	LESS HOOD GUARD	1	\$ -446.00	24.00	\$ -107.04	\$ -338.96	\$ -338.96
6995	LESS BALLAST BOX	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
7610	GLOBAL CARRIER	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00

Selling Equipment

Quote Id: 32117877 **Customer Name:** FORT BEND COUNTY FAIR GROUNDS

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8210	GLOBAL MATERIALS	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
	BUCKET						
	Standard Options Total		\$ -2,018.00		\$ -484.32	\$ -1,533.68	\$ -1,533.68
Total Selling Price			\$ 7,767.00		\$ 1,864.08	\$ 5,902.92	\$ 5,902.92

Sourcewell – Ag Tractors with Related Attachments, Accessories and Supplies

Contract Number:	082923-DAC
Contract Period:	October 16, 2023 – October 11, 2027
Eligibility:	<p>The contract allows for service to Sourcewell Member agencies in all states.</p> <p>The following eligibility requirements must be met:</p> <ul style="list-style-type: none">• Entity must be a Sourcewell Member. John Deere dealers must verify membership before quoting. Please include the Sourcewell member number on the dealer quote or on the Sourcewell Member's purchase order.• Eligible Sourcewell Members are state, city, county, municipal or local tax-supported governmental agencies, turnpikes, airports, housing authorities, electric cooperatives, water cooperatives, K-12 public school systems, public and private higher education facilities such as colleges and universities, public and volunteer fire departments, public or non-profit museums, libraries and zoos.• Eligible Sourcewell Member non-profit agencies are eligible to purchase John Deere equipment on the Sourcewell contract. <p>Members of the Illinois Public Higher Education Cooperative (IPHEC) are also eligible to use this Sourcewell Contract. IPHEC is comprised of universities and community colleges located in Illinois. Before quoting, please review the list of IPHEC Members to verify eligibility.</p> <p>To become a Sourcewell Member, call 877-585-9706 for more details or visit the Sourcewell website to complete an application.</p> <p>To obtain a membership list of eligible U.S. Government, Education and Nonprofit entities belonging to Sourcewell, please visit the Sourcewell Member Locator and select either the Government & Education or Nonprofit downloaded spreadsheets.</p>

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local **John Deere Dealer**. Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	None.
Fees	<p>Delivery Charge Optional delivery charge of \$8.00 per loaded mile is allowed for the delivering dealer. Use Google Maps to calculate the mileage.</p> <p>State Fees</p> <ul style="list-style-type: none"> California Tire Fee All Motorized Equipment \$1.75 per New Tire <p>Please review the California Tire Fee publication issued by the California Department of Tax and Fee Administration for more details. California Tire Fee must be included on the Quote or Purchase Order. Sales to American Indians occurring on Indian reservations are exempt from the fee.</p> <ul style="list-style-type: none"> Louisiana Waste Tire Fee All Tractors \$10.00 per New Tire <p>Fees must be clearly labeled on the quote or purchase order.</p>
Financing	<p>John Deere Municipal Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 12-60-month financial product require payments and enables ownership of the equipment.</p> <p>Government Operating Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 24-60-month product requires payments and the equipment is returned to the dealer location at the end of the term.</p> <p>Retail Note Financing by John Deere Financial or Third Party Allowed: If the agency rules and guidelines allow.</p>
Machine Hours	Not Allowed: Due to factory delivery, pre-delivery, inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.
Manuals	An operator's manual is included with the delivery of the equipment at no charge.
Miscellaneous	<p>Shipping charges Alaska (AK) and Hawaii (HI): Shipping charges apply. For deliveries to AK or HI, factory freight to the delivering dealer will be paid by the Sourcewell member. Factory freight is known at the time of quoting and will be included on the quote to the Sourcewell member.</p>

	<p>Continental US: For all other deliveries within the continental US (excludes AK & HI), the Sourcewell member will NOT be charged factory freight to the delivering dealer.</p>										
Multiple Unit Discount	<p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit. Frontier Equipment is excluded from the Multiple Unit Discount program.</p> <p>Compact Utility Tractors Ag Tractors Ag Combines Ag Cotton Ag Sprayers</p> <p>See discount structure below:</p> <table> <thead> <tr> <th>Quantity</th><th>Additional Discount</th></tr> </thead> <tbody> <tr> <td>3-4</td><td>1%</td></tr> <tr> <td>5-6</td><td>2%</td></tr> <tr> <td>7-8</td><td>3%</td></tr> <tr> <td>9 units or more</td><td>4%</td></tr> </tbody> </table>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere (listed in the price book)	<p>Allowed: Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
Open Market by Dealer (not listed in the price book)	<p>Allowed: Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
Payment and Remittance	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>										
Substitutions	<p>Not applicable. This is a current price contract.</p>										

Trade-In

Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

Price Structure

<u>Product Description</u>	<u>Discount off MSRP</u>	<u>Price Page Date</u>
Compact Utility Tractors	18%	Current
Equipment for Compact Utility Tractors	18%	Current
Ag Tractors 5050E, 5060E, 5067E, 5075E	14%	Current
Ag Tractors 5090E, 5090EL, 5100E	19%	Current
Ag Tractors 5000Ms, ENs, GLs, GNs, GVs, MHs, MLs	22%	Current
Ag Equipment 6000 Series Tractors	24%	Current
Ag Equipment 7000-9000 Series Tractor Excludes Precision Upgrades	24%	Current
Ag Equipment – Combine Excludes Precision Upgrades	22%	Current
Ag Equipment – Cotton	22%	Current
Ag Equipment – Hay and Forage	22%	Current
Ag Equipment – Tillage	22%	Current
Ag Equipment – Planting and Seeding Excludes Performance Upgrades	22%	Current
Ag Equipment – Sprayers Excludes Performance Upgrades	22%	Current
Ag Equipment – Material Handling, Rotary Cutters, and Shredders	24%	Current

Ag Equipment – Ag Management Solutions (AMS)	Same As Tractors Discount 4% If Purchased w/o Tractor	Current
Frontier Cutting & Mowing	18%	Current
Frontier Hay & Forage	18%	Current
Frontier Landscape	18%	Current
Frontier Livestock	18%	Current
Frontier Material Handling	18%	Current
Frontier Planting & Seeding	18%	Current
Frontier Snow Equipment	18%	Current
Frontier Sprayers	18%	Current
Frontier Tillage	18%	Current

Contract Updates

November 15, 2023 – New contract announced.