

DeLeon, Wendy

From: Gadway, Marc
Sent: Friday, August 1, 2025 1:06 PM
To: DeLeon, Wendy
Cc: Vogler, Mark; Wright, Adam
Subject: Aqua Dams

Wendy

We need to get on the next available agenda to transfer \$17,100 from either 63600(Supplies & Maintenance) or 66500(Contingency) to 64500(Capital Acquisitions) for the purchase of two(2) 105'aqua dams

We had budgeted for these in 64000(Property & Equipment) but the prices have increased dramatically and pushed them into the 64500(Capital Acquisitions) category.

Thanks

*Marc Gadway
Fleet Manager
Fort Bend County Drainage District
281-342-0141*

*"Those who would give up essential Liberty, to purchase a little temporary Safety,
deserve neither Liberty nor Safety."
Ben Franklin*

Purchase Quote



Quote Date 8/1/2025
Company Name Fort Bend County Drainage District
Project Name Flood Fighting Supplies
Project Location Rosenberg, TX
Project ID 15980
Payment Terms 100% at time of order

Quote Valid for 30 Days
Attn Adam Wright
Email adam.wright@fortbendcountytexas.gov
Phone 281-342-0141
Bid Date

Payments made by credit card may be subject to a 3% Service Charge, all quoted prices include cash or check payment discounts.

Estimated ship date after receiving order 2-3 weeks

FOB Warehouse, Waller, TX

New Purchase

Qty	Description	Each	Total
2	Patented Aqua-Barriers® with anti-roll internal baffle system. 4.00ft tall x 9.00ft wide x 105.00ft long unit(s) capable of controlling 3.00ft of water and sediment depth	\$12,600.00	\$25,200.00
Preferred Client Discount			-\$525.00
Estimated One Way Est. Freight			\$324.00
Tax (Exempt)			\$0.00
Total			\$24,999.00

Equipment Recommended for the Installation:

5 Men
1 Track Hoe or Crane
(2) 8HP 4inch Pumps
Estimated Inflation Time: 2 hour(s)

Quoted by Maritza Moreno

HSI Services, Inc. 20581 FM 362 Waller, TX 77484 Ph 800-245-0199



Date Issued: 03/19/20
Date Revised: 03/29/22
SAL-F03 (4)



DeLeon, Wendy

From: Gadway, Marc
Sent: Friday, August 1, 2025 1:22 PM
To: DeLeon, Wendy
Subject: Aqua-Barrier® Cofferdams & Flood Protection
Attachments: ABPurchase 4ft 210lf 080125.pdf

From: Wright, Adam <Adam.Wright@fortbendcountytexas.gov>
Sent: Friday, August 1, 2025 10:43 AM
To: Gadway, Marc <Marc.Gadway@fortbendcountytexas.gov>
Subject: FW: Aqua-Barrier® Cofferdams & Flood Protection

From: Maritza Moreno <maritza@aquabarrier.com>
Sent: Friday, August 1, 2025 10:39 AM
To: Wright, Adam <Adam.Wright@fortbendcountytexas.gov>
Subject: RE: Aqua-Barrier® Cofferdams & Flood Protection

Good morning Adam,

It's so great to hear from you!

Attached is the updated quote reflecting the tax exemption and a discount in order to get the total below the threshold you mentioned. The operations team is requesting some sort of form or document that proves tax exemption upon ordering; if you could send that over at your convenience.

Please let me know if you have any questions or need anything else.
Thank you!

Maritza Moreno

HSI Services, Inc.
20581 FM 362 Waller, TX 77484
D: 936-213-1875 O: 800-245-0199 C: 713-259-2013

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www.aquabarrier.com



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From: Wright, Adam <Adam.Wright@fortbendcountytexas.gov>
Sent: Tuesday, July 8, 2025 12:30 PM
To: Maritza Moreno <maritza@aquabarrier.com>
Subject: RE: Aqua-Barrier® Cofferdams & Flood Protection

Maybe next month. Our purchasing department is still trying to catch up from staff changes. They will contact you if they need to update the vendor information. Thanks for checking in.

From: Maritza Moreno <maritza@aquabarrier.com>
Sent: Tuesday, July 8, 2025 10:27 AM
To: Wright, Adam <Adam.Wright@fortbendcountytexas.gov>
Subject: RE: Aqua-Barrier® Cofferdams & Flood Protection

Good morning Adam,

I hope you had a nice long weekend.

Do you anticipate having a PO issued this month? Or are you needing anything from us in order to get set up as a vendor? I believe we are in your system already under HSI Services, Inc.

I look forward to hearing from you,
Thank you!

Maritza Moreno

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From: Wright, Adam <Adam.Wright@fortbendcountytexas.gov>
Sent: Tuesday, June 10, 2025 2:08 PM
To: Maritza Moreno <maritza@aquabarrier.com>
Subject: RE: Aqua-Barrier® Cofferdams & Flood Protection

I'm doing well. Just waiting on our purchasing department to issue an PO. They have had some staff changes and are running behind.

From: Maritza Moreno <maritza@aquabarrier.com>
Sent: Tuesday, June 10, 2025 2:02 PM
To: Wright, Adam <Adam.Wright@fortbendcountytexas.gov>
Subject: RE: Aqua-Barrier® Cofferdams & Flood Protection

Good afternoon Adam,

I hope your day is going well.

Did you have any questions regarding the Aqua-Barriers? Or did you need anything else from us regarding the barriers?

I look forward to hearing from you,
Thank you

Maritza Moreno

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D: 936-213-1875 O: 800-245-0199 C: 713-259-2013

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From: Maritza Moreno

Sent: Wednesday, May 28, 2025 2:41 PM

To: 'adam.wright@fortbendcountytexas.gov' <adam.wright@fortbendcountytexas.gov>

Subject: Aqua-Barrier® Cofferdams & Flood Protection

Adam,

The **Aqua-Barrier®** quote you requested is attached along with our engineering stamp which includes the Instruction Manual. New Aqua-Barriers can be used **15-20+ times** and can be stored for long periods between uses, thus maximizing your investment. Aqua-Barriers are a cost-effective damming tool compared to traditional methods like sandbags and sheet piling which take **3-5x longer** to install. The Aqua-Barrier is highly reusable, non-erodible, in-field repairable and engineered in design thus making it the best cofferdam system in the industry. Don't take our word for it, go to our online **REVIEWS** to see what our clients are saying about us!

Here's a short time lapse that highlights just how fast and easy it is to use our barriers: <https://youtu.be/vrWZRVwyyp4?si=pBCYE57YEHube4Fc>

We were recently featured on **Fox Business Network's** show, Manufacturing Marvels. They filmed a short video at our facility highlighting the quality and workmanship that goes into making all of our barriers. Our adherence to quality standards is one of the many reasons why widely known entities throughout the nation, such as USACE and DOT's, have used us for the past 28 years. I hope you'll take a minute to watch the short video **HERE**.

We look forward to partnering with you and providing our 28+ years of water management experience.

Please let me know if you have any questions or need anything else.
Thank you!

Maritza Moreno

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