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2024 Agenda

Agenda as of 10.28.2024.

| Wednesday, Dec 04 | Thursday, Dec 05 | Friday, Dec 06 |

Wednesday, Dec 04

4:00 pm — 7:00 pm

Registration & Exhibitor Set-Up

Anacostia Foyer

4:30 pm — 6:30 pm

Mock One-on-One Workshop

Join members of the AIAI for an engaging panel discussion that delves into the one-on-one meeting process surrounding key contractual terms in a sample Public-Private Partnership (P3) project. These meetings typically occur during the RFP phase of a project's procurement and are essential for the development of a biddable contract.

Attendees will witness a dynamic exchange between two distinct teams: (1) Project Owner team - a group of public sector legal, financial, and technical advisors, and (2) Proposer team - a team representing the bidding consortium that will form the special purpose vehicle (SPV) responsible for the design, construction, financing, operations, and maintenance of the project.

Through this open dialogue, the panel will explore how both sides navigate crucial project agreement points to better understand the perspectives of the other team. Highlighting the needs and goals of each party, this session will provide valuable

insights into how this effective P3 procurement strategy fosters strong partnerships even before a contract is signed. Don't miss this opportunity to enhance your understanding of the vital role of open communications in achieving project success.

Click here to register.

 Special Thanks To:

AIAI
Association for the Improvement
of American Infrastructure

6:30 pm — 9:00 pm

AIAI Networking Reception (Open to AIAI Members and Public Sector Attendees)

Please join fellow AIAI members and public sector guests for light fare, cocktails and dessert.

Click here to register.

 Special Thanks To:

AIAI
Association for the Improvement
of American Infrastructure

QUICK LINKS

Register
Who Attends
Program
Exhibit or Sponsor

P3C is a division of Access Intelligence

Access Intelligence

Experience starts here

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2024 Agenda

Agenda as of 10.28.2024.

Wednesday, Dec 04	Thursday, Dec 05	Friday, Dec 06

Thursday, Dec 05

7:00 am — 5:30 pm

Check-In & Registration

Anacostia Foyer

7:30 am — 9:00 am

P3 101 Q&A Breakfast Workshop (Open to Public Sector Only l Advanced Registration Required)

Join industry leaders and AIAI members for breakfast and an interactive conversation specifically tailored to the needs of agencies evaluating P3s. This pre-conference session is designed for those beginning to explore P3s, helping them understand where P3s are applicable, and how they can save money and time when dealing with upgrades, repairs, and maintenance. Learn when P3s do or do not make sense, and what major considerations need to be made when choosing this route, including the critical first steps.

Click here to register.

Special Thanks To:

8:00 am — 9:00 am

Networking Breakfast

Expo Hall

9:00 am — 9:30 am

Capital Insights: Infrastructure Policy in a New Era of Political Leadership

In this fireside chat, a Washington insider will explore the post-election landscape and how changes in political leadership could reshape infrastructure policy, funding, and priorities. With the new administration and congress yet to take full form, the conversation will focus on what P3 stakeholders should expect and how to adapt to this evolving environment.

9:30 am — 10:15 am

Opening Plenary: Future of Federal Funding in P3 Projects

Drawing from the insights of the fireside chat, this plenary session will delve deeper into the future of federal funding under a new administration. Experts will examine the impact of landmark programs like the Infrastructure Investment and Jobs Act (IIJA) and explore potential shifts in funding strategies, priorities, and legislative frameworks. Attendees will gain crucial insights on how to effectively navigate the evolving landscape and ensure their projects continue moving forward.

10:15 am — 10:45 am

Networking Break

Expo Hall

Special Thanks To:

10:45 am — 11:30 am

Programs, Not Projects: Rethinking Your Approach to P3 urement and Deployment

Join us for a thought-provoking panel discussion focused on the transformative shift from viewing public-private partnerships (P3s) as isolated projects to adopting a programmatic approach for long-term infrastructure planning. Public agency leaders will share insights on how to build robust frameworks that support sustainable infrastructure development, enhance efficiency, and foster collaboration among stakeholders. We will explore the benefits of viewing P3s through the program lens, including improved resource allocation, strategic alignment with community needs, and better management of risks and opportunities.

Presenters:

Alex Stein, Deputy General Counsel, NYSERDA (New York State Research and Development Authority)

Mike Bonini, Director, P3 Office, PennDOT

Steve Townsend, Chief of Staff, Tennessee DOT

11:30 am — 12:30 pm

Networking Lunch

Expo Hall

12:30 pm — 1:00 pm

Keynote: Transforming JFK – A New Era of Airport Investment and Strategic Partnerships

Join us for an insightful keynote led by the CEO of JFK New Terminal One as we explore the transformative New Terminal One project at JFK Airport. This presentation will provide an in-depth overview of the project's innovative financing model and strategic partnership approach, highlighting how collaboration can drive significant infrastructure investment. Discover the vision for the future of JFK New Terminal One and learn how this landmark initiative aims to enhance passenger experience and elevate airport operations to new heights.

Presenter:

Jennifer Aument, CEO, The New Terminal One at JFK International Airport

1:00 pm — 1:20 pm

( )tal Insights: Igniting Community Impact with Financial Ingenuity

<u>1:30 pm — 2:15 pm</u>

How Do You Make the Math Work in P3 Housing Projects?

This engaging panel discussion delves into the financial complexities of public-private partnership (P3) housing projects. Experts will explore key topics such as cost structuring, diverse financing options, and strategies for achieving affordability goals. This session will also highlight the critical roles of tax credits, subsidies, and private equity in making housing projects viable.

<u>1:30 pm — 2:15 pm</u>

Why do a P3? Building the Business Case and Selling it to your Community

There are certain business considerations that a government must review before starting the P3 process. We will discuss the elements that should be considered as the public agency builds out the business case for a P3. In addition, panelists will share ways to effectively communicate the business case to the community at large.

<u>2:15 pm — 2:45 pm</u>

Networking Break

Expo Hall

Special Thanks To:

<u>2:45 pm — 3:30 pm</u>

Roundtables

<u>2:45 pm — 3:30 pm</u>

Table #1: An Honest Conversation on the Future of DEI

As large corporations and public institutions rebrand or shutter their DEI initiatives, t   iture of Diversity, Equity, and Inclusion is evolving. This roundtable invites a frank discussion on the impact of these changes, how DEI can stay integral to

business strategy, and the role data plays in ensuring progress. We'll also tackle political pressures and public skepticism, exploring ways to prevent DEI efforts from being seen as mere "virtue signaling." Join us for a candid conversation on navigating these challenges and shaping the future of DEI.

Special Thanks To:

2:45 pm — 3:30 pm

Table #2: P3 Insurance Hot Topics

This roundtable will explore key topics, including successful coverage strategies and how to effectively address gaps in insurance availability.

Panelists will share their expertise on identifying where insurance coverages have proven effective, as well as practical solutions for managing situations where coverage may fall short. By engaging with industry experts, attendees will gain a deeper understanding of the complexities of insurance in P3 projects, equipping them with the knowledge needed to navigate potential pitfalls and enhance project resilience.

2:45 pm — 3:30 pm

Table #3: Winners and Losers: How Did Transportation and Infrastructure Measures Do With Voters in November?

This Roundtable will feature a post mortem of the November election, with focus on the successes and failures of transportation and infrastructure measures that were put before the voters on the November 5th election. Mike Schneider, Managing Partner with InfraStrategies, will facilitate a discussion of key ballot measures for which voters in numerous cities and region cast ballots to support local investment in critical infrastructure. The Roundtable will feature a status review of the more than 60 measures around the country, together raising tens of billions of dollars for transportation and related infrastructure projects. Which won and which lost? How are voters in different parts of the country viewing the increase of local revenue through increased local taxation? What are the winning strategies and what are the reasons to the various outcomes? What is the outlook for the new Administration

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Friday, Dec 06

7:30 am — 9:00 am

AIAI P3Direct Bootcamp – Risk (Open to Public Sector Only l Advanced Registration Required)

Join speakers representing AIAI's P3Direct program as they address how risk transfer can deliver value, the types of risk, and the best practices for allocation and mitigation to ensure project success.

Click here to register.

Special Thanks To:

AIAI
Association for the Improvement
of American Infrastructure

7:00 am — 2:00 pm

Registration Open

Anacostia Foyer

8:00 am — 9:00 am

Networking Breakfast

Hall

9:00 am — 9:45 am

Opening Keynote: Infrastructure Beyond Politics: A Bipartisan Call for Unity in Building America's Future

Join us for a fireside chat with distinguished government leaders as they emphasize the critical importance of unity in tackling America's infrastructure challenges. The leaders will demonstrate how infrastructure is a fundamental need that transcends partisan politics, advocating for cooperation across party lines to promote sustainable growth and resilience. The discussion will delve into successful bipartisan efforts in infrastructure development at the state level, showcasing effective models that can be replicated nationally.

9:45 am — 10:30 am

The Future of Pre-Development Agreements in P3s

As the number of pre-development agreements (PDAs) P3 projects has increasingly risen, this session will explore how PDAs serve as crucial tools for setting the foundation for successful collaboration between public entities and private partners. Experts will share best practices for negotiating effective PDAs, focusing on strategies for aligning stakeholder interests and ensuring clear communication from the outset.

9:45 am — 10:30 am

How Do I Design a Project with the P3 Model? Best Practices in Deal Structuring and Contract Management

The basis of all good public-private partnerships is in the structuring of the deal and the management/oversight of the contract and efficient financing. During this session, both public and private sector experts will discuss the basic and best practices for P3 deal structuring. They will also share their views on the best practices for contract management for the long-term success of a P3.

10:30 am — 11:00 am
Networking Break

Expo Hall

Special Thanks To:

11:00 am — 11:45 am

Building for Tomorrow: Integrating Sustainability and Resiliency into New Infrastructure

As we navigate the rise of weather-related incidents, this discussion will emphasize the importance of building infrastructure that meets today's needs while preparing for tomorrow's uncertainties. This session will focus on integrating sustainable design principles, renewable energy solutions, and climate-resilient planning into new infrastructure projects. Panelists will present compelling case studies of green infrastructure projects, showcasing their positive impacts on communities and highlighting innovative strategies for sustainable development.

11:00 am — 11:45 am

Broadband P3s

Join us for an introduction to broadband infrastructure procurement, showcasing successful projects and best practices in Public-Private Partnerships. The aim is to assist owners by sharing valuable information, promoting public-private collaboration, and ensuring efficient, forward-thinking development of broadband infrastructure. Key discussion points will include the benefits of robust broadband networks, the essential components of a broadband network, and the role of public entities in the procurement process. Additionally, the session will explore the involvement of other stakeholders, such as existing community providers, and examine decision-making dynamics between development-enabling and service-oriented approaches. Attendees will also learn about key terms relevant to broadband infrastructure projects, equipping them with the knowledge to drive successful outcomes in their initiatives.

11:55 am — 12:40 pm

AIAI Cybersecurity Risk Registry

Cyber Secuity concerns are at an all time high. Physical safety and well as economic ir   cts can be some of the fall out. AIAI members have gathered create a tool for

identifying critical areas of focus in the event of a cyber attack on vital infrastructure projects.

Panelists will walk through the steps that should be taken when a cyber incident occurs, outlining specific responsibilities for each party involved highlighting best practices and proactive measures. This discussion aims to equip stakeholders with the knowledge needed to effectively respond to cyber threats and safeguard their projects.

11:55 am — 12:40 pm
How Do I Keep a P3? Monitoring and Partnership for the Long Term

The real work of a public-private partnership lies in the O&M phase – when the public sector must step into the monitoring role, the true test of the partnership begins. This session will focus on this long-term relationship phase with tips and ideas from those who have lived and are still living a P3 agreement.

12:40 pm — 2:00 pm
Closing Plenary: Impact of Federal Government Insolvency on U.S. Infrastructure: Preparing for the Unthinkable

Join us for a thought-provoking exploration of the potential scenarios that could arise if the federal government faces insolvency and the significant implications for U.S. infrastructure funding and project delivery. This session will discuss strategies for resilience and contingency planning, offering insights into how stakeholders can navigate the unpredictability of the future.

Presenter:

Robert Poole, Director of Transportation Policy, Reason Foundation

2:00 pm
Conference Ends l Exhibitor Breakdown

QUICK LINKS