



July 12, 2024

Melissa Stavinoha

Fort Bend County | Purchasing | Senior Buyer
 301 Jackson St, Suite 201 | Richmond, TX 77469
 P: 281-341-8640 | D: 281.341.8648
Melissa.Stavinoha@fortbendcountytexas.gov

Re: Solicitation #: Bid 21-007
 Title: Term Contract for Traffic Count Services
 Contracted Vendor: GRAM Traffic Counting, Inc.

Ms. Stavinoha,

I, Stacie Bittner, on behalf of GRAM Traffic Counting, Inc. is requesting a price increase for the items listed below for the above-mentioned contract.

Traffic Count Service	Lawson Numbers	Estimated Annual Quantity	GRAM Traffic Counting, Inc Georgetown, TX		GRAM Traffic Counting, Inc Georgetown, TX		
			Form 1295		Form 1295		
			Yes		Yes		
			Unit Bid Price per Each	Extended Cost	Unit Price Increase per Each	Extended Cost Increase	Percentage of Increase
24 hour approach counts, volume only (by direction), one lane	12434	20	\$ 75.00	\$ 1,500.00	\$92.00	\$1,840.00	22.67%
24 hour approach counts, volume only (by direction), two lanes	12435	50	\$ 75.00	\$ 3,750.00	\$92.00	\$4,600.00	22.67%
24 hour approach counts, volume only (by direction), more than two lanes	12436	5	\$ 75.00	\$ 375.00	\$92.00	\$460.00	22.67%
24 hour approach counts with volumes, classification, gaps and speed, one lane	12437	30	\$ 100.00	\$ 3,000.00	\$125.00	\$3,750.00	25%
24 hour approach counts with volumes, classification, gaps and speed, two lanes	12438	30	\$ 100.00	\$ 3,000.00	\$125.00	\$3,750.00	25%
24 hour approach counts with volumes, classification, gaps and speed, more than two lanes	12439	5	\$ 150.00	\$ 750.00	\$185.00	\$925.00	23.33%

Corporate Office

3751 FM 1105, Bldg A
 Georgetown, TX 78626
 Stacie Bittner, President

Houston

13940 Bammel North Houston Rd, Suite 216
 Houston, TX 77066
 Randall Smith, Branch Manager

San Antonio

6323 Sovereign Drive, Ste 178
 San Antonio, TX 78229
 Anthony Holguin, Branch Manager

Info@gramtraffic.com

www.gramtraffic.com



Traffic Count Service	Lawson Numbers	Estimated Annual Quantity	Gram Traffic Counting, Inc., Georgetown, TX		GRAM Traffic Counting, Inc Georgetown, TX		
			Unit Bid Price per Each	Extended Cost	Unit Price Increase per Each	Extended Cost Increase	
Turning movement counts, vehicles only, AM peak (2 hours) and PM peak (2) hours	12440	10	\$ 250.00	\$ 2,500.00	\$310.00	\$3,100.00	24%
Turning movement counts, vehicles only, 12-hour	12441	10	\$ 500.00	\$ 5,000.00	\$625.00	\$6,250.00	25%
Turning movement counts, vehicles, pedestrians and bikes, AM peak (2 hours) and PM peak (2) hours	12442	20	\$ 275.00	\$ 5,500.00	\$340.00	\$6,800.00	23.64%
Turning movement counts, vehicles, pedestrians and bikes, 12-hour	12443	10	\$ 500.00	\$ 5,000.00	\$625.00	\$6,250.00	25%
Pedestrian Count, per crosswalk, 16-hour	13882	10	\$ 375.00	\$ 3,750.00	\$465.00	\$4,650.00	24%
Bicycle Count, per crosswalk, 16-hour	13883	10	\$ 375.00	\$ 3,750.00	\$465.00	\$4,650.00	24%
Total Estimated Annual Cost:			\$ 37,875.00		\$47,025.00		24.2%

Due to the national increase in consumer price inflation since 2020 when the contract was awarded, this increase is being requested to offset the cost of labor and equipment supplies.

Please contact me if you have any questions or concerns.

Sincerely,

Stacie Bittner
President/Chief Operating Officer
GRAM Traffic Counting, Inc.
3751 FM 1105, Bldg. A
Georgetown, TX 78626
512-832-8650
Stacie@gramtraffic.com

Corporate Office
3751 FM 1105, Bldg A
Georgetown, TX 78626
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13940 Bammel North Houston Rd, Suite 216
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OFFICE OF COUNTY PURCHASING AGENT
Fort Bend County, Texas

Term Contract Renewal Form

Solicitation #: Bid 21-007

Title: Term Contract for Traffic Count Services

Contracted Vendor: GRAM Traffic Counting, Inc.

Ms. Bittner,

Our contract with your company for the above referenced expires September 30, 2024. Contract provisions allow for renewal of this contract if mutually agreeable.

If your company wishes to renew this contract through September 30, 2025 under the same terms and conditions, please complete the information below and return this form along with a Form 1295 by e-mail to melissa.stavinoha@fortbendcountytexas.gov. Purchasing will then take the matter before the Commissioner's Court of Fort Bend County for their consideration. Please respond to this email by 5:00 pm, Friday, July 5, 2024.

☒ Yes, I agree to renewing our agreement with Fort Bend County under the same terms and conditions.

☐ No, I do not wish to renew our agreement with Fort Bend County.

If Yes, please provide a new Form 1295 along with this renewal form by replying to this email. The Form 1295 must be new; previous 1295s are not permitted.

Effective January 1, 2016 all contracts executed by Commissioners Court, regardless of the dollar amount, will require completion of Form 1295 "Certificate of Interested Parties", per the new Government Code Statute §2252.908. All vendors submitting a response to a formal Bid, RFP, SOQ or any contracts, contract amendments, extensions or renewals are required to complete the Form 1295 online through the State of Texas Ethics Commission website. Please visit:

<https://www.ethics.state.tx.us/filinginfo/1295/>.

On-line instructions:

Name of governmental entity is to read: Fort Bend County .

Identification number used by the governmental entity is: B21-007 .

Description is to read: Traffic Count Services .

After receiving the Form 1295 with a new Certification Number and Date Filed, please print the form and complete box 6, sign, then email the Form 1295 and this signed Term Contract Renewal Form to melissa.stavinoha@fortbendcountytexas.gov. If your company is publicly traded you are not required to complete this form.

10/11/2024

Signature of Authorized Representative

Date

Stacie Bittner, President/Chief Operating Officer

Printed Name and Title of Authorized Representative

Fort Bend County Tabulation
Bid 21-007
Term Contract for Traffic Count Services

Term: October 1, 2020 through September 30, 2021

Awarded 08/25/20: Gram Traffic Counting, Inc.

Renewal Term Approved 08/24/21: October 1, 2021 through September 30, 2022

Renewal Term Approved 08/23/22: October 1, 2022 through September 30, 2023

Renewal Term Approved 09/12/23: October 1, 2023 through September 30, 2024

Traffic Count Service	Lawson Numbers	Estimated Annual Quantity	Gram Traffic Counting, Inc Georgetown, TX		C J Hensch & Associates, Inc., Pasadena, TX		Ally General Solutions, LLC dba AGS Engineering & Construction, Pearland, TX		Quality Traffic Data, LLC Plano, TX	
			Form 1295		Form 1295		Form 1295		Form 1295	
			Yes							
			Unit Bid Price per Each	Extended Cost	Unit Bid Price per Each	Extended Cost	Unit Bid Price per Each	Extended Cost	Unit Bid Price per Each	Extended Cost
24 hour approach counts, volume only (by direction), one lane	12434	20	\$ 75.00	\$ 1,500.00	\$ 100.00	\$ 2,000.00	\$ 150.00	\$ 3,000.00	\$ 80.00	\$ 1,600.00
24 hour approach counts, volume only (by direction), two lanes	12435	50	\$ 75.00	\$ 3,750.00	\$ 100.00	\$ 5,000.00	\$ 150.00	\$ 7,500.00	\$ 85.00	\$ 4,250.00
24 hour approach counts, volume only (by direction), more than two lanes	12436	5	\$ 75.00	\$ 375.00	\$ 100.00	\$ 500.00	\$ 160.00	\$ 800.00	\$ 90.00	\$ 450.00
24 hour approach counts with volumes, classification, gaps and speed, one lane	12437	30	\$ 100.00	\$ 3,000.00	\$ 125.00	\$ 3,750.00	\$ 180.00	\$ 5,400.00	\$ 100.00	\$ 3,000.00
24 hour approach counts with volumes, classification, gaps and speed, two lanes	12438	30	\$ 100.00	\$ 3,000.00	\$ 150.00	\$ 4,500.00	\$ 180.00	\$ 5,400.00	\$ 150.00	\$ 4,500.00
24 hour approach counts with volumes, classification, gaps and speed, more than two lanes	12439	5	\$ 150.00	\$ 750.00	\$ 170.00	\$ 850.00	\$ 200.00	\$ 1,000.00	\$ 180.00	\$ 900.00

Traffic Count Service	Lawson Numbers	Estimated Annual Quantity	Gram Traffic Counting, Inc., Georgetown, TX		C J Hensch & Associates, Inc., Pasadena, TX		Ally General Solutions, LLC dba AGS Engineering & Construction, Pearland, TX		Quality Traffic Data, LLC, Plano, TX	
			Unit Bid Price per Each	Extended Cost	Unit Bid Price per Each	Extended Cost	Unit Bid Price per Each	Extended Cost	Unit Bid Price per Each	Extended Cost
Turning movement counts, vehicles only, AM peak (2 hours) and PM peak (2) hours	12440	10	\$ 250.00	\$ 2,500.00	\$ 325.00	\$ 3,250.00	\$ 220.00	\$ 2,200.00	\$ 250.00	\$ 2,500.00
Turning movement counts, vehicles only, 12-hour	12441	10	\$ 500.00	\$ 5,000.00	\$ 500.00	\$ 5,000.00	\$ 320.00	\$ 3,200.00	\$ 550.00	\$ 5,500.00
Turning movement counts, vehicles, pedestrians and bikes, AM peak (2 hours) and PM peak (2) hours	12442	20	\$ 275.00	\$ 5,500.00	\$ 325.00	\$ 6,500.00	\$ 220.00	\$ 4,400.00	\$ 290.00	\$ 5,800.00
Turning movement counts, vehicles, pedestrians and bikes, 12-hour	12443	10	\$ 500.00	\$ 5,000.00	\$ 525.00	\$ 5,250.00	\$ 340.00	\$ 3,400.00	\$ 695.00	\$ 6,950.00
Pedestrian Count, per crosswalk, 16-hour	13882	10	\$ 375.00	\$ 3,750.00	\$ 325.00	\$ 3,250.00	\$ 360.00	\$ 3,600.00	\$ 710.00	\$ 7,100.00
Bicycle Count, per crosswalk, 16-hour	13883	10	\$ 375.00	\$ 3,750.00	\$ 325.00	\$ 3,250.00	\$ 360.00	\$ 3,600.00	\$ 600.00	\$ 6,000.00
Total Estimated Annual Cost:			\$ 37,875.00		\$ 43,100.00		\$ 43,500.00		\$ 48,550.00	