

GAGANDEEP GUPTA

CAPT, EX- Master Mariner

SKILLS

Process Improvement

Auditing

Contracts & Negotiations

Project Planning

Improving Efficiency

Reducing Costs

Risk Assessment

Resource Management

Leadership

Adaptability

Conflict Resolution

EDUCATION

NAME OF DEGREE

LBS College of Advanced
Maritime studies, Bombay,
India

CERTIFICATION HERE

Master, certificate of
Competency issued by Ministry

SUMMARY

Maritime Industry Professional with 24 years of experience Maritime, Marine Assurance & Commercial Operations in the Oil and Gas sector both downstream and upstream with a vast experience for simultaneously managing Teams, developing Policies and Procedures, setting up Vetting and Marine Terminal Policies and procedures. One of my career highlights includes a complete circle of experience from Sailing on Medium & Large Tankers to Marine Assurance and finally to Commercial Operations of the Maritime logistic chain.

PROFESSIONAL EXPERIENCE

Marine Freight Operations Apr 2021 - Date
ARAMCO TRADING USA / MOTIVA ENTERPRISES, Houston
Wholly owned by Saudi Aramco.

Presently in this role of handling End to End commercial Ops of Clean, Dirty, and Inland desk. Manage Time chartered international fleet, Jones act Fleet, Spot, Chartered tonnage vessels and inland / ocean going barges. Commercial ops include but not limited to Voyage maintenance / optimizations, Bunker Procurement, Agency appointments, claims & Demurrage Calculations. Build and maintain effective relationships with a wide range of internal and external stakeholders, offering support and providing guidance to ensure the safe, compliant, and reliable planning and execution of voyages, while maximizing commercial value and in compliance with various charter parties and finally affecting the PNL of the deal.

MARINE TERMINAL ADVISOR Oct 2019 - Date
MOTIVA ENTERPRISES, Houston
Wholly owned by Saudi Aramco

Major core of experience. Responsible for all marine assurance functions with technical expertise to Distribution, Manufacturing, Supply, Trading and Logistics. Primary function of joining this role was develop inhouse Vetting Platform within 6 months from POC to production leading to cost savings of over \$1.8 million dollars a year during the pandemic and being awarded the presidents award for the same. Apart from the above developed & revised the entire Policies and procedures of the MOTIVA's Marine Assurance practices which vets over 4000 vessels a year in addition to developing Marine Terminal procedures, MTIS & MTMSA.

VETTING SUPERINTENDENT June 2017 - Oct 2019
RIGHTSHIP AMERICAS LLC, Houston

MARINE SUPERINTENDENT & ADDL COMPANY SECURITY OFFICER
SCORPIO USA LLC, Houston Aug 2012 - Jun 2017

CAPTAIN, Master mariner Feb 1998 - Aug 2012
SCORPIO, TORM, OMI, Worldwide