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info@aquageneral.com  
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www.houstonsbestwater.com

12/26/2022

**To: FORT BEND COUNTY PURCHASNG AGENT**

**Subject: PRICE INCREASE REQUEST BID: 20-071**

**WATER SOFTENER MAINTENANCE SERVICES FOR JUSTICE CENTER**

Pursuant to Section 1.35 Escalation Clause of Bid 20-071 we are requesting a price increase of 20% in the amount of our suppliers' price increases, as follows:

<i>Item Description</i>	<i>Original Bid Price</i>	<i>Percent of the Increase</i>	<i>Total Cost of the Original Bid Price Including the Increased Dollar Amount</i>
Water Softener Maintenance Services for Justice Center	\$1595 Up to 2,800 lbs. of Salt per Month	20%	\$1914 Up to 2,800 lbs. of Salt per Month

**Attachments: Supplier notices of price increases:**

Water Industries 9% + 15% = 24% price increase.

Pentair 11% + 8% = 19% price increase.

USI Insurance 24.7% price increase.



**Houston's Best Water!™**  
TCEQ Lic. WT0002382





Professional Grade Water Treatment

December 1<sup>st</sup>, 2022

**Subject: Salt Prices Continue to Increase**

Dear Valued Client,

Since our 9% General Rate Increase (GRI) that took effect last summer, we must increase prices an additional 15% effective immediately on all new purchase orders, and on older PO's which are shipping after January 1, 2023.

In short, the cost to produce salt has increased significantly the past 12 months. As the overall costs of labor, energy, and freight have inflated; and therefore, we cannot honor old pricing.

We appreciate your business and hope to continue serving our community.

Thank you,

Malek Shaban

President

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**WATER INDUSTRIES, INC.**  
TEL: 713-903-3777

10700 Corporate Drive, Suite 124  
TOLL FREE: 1-888-903-3777  
[info@water.industries](mailto:info@water.industries)

Stafford, TX 77477  
FAX: 713-913-3777

Subject : PENTAIR Price Increase - Order Now and Save!  
Date : Thursday, August 5, 2021 7:00 am  
Linked to: Ramona Mason  
From : "Good Water Warehouse Inc." <marketing@goodwaterwarehouse.com>  
To : <service@aquageneral.com>

Is this email not displaying correctly? [View it in your browser.](#)

Good Water Warehouse Inc



# GOOD WATER WAREHOUSE, INC.

## NOTICE OF PENTAIR PRICE INCREASE

PLACE YOUR ORDERS NOW BEFORE THE PRICE INCREASE !!!

Dear Valued PENTAIR Partner,

Continuous effort is given at Pentair to manage costs and sustain high levels of product quality and performance. Due to the inflationary pressures that we, along with many companies, are experiencing, it is necessary for us to implement a price increase in line with increasing costs of both domestic and imported materials. Please be assured that Pentair leverages purchasing power in an attempt to minimize the effect of global market increases. As always, our goal is to offer best-in-class products at a fair price.

We at Good Water Warehouse, encourage you to take advantage by consolidating and placing your orders NOW before the new price increase takes effect.

All new purchase orders must be submitted to Good Water Warehouse, received and confirmed by 4pm PST on August 12th, 2021.

### FILTRATION COMPONENTS

Filtration Cartridges, Extruded/Fibredyne—10%

Other Filtration & Membranes—7%

Housings and Parts—10%

Industrial Cartridges—7%

Industrial Bags—7%

Industrial Housings—7%

### STRUCTURAL TANKS

Fiberglass Tanks, 6"-24"—10%

Fiberglass Tanks, 30"-36"—10%

Fiberglass Tanks, 42"-63" & ASME—15%

Brine Tanks—15%

Parts (Brine & Fiberglass Tanks)—10%

FRP Tanks—10%

RoMate Tanks—6%

CT Tanks—6%

### VALVES

Residential Valves—5.5%

Commercial Valves—6.4%

Valve Parts & Accessories—11%

### FILTRATION SYSTEMS

Pentair Branded Whole Home Systems—8%

Pentair Branded Point of Use Systems: including FreshPoint™—9%

All new purchase orders must be submitted to Good Water Warehouse, received and confirmed by 4pm PST on August 12th, 2021.

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Subject : NOTICE!! April 8th PENTAIR Price Increase  
Date : Friday, April 8, 2022 1:00 am  
Linked to : Ramona Mason  
From : "Good Water Warehouse Inc." <marketing@goodwaterwarehouse.com>  
To : <accounting@aquageneral.com>

Is this email not displaying correctly? [View it in your browser.](#)

Good Water Warehouse Inc



# GOOD WATER WAREHOUSE, INC.

## NOTICE OF PENTAIR PRICE INCREASE

Dear Valued PENTAIR Partner,

The global manufacturing environment for Pentair, and other industrial corporations, remains extraordinarily challenging. Ongoing inflationary pressures, supply scarcities, labor constraints, and escalating energy and transportation costs continue to negatively impact your business and ours, as well as the economy at large.

Pentair has minimized the impacts of rising economic pressures and remain committed to providing you, our valued customer, with exceptional products, services, and support at competitive prices. To continue to do so, we are implementing an **8% energy and transportation surcharge on all valves, tanks, filtration, and softening products. This surcharge is incremental to current pricing, and is effective on all orders shipped on or after April 8, 2022.**

Given the extreme volatility of the energy market, we will continue monitoring this surcharge, and will communicate any subsequent changes based on the cost trends associated with manufacturing Pentair products.

We understand our businesses are facing unprecedented economic challenges. You are an important part of our promise to make the most of life's essential resources. Thank you for your continued support of Pentair brands and products amid these turbulent economic times. Your business remains vitally important to us!

Good Water Warehouse Inc. continually strives to offset increased costs with improved productivity and processes. However, the magnitude of the dramatic price increases that we continue to experience makes a price increase of 8% essential on all Pentair products effective April 8, 2022.

In-stock Pentair items shipped before April 8, 2022 will receive current pricing. All Pentair items shipped on or after April 8, 2022 will be invoiced at the new pricing.

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714-441-2893  
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[sales@goodwaterwarehouse.com](mailto:sales@goodwaterwarehouse.com)

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817 Garden St ste 100  
Santa Barbara, CA 93101  
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# 6-3967 – 112th Avenue SE  
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Newmarket, ON L3Y 8W1  
905-868-9287  
888-668-9287  
[canadasales@goodwaterwarehouse.com](mailto:canadasales@goodwaterwarehouse.com)



December 13, 2022

**RE: Insurance Costs**

To whom it may concern,

I am the authorized insurance broker for Aqua General, Inc., dba Houston's Best Water, LLC; dba Rayne Water Solutions of Houston, LLC of 8835 Knight Rd, Houston, TX 77054. The insurance premiums for the commercial policies in force in March of 2020 to the current policies have risen just over 24.7%. Please feel free to contact me for any additional information.

Sincerely,

A handwritten signature in blue ink that reads "Ken Roberts".

Ken Roberts, CIC  
(325) 486-5150 office  
(610) 362-8832 fax  
ken.roberts@usi.com



OFFICE OF COUNTY PURCHASING AGENT  
Fort Bend County, Texas

Term Contract Renewal Form

Solicitation #: Bid 20-071

Title: Term Contract for Water Softener Maintenance Services for Justice Center

Contracted Vendor: Aqua General, Inc.

Mr. David A. Davies,

Our contract with your company for the above referenced expires March 31, 2023. Contract provisions allow for renewal of this contract if mutually agreeable.

If your company wishes to renew this contract through March 31, 2024 under the same terms and conditions, please complete the information below and return this form along with a Form 1295 by e-mail to [brooke.lindemann@fortbendcountytexas.gov](mailto:brooke.lindemann@fortbendcountytexas.gov). Purchasing will then take the matter before the Commissioner's Court of Fort Bend County for their consideration. Please respond to this email by 5:00 PM, Wednesday, December 28, 2022.

☒ Yes, I agree to renewing our agreement with Fort Bend County under the same terms and conditions.

☐ No, I do not wish to renew our agreement with Fort Bend County.

If Yes, please provide a new Form 1295 along with this renewal form by replying to this email. The Form 1295 must be new; previous 1295s are not permitted.

Effective January 1, 2016 all contracts executed by Commissioners Court, regardless of the dollar amount, will require completion of Form 1295 "Certificate of Interested Parties", per the new Government Code Statute §2252.908. All vendors submitting a response to a formal Bid, RFP, SOQ or any contracts, contract amendments, extensions or renewals are required to complete the Form 1295 online through the State of Texas Ethics Commission website. Please visit:

<https://www.ethics.state.tx.us/filinginfo/1295/>.

On-line instructions:

Name of governmental entity is to read: Fort Bend County.

Identification number used by the governmental entity is: B20-071.

Description is to read: Water Softener Maintenance Services for Justice Center.

After receiving the Form 1295 with a new Certification Number and Date Filed, please print the form and complete box 6, sign, then email the Form 1295 and this signed Term Contract Renewal Form to [brooke.lindemann@fortbendcountytexas.gov](mailto:brooke.lindemann@fortbendcountytexas.gov). If your company is publicly traded you are not required to complete this form.

Signature of Authorized Representative

Date

Printed Name and Title of Authorized Representative

DAVID A. DAVIES, PRESIDENT

12/26/22



**Fort Bend County Tabulation  
Bid 20-071**

**Term Contract for Water Softener Maintenance Services for Justice Center**

**Term: April 1, 2020 through March 31, 2021**

**Awarded 3/24/20: Aqua General, Inc.**

**Renewal Term Approved 1/05/21: April 1, 2021 through March 31, 2022**

**Renewal Term Approved 2/22/22: April 1, 2022 through March 31, 2023**

<b>Company</b>	<b>Lawson Number</b>	<b>Total Bid Price per Month</b>	<b>Form 1295</b>
Aqua General, Inc. Houston	13667	\$1,595.00	Yes