



TO: FORT BEND COUNTY, OFFICE OF COUNTY PURCHASING AGENT

Solicitation # Bid 20-005; Term Contract for Purchase of Safety Shoes and Boots

SUBJECT: Price increase proposal

To Whom It May Concern,

Safety Shoe Distributors LLP agrees to renew the agreement with Fort Bend County with the exception that SSD is requesting a 5% increase. The Consumer Price index from October 2021 to October 2022 was a 7.7% increase. Safety footwear during this period increased as much as 10%. This 5% increase will mitigate some of the price increases we have absorbed.

Description	Price per Each (current)	Price per Each (proposed)	Increase percentage
Hy-Test Footrest #23180	\$135.00	\$141.75	5%
Hy-Test Footrest #23181	\$135.00	\$141.75	5%
Hy-Test Footrest #K10811	\$110.00	\$115.50	5%
Justin #4764	\$156.50	\$164.33	5%
Justin #764	\$156.50	\$164.33	5%
Hy-Test #K14481	\$127.50	\$133.88	5%
Hy-Test #K22471	\$150.00	\$157.50	5%
Hy-Test #13180	\$56.00	\$58.80	5%
Hy-Test #15440	\$114.00	\$119.70	5%
Hy-Test Footrest #K15481	\$140.00	\$147.00	5%
Bates #E02268	\$126.95	\$133.30	5%
Hy-Test Footrest #17131	\$65.00	\$68.25	5%
Wolverine #W02573	\$99.00	\$103.95	5%
Wolverine #W08393	\$77.00	\$80.85	5%

Safety Shoe Distributors LLP values the relationship we have had over the years. We look forward to this continuing.

Please contact us with any questions.


Patrick McElligott, Partner

Locations :

Birmingham, AL Miami, FL Orlando, FL Tampa, FL Baton Rouge, LA
North Houston, TX Austin, TX Baytown, TX Houston, TX
La Porte, TX San Antonio, TX Stafford, TX Texas City, TX

Welcome to Justin Brands B2B

May 6, 2022

Hello,

We continue to experience increased rates across a multitude of touchpoints in the supply chain process. Since we do not see the situation improving over the next several months, we will be changing how we invoice and surcharge for our products.

At Justin Brands, we recognize the administrative burden caused by the ocean freight surcharge. With this in mind, we have eliminated the 6% surcharge effective, **5/14/22**. As a result, Justin Brands will implement a price increase, effective immediately for shipments occurring after **05/18/22**. Furthermore, all brands will institute an IMAP holiday from May 15, through September 30.

We would like to take this time to thank you for your business and cooperation during these challenging times. As our inventory situation continues to improve, we hope you find the net result of these changes to be beneficial for you and your customers. Your sales representative will be reaching out to you to explain and answer any questions you may have.

We certainly appreciate your business and cherish our partnership! Thank you again.

Sincere Regards,

Greg Crouchley
President, Justin Brands, Inc.



July 1, 2022

Dear HYTEST Distributors:

I hope this letter finds you well and your business thriving as we hit the midway point of the 2022 calendar year.

As you may be aware, each brand under the Wolverine Worldwide portfolio operates individually. This letter is pertaining to your HYTEST Branded products.

I am writing you regarding continued increased costs associated with all areas of the business, both domestically and overseas. The largest of these cost increases include factory labor wages, rising fuel costs both domestic and abroad, and increased material/component pricing. As this remarkable global inflationary environment continues, I wanted to inform you it will impact our wholesale and retail pricing model beginning Jan 1, 2023.

HYTEST Brand will honor current wholesale prices for orders shipped by 12/31/22. All orders shipped after 12/31/22, regardless of order date, will be invoiced at the new 2023 prices. Please see attached 2023 pricelist. Our current intentions are to make this the single wholesale price increase for Wolverine Brand in 2023.

On January 1, 2023 MSRP and iMAP will also be adjusted to coincide with the new 2023 wholesale prices.

Please do not hesitate to contact your HYTEST Account Manager or myself with any questions.

Sincerely,

Karry Johnson
VP/GM HYTEST



OFFICE OF COUNTY PURCHASING AGENT

Fort Bend County, Texas

Term Contract Renewal Form

Solicitation #: Bid 20-005

Title: Term Contract for Purchase of Safety Shoes and Boots

Contracted Vendor: Safety Shoe Distributors, LLP

Mr. Robert Holmes,

Our contract with your company for the above referenced expires March 31, 2023. Contract provisions allow for renewal of this contract if mutually agreeable.

If your company wishes to renew this contract through March 31, 2024 under the same terms and conditions, please complete the information below and return this form along with a Form 1295 by e-mail to brooke.lindemann@fortbendcountytexas.gov. Purchasing will then take the matter before the Commissioner's Court of Fort Bend County for their consideration. Please respond to this email by 5:00 PM, Wednesday, December 28, 2022.

☒ Yes, I agree to renewing our agreement with Fort Bend County under the same terms and conditions.

☐ No, I do not wish to renew our agreement with Fort Bend County.

If Yes, please provide a new Form 1295 along with this renewal form by replying to this email. The Form 1295 must be new; previous 1295s are not permitted.

Effective January 1, 2016 all contracts executed by Commissioners Court, regardless of the dollar amount, will require completion of Form 1295 "Certificate of Interested Parties", per the new Government Code Statute §2252.908. All vendors submitting a response to a formal Bid, RFP, SOQ or any contracts, contract amendments, extensions or renewals are required to complete the Form 1295 online through the State of Texas Ethics Commission website. Please visit:

<https://www.ethics.state.tx.us/filinginfo/1295/>.

On-line instructions:

Name of governmental entity is to read: Fort Bend County.

Identification number used by the governmental entity is: B20-005.

Description is to read: Purchase of Safety Shoes and Boots.

After receiving the Form 1295 with a new Certification Number and Date Filed, please print the form and complete box 6, sign, then email the Form 1295 and this signed Term Contract Renewal Form to brooke.lindemann@fortbendcountytexas.gov. If your company is publicly traded you are not required to complete this form.

Signature of Authorized Representative

Date

Printed Name and Title of Authorized Representative


Patrick McElligott Partner

12/28/2022

Fort Bend County Tabulation
Bid 20-005
Term Contract for Safety Shoes and Boots

Awarded 08/13/19: Safety Shoe Distributors, LLP

Term: 1 October 2019 through 31 March 2020
Renewal Term Approved 08/13/20: 1 April 2020 through 31 March 2021
Renewal Term Approved 01/05/21: 1 April 2021 through 31 March 2022
Renewal Term Approved 02/22/22: 1 April 2022 through 31 March 2023

Lawson # 13866

Description	Estimated Annual Quantity	Safety Shoe Distributors, Houston, TX Price per each		Tiles in Style dba Taza Supply, Naperville, IL Price per each	
		Form 1295			
		Yes			
Hy-Test Footrest #23180	13	\$ 135.00	\$ 1,755.00	\$ 264.00	\$ 3,432.00
Hy-Test Footrest #23181	5	\$ 135.00	\$ 675.00	\$ 224.91	\$ 1,124.55
Hy-Test Footrest #K10811	8	\$ 110.00	\$ 880.00	\$ 280.00	\$ 2,240.00
Justin #4764	44	\$ 156.50	\$ 6,886.00	\$ 259.00	\$ 11,396.00
Justin #764	32	\$ 156.50	\$ 5,008.00	\$ 266.00	\$ 8,512.00
Hy-Test #K14481	12	\$ 127.50	\$ 1,530.00	\$ 219.80	\$ 2,637.60
Hy-Test #K22471	8	\$ 150.00	\$ 1,200.00	\$ 161.00	\$ 1,288.00
Hy-Test #13180	18	\$ 56.00	\$ 1,008.00	\$ 175.00	\$ 3,150.00
Hy-Test #15440	22	\$ 114.00	\$ 2,508.00	\$ 197.40	\$ 4,342.80
Hy-Test Footrest #K15481	19	\$ 140.00	\$ 2,660.00	\$ 249.20	\$ 4,734.80
Bates #E02268	23	\$ 126.95	\$ 2,919.85	\$ 231.00	\$ 5,313.00
Hy-Test Footrest #17131	10	\$ 65.00	\$ 650.00	\$ 210.00	\$ 2,100.00
Wolverine #W02573	95	\$ 99.00	\$ 9,405.00	\$ 175.00	\$ 16,625.00
Wolverine #W08393	44	\$ 77.00	\$ 3,388.00	\$ 175.00	\$ 7,700.00
Estimated Annual Total:		\$ 40,472.85		\$ 74,595.75	