

PERFORMANCE TRUCK - BROOKSHIRE

34211 Katy Freeway, Brookshire, Texas 77423

Phone: (281) 239-7383

BUYER'S ORDER

Date Prepared: 03-03-2022	Delivery Date: Q4 2022 Build	Salesman: Drew Vest	Branch: Brookshire
Purchaser: Fort Bend County		Telephone: 281-342-6185 Fax:	
Mailing Address: 201 Payne Lane City: Richmond State: TX Zip: 77469			County: Fort Bend
Physical Address: 201 Payne Lane City: Richmond State: TX Zip: 77469			County: Fort Bend
Description: NEW 2023 KENWORTH T880		Email Address: mike.starkey@fortbendcountytexas.gov	
Mileage:	Color: L0436 Sierra Blue	NOTE: Sales tax and license fee may apply but are not included in this quote.	
VIN: TO ORDER Comments: See attached vehicle summary, quote ID # QUO-832126-B9M5X7.			
Purchaser's Agent: Mike Starkey		Title: GM Fleet Operations	License Type: Commercial Account # FBC

LICENSE - TITLE INFORMATION

Months: 12	Tractor:	Truck: X	Trailer:	Body Type: DUMP	Color: BLU	Tons:	GCW: 54600
Apportioned:	IMC #	Combination:	Com'l: X	Token Trailer:	Gas:	Diesel: X	

INSURANCE INFORMATION

AGENCY:	SELLING PRICE*	176,938.89
NAME:	BUY BOARD CONTRACT 601-19	400.00
PHONE:	CASH PRICE W/ACCESS.	177,338.89
LIEN INFORMATION		
NAME:	TRADE IN ALLOWANCE	-
LIEN DATE:	NET CASH DIFFERENCE	177,338.89
ADDRESS:	FEDERAL RETAIL EXCISE TAX	-
PHONE:	NET PRICE	177,338.89
CITY, STATE, ZIP:	STATE SALES TAX	-
COMMENTS:	LICENSE MO. & FEE	-
AMOUNT:	TITLE FEE (INCLUDES \$5 TAG FEE)	5.00
NAME:	COMMERCIAL INSPECTION FEE	40.00

ADDITIONAL INFORMATION

This quote is for 1 unit for ASAP build, FOB - Brookshire, TX.	DEALER'S INVENTORY TAX	406.11
PO 205282 - Dated 10/26/2021	DOCUMENTARY FEE**	75.00
2023 Kenworth T880 Dump Truck	EXTENDED WARRANTY	4,030.00
Cummins X15 EPA Eng - 450 HP/Eaton Automated Transmission - 10 Spd	SUBTOTAL	181,895.00
15' Truck Fabricators Dump Bed w/ 3/16 Floor Material & Donovan Bullet Electric	BALANCE OWED ON TRADE	-
Tarp system primed/painted installed	SUBTOTAL	181,895.00
	PREPAYMENT	-
***Build scheduled in Q4 2022. Delivery Date To Be Determined.	BALANCE DUE UPON DELIVERY	181,895.00

DISCLAIMER OF WARRANTY

Any warranties on the products sold hereby are those made by the manufacturer. The seller, CLEVELAND MACK SALES, INC., PERFORMANCE TRUCK OR PERFORMANCE TRAILER, hereby expressly disclaims all warranties, either express or implied, including any implied warranty of merchantability or fitness for a particular purpose, and CLEVELAND MACK SALES, INC., PERFORMANCE TRUCK OR PERFORMANCE TRAILER neither assumes nor authorizes any other person to assume for it any liability in connection with the sale of said products.

* PRICE IS SUBJECT TO INDUSTRY AND ENVIRONMENTAL COST IMPACTS BEYOND THE CONTROL OF PERFORMANCE TRUCK

** A DOCUMENTARY FEE IS NOT AN OFFICIAL FEE. A DOCUMENTARY FEE IS NOT REQUIRED BY LAW, BUT MAY BE CHARGED TO BUYERS FOR HANDLING DOCUMENTS RELATING TO THE SALE. A DOCUMENTARY FEE MAY NOT EXCEED A REASONABLE AMOUNT AGREED TO BY THE PARTIES. THIS NOTICE IS REQUIRED BY LAW.

Vehicle(s) are subject to prior sale and will not be held more than five working days.

PURCHASER _____

THIS ORDER NOT BINDING UNTIL ACCEPTED BY DEALER.

SALESPERSON _____

ACCEPTED BY _____

March 3, 2022

To: Kenworth Dealer Principals

Subject: MY 2023 Pricing Surcharge

Kenworth Dealer Partners,

The Transportation industry continues to be challenged by unprecedented and escalating economic conditions. This prolonged environment has resulted in cost increases that have far exceeded original expectations. These raw material and component cost increases are driven by, but not limited to, microchip processors, steel, aluminum, resins, and rubber. Factors further contributing to the economic instability include the impact of industry wide labor shortages, the expediting of components, and the highest inflation in nearly 40 years.

Recognizing the impact to our dealers and customers, Kenworth and PACCAR have worked to mitigate these increases while continuing to maintain factory production and customer deliveries. However, because of this continued volatility, it is necessary for Kenworth to implement a pricing surcharge on 2023 MY trucks.

Kenworth Model Year 2023 surcharge details:

- \$5,000 Heavy Duty pricing surcharge on all MY 2023 orders.
- \$3,500 Medium Duty pricing surcharge on all MY 2023 orders.
- Surcharge will be applied to chassis firm scheduled on or after April 1, 2022.
- Surcharge will be rolled into "Total Surcharge/Options Not Subject to Discount" line on invoice.
- Kenworth Dealers are responsible for notifying customers of the surcharge immediately.
- HD and MD trucks may be cancelled at no charge by March 18, 2022.
- Standard cancellation policy rules will apply starting March 19, 2022.

These are difficult times to navigate. Kenworth respects and honors the partnerships that have been built with both dealers and customers. Together we will manage through these challenges.

Please contact your District Sales Manager or Region Sales Manager with questions.

Kevin Baney
Kenworth General Manager &
PACCAR Vice President

Jim Walenczak
Kenworth Assistant General Manager
Sales & Marketing