



**Pavement Installation, Marking & Maintenance Specialists**

June 6, 2022

Fort Bend County Purchasing  
301 Jackson Street, Suite 201  
Richmond, TX 77469

To whom it may concern:

Over the last year, we have incurred several increases such as material price, fuel cost and freight surcharges. I have attached supplier letters as proof.

Per our contract with Fort Bend County Bid #20-040 / PO# 204186, General Requirements Escalation Clause, we are requesting Commissioners Court approval to increase the price for awarded items. We have attached a list of current prices / price increases.

Lone Star truly enjoys working with Fort Bend County and we look forward to continuing to do so in the future. However, at the current contract prices, we cannot continue to perform the quality of work that we are proud of and you have come to expect. This decision was not made lightly and was put off as long as possible but unfortunately, we cannot afford to continue absorbing the increases. We regret having to make this request and hope that you understand. If you need any other information from us, please let me know.

Sincerely,

A handwritten signature in blue ink that reads "Joanne Otto". The signature is fluid and cursive.

Joanne Otto  
President

**Fort Bend County**  
**Bid #20-040**

Description	Current Price	Percent of Increase	Proposed Price
4" white or yellow painted surface	\$0.18	16.70%	\$0.21
4" Solid dbl yellow	\$0.18	16.70%	\$0.21
4" skip yellow	\$0.18	16.70%	\$0.21
24" white	\$2.00	20.00%	\$2.40
12" white	\$1.00	20.00%	\$1.20
arrow	\$55.00	20.00%	\$66.00
ONLY	\$55.00	20.00%	\$66.00
Type IA marker	\$3.00	20.00%	\$3.60
Type IIAA marker	\$3.50	20.00%	\$4.20
P&I Clear/ red markers - bitumen	\$3.50	20.00%	\$4.20
P&I Clear/ red markers - epoxy	\$4.50	20.00%	\$5.40
P&I Clear/ blue - bitumen	\$5.00	20.00%	\$6.00
P&I Clear/ blue - epoxy	\$7.00	20.00%	\$8.40
8" white or yellow	\$0.98	20.00%	\$1.18
Description	Current Price	Percent of Decrease	Proposed Price
Railroad Crossing	\$120.00	20.00%	\$100.00

**Fort Bend County Tabulation**

**Bid 20-040**

**Term Contract for Pavement Painting and Marking Services and Supplies for Various Roads**

**Term: April 1, 2020 through March 31, 2021**

**Awarded 2/11/20: Lone Star Pavement Services**

**Renewal Approved 02/23/21: April 1, 2021 through March 31, 2022**

**Renewal Approved 02/22/22: April 1, 2022 through March 31, 2023**

**Lawson # 14081**

Description	Estimated Annual Quantity	Lone Star Pavement Services Conroe, TX		Stripes and Stops Co., Inc. Houston, TX	
		Form 1295		Form 1295	
		Yes			
		Unit Bid Price	Extended Total	Unit Bid Price	Extended Total
4" White or Yellow Painted (water base paint) Surface, per linear foot of actual painted surface	369,600	\$ 0.18	\$ 66,528.00	\$ 0.21	\$ 77,616.00
No Passing Zone for solid double yellow, per linear foot of actual painted surface	422,400	\$ 0.18	\$ 76,032.00	\$ 0.32	\$ 135,168.00
No Passing Zone for solid yellow with a yellow skip, per linear foot of actual painted surface	422,400	\$ 0.18	\$ 76,032.00	\$ 0.32	\$ 135,168.00
White 24" stop bars, per linear foot of actual painted (water base paint) surface	15,840	\$ 2.00	\$ 31,680.00	\$ 1.75	\$ 27,720.00
White 12" cross walk bars, per linear foot of actual painted (water base paint) surface	26,400	\$ 1.00	\$ 26,400.00	\$ 1.00	\$ 26,400.00
Stencil, white (water base paint), all directional arrows, per each	30	\$ 55.00	\$ 1,650.00	\$ 40.00	\$ 1,200.00
"ONLY" stencil, per MUTCD standards, per each	30	\$ 55.00	\$ 1,650.00	\$ 50.00	\$ 1,500.00
Type IA reflective amber pavement raised marking buttons including installation, per each	10,000	\$ 3.00	\$ 30,000.00	\$ 3.00	\$ 30,000.00
Type IIAA reflective amber pavement raised marking buttons including installation, per each	10,000	\$ 3.50	\$ 35,000.00	\$ 3.75	\$ 37,500.00
Provide and install w/Bitumen, Clear/Red lens RPM raised pavement marker, per each	10,000	\$ 3.50	\$ 35,000.00	\$ 3.75	\$ 37,500.00
Provide and install w/Epoxy, Clear/Red lens RPM raised pavement marker, per each	10,000	\$ 4.50	\$ 45,000.00	\$ 3.75	\$ 37,500.00
Provide and install w/Bitumen, Clear/Blue lens RPM raised pavement marker, per each	500	\$ 5.00	\$ 2,500.00	\$ 6.00	\$ 3,000.00
Provide and install w/Epoxy, Clear/Blue lens RPM raised pavement marker, per each	500	\$ 7.00	\$ 3,500.00	\$ 6.00	\$ 3,000.00
8" White or Yellow Painted (water base paint) Surface, per linear foot, of actual painted surface	52,800	\$ 0.98	\$ 51,744.00	\$ 0.38	\$ 20,064.00
Rail Road Crossing, Stencil (water base paint), installed, per each	30	\$ 120.00	\$ 3,600.00	\$ 100.00	\$ 3,000.00
<b>Grand Total:</b>			<b>\$ 486,316.00</b>		<b>\$ 576,336.00</b>