

REFLECTION PRINTING

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May 2, 2022

Cheryl Krejci
Fort Bend County Purchasing
301 Jackson, Suite 201
Richmond, Texas 77469

Re: Need for a Price Increase – Bid 22-041
Availability of Paper Stock – Delivery Issues

Dear Ms. Krejci,

This letter is to advise of a price increase needed for all items included in Bid 22-041. This price increase is solely due to the continuing increase in paper stock prices due to inflationary pressures in the market.

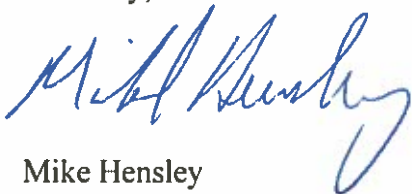
Here is a list of items contained in Bid 22-041 and the current / future price to FBC:

Lawson #	Original Bid	Revised Bid	Lawson #	Original Bid	Revised Bid
6271	\$319.90	\$350.00	12445	\$240.00	\$264.00
6272	\$35.00	\$40.00	6278	\$55.00	\$65.00
6273	\$50.00	\$57.50	6279	\$85.00	\$95.00
6274	\$65.00	\$75.00	6280	\$149.00	\$169.00
6275	\$49.00	\$57.50	6281	\$9.95	\$11.95
6276	\$70.00	\$80.00	6282	\$34.00	\$39.00
6277	\$129.00	\$149.00	6283	\$54.00	\$62.00

The increase prices listed here will become effective for all orders placed on or after May 17, 2022. Please find included in this pdf a recent letter from one of our paper stock suppliers discussing the most recent paper mill price increases.

We enjoy working with FBC and appreciate the opportunity to provide services. I hope the supply chain disruptions as well as the inflationary issues will work themselves out over the next year. We will all be grateful for this period to end.

Sincerely,



Mike Hensley
President

Houston Corporate Office
6131 Corporate Drive
Houston, Texas 77036
Phone 713-271-2253
Fax 713-271-8879

Baytown Office
407 W. Baker Rd, Suite R
Baytown, Texas 77521
Phone 281-427-4243
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Fort Bend County Tabulation
Bid 22-041
Term Contract for Stationery Printing and Supplies

Term: through September 30, 2022

Awarded 2/22/22: Arching Oaks Investments, LLC dba Reflection Printing

Description			Arching Oaks Investments, LLC dba Reflection Printing Houston		Infovine Inc. Houston	
Letterhead Stationery	Lawson Number	Estimated Annual Quantity	Unit Bid Price	Extended Price	Unit Bid Price	Extended Price
Stock Paper, Case of 5000 sheets	6271	15	\$ 319.90	\$ 4,798.50	\$ 382.65	\$ 5,739.75
Vendor complete Minimum Order →	34 Cases					
Foiling of Gold Seal on Letterhead, Case of 5000 Sheets	12445	15	\$ 240.00	\$ 3,600.00	\$ 367.35	\$ 5,510.25
Vendor complete Minimum Order →	30 Cases					
Letterhead 500 Personalized includes Typeset	6272	15	\$ 35.00	\$ 525.00	\$ 31.34	\$ 470.10
Letterhead 1000 Personalized includes Typeset	6273	8	\$ 50.00	\$ 400.00	\$ 47.37	\$ 378.96
Letterhead, 2500 Personalized includes Typeset	6274	15	\$ 65.00	\$ 975.00	\$ 95.45	\$ 1,431.75
Envelopes with flat black seal						
Envelopes 500 Personalized includes Typeset	6275	25	\$ 49.00	\$ 1,225.00	\$ 201.07	\$ 5,026.75
Envelopes 1000 Personalized includes Typeset	6276	10	\$ 70.00	\$ 700.00	\$ 219.42	\$ 2,194.20
Envelopes 2500 Personalized includes Typeset	6277	40	\$ 129.00	\$ 5,160.00	\$ 274.43	\$ 10,977.20
Window Envelopes with flat black seal						
Window Envelopes 500 Personalized includes Typeset	6278	20	\$ 55.00	\$ 1,100.00	\$ 203.06	\$ 4,061.20
Window Envelopes 1000 Personalized includes Typeset	6279	1	\$ 85.00	\$ 85.00	\$ 222.40	\$ 222.40
Window Envelopes 2500 Personalized includes Typeset	6280	35	\$ 149.00	\$ 5,215.00	\$ 280.40	\$ 9,814.00
Business Cards						
Stock Cards includes Gold Foil Seal Box of 500 cards	6281	650	\$ 9.95	\$ 6,467.50	\$ 122.45	\$ 79,592.50
Vendor complete Minimum Order →	500 Cards					
Bus Cards 500 1 Side Personalized includes Typeset	6282	200	\$ 34.00	\$ 6,800.00	\$ 106.12	\$ 21,224.00
Bus Cards 500 2 Sides Personalized includes Typeset	6283	60	\$ 54.00	\$ 3,240.00	\$ 188.78	\$ 11,326.80
Grand Total:			\$ 40,291.00		\$ 157,969.86	