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Paving and Crane Equipment

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03/09/2022

Quote #: jmcdonnell-1659b

Scott Wieghat  
FORT BEND COUNTY  
301 Jackson  
Richmond, TX 77469

Dear Scott Wieghat:

We are pleased to quote the following for your consideration:

1. **GRADALL XL3100 V 2018 model w/ 680 hours, Unit # GE18000, S/N 3120000458.**

The following Factory and Dealer Options are included in the package:

- 60" Ditching Bucket
- 1 Year/ 1000 hour Powertrain + Hyd warranty

<b>Price Complete:</b>	<b>\$317,500.00</b>
Less 1997 RS425	(\$21,000.00)
Less Trade XL3100	(\$29,000.00)
Total Trades	(\$50,000.00)
<b>NET PRICE</b>	<b>\$267,500.00</b>

To be purchased through BuyBoard. Contract #597-19

Contract price is \$352,778.00; less contract discount of 10% (-\$35,278.00);

Selling price is \$317,500.00; Less Trades of \$50,000.00; New net selling price is \$267,500.00.

We believe the equipment as quoted will exceed your expectations. On behalf of Kirby-Smith Machinery, Inc., thank you for the opportunity to quote Gradall machinery.

Sincerely,

JAMES MCDONNELL  
Governmental Territory Manager  
817-378-0600  
214-986-5857  
[jmcdonnell@kirby-smith.com](mailto:jmcdonnell@kirby-smith.com)

*\*Subject to all applicable taxes. 'This proposal is good for 30 days & subject to availability.'\**

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