



LET'S WORK TOGETHER

Machine Sales Quotation

September 13, 2021

Mike Starkey FORT BEND COUNTY ROAD & BRID PO 130048 301 JACKSON SUITE 533 RICHMOND, TX 77469

Reference# 41249-12

Mustang CAT Sales Representative

Stuart Newton Mobile: 832-540-9086 Office: 832-540-9086

SNewton@mustangcat.com

Mr. Starkey,

Thank you for considering Mustang CAT. Our proposed solution for your needs is summarized below with additional detail on the following page or pages. Please review this proposal thoroughly. Our recommended solution is based on our current understanding of your requirements. Please contact me if your requirements have changed or if you have any questions about the products and services we are recommending.

We hope to earn your business and look forward to working with you. When you are ready to move forward, please sign and date on the bottom of page one and return it to me.

Mustang CAT recommended solution for 2022 Budget

CATI	Machines	
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CW34

CW34 PNEU COMP DCA8 (pre-tax)

\$199,834.32

Warranties

CW34

Warranty: 1st Year Premier/Unlimited Hours; Year 2 & 3, 5000 Hours Powertrain + Hydraulics +

Tech

Included

	To	otal investment (pre-tax):	\$199,834.32
Accepted by:			
Printed Name		Date	
Customer Signatu	e		

Model: Serial No.:	CW34 TBD		
	ARRANGEMENT		
OPTION	DESCRIPTION		LIST
588-4873	CW34 PNEU COMP DCA8		\$216,331.50
0P-9001	LANE 1 ORDER		J210,331.30
OP-0210	PACK, DOMESTIC TRUCK		
471-9323	BALLAST, 44,000 LB		\$48,069.00
0P-4990	CERTIFICATE OF ORIGIN		\$ 186.90
524-1948	COMPLIANCE FILM, ELECT-MAGNETIC		J 100.50
		MACHINE LIST PRICE:	\$264,587.40
dust of Mark	ATTACHMENTS		
The state of the s	ATTACHWENTS		
		List Price FOB Factory:	\$264,587.40
***Quot		List Price FOB Factory: Dealer Discount:	
Quot	ed under Sourcewell Contract #032119-CAT	Dealer Discount:	(\$69,207.08)
***Quot		Dealer Discount: Make Ready:	(\$69,207.08) \$1,200.00
***Quot		Dealer Discount:	(\$69,207.08) \$1,200.00 \$1,150.00
***Quot		Dealer Discount: Make Ready: Factory Freight:	(\$69,207.08) \$1,200.00 \$1,150.00 \$2,104.00
***Quot		Dealer Discount: Make Ready: Factory Freight: Warranty:	(\$69,207.08) \$1,200.00 \$1,150.00 \$2,104.00
***Quot		Dealer Discount: Make Ready: Factory Freight: Warranty: Total Trade-In:	(\$69,207.08) \$1,200.00 \$1,150.00 \$2,104.00 N/A \$199,834.32
***Quot		Dealer Discount: Make Ready: Factory Freight: Warranty: Total Trade-In: Subtotal: Sales Tax:	\$264,587.40 (\$69,207.08) \$1,200.00 \$1,150.00 \$2,104.00 N/A \$199,834.32 N/A \$ 437.84
***Quot		Dealer Discount: Make Ready: Factory Freight: Warranty: Total Trade-In: Subtotal: Sales Tax: Heavy Equipment Fee:	(\$69,207.08) \$1,200.00 \$1,150.00 \$2,104.00 N/A \$199,834.32 N/A \$437.84
***Quot		Dealer Discount: Make Ready: Factory Freight: Warranty: Total Trade-In: Subtotal: Sales Tax:	(\$69,207.08) \$1,200.00 \$1,150.00 \$2,104.00 N/A \$199,834.32

Com. code 760

Acct unit 77210 4888 64500 Acet Cat 22100

P104-22 EQUIPR+B