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Fort Bend County
Purchasing Department
Travis Annex
301 Jackson, Suite 201
Richmond, Texas 77469

May 17, 2021

Per Hurt/Reladyne contract with Fort Bend County Bid 20-047 General Requirements; 1.35 escalation clause.
Hurt/Reladyne is requesting Commissioners Court approval to increase the contract price for awarded items.
I have attached a copy of price increase and increases from Reladyne suppliers as proof of increase.

Thank You,

A handwritten signature in blue ink, appearing to read "Crayton Nelson".

Crayton Nelson
Consultant
713-826-2602
crayton.nelson@reladyne.com
Reladyne

Reliability in Motion.



8280 Montgomery Road, Suite 101
Cincinnati, OH 45236
Office: 513.489.6000
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May 3, 2021

Dear Valued RelaDyne Customer,

RelaDyne has received industry notifications from the major manufacturers regarding an additional increase in Diesel Exhaust Fluids up to 52% since January 1, 2021. This adjustment in pricing from our manufacturers is due to increasing costs for raw materials, international demand for DEF, and continued supply disruptions. Certain packages have increased more than others.

In response to these market announcements and increases from our manufacturers, RelaDyne's price to contract customers will change effective May 31, 2021. To receive current pricing, orders must be placed by May 28, 2021.

It is our commitment to keep each customer educated on market conditions, technology changes, and product offerings. Please consult your RelaDyne sales representative with any questions or concerns.

On behalf of RelaDyne, we understand the interruption and impact these changes and volatility cause to your business, especially during these very uncertain and sensitive times. We appreciate your partnership of trust with our organization, and we will continue to communicate all changes to market conditions in the future.

Sincerely,

A handwritten signature in blue ink that reads "Rick Norton".

Rick Norton

Strategic Pricing Manager

Reliability in Motion.

Fort Bend County Pricing Form

BID 20-047

Term Contract for Diesel Exhaust Fluid

April 1,2020

	PRODUCT	PACK SIZE	UOM	ID UO	Bid Price	Increase 05/31/2021	Price 06/31/2021
Diesel Exhaust Fluid							
Diesel Exhaust Fluid/Lawson 10382	AllFleet DEF	Bulk	GAL	GAL	\$ 1.39	25%	\$ 1.74
Diesel Exhaust Fluid/Lawson 11256	AllFleet DEF	2 1/2 gallon	container	GAL	\$ 8.33	25%	\$ 10.41

**Fort Bend County Tabulation
Bid 20-047
Term Contract for Diesel Exhaust Fluid**

Awarded 02/25/20: Low Bidder per Item

Renewal Term Approved 1/05/21: April 1, 2021 through March 31, 2022

Diesel Exhaust Fluid	Bulk Delivery, price per gallon	2-1/2 Gallon Containers, per container	Form 1295
	Lawson Numbers		
	10382	11256	
A. J. Hurt Jr., Inc. division of Reladyne LLC Houston	\$ 1.39	\$ 8.33	Yes
Sundance Fuels, LTD Spring	\$ 1.40	\$ 8.48	
Sun Coast Resources Houston	Disqualified: Altered terms and conditions.		