



CONROE WOOD PRODUCTS, INC.

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April 19, 2021

Fort Bend County, Texas
Jaime Kovar
County Purchasing Agent
Cheryl Krejei
Senior Buyer

Dear friends at Fort Bend County,

This is a difficult letter for me to write as I have been associated with Fort Bend County Purchasing for over 50 years, first at Conroe Creosoting Co. and now Conroe Wood Products. The unstable, volatile escalation of prices in the lumber market at this time are giving us no choice but to ask to cancel our Fort Bend County Bid-19-026 Term Contract for Bridge Materials. April 1, 2021 through March 31, 2022.

Lumber prices have doubled and even tripled since the beginning of the pandemic. I have never seen this happen before in my entire career. Lumber mills and treating plants will hold their prices five working days, usually from one Friday to the next. Our quotes will stipulate pricing and the price expiration. Once an order is placed, we will give the order to the mill, and or treating plant, and the price will be good until it is shipped. Availability has also been a problem. It is difficult to even get a quote on lumber over 20' in length. 10x10x's and 12x12's are 8-12 weeks out.

I know this presents a budgeting problem for you. We hope the lumber market will find stability soon, but none of the experts can predict the future because of the pandemic.

Regretfully and sincerely,

A handwritten signature in cursive script that reads 'Charline Muller'.

Charline Muller
President, Conroe Wood Products, Inc

SUPPLYING ALL OF YOUR WOOD PRODUCTS
CCA, MCA, COPPER AZOLE, CREOSOTE, PENTA OR UNTREATED
POLES, PILING, TIMBERS, FENCE POSTS, MULCH, STAKES, PALLETS
PICKETS, RAILROAD TIES, GUARD RAIL POSTS

**Fort Bend County Tabulation
Bid 19-026
Term Contract for Purchase of Bridge Materials**

Term: 1 April 2019 through 31 March 2020

Awarded 2/26/19: Low Bidder per Item

Renewal Term Approved 1/07/20: April 1, 2020 through March 31, 2021

Renewal Term Approved 1/05/21: April 1, 2021 through March 31, 2022

Materials Description	Lawson Number	Form 1295	
		Yes	Yes
		Conroe Wood Products Conroe	International Forest Products Houston
50' Piling 12" Butt	1549	\$ 530.50	No Bid
45' Piling 12" Butt	1550	\$ 447.76	No Bid
40' Piling 12" Butt	1551	\$ 374.79	No Bid
35' Piling 12" Butt	1552	\$ 348.19	No Bid
30' Piling 12" Butt	1553	\$ 274.76	No Bid
25' Piling 12" Butt	1554	\$ 207.11	No Bid
20' Piling 12" Butt	1555	\$ 128.44	No Bid
30' Piling 8" Top	1556	\$ 309.44	No Bid
25' Piling 8" Top	2133	\$ 232.55	No Bid
20' Piling 8" Top	2134	\$ 162.30	No Bid
18' Piling 8" Top	1557	\$ 130.36	No Bid
16' Piling 8" Top	2135	\$ 97.37	No Bid
14' Piling 8" Top	1558	\$ 85.21	No Bid
12' Piling 8" Top	1559	\$ 73.01	No Bid

11.2 Southern Yellow Pine Bridge Piling 8" Top: 12 lb. Creosote Tested and Certified to AWPA Standards (price per each)

Materials Description	Lawson Number	Conroe Wood Products	International Forest Products
50' Piling 12" Butt	1560	\$ 548.87	No Bid
45' Piling 12" Butt	1561	\$ 463.09	No Bid
40' Piling 12" Butt	1562	\$ 387.65	No Bid
35' Piling 12" Butt	1563	\$ 360.16	No Bid
30' Piling 12" Butt	1564	\$ 284.10	No Bid
25' Piling 12" Butt	1565	\$ 214.04	No Bid
20' Piling 12" Butt	1566	\$ 132.59	No Bid
30' Piling 8" Top	1567	\$ 320.15	No Bid
25' Piling 8" Top	1568	\$ 240.58	No Bid
20' Piling 8" Top	2136	\$ 167.86	No Bid
18' Piling 8" Top	1569	\$ 134.83	No Bid
16' Piling 8" Top	2137	\$ 100.68	No Bid
14' Piling 8" Top	2138	\$ 88.15	No Bid
12' Piling 8" Top	2139	\$ 75.64	No Bid

11.3 Southern Yellow Pine Bridge Piling 8" Top: 0.60 CCA Treated (price per each)			
Materials Description	Lawson Number	Conroe Wood Products	International Forest Products
50' Piling 12" Butt	10238	\$ 374.26	\$ 347.00
45' Piling 12" Butt	10239	\$ 316.28	\$ 267.00
40' Piling 12" Butt	10240	\$ 268.16	\$ 245.00
35' Piling 12" Butt	10241	\$ 248.49	\$ 210.00
30' Piling 12" Butt	10242	\$ 199.26	\$ 190.00
25' Piling 12" Butt	10243	\$ 153.81	\$ 180.00
20' Piling 12" Butt	10244	\$ 100.14	\$ 145.00
30' Piling 8" Top	10245	\$ 218.56	\$ 190.00
25' Piling 8" Top	10246	\$ 164.75	\$ 139.00
20' Piling 8" Top	10247	\$ 116.29	\$ 106.00
18' Piling 8" Top	10248	\$ 98.67	\$ 94.00
16' Piling 8" Top	10249	\$ 73.70	\$ 81.50
14' Piling 8" Top	10250	\$ 64.48	\$ 70.00
12' Piling 8" Top	10251	\$ 55.30	\$ 60.00

11.4 No. 2 or better Southern Yellow Pine Rough Bridge Timber 8 lb. Creosote (price per each)			
Materials Description	Lawson Number	Conroe Wood Products	International Forest Products
2" X 4"-20'	10252	No Bid	No Bid
2" X 8"-12'	10253	No Bid	No Bid
2" X 8"-14'	10254	No Bid	No Bid
2" X 8"-16'	10255	No Bid	No Bid
2" X 8"-20'	10256	No Bid	No Bid
2" X 8"-24'	10257	No Bid	No Bid
3" X 8"-12'	10258	No Bid	No Bid
3" X 8"-14'	10259	No Bid	No Bid
3" X 8"-16'	10260	No Bid	No Bid
3" X 8"-18'	10261	No Bid	No Bid
3" X 8"-20'	10262	No Bid	No Bid
3" X 8"-22'	10263	No Bid	No Bid
3" X 8"-24'	10264	No Bid	No Bid
3" X 8"-26'	10265	No Bid	No Bid
3" X 8"-28'	10266	No Bid	No Bid
4" X 4"-12'	10267	No Bid	No Bid
4" X 12"-14'	10268	No Bid	No Bid
4" X 12"-16'	10269	No Bid	No Bid
4" X 12"-18'	10270	No Bid	No Bid
6" X 16"-14'	1496	No Bid	No Bid
6" X 16"-16'	1497	No Bid	No Bid
6" X 16"-18'	1498	No Bid	No Bid

11.5 No. 2 or better Southern Yellow Pine Rough Bridge Timber 0.60 CCA Treated (price per each)

Materials Description	Lawson Number	Conroe Wood Products	International Forest Products
2" X 4"-20'	10271	\$ 11.80	\$ 12.00
2" X 8"-12'	10272	\$ 12.98	\$ 13.00
2" X 8"-14'	10273	\$ 15.14	\$ 15.50
2" X 8"-16'	10274	\$ 17.30	\$ 17.80
2" X 8"-20'	10275	\$ 23.87	\$ 24.00
2" X 8"-24'	10276	\$ 31.68	\$ 38.00
3" X 8"-12'	10277	\$ 19.46	\$ 20.52
3" X 8"-14'	10278	\$ 22.71	\$ 23.94
3" X 8"-16'	10279	\$ 25.95	\$ 28.16
3" X 8"-18'	10280	\$ 29.20	\$ 32.58
3" X 8"-20'	10281	\$ 32.44	\$ 41.20
3" X 8"-22'	10282	\$ 43.78	\$ 48.00
3" X 8"-24'	10283	\$ 50.02	\$ 55.00
3" X 8"-26'	10284	\$ 59.64	\$ 65.00
3" X 8"-28'	10285	\$ 67.20	\$ 80.00
4" X 4"-12'	10286	\$ 12.98	\$ 13.25
4" X 12"-14'	10287	\$ 48.38	\$ 51.80
4" X 12"-16'	10288	\$ 56.64	\$ 62.72
4" X 12"-18'	10289	\$ 67.46	\$ 72.72
6" X 16"-14'	10290	\$ 204.96	\$ 205.00
6" X 16"-16'	10291	\$ 240.90	\$ 240.00
6" X 16"-18'	10292	\$ 283.10	\$ 285.00

11.6 No. 2 or better Southern Yellow Pine Rough Bridge Timber 0.23 MCA (price per each)			
Materials Description	Lawson Number	Conroe Wood Products	International Forest Products
2" X 4"-20'	10293	\$ 11.80	No Bid
2" X 8"-12'	10294	\$ 12.98	No Bid
2" X 8"-14'	10295	\$ 15.14	No Bid
2" X 8"-16'	10296	\$ 17.30	No Bid
2" X 8"-20'	10297	\$ 23.87	No Bid
2" X 8"-24'	10298	\$ 31.68	No Bid
3" X 8"-12'	10299	\$ 19.46	No Bid
3" X 8"-14'	10300	\$ 22.71	No Bid
3" X 8"-16'	10301	\$ 25.95	No Bid
3" X 8"-18'	10302	\$ 29.20	No Bid
3" X 8"-20'	10303	\$ 32.44	No Bid
3" X 8"-22'	10304	\$ 43.78	No Bid
3" X 8"-24'	10305	\$ 50.02	No Bid
3" X 8"-26'	10306	\$ 59.64	No Bid
3" X 8"-28'	10307	\$ 67.20	No Bid
4" X 4"-12'	10308	\$ 12.98	No Bid
4" X 12"-14'	10309	\$ 48.38	No Bid
4" X 12"-16'	10310	\$ 56.64	No Bid
4" X 12"-18'	10311	\$ 67.46	No Bid
6" X 16"-14'	10312	\$ 204.96	No Bid
6" X 16"-16'	10313	\$ 240.90	No Bid
6" X 16"-18'	10314	\$ 283.10	No Bid

11.7 No. 2 or better Southern Yellow Pine Rough Bridge Timber 12 lb. Creosote (price per each)			
Materials Description	Lawson Number	Conroe Wood Products	International Forest Products
8" X 8"-16'	10315	No Bid	No Bid
8" X 10"-16'	10316	No Bid	No Bid
10" X 10"-14'	10317	No Bid	No Bid
10" X 10"-24'	10318	No Bid	No Bid
10" X 10"-26'	10319	No Bid	No Bid
10" X 10"-28'	10320	No Bid	No Bid
10" X 12"-14'	10321	No Bid	No Bid
10" X 12"-16'	10322	No Bid	No Bid
10" X 12"-24'	10323	No Bid	No Bid
10" X 12"-26'	10324	No Bid	No Bid
10" X 12"-28'	10325	No Bid	No Bid
12" X 12"-16'	10326	No Bid	No Bid
12" X 12"-20'	10327	No Bid	No Bid
12" X 12"-24'	10328	No Bid	No Bid
12" X 12"-26'	10329	No Bid	No Bid
12" X 12"-28'	10330	No Bid	No Bid

11.8 No. 2 or better Southern Yellow Pine Rough Bridge Timber 0.60 CCA Treated (price per each)

Materials Description	Lawson Number	Conroe Wood Products	International Forest Products
8" X 8"-16'	10331	\$ 69.21	\$ 74.24
8" X 10"-16'	10332	\$ 93.87	\$ 128.00
10" X 10"-14'	10333	\$ 99.52	\$ 103.25
10" X 10"-24'	10334	\$ 208.40	\$ 212.00
10" X 10"-26'	10335	\$ 229.23	\$ 245.00
10" X 10"-28'	10336	\$ 262.73	\$ 265.00
10" X 12"-14'	10337	\$ 133.42	\$ 152.00
10" X 12"-16'	10338	\$ 146.56	\$ 190.00
10" X 12"-24'	10339	\$ 279.12	\$ 335.00
10" X 12"-26'	10340	\$ 327.08	\$ 375.00
10" X 12"-28'	10341	\$ 379.96	\$ 422.00
12" X 12"-16'	10342	\$ 175.87	\$ 185.28
12" X 12"-20'	10343	\$ 248.88	\$ 252.00
12" X 12"-24'	10344	\$ 334.94	\$ 341.28
12" X 12"-26'	10345	\$ 392.50	\$ 396.24
12" X 12"-28'	10346	\$ 455.95	\$ 462.00

11.9 Rough Bridge Timber: 0.60 CCA Treated (price per each)

Materials Description	Lawson Number	Conroe Wood Products	International Forest Products
10" X 12" - 16'	2146	\$ 146.56	\$ 190.00
4" X 12" - 14'	6290	\$ 48.38	\$ 51.80
4" X 12" - 16'	2147	\$ 56.64	\$ 62.72
3" X 8" - 16'	1518	\$ 25.95	\$ 28.16
2" X 8" - 16'	2149	\$ 17.30	\$ 17.80

11.10 0.14 MCA Treated materials, No 2 or better S4S Southern Yellow Pine 0.40 (price per each)

Materials Description	Lawson Number	Conroe Wood Products	International Forest Products
2" X 8" - 16'	10359	\$ 13.16	No Bid
2" X 6" - 16'	10360	\$ 10.13	No Bid
2" X 6" - 12'	10361	\$ 7.21	No Bid
2" X 6" - 20'	10362	\$ 12.76	No Bid
2" X 4" - 12'	10363	\$ 5.53	No Bid
2" X 4" - 16'	10364	\$ 7.87	No Bid
2" X 4" - 18'	10365	\$ 8.10	No Bid
2" X 4" - 20'	10366	\$ 9.63	No Bid
4" X 4" - 8'	10367	\$ 7.75	No Bid
4" X 4" - 12'	10368	\$ 10.21	No Bid

11.11 0.40 CCA Treated materials, Round Post Southern Yellow Pine (price per each)			
Materials Description	Lawson Number	Conroe Wood Products	International Forest Products
6-1/2' POST - 3-1/2" - 4" Top	2153	\$ 4.13	\$ 6.28
8' POST - 6" Top	2154	\$ 13.72	\$ 16.80
8' POST - 7" Top	1525	\$ 17.44	\$ 25.01
8' POST - 8" Top	2155	\$ 24.08	\$ 36.50
10' POST - 8" Top	6681	\$ 31.16	\$ 43.26

11.12 0.80 CCA Treated Piling materials (price per each)			
Materials Description	Lawson Number	Conroe Wood Products	International Forest Products
50' Piling 12" Butt	1526	\$ 374.26	\$ 390.00
45' Piling 12" Butt	1527	\$ 316.28	\$ 295.00
40' Piling 12" Butt	1528	\$ 268.16	\$ 265.00
35' Piling 12" Butt	1529	\$ 248.49	\$ 245.00
30' Piling 12" Butt	1530	\$ 199.26	\$ 225.00
25' Piling 12" Butt	1531	\$ 153.81	\$ 200.00
30' Piling 8" Top	1532	\$ 218.56	\$ 225.00
25' Piling 8" Top	2156	\$ 164.75	\$ 200.00
20' Piling 8" Top	1533	\$ 116.29	\$ 115.00
18' Piling 8" Top	1534	\$ 98.67	\$ 96.00
16' Piling 8" Top	2157	\$ 73.70	\$ 82.00
14' Piling 8" Top	2158	\$ 64.48	\$ 70.00
12' Piling 8" Top	1535	\$ 55.30	\$ 56.50

11.13 0.80 Treated Piling materials: 0.80 CCA tested and certified to AWPAs standards (price per each)			
Materials Description	Lawson Number	Conroe Wood Products	International Forest Products
50' Piling 12" Butt	1536	\$ 383.44	No Bid
45' Piling 12" Butt	1537	\$ 324.05	No Bid
40' Piling 12" Butt	1538	\$ 274.62	No Bid
35' Piling 12" Butt	1539	\$ 254.48	No Bid
30' Piling 12" Butt	1540	\$ 203.93	No Bid
25' Piling 12" Butt	1541	\$ 157.28	No Bid
30' Piling 8" Top	1542	\$ 223.92	No Bid
25' Piling 8" Top	1543	\$ 168.80	No Bid
20' Piling 8" Top	1544	\$ 119.07	No Bid
18' Piling 8" Top	1545	\$ 103.13	No Bid
16' Piling 8" Top	1546	\$ 77.00	No Bid
14' Piling 8" Top	1547	\$ 67.37	No Bid
12' Piling 8" Top	1548	\$ 57.76	No Bid