

**STATE OF TEXAS**

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**COUNTY OF FORT BEND**

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**AMENDMENT NO. 3 TO AURIGO SOFTWARE SUBSCRIPTION SERVICES AND  
IMPLEMENTATION AGREEMENT – R18-062**

THIS AMENDMENT NO. 3 TO AURIGO SOFTWARE SUBSCRIPTION SERVICES AND IMPLEMENTATION AGREEMENT – R18-062 (“Amendment”) between Fort Bend County, (“County”), a body corporate and politic under the laws of the State of Texas, and Aurigo Software Technologies Inc. (“Aurigo”), a company authorized to conduct business in the State of Texas, (each a “Party” and collectively the “Parties”).

WITNESSETH

WHEREAS, the Parties executed the AURIGO SOFTWARE SUBSCRIPTION SERVICES AND IMPLEMENTATION AGREEMENT – R18-062 on December 18, 2018 (the “Existing Agreement”), and available at [Aurigo Software Subscription Services and Implementation Agreement - R18-062](#). The Parties amended the Existing Agreement on or about June 25, 2019 (Amendment No. 1), and on or about February 4, 2020 (Amendment No. 2), attached hereto as Exhibit “A.” The Existing Agreement, Amendment No. 1, and Amendment No. 2 are incorporated by reference (hereinafter collectively referred to as the “Agreement”).

WHEREAS, the Parties hereto desire to further amend the Agreement so that certain Masterworks software may be modified for use by County, as provided by the Masterworks: Project Management System Change Order, attached hereto as Exhibit “B” and incorporated by reference; and

WHEREAS, pursuant to Section 4 of the Existing Agreement, the change order(s) and/or amendment(s) contemplated by the Parties must be contained in a written agreement.

NOW, THEREFORE, in consideration of the foregoing and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

AGREEMENT

**1. Amendments to the Existing Agreement.**

- 1.1. Section 3.2 of the Existing Agreement, including the modifications thereof in Amendment No. 1 and Amendment No 2, is hereby amended by modifying subsection 3.2(b) to include the additional services:

Implementation Services Fees (One Time)	
Description	New Services without Capital Planning
5 Masterworks software modifications	\$34,050

**2. Change Order Pricing.**

2.1. The change in the Annual software subscription pricing for adding the Masterworks software modifications is as follows:

Masterworks Product	Addition of Annual Software Subscription Fees (\$)	Implementation Services (\$)
Masterworks software modifications	\$0.00	\$43,050
Sub Total	\$0.00	\$43,050
Less Discount	\$0.00	(\$9,000)
Grand Total	\$0.00	\$34,050

3. Compensation and Payment.

- 3.1. Aurigo has provided a good faith deduction in the amount of \$9,000 on the final change order amount for the Masterworks software modifications.
- 3.2. County shall pay Aurigo the fees for the Masterworks software modifications listed in Section 3.3 of Exhibit B, in the amount of \$34,050. Payment of the fees for Masterworks software modifications will be made as provided by Section 3.6 and 3.7 of the Existing Agreement in conjunction with the frequency of payments as listed under the payment milestones for the Masterworks software modifications in Section 3.4 of Exhibit B.

4. Date of Effectiveness; Limited Effect.

- 4.1. This Amendment will become effective on the date of execution by County (the "Effective Date"). Except as expressly provided in this Amendment, all of the terms and provisions of the Agreement are and will remain in full force and effect and are hereby ratified and confirmed by the Parties. Without limiting the generality of the foregoing, the amendments contained herein will not be construed as an amendment to or waiver of any other provision of the Existing Agreement, Amendment No. 1, and/or Amendment No. 2, or as a waiver of or consent to any further or future action on the part of either Party that would require the waiver or consent of the other Party. On and after the Effective Date, each reference in the Existing Agreement, Amendment No. 1, and/or Amendment No 2, to "this Agreement," "the Agreement," "hereunder," "hereof," "herein," or words of like import will mean and be a reference to the Agreement as amended by this Amendment.

5. Human Trafficking.

- 5.1 BY ACCEPTANCE OF CONTRACT, AURIGO ACKNOWLEDGES THAT FORT BEND COUNTY IS OPPOSED TO HUMAN TRAFFICKING AND THAT NO COUNTY FUNDS WILL BE USED IN SUPPORT OF SERVICES OR ACTIVITIES THAT VIOLATE HUMAN TRAFFICKING LAWS.

6. Scope of Services.

- 6.1 Aurigo will provide services as described in Exhibit B, including but not limited to implementing the following Masterworks software modifications:

Config Item #	Configuration Change Requested	Configuration Change Description
---------------	--------------------------------	----------------------------------

1	Tying ROW funds to project funds	Configuring project funds to allow the Land Fund Transaction form in the ROW module to reserve project money to be used specifically for land. Includes modifying the Project Fund List form to add columns that show the dollar amounts of funding reserved/consumed for land use. (Global funds will still be encumbered to projects as usual, and no money will be transacted from a project to the ROW module. This will just serve as a way to identify how much of a project's funds are intended for ROW use, track the consumption of those funds, and be able to report on them.)
2	Expenses Form	ROW payments consuming project funds reserved for land use: Auto-creation of expense records in the linked project when a ROW Payment record reaches the end of its workflow.
3	Project Details	Add user-entry text field: <b>TxDOT CSJ No.</b>
4	Contract Details	Change the existing single-select "Prime Contractor" dropdown field to be a picker that draws from the "Contractors" library. The picker will have the following columns: Contractor, Contact, ID, Contract Type, Contractor Type.
5	Contractors	Update the existing "Prime Contractor" and "Sub-Contractors" pickers to include a new column for "Contractor Type" that will pull from the existing "Contractors" library.
6	Purchase Order	Update the existing "Vendor ID" picker to include a new column for "Vendor Type". This column will pull the "Contractor Type" value from the existing "Contractors" library.
7	Ticket #11149	FBC: Contract Line Item
8	Purchase Order workflows	Additional 4 PO workflows based on the PO type needs to be configured. Add a warning message while taking 'Issue PO' workflow action in all workflows to prompt the user to add an attachment. Existing PO and PO revision workflows will be modified to include two additional workflow stages (Stage 5 – Send for signature, Stage 6 – Send Signed Doc). This would allow to send the draft document back to the PO originator for signature. No changes will be carried out with the existing records. Revised workflows will be implemented on new records.

- 6.2 Aurigo will also provide a one-time Masterworks upgrade at no cost to County in accordance with page 10, Section 5 (Masterworks Upgrade) of Exhibit B. This one-time upgrade will be at no cost to the County.

(Execution Page Follows)  
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IN WITNESS WHEREOF, this Amendment is signed, accepted, and agreed to by all parties by and through the parties or their agents or authorized representatives. All parties hereby acknowledge that they have read and understood this Amendment and the attachments and exhibits hereto. All parties further acknowledge that they have executed this legal document voluntarily and of their own free will.

**FORT BEND COUNTY**

\_\_\_\_\_  
KP George, County Judge

\_\_\_\_\_  
Date

ATTEST:

\_\_\_\_\_  
Laura Richard, County Clerk

Approved By:

\_\_\_\_\_  
J. Stacy Slawinski, P.E., County Engineer

**AURIGO SOFTWARE TECHNOLOGIES INC.**

\_\_\_\_\_  
Josh Moriarty, VP Professional Services

10/15/2020 | 9:15 AM CST

\_\_\_\_\_  
Date

**AUDITOR'S CERTIFICATE**

I hereby certify that funds are available in the amount of \$\_\_\_\_\_ to accomplish and pay the obligation of Fort Bend County under the Agreement.

\_\_\_\_\_  
Robert E. Sturdivant, County Auditor

C:\Users\wipkeand\Desktop\Aurigo\Amendment No. 3 To Aurigo Software Subscription Agreement -1.docx aw

**Exhibit A**



# **Exhibit B**



1	Aurigo Masterworks Professional – Right of Way Platform Core	RRL-COR-P	\$39,500
2	Aurigo Masterworks Professional – Right of Way	RRL-ROW-P	\$59,250
<b>Grand Total</b>			<b>\$98,750</b>

## 2. Change Order Pricing.

- 2.1. The change in the Annual software subscription pricing for adding the Masterworks Professional Right of Way products is as follows:

Masterworks Product	Addition of Annual Software Subscription Fees (\$)	Implementation Services (\$)
Right of Way Platform Core	\$39,500	\$162,855
Right of Way	\$59,250	
<b>Sub Total</b>	<b>\$98,750</b>	<b>\$162,855</b>
<b>Less Discount</b>	<b>(\$29,625)</b>	
<b>Grand Total</b>	<b>\$69,125</b>	<b>\$162,855</b>

## 3. Compensation and Payment.

- 3.1. Aurigo has provided a 30% discount on the final change order amount for the addition of the Right of Way products. This discounted price is applicable for the remaining duration of the Agreement with County. Therefore, after execution of this Amendment, the Annual Subscription fees for years 3 – 5 will be \$331,863.00.
- 3.2. County shall pay Aurigo a prorated amount for the annual subscription fees for the additional Right of Way products of \$63,365.00 as provided by Section 3.6 and 3.7 of the Existing Agreement, upon execution of this Amendment.

County shall pay Aurigo the fees for implementation services listed under Section 2.2 of Exhibit B: Project Mobilization Fees of \$65,142; Configuration in the amount of \$48,856; System Testing & UAT in the amount of \$32,571; and End User Deployment & Go Live in the amount of \$16,286.00. Payment of the fees for implementation services will be made as provided by Section 3.6 and 3.7 of the Existing Agreement in conjunction with the frequency of payments as listed under the payment terms for the implementation services on Section 2.2 of Exhibit B.

## 4. Date of Effectiveness; Limited Effect.

- 4.1. This Amendment will become effective on the date of execution by County (the "Effective Date"). Except as expressly provided in this Amendment, all of the terms and provisions of the Agreement are and will remain in full force and effect and are hereby ratified and confirmed by the Parties. Without limiting the generality of the foregoing, the amendments contained herein will not be construed as an amendment to or waiver of any other provision of the Existing Agreement and/or Amendment No. 1 or as a waiver of or consent to any further or future action on the part of either Party that would



require the waiver or consent of the other Party. On and after the Effective Date, each reference in the Existing Agreement and/or Amendment No. 1 to "this Agreement," "the Agreement," "hereunder," "hereof," "herein," or words of like import will mean and be a reference to the Agreement as amended by this Amendment.

**5. Human Trafficking.**

5.1 BY ACCEPTANCE OF CONTRACT, AURIGO ACKNOWLEDGES THAT FORT BEND COUNTY IS OPPOSED TO HUMAN TRAFFICKING AND THAT NO COUNTY FUNDS WILL BE USED IN SUPPORT OF SERVICES OR ACTIVITIES THAT VIOLATE HUMAN TRAFFICKING LAWS.

**6. Logged feedback items.**

6.1 On page 5, Section 1 of Exhibit B, Aurigo will implement the following feedback items, which will be delivered with this Right of Way product: Add email notifications for "Ball in Court" function (Feedback Log Item ID 25), and Add the functionality to reopen a project where the "workflow status" has been marked "complete" (Feedback Log Item ID 22). The implementation of the feedback items in this Section will be at no cost to County.

**7. Custom Reports.**

Aurigo will provide five custom reports to County at no additional cost to County.

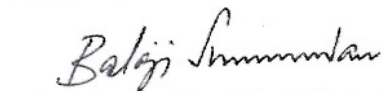
IN WITNESS WHEREOF, this Amendment is signed, accepted, and agreed to by all parties by and through the parties or their agents or authorized representatives. All parties hereby acknowledge that they have read and understood this Amendment and the attachments and exhibits hereto. All parties further acknowledge that they have executed this legal document voluntarily and of their own free will.

**FORT BEND COUNTY**

  
\_\_\_\_\_  
KP George, County Judge

2-4-2020  
\_\_\_\_\_  
Date

**AURIGO SOFTWARE TECHNOLOGIES INC.**

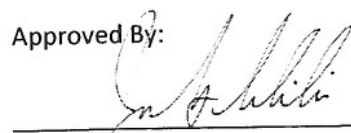
  
\_\_\_\_\_  
Balaji Sreenivasan, CEO

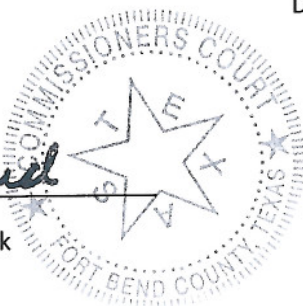
01/27/2020  
\_\_\_\_\_  
Date

**ATTEST:**

  
\_\_\_\_\_  
Laura Richard, County Clerk

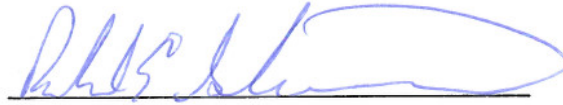
**Approved By:**

  
\_\_\_\_\_  
J. Stacy Slawinski, P.E., County Engineer



**AUDITOR'S CERTIFICATE**

I hereby certify that funds are available in the amount of \$ 1,221,809.<sup>00</sup> to accomplish and pay the obligation of Fort Bend County under the Agreement.



Robert E. Sturdivant, County Auditor

# Exhibit A

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## Exhibit A



## 2. Change Order Pricing.

- 2.1. The change in Annual software subscription pricing for upgrading to Masterworks Professional is as follows:

Masterworks Product	Change in Annual Software Subscription Fees (\$)	Implementation Services (\$)
Platform Core – <i>Upgrade from Standard to Professional</i>	\$23,750	\$45,500
Mobile Integration Suite - <i>Upgrade from Standard to Professional</i>	\$19,125	
Planning and Project Management Core - <i>Upgrade from Standard to Professional</i>	\$19,125	
Planning Contract Management - <i>Upgrade from Standard to Professional</i>	\$8,750	
Planning and Project Management - Fund Management - <i>Upgrade from Standard to Professional</i>	\$0	
Planning and Project Management Mobile - <i>Upgrade from Standard to Professional</i>	\$0	
<b>Sub Total</b>	<b>\$70,750</b>	<b>\$45,500</b>
<b>Less Discount</b>	<b>(\$24,762)</b>	<b>(\$45,500)</b>
<b>Grand Total</b>	<b>\$45,988</b>	<b>\$0</b>

## 3. Compensation and Payment.

- 3.1. Aurigo has provided a 35% discount on the final change order amount for Software subscription fees, and a complete waiver for the one-time Implementation Services. This discounted price is applicable for the entire five (5) year period. Therefore, after execution of this Amendment, the Annual Subscription fees for years 2 – 5 will be \$262,738.00.
- 3.2. County shall pay Aurigo the first year additional Software subscription fees of \$45,988.00 as provided by Section 3.6 and 3.7 of the Existing Agreement, upon execution of this Amendment.

## 4. Date of Effectiveness; Limited Effect.

- 4.1. This Amendment will become effective on the date of execution by County (the "Effective Date"). Except as expressly provided in this Amendment, all of the terms and provisions of the Existing Agreement are and will remain in full force and effect and are hereby ratified and confirmed by the Parties. Without limiting the generality of the foregoing, the amendments contained herein will not be construed as an amendment to or waiver of any other provision of the Existing Agreement or as a waiver of or consent to any further or future action on the part of either Party that would require the waiver or consent of the other Party. On and after the Effective Date, each reference in the Existing Agreement to "this Agreement," "the Agreement," "hereunder," "hereof," "herein," or words of like import will mean and be a reference to the Existing Agreement as amended by this Amendment.

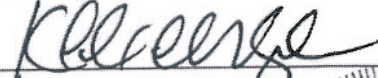
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*Signatures Follow On Next Page*



IN WITNESS WHEREOF, this Amendment is signed, accepted, and agreed to by all parties by and through the parties or their agents or authorized representatives. All parties hereby acknowledge that they have read and understood this Amendment and the attachments and exhibits hereto. All parties further acknowledge that they have executed this legal document voluntarily and of their own free will.

FORT BEND COUNTY

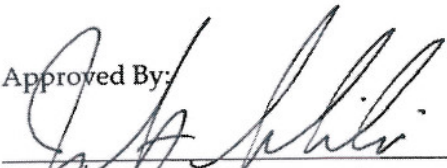
  
KP George, County Judge

6-25-2019  
Date

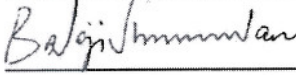
ATTEST:

  
Laura Richard, County Clerk

Approved By:

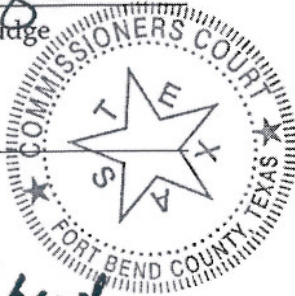
  
J. Stacy Slawinski, P.E., County Engineer

AURIGO SOFTWARE TECHNOLOGIES INC.

  
Balaji Sreenivasan, CEO


6/18/2019

Date



AUDITOR'S CERTIFICATE

I hereby certify that funds are available in the amount of \$ 689,533.00 to accomplish and pay the obligation of Fort Bend County under the Agreement.

  
Robert E. Sturdivant, County Auditor

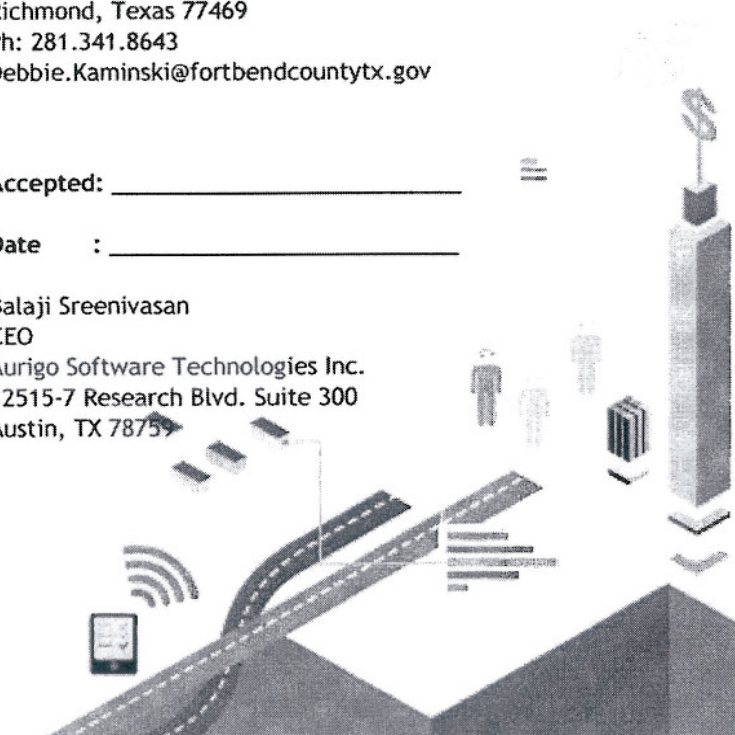
# Exhibit A

**Upgrade to Masterworks Professional version to include Request for Information (RFI), Request for Proposal (RFP), Submittals & Issue Log features**

Date : \_\_\_\_\_

Date : \_\_\_\_\_

Balaji Sreenivasan  
CEO  
Aurigo Software Technologies Inc.  
12515-7 Research Blvd. Suite 300  
Austin, TX 78759



Fort Bend County - Pricing Estimates for upgrade to Masterworks Professional



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Fort Bend County - Pricing Estimates for upgrade to Masterworks Professional

**Document Change Log**

Current Version: 3.0

**Revision History**

Version	Date	Description	Author
0.1	05/20/2019	Draft Pricing proposal for upgrade to Masterworks Professional version	Rahul Gaur
1.0	05/24/2019	Pricing Proposal submitted to Fort Bend County	Rahul Gaur
2.0	06/14/2019	Updated proposal based on FBC's comments	Rahul Gaur
3.0	06/17/2019	Updated proposal with clarifications on Annual subscription fees	Rahul Gaur



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Fort Bend County - Pricing Estimates for upgrade to Masterworks Professional



## 1 Summary

This pricing proposal is to upgrade Aurigo Masterworks cloud suite to Professional version, resulting in this Change Order to the existing Fort Bend County Purchase Order- 173052.

FBC has an existing software subscription of Aurigo Masterworks Standard and wishes to upgrade to Masterworks Professional version to include below features to the existing contract:

1. Request for Information (RFI)
2. Request for Proposal (RFP)
3. Submittals (includes Submittals, Submittals Package & Transmittals)
4. Issue Log (includes Mobile form for Mobile application)

This Change Order once approved, will provide FBC access to subscription, implementation and support services for the Masterworks Professional version over the period of next five (5) years.

## 2 Pricing and Payment

The Aurigo Masterworks annual software subscription fees and one-time implementation services fees to include the above-mentioned upgrade to the existing Fort Bend County contract has been priced below.

### 2.1 Five Year Plan for Aurigo Masterworks Professional

Pricing for products in Masterworks Standard version (Current Contract)

Masterworks Product	SKU	Annual Software Subscription Fees (\$)
Aurigo Masterworks Standard - Professional Annual Subscription Plan - Platform Core	PLT-MWC-S	\$75,000
Aurigo Masterworks Standard - Professional Annual Subscription Plan - Mobile Integration Suite	PLT-MBL-S	\$29,625
Aurigo Masterworks Standard - Professional Annual Plan - Planning and Project Management Core	PPM-COR-S	\$67,125
Aurigo Masterworks Standard - Professional Annual Plan - Planning Contract Management	PPM-CM-S	\$15,000
Aurigo Masterworks Standard - Professional Annual Plan - Planning and Project Management - Fund Management	PPM-FND-S	\$15,000
Aurigo Masterworks Standard - Professional Annual Plan - Planning and Project Management Mobile	PPM-MBL-S	\$15,000
<b>Grand Total</b>		<b>\$216,750</b>

Pricing for products in Masterworks Professional version

Masterworks Product	SKU	Annual Software Subscription Fees (\$)
Aurigo Masterworks Professional - Professional Annual Subscription Plan - Platform Core	PLT-MWC-P	\$98,750
Aurigo Masterworks Professional - Professional Annual Subscription Plan - Mobile Integration Suite	PLT-MBL-P	\$48,750



## Fort Bend County - Pricing Estimates for upgrade to Masterworks Professional



Aurigo Masterworks Professional - Professional Annual Plan - Planning and Project Management Core	PPM-COR-P	\$86,250
Aurigo Masterworks Professional - Professional Annual Plan - Planning Contract Management	PPM-CM-P	\$23,750
Aurigo Masterworks Professional - Professional Annual Plan - Planning and Project Management - Fund Management	PPM-FND-P	\$15,000
Aurigo Masterworks Professional - Professional Annual Plan - Planning and Project Management Mobile	PPM-MBL-P	\$15,000
<b>Grand Total</b>		<b>\$287,500</b>

## Change Order pricing for upgrade to Masterworks Professional

Masterworks Product	Change in Annual Software Subscription Fees (\$)	Implementation Services (\$)
Platform Core - Upgrade from Standard to Professional	\$23,750	\$45,500
Mobile Integration Suite - Upgrade from Standard to Professional	\$19,125	
Planning and Project Management Core - Upgrade from Standard to Professional	\$19,125	
Planning Contract Management - Upgrade from Standard to Professional	\$8,750	
Planning and Project Management - Fund Management - Upgrade from Standard to Professional	\$0	
Planning and Project Management Mobile - Upgrade from Standard to Professional	\$0	
<b>Sub Total</b>	<b>\$70,750</b>	<b>\$45,500</b>
<b>Less Discount</b>	<b>(\$24,762)</b>	<b>(\$45,500)</b>
<b>Grand Total</b>	<b>\$45,988</b>	<b>\$0</b>

## 2.2 Payment Terms

- The prices quoted are exclusive of any applicable taxes
- Aurigo has provided a 35% discount on final change order amount for Annual Software subscription fees, and a complete waiver for the one-time Implementation Services.
- This discounted price is applicable for the entire 5 year period. Therefore, after execution of this Change order, the Annual Subscription fees will be updated to \$262,738
- First Year additional Software subscription fees of \$45,988 will be payable immediately after the execution of this Change Order
- Terms and Conditions of Software subscription and support will be governed by the existing contract between Aurigo and Fort Bend County
- This proposal is valid for 14 days from the date of this document

## 2.3 Assumptions

- There is no Data migration or Integration in-scope for this upgrade



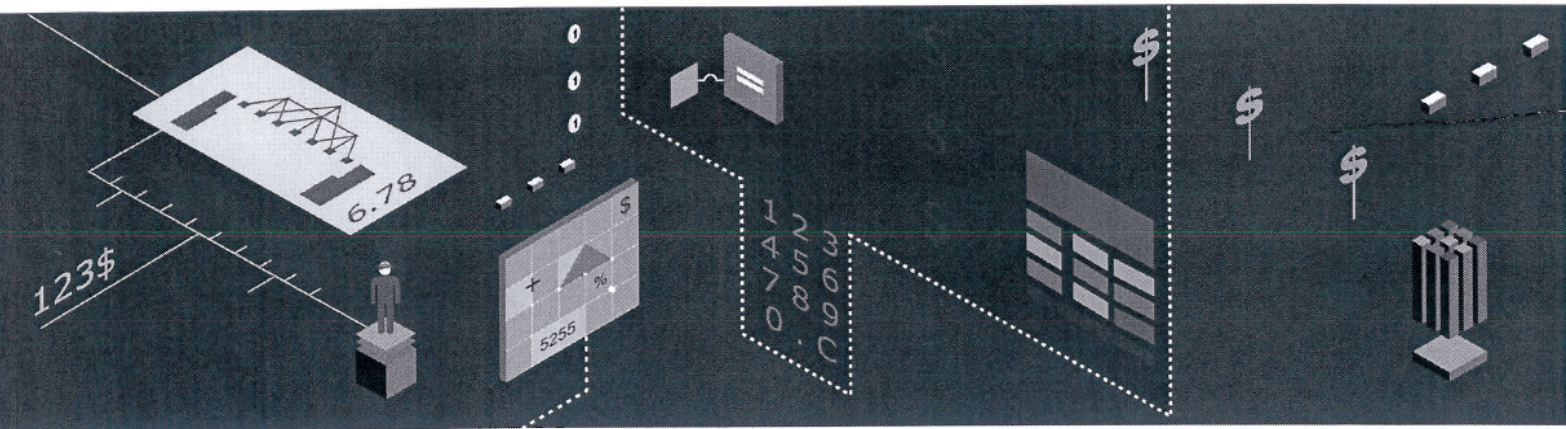
Fort Bend County - Pricing Estimates for upgrade to Masterworks Professional



### **3 Next Steps**

Aurigo requests Fort Bend County to provide approval for this change order to commence work and raise invoice.

# Exhibit B



## PRICING PROPOSAL

### Right of Way product to existing Fort Bend County Masterworks Contract

Accepted: \_\_\_\_\_

Date : \_\_\_\_\_

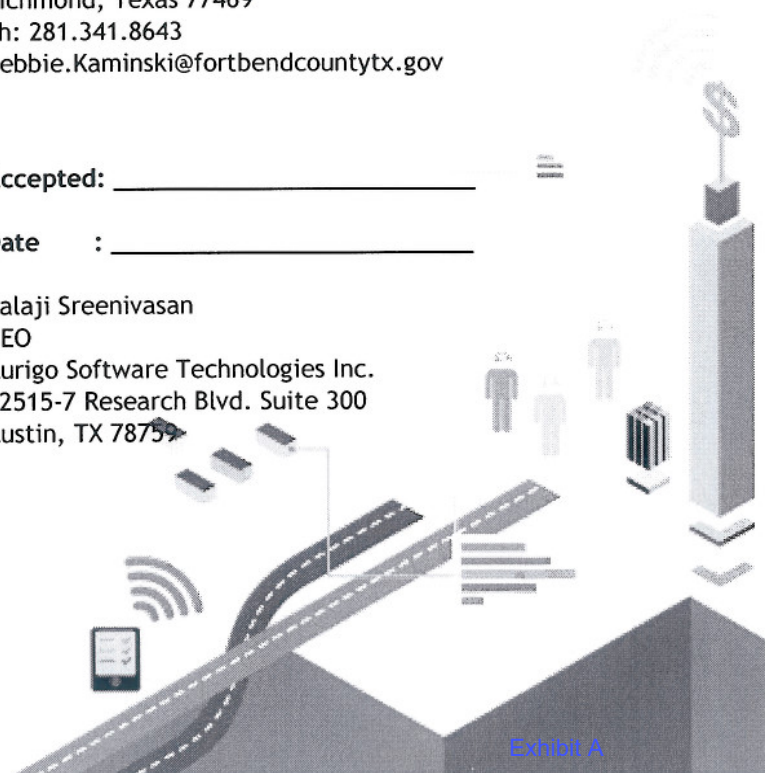
Attn:  
Debbie Kaminski  
County Purchasing Agent  
Purchasing Department  
Fort Bend County Travis Annex  
301 Jackson, Suite 201  
Richmond, Texas 77469  
Ph: 281.341.8643  
Debbie.Kaminski@fortbendcountytexas.gov

Accepted: \_\_\_\_\_

Date : \_\_\_\_\_

**aurigo<sup>®</sup>**

Balaji Sreenivasan  
CEO  
Aurigo Software Technologies Inc.  
12515-7 Research Blvd. Suite 300  
Austin, TX 78759



Fort Bend County - Pricing Proposal for Right of Way Product



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## Fort Bend County - Pricing Proposal for Right of Way Product

**Document Change Log**

Current Version: 3.0

**Revision History**

Version	Date	Description	Author
0.1	11/08/2019	Draft Pricing proposal for Right of Way product	Rahul Gaur
1.0	11/15/2019	Pricing Proposal submitted to Fort Bend County	Rahul Gaur
2.0	12/11/2019	Pricing Proposal updated based on Fort Bend County's Comments	Rahul Gaur
3.0	01/06/2020	Pricing Proposal updated to include 2 CR items from the Feedback items list	Rahul Gaur



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4 Next Steps ..... 7



## 1 Summary

This pricing proposal is to include Right of Way product to the existing Aurigo Masterworks cloud suite implementation, resulting in this Change Order to the existing Fort Bend County Purchase Order- 173052.

Fort Bend County has an existing software subscription of Aurigo Masterworks Professional and wishes to include Right of Way product to manage their Right of Way processes.

This Change Order once approved, will provide Fort Bend County access to software subscription and implementation for the Masterworks Cloud- Right of Way product from the date of execution of this Change Order till 12/21/2023 (end of existing Contract).

During Masterworks implementation process, Fort Bend County logged feedback items and many were categorized as either a Solution Change Requests. As part of this Change Order, Aurigo will also implement the following 2 CR feedback items that will be delivered with Right of Way product deployment.

Feedback Log Item ID	Description
25	Add email notifications for "Ball in Court" function.
22	Add the functionality to reopen a project where the "workflow status" has been marked "complete".

## 2 Pricing and Payment

The Aurigo Masterworks annual software subscription fees and one-time implementation services fees to include the Right of Way product to the existing Fort Bend County contract has been priced below.

### 2.1 Pricing for Aurigo Masterworks Right of Way product

Masterworks Product	SKU	Annual Software Subscription Fees (\$)	Implementation Services (\$)
Aurigo Masterworks Professional - Right of Way Platform Core	RRL-COR-P	\$39,500	\$162,855
Aurigo Masterworks Professional - Right of Way	RRL-ROW-P	\$59,250	
<b>Sub Total</b>		<b>\$98,750</b>	<b>\$162,855</b>
<b>Less Discount</b>		<b>(\$29,625)</b>	<b>-</b>
<b>Grand Total</b>		<b>\$69,125</b>	<b>\$162,855</b>

### 2.2 Payment Terms

- The prices quoted are exclusive of any applicable taxes.
- Aurigo has provided a 30% discount on Annual Software subscription fees for Right of Way product. This discounted price is applicable for the remaining duration of the existing Contract with Fort Bend County.

	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
Annual Subscription Fee based on existing Contract	\$262,738	\$262,738	\$262,738	\$262,738	\$262,738

## Fort Bend County - Pricing Proposal for Right of Way Product



Annual Subscription Fee for Right of Way product	NA	\$63,365 (prorated for 11 months)	\$69,125	\$69,125	\$69,125
Total Annual Subscription fee (including Right of Way product)	\$262,738	\$326,103	\$331,863	\$331,863	\$331,863

Note: For First Year, the prorated additional Software subscription fees for Right of Way product of \$63,365 will be payable immediately after the execution of this Change Order. This is based on the current tentative implementation schedule with Contract execution date of 01/21/2020.

- The payment terms for the implementation services are as below:

Payment Milestones	Frequency	Amount
Project Mobilization fees	One-time payment on Change Order Execution	\$65,142
Configuration	Monthly progress	\$48,856
System Testing & UAT	On Completion	\$32,571
End User Deployment & Go Live	On Completion	\$16,286

- Terms and Conditions of Software subscription and support will be governed by the existing contract between Aurigo and Fort Bend County
- This proposal is valid for 30 days from the date of this document

### 2.3 Assumptions

- There is no data migration or integration in-scope for this implementation.
- Any travel expenses will be charged on actuals per Fort Bend County's travel policies.

## 3 Proposed Project Schedule

### 3.1 Project Milestone Calendar

FBC RoW Implementation - Milestone Calendar	2020				
	Jan	Feb	Mar	Apr	May
Change Order Execution					
Business Requirements Mapping					
Configuration					
Testing					
System Go-live				★	
Production Support					

### 3.2 Proposed Project Schedule

The detailed proposed project schedule for Right of Way product implementation is attached as below:





## Fort Bend County - Pricing Proposal for Right of Way Product



FBC - Right of Way  
Proposed Schedule.

Notes: The attached project schedule will be baselined by Aurigo & Fort Bend County upon project kick-off.

## 4 Next Steps

Aurigo requests Fort Bend County to provide approval for this change order to commence work and raise invoice.



## Fort Bend County - Pricing Proposal for Right of Way Product

### Exhibit-1

#### Aurigo's Right of Way Solution

Aurigo's flagship product suite, Aurigo Masterworks Cloud, helps land managers automate the entire land acquisition lifecycle - from project initiation, to planning, to execution, and finally to closeout.

Most capital project management software systems stop with planning and managing projects. Government agencies are forced to look for point solutions that help automate a critical phase in the land acquisition project delivery lifecycle: Right of Way (ROW) management. With the Aurigo Masterworks' Right of Way product, users get a full-blown ROW software system that helps track and manage land parcels, easements, appraisals, assets inspections and land acquisition negotiations. This is all within a single system that has a mapping capability that is integrated with ESRI ArcGIS and will give a visual representation of property assets. Core capabilities include:

- Defining and tracking Land Projects and Parcels
- Defining and tracking multiple interests and agreements within parcel(s)
- Full automation of the eminent domain business process
- Tracking of Cost Estimates, Payments and Claims
- End-to-end GIS Integration, with real-time mapping updates

The Right of Way product ensures that customers have a single platform for managing their land and parcel data. They can report on land transaction activities, eliminates labor intensive manual data entry in paper forms and spreadsheets, and receive transaction progress updates without phone calls and meetings.

#### Benefits

Aurigo's Right of Way product gives you everything you need for data-driven and geo-located planning of Right of Way land acquisition:

- **Clearly define project boundaries** with geo-tagging and land mapping using ESRI ArcGIS.
- **Track approvals** for every revision and final approval.
- **Eliminate paperwork** for surveys and land appraisals, including tracking details of any features on the land.
- **Avoid complicated paper trails** with configurable templates to create leases and legal documents and maintain approvals digitally.
- **Assign appraised value** for each parcel of land you need to acquire for each project.
- **Manage the complex process** to acquire land through deeds, easements, eminent domain, and multiple offers and counteroffers.
- **Manage complex and iterative negotiations** with landowners while keeping track of every detail for full legal compliance.
- **Easily track information** with real-time dashboards and reports.

For more details about Aurigo's Right of Way product, please visit our website at:  
<https://www.aurigo.com/products/online-right-of-way-management-software/>



## Masterworks: Project Management System Change Order



Accepted: \_\_\_\_\_

Date: \_\_\_\_\_

Jillian Peterson  
Special Projects Coordinator  
Fort Bend County Engineering  
Email:  
jillian.peterson@fortbendcountytexas.gov

**aurigo<sup>®</sup>**

Accepted: \_\_\_\_\_

Date: \_\_\_\_\_

Josh Moriarty  
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Document Change Log			
Current Version: 2.0			
Revision History			
Version	Date	Description	Author
1.0	10/05/2020	Submitted to Fort Bend County for review and approval	Rakesh Kaipenchery
2.0	10/12/2020	Updated Section 2 based on feedback from Jillian on 10/08/2020. Resubmitted the updated document	Rakesh Kaipenchery



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## 1 Introduction

### 1.1 Background

Fort Bend County (FBC) has implemented and currently using the Masterworks Project management system to manage the Projects and Contracts executed by the county. FBC is undergoing Masterworks Right of Way (RoW) management system implementation. During the implementation of the RoW system, the FBC team has identified changes required to the current implementation based on the various workshops. This document compiles multiple changes captured by the Aurigo project team as well as posted through the customer ticketing system into a change request document for approval by FBC and execution of work.

## 2 Scope of Service for this change request

This change request is to make the following modifications to Masterworks:

Config Item #	Configuration change requested	Configuration change description
1	Tying ROW funds to project funds	Configuring project funds to allow the Land Fund Transaction form in the ROW module to reserve project money to be used specifically for land. Includes modifying the Project Fund List form to add columns that show the dollar amounts of funding reserved/consumed for land use. (Global funds will still be encumbered to projects as usual, and no money will be transacted from a project to the ROW module. This will just serve as a way to identify how much of a project's funds are intended for ROW use, track the consumption of those funds, and be able to report on them.)
2	Expenses Form	ROW payments consuming project funds reserved for land use: Auto-creation of expense records in the linked project when a ROW Payment record reaches the end of its workflow.
3	Project Details	Add user-entry text field: <b>TxDOT CSJ No.</b>
4	Contract Details	Change the existing single-select "Prime Contractor" dropdown field to be a picker that draws from the "Contractors" library. The picker will have the following columns: Contractor, Contact, ID, Contract Type, Contractor Type.
5	Contractors	Update the existing "Prime Contractor" and "Sub-Contractors" pickers to include a new column for "Contractor Type" that will pull from the existing "Contractors" library.



## Fort Bend County: Change requests

6	Purchase Order	Update the existing "Vendor ID" picker to include a new column for "Vendor Type". This column will pull the "Contractor Type" value from the existing "Contractors" library.
7	<a href="#">Ticket # 11149</a>	FBC: Contract Line Item
8	Purchase Order workflows	Additional 4 PO workflows based on the PO type needs to be configured. Add a warning message while taking 'Issue PO' workflow action in all workflows to prompt the user to add an attachment. Existing PO and PO revision workflows will be modified to include two additional workflow stages (Stage 5 - Send for signature, Stage 6 - Send Signed Doc). This would allow to send the draft document back to the PO originator for signature. No changes will be carried out with the existing records. Revised workflows will be implemented on new records.

**2.1 Schedule**

A mutually outlined schedule of delivery for the change request shall be outlined between FBC and Aurigo as soon as the change request is approved.

**2.2 Assumptions:**

- FBC's personnel will test and accept features part of this change request in the UAT environment.
- After FBC's acceptance, these new features will be moved to the Production environment.



Fort Bend County: Change requests



### 3 Proposed Pricing & Payment Terms

#### 3.1 Pricing Summary

Config Item #	Configuration change requested	Configuration change description	Configuration hours	Revised discounted hours
1	Tying ROW funds to project funds	Configuring project funds to allow the Land Fund Transaction form in the ROW module to reserve project money to be used specifically for land. Includes modifying the Project Fund List form to add columns that show the dollar amounts of funding reserved/consumed for land use. (Global funds will still be encumbered to projects as usual, and no money will be transacted from a project to the ROW module. This will just serve as a way to identify how much of a project's funds are intended for ROW use, track the consumption of those funds, and be able to report on them.)	88	75
2	Expenses Form	ROW payments consuming project funds reserved for land use: Auto-creation of expense records in the linked project when a ROW Payment record reaches the end of its workflow.	50	42
3	Project Details	Add user-entry text field: <b>TxDOT CSJ No.</b>	6	0
4	Contract Details	Change the existing single-select "Prime Contractor" dropdown field to be a picker that draws from the "Contractors" library. The picker will have the following columns: Contractor, Contact, ID, Contract Type, Contractor Type.	25	0
5	Contractors	Update the existing "Prime Contractor" and "Sub-Contractors" pickers to include a new column for "Contractor Type" that will pull from the existing "Contractors" library.	4	0
6	Purchase Order	Update the existing "Vendor ID" picker to include a new column for "Vendor Type". This column will pull the "Contractor Type" value from the existing "Contractors" library.	4	0
7	<a href="#">Ticket # 11149</a>	FBC: Contract Line Item	30	30

## Fort Bend County: Change requests

8	Purchase Order workflows	Additional 4 PO workflows based on the PO type needs to be configured. Add a warning message while taking 'Issue PO' workflow action in all workflows to prompt the user to add an attachment. Existing PO and PO revision workflows will be modified to include two additional workflow stages (Stage 5 - Send for signature, Stage 6 - Send Signed Doc). This would allow to send the draft document back to the PO originator for signature. No changes will be carried out with the existing records. Revised workflows will be implemented on new records..	60	60
		Project manager + Scrum master + BA	20	20
		Total hours	287	
		Total hours after discount		227

## 3.2 Estimates

Activity Description	Estimated number of staff hours
Configuration services	267
Project manager + Scrum Master + Business Analyst	20
Total hours	287
Total hours after discount	227

## 3.3 Cost

	Amount (\$)	Notes
Total cost	\$ 43,050	287 hours at \$150/hour
Discount	- \$ 9,000	Aurigo good faith deduction
Total cost to FBC	\$ 34,050	

Fort Bend County: Change requests

**3.4 Payment Milestones**

Payment Description	Amount (\$USD)	Invoice Frequency
50% of the change order value	\$ 17,025.00	On approval of change request
50% of the change order value	\$ 17,025.00	On acceptance in UAT environment

### 3.5 Payment Terms

- The prices quoted are exclusive of any applicable taxes
- This pricing is valid for 30 days from the date of this document

## 4 Next Steps

Aurigo requests FBC to provide approval for this change order to initiate the work and generate the invoice.

## 5 Masterworks Upgrade

Aurigo is pleased to offer a one-time Masterworks upgrade at no cost to FBC as part of the ongoing relationship. Aurigo will upgrade FBC Masterworks from their current version to Masterworks 12.2 version. The upgrade exercise will be taken up in Q1 of 2021 after the implementation of the Right of Way management solution is completed.

The upgrade will ensure that FBC's current configurations and or customizations that has been implemented will be ported to the latest version. The upgrade will provide additional functionalities as available out-of-the-box in the system. Any modifications to out-of-the-box configurations are not part of the upgrade scope of work and will have to be taken up through a change request. Upgrade will first be deployed in the UAT environment for FBC. Upon UAT testing and acceptance from FBC, the upgrade will be pushed to Production.

There are no other deliverables part of the upgrade other than the software upgrade.

**Upgrade cost of \$65,100 is fully discounted as part of this proposal.**

Note: The payment milestones for the change request is not tied to the upgrade. Upgrade will be an independent activity that will happen outside of the scope of this change request.

## Certificate Of Completion

Envelope Id: 6D52F806B5134489B915CE0C2420D556

Status: Completed

Subject: Please DocuSign This Document

Source Envelope:

Document Pages: 40

Signatures: 1

Envelope Originator:

Certificate Pages: 4

Initials: 0

Rakesh Kaipenchery

AutoNav: Enabled

Rakesh.Kaipenchery@aurigo.com

Envelopeld Stamping: Enabled

IP Address: 162.248.185.11

Time Zone: (UTC-06:00) Central America

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Status: Original

Holder: Rakesh Kaipenchery

Location: DocuSign

10/15/2020 9:10:02 AM

Rakesh.Kaipenchery@aurigo.com

## Signer Events

Josh Moriarty

Josh.Moriarty@aurigo.com

Vice President, Professional Services

Security Level: Email, Account Authentication (None)

## Signature

DocuSigned by:

  
C6F5DAFFED4443B...

Signature Adoption: Pre-selected Style

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Sent: 10/15/2020 9:12:56 AM

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Signed: 10/15/2020 9:15:37 AM

## Electronic Record and Signature Disclosure:

Accepted: 10/15/2020 9:13:37 AM

ID: d733eebe-102c-40db-9ca8-c1ab4455f7ac

## In Person Signer Events

## Signature

## Timestamp

## Editor Delivery Events

## Status

## Timestamp

## Agent Delivery Events

## Status

## Timestamp

## Intermediary Delivery Events

## Status

## Timestamp

## Certified Delivery Events

## Status

## Timestamp

## Carbon Copy Events

## Status

## Timestamp

## Witness Events

## Signature

## Timestamp

## Notary Events

## Signature

## Timestamp

## Envelope Summary Events

## Status

## Timestamps

Envelope Sent

Hashed/Encrypted

10/15/2020 9:12:56 AM

Certified Delivered

Security Checked

10/15/2020 9:13:38 AM

Signing Complete

Security Checked

10/15/2020 9:15:37 AM

Completed

Security Checked

10/15/2020 9:15:37 AM

## Payment Events

## Status

## Timestamps

## Electronic Record and Signature Disclosure



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