

To: Fort Bend County Commissioners Court

From: Craig N Russell / President/CEO

Reference: Purchase Order 189504

Date: June 4, 2020

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Metro Fire would like to thank you for the purchase order for the new rescue tools for your Technical Rescue Team (TRT).

We understand the commitments that your court and the fire departments make on behalf of the communities you serve, and we take great pride in helping support those efforts.

As with many purchases, the evaluation, the bidding and then the award processes all take time. During this purchase of rescue tools for the Fort Bend County Technical Rescue Team, Holmatro Rescue Tools introduced new advancements in their battery rescue tool lineup.

The release of the Pentheon tools was launched two weeks ago with no previous notice going out to Holmatro dealers, customers, and obviously their competitors.

This new generation of battery-operated tools, The Holmatro Pentheon, is the most technical and performance advanced tools on the market today. It will be our future of rescue tools moving forward.

The above purchase order is for the Holmatro EVO 3 battery tools. Metro Fire would like to offer your TRT the Holmatro Pentheon Rescue Tools at NO COST as a direct replacement, tool for tool upgrade for EVO 3 battery tools. This upgrade represents an estimated \$ 5,000.00 plus in additional cost, but again we are offering this upgrade at no additional cost.

I am sure someone would ask why would Metro Fire do this? It really is a simple answer; it is the right thing to do, due to the amount of money being spent and the longevity of these products, we always want to put our best foot forward.

If approved, we ask that the purchase order be modified to represent the new part numbers. If not approved, we will provide the EVO 3 tools that are represented on the purchase order.

Please feel free to reach out to our Territory Manager, David Tovey, or myself if you have any questions or concerns.

David Tovey – 713-206-0247 mobile

Craig Russell – 713-248-9115 mobile



# QUOTE

Number	155835-0
Quote Date	06/05/2020
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**Corporate**  
 17350 State Hwy 249  
 Suite 250  
 Houston TX 77064-1142  
 (713) 692-0911 Phone  
 (713) 692-1591 Fax

**Mansfield**  
 625 S Wisteria St Ste 121  
 Mansfield TX 76063-2528  
 (817) 467-0911 Phone  
 (817) 375-1775 Fax

**South Houston**  
 514 Michigan St  
 South Houston TX 77587-3221  
 (713) 475-2411 Phone  
 (713) 475-2428 Fax

**Bill to:** FORT BEND COUNTY AUDITOR  
 301 JACKSON ST  
 RICHMOND, TX 77469

**Ship to:** FORT BEND CO FIRE MARSHAL  
 1521 EUGENE HEIMANN CIRCLE  
 RICHMOND, TX 77469

Cust Code			Ordered By		Salesman		Job/Rel#		Customer PO	
FOR004					DAVID TOVEY					
Entered By			FOB		Ship Via		Terms			
DAVID TOVEY			DESTINATION				NET 20 DAYS			
Quantity			U/M	Item #	Description	Price	Extension			
Order	Ship	Back								
2	2	0	EA	HOL-159.000.063	PCU 50 CUTTER MAX. CUTTING OPENING 7.2"	10462.00	20924.00			
2	2	0	EA	HOL-159.000.064	PSP 40 SPREADER SPREADING DISTANCE 28.5" MAX SQUEEZING FORCE 13,264 LBF	10600.00	21200.00			
2	2	0	EA	HOL-159.000.062	PTR TELESCOPIC RAM	8036.00	16072.00			
6	6	0	EA	HOL-151.000.742	PBCH2 BATTERY CHARGER AC-US	405.00	2430.00			
12	12	0	EA	HOL-151.000.583	PBPA 287 BATTERY	600.00	7200.00			
						<b>SubTotal</b>	<b>67,826.00</b>			
						<b>Total</b>	<b>67,826.00</b>			

**QUOTE GOOD FOR 45 DAYS**

**Fort Bend County Tabulation**  
**Bid 20-082**  
**Rescue and Chemical Detection Equipment**

**Recommendation: low bidder per item**

**Funding: Homeland Security and Emergency Management SWAT and HAZMAT Grants**

Item Number	Rescue Item Description	Quantity	Delta Fire & Safety Port Neches, TX		Falcon Project Consultants Houston, TX		FarrWest Environmental Supply Schertz, TX		Metro Fire Apparatus Specialist Houston, TX	
			Form 1295							
							Yes		Yes	
			Unit Bid Price	Extended Price	Unit Bid Price	Extended Price	Unit Bid Price	Extended Price	Unit Bid Price	Extended Price
1.	HOLMATRO-158.052.201, GCU 5050 i EVO 3 CUTTER, OR APPROVED EQUAL	2	Disqualified: Not equal to specified item.		Vendor withdrew		No Bid		\$ 10,462.00	\$ 20,924.00
2.	HOLMATRO-158.052.205, GSP 5240 EVO 3 SPREADER, OR APPROVED EQUAL	2	Disqualified: Not equal to specified item.		\$ 13,406.40	\$ 26,812.80	No Bid		\$ 10,600.00	\$ 21,200.00
3.	HOLMATRO-158.052.208, GRA 4331 EVO 3 RAM, OR APPROVED EQUAL	2	Disqualified: Not equal to specified item.		\$ 10,150.80	\$ 20,301.60	No Bid		\$ 8,036.00	\$ 16,072.00
4.	HOLMATRO-150.182.209, BCH 2 GREENLINE CHARGER 100-120 VAC, OR APPROVED EQUAL	6	Disqualified: Not equal to specified item.		\$ 513.60	\$ 3,081.60	No Bid		\$ 405.00	\$ 2,430.00
5.	HOLMATRO-151.000.307, BPA 286 GREENLINE BATTERY 28V 6.0 AH, OR APPROVED EQUAL	12	Disqualified: Not equal to specified item.		\$ 756.00	\$ 9,072.00	No Bid		\$ 600.00	\$ 7,200.00