



03/04/2020

Quote #: jmcdonnell-1543

Scott Wieghat
Fort Bend County Road and Bridge
201 Payne Lane
Richmond, TX 77406

Dear Scott Wieghat:

We are pleased to quote the following for your consideration:

GRADALL XL4100 IV 2017 model w/ 326 hours, Unit # GE17008, S/N 4140000100.

The following Factory and Dealer Options are included in the package:

- All Standard Factory Options
- Stereo, A/C, Seatbelt in upper, 66" Ditching Bucket
- Full Gradall Service and Inspection
- Full Boom Service and Inspection
- 1 Year Power Train and Hydraulic Warranty (Includes hauling to Waco store for repairs)
- Training with Gradall Factory Rep for Service and Operation
- Access to Kirby-Smith Technical for help with troubleshooting and diagnostics

Included Option:

- Install and tuning of Auxiliary Hydraulics, Promac LDM 50 Mulching Head, Hinged Window Guard,
- Includes Factory Training from Promac

To be purchased through BuyBoard. Contract #597-19

Contract price is \$373,846.00; less contract discount of 10% (-\$37,385.00);
Less XL4100 #4100004 trade of \$30,000.00; Plus options of \$41,551.00
New net selling price is \$348,012.00.

Price Complete:

\$348,012.00

We believe the equipment as quoted will exceed your expectations. On behalf of Kirby-Smith Machinery, Inc., thank you for the opportunity to quote Gradall machinery.

Sincerely,

JAMES MCDONNELL
Governmental Territory Manager
817-378-0600
214-986-5857
jmcdonnell@kirby-smith.com

Subject to all applicable taxes. This proposal is good for 30 days & subject to availability.

www.kirby-smith.com | 888-861-0219

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