



January 12, 2019

Fort Bend County
Cheryl Krejci, CPPB
Senior Buyer
Purchasing Department

Re: Fort Bend County Bid 18-047 Term Contract for Mowing Pathways and Tree Trimming for Cinco Trail System

Dear Mrs. Krejci,

BIO Landscape & Maintenance, Inc. would like to re-new this contract with a request of a 3% rate increase due to the inclination of costs in health care (ACA), insurance, and our seasonal work force.

<u>Current Mowing Price per Cycle</u>	<u>3% Increased Amount</u>	<u>Price including 3% Increase</u>
\$1,055.00	\$31.65	\$1,086.65
<u>Current Tree Trimming Annual Price</u>	<u>3% Increased Amount</u>	<u>Price including 3% Increase</u>
\$1,000.00	\$30.00	\$1030.00

We have enjoyed working with Fort Bend County on this project and would like to continue to service the contract through March 31st, 2020. We will put forth our best effort to grow and strengthen our relationship. Thank you for the opportunity.

Sincerely,

Bryan Hose
Certified Arborist TX-3534A
Director of Maintenance Operations
Yellowstone Landscape

**Fort Bend County Tabulation
 Bid 18-047
 Term Contract for Mowing and Tree Trimming of Cinco Ranch Trail System**

Term: April 1, 2018 through March 31, 2019

Awarded 3.13.18: Yellowstone Landscape

Lawson # 13386

Company	Mowing Pathways Price per Cycle (18 cycles per yr)	Annual Price for Tree Trimming	Annual Total	Form 1295
Yellowstone Landscape Houston	\$1,055.00	\$1,000.00	\$19,990.00	Yes
Houston Grotech Houston	\$1,148.00	\$7,860.00	\$28,524.00	Yes
Landscape Professionals of Texas Houston	\$1,560.00	\$3,300.00	\$31,380.00	
DeAngelo Brothers LLC Houston	\$2,275.00	\$3,800.00	\$44,750.00	
Growth Services Inc. Spring	Disqualified: Did not provide required proof of insurance.			