



LET'S WORK TOGETHER

Machine Sales Quotation

Reference# 15240-4

January 22, 2019

Mustang CAT Sales Representative

STEVE KORINECK
FORT BEND COUNTY -AUDITOR
301 JACKSON SUITE 533
RICHMOND, 77469

Kurt Allen
Mobile: 281-818-1796
KAllen@mustangcat.com

Mr. KORINECK,

Thank you for considering Mustang CAT. Our proposed solution for your needs is summarized below with additional detail on the following page or pages. Please review this proposal thoroughly. Our recommended solution is based on our current understanding of your requirements. Please contact me if your requirements have changed or if you have any questions about the products and services we are recommending.

We hope to earn your business and look forward to working with you. When you are ready to move forward, please sign and date on the bottom of page one and return it to me.

Mustang CAT recommended solution for New 330F and 336F w/ 48" Bucket

CAT Machines

326FL TC 326F L HEX AM-N BCF1 (pre-tax) \$250,542.00

Warranties

326FL TC Warranty: 1st Year Premier;/; Year 2 & 3, 4500 Hours Premier Included

Total Investment (pre-tax): \$250,542.00

Accepted by:

_____ Printed Name

_____ Date

_____ Customer Signature



Model: 326FL TC
Serial No.: OFBR20395

ARRANGEMENT

| OPTION | DESCRIPTION | LIS |
|----------------------------|--------------------------------|--------------|
| 5417400 | 326F L HEX AM-N BCF1 | \$230,260.00 |
| 4753407 | REACH BOOM HD PKG | \$20,090.00 |
| 3496704 | STICK, R9'8" (CB1) HD | \$7,360.00 |
| 3244522 | AIR CLEANER, STANDARD | \$ 710.00 |
| 3408234 | TRACK, 31" TG (GLT) | \$3,925.00 |
| 3467149 | GUARD, TRACK GUIDING SEGMENTED | \$1,455.00 |
| 4962917 | CTRL, CAT PIN GRABBER COUPLER | \$1,095.00 |
| 3168883 | SEAT, H-BACK, W/HEATER,S/AIR | \$1,005.00 |
| 3939014 | DECALS, EXTERIOR ANSI | |
| 4976198 | DECALS, CAB ANSI | |
| 4601148 | PRODUCT LINK, CELLULAR PL641 | |
| 3372502 | LINES-HP, REACH BOOM | \$2,365.00 |
| 3568152 | LINES-HP, R9'8" STICK | \$1,460.00 |
| 3492233 | CHANGER,HAND CTRL 2-WAY (ANSI) | \$1,205.00 |
| 3424268 | QUICK DRAINS, READY (OIL) | |
| 5417352 | CIRCUIT, COMBINED, STP PKG | \$13,470.00 |
| 5299953 | FRONT LINES, PGQC | |
| MACHINE LIST PRICE: | | \$284,400.00 |

ATTACHMENTS

| | | |
|-------------------------|--------------------------------|-------------|
| | INSTALL 36" TRACK PADS | |
| 0G4126 | STORAGE PROTECTION (EXPORT) | \$ 365.28 |
| 0G0482 | ROLL ON-ROLL OFF W/O BKT QC CB | \$ 220.83 |
| 0P0671 | 330 42 BKT | \$10,734.72 |
| 0P9002 | LANE 2 ORDER | |
| 418-0368 | THUMB GROUP | \$14,069.00 |
| 386-3919 | BRACKET GP | \$ 914.00 |
| 420-3637 | STICK LINES, THUMB | \$ 503.00 |
| ATTACHMENTS LIST | | \$26,806.83 |



BuyBoard Contract 515-16

| | |
|--------------------------|---------------------|
| List Price FOB Factory: | \$311,206.83 |
| Dealer Discount: | (\$60,664.83) |
| Make Ready: | |
| Factory Freight: | |
| Warranty: | |
| Subtotal: | \$250,542.00 |
| Total Trade-In: | -\$69,000.00 |
| Sales Tax: | |
| Heavy Equipment Fee: | \$ 574.74 |
| Diesel Surcharge: | |
| Document Fee: | |
| Total Sale Price: | \$182,116.74 |