



Rick Bennett  
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Fort Bend County Purchasing Department

RE: Bid 18-010 Weed, Brush and Insect Control Chemicals

Dear Cheryl Krejci:

Helena Chemical would like to request a 10% increase on the following product:

Item # 11- Glyphosate 41% + 14% surfactant, 2.5 gal, 30 gal, and 265 gal containers

<u>Item</u>	<u>Current Price</u>	<u>% increase</u>	<u>Proposed Price</u>
2.5 gal	\$10.50/gallon	10%	\$11.55/gallon
265 gal tote	\$9.50/gallon	10%	\$10.45/gallon

Helena Chemical would also like to request a 4% price increase on the following product:

Item# 26 - Opensight by Dow Agrisciences

<u>Item</u>	<u>Current Price</u>	<u>% increase</u>	<u>Proposed Price</u>
20 ounce, 1.25 lb & 10 lb	\$5.28/ounce	4%	\$5.47/ounce

Both of these price increases reflect an increase in price from our suppliers. Please let me know if you have any questions. Thank you.

Regards,

A handwritten signature in black ink, appearing to be "RB", with a long horizontal line extending to the right.

Rick Bennett  
Helena Chemical Company  
979-268-5206  
bennettr@helenaagri.com

**Fort Bend County Tabulation**  
**Bid 18-010**  
**Term Contract for Weed, Brush and Insect Control Chemicals**

**Term: 1 October 2017 through 30 September 2018**

**Awarded 8.22.17: Low bidder per item as highlighted**

<b>Item #11: Glyphosate 41%+14% Surfactant, price per gallon</b>	<b>Lawson Number</b>	<b>Adapco, Inc. Atlanta, GA</b>	<b>Clarke Mosquito Control Products, Inc. St. Charles, IL</b>	<b>Crop Production Services, Inc. Wall Lake, IA</b>	<b>CWC Chemicals, Inc. Cloverdale, VA</b>	<b>Helena Chemical Company Dallas, TX</b>	<b>Red River Specialties, Inc. Dallas, TX</b>	<b>SiteOne Landscape Supply, LLC Chicago, IL</b>	<b>Target Specialty Products Reading, PA</b>	<b>Univar Environmental Sciences Houston, TX</b>	<b>VM Distribution Partners Newton, MS</b>	<b>Winfield Solutions, LLC Dallas, TX</b>
2.5 gallons container	8942			\$10.64	\$12.96	\$10.50	\$11.50	\$45.15	\$11.14		\$13.29	\$11.64
minimum order				10 gl	5 gallons	5 gallons	CREDIT 41		5 gallons		180 gallons	5 gallons
returnable				No		No		Yes	No		No	No
Brand Bid				Mad Dog Plus	Ranger Pro	Ranger Pro		Prosecutor Pro	Ranger Pro		GlyStar Plus	Cornerstone
5 gallons container	10060								\$11.14			
minimum order									5 gallons			
returnable									No			
Brand Bid									Ranger Pro			
30 gallons container	8943			\$10.49	\$12.96	\$10.50	\$11.25	\$359.65	\$10.60		\$12.10	\$11.39
minimum order				30 gallons	30 gallons	30 gallons			30 gallons		150 gallons	30 gallons
returnable				Yes				Yes	No		No	No
Brand Bid				Mad Dog Plus	Ranger Pro	Ranger Pro		Prosecutor Pro	Ranger Pro		GlyStar Plus	Cornerstone
275 gallons container	11504											\$11.29
minimum order												275 gallons
returnable												No
Brand Bid												Cornerstone
265 gallons container	9688			\$10.39		\$9.50	\$9.99	\$3,084.00	\$12.45		\$11.95	
minimum order				265 gallons		265 gallons			250 gallons		265 gallons	
returnable						Yes		No	No		No	
Brand Bid				Mad Dog Plus		Glystar Plus		Prosecutor Pro	Razor Pro		GlyStar Plus	

Item #26: Opensight by Dow AgroScience, price per ounce	Lawson Number	Adapco, Inc. Atlanta, GA	Clarke Mosquito Control Products, Inc. St. Charles, IL	Crop Production Services, Inc. Wall Lake, IA	CWC Chemicals, Inc. Cloverdale, VA	Helena Chemical Company Dallas, TX	Red River Specialties, Inc. Dallas, TX	SiteOne Landscape Supply, LLC Chicago, IL	Target Specialty Products Reading, PA	Univar Environmenta l Sciences Houston, TX	VM Distribution Partners Newton, MS	Winfield Solutions, LLC Dallas, TX
20 oz bottle container	9010			\$5.47		\$5.28			\$5.469		\$5.47	\$5.46
minimum order				20 oz		20 oz			20 Ounces		6 containers	20 oz
1.25 pound container	9011			\$5.47	\$87.50	\$5.28	\$87.50		\$5.469		\$5.47	\$5.46
minimum order					7.5 Pounds	1.25 Pounds			1.25 Pound		7.5 Pounds	1.25 Pounds
10 pound container	9700				\$87.50	\$5.28	\$87.50		\$5.469		\$5.47	\$5.46
minimum order					20 Pounds	10 Pounds			20 Pounds		20 Pounds	10 Pounds
Brand Bid				Opensight		Opensight			Opensight		Opensight	Opensight