



3/07/2018

Dear Ms. Krejci,

Thank you for your email and the renewal bid. ECI would be interested in renewing. In our bid contract, the following wording covers any increases for renewal years:

**Pricing Adjustment for option years stated in RFP.** ECI's proposed prices are based on 98% of the USDA Published Reimbursement Rates for Vended, Urban Sites, Administrative & Operating Combined: 2.0375 for Breakfast and 3.5875 for lunch. The result of the calculation resulted in our proposed pricing for this proposal of 1.985 for Breakfast and 3.515. Pricing for the Option Years stated in RFP will include the same pricing calculation: 98% of the then current published rates for Vended, Urban Sites, Administrative and Operating Combined.

This results in a slight increase. We are using the following site as our source of the current rates:

<http://www.squaremeals.org/Programs/SummerFeedingPrograms/SummerFeedingReimbursementRates.aspx>

The current reimbursement rates are 2.19 for Breakfast and 3.85 for Lunch. This results in our renewal year pricing as follows:

Breakfast: \$2.146

Lunch: \$3.773

Please let me know if you have any questions or need any clarification.

Thanks,

A handwritten signature in cursive script that reads 'Frank Ricupati'.

Frank Ricupati  
President, ECI  
(713) 722-7773 X306  
1307 Afton Street  
Houston, TX 77055  
www.ed-cat.com

**Reimbursement Rates - Vended, Urban Sites**

**(Administrative & Operating Combined)**

<b>Breakfast</b>	<b>Lunch/Supper</b>	<b>Snacks</b>
<b>\$2.1900</b>	<b>\$3.8575</b>	<b>\$0.9100</b>

**Fort Bend County Tabulation  
Bid 15-059  
Term Contract for Summer Food Program**

**Term: 1 June 2015 through 31 May 2016**

**Awarded 4/7/15: Educational Catering, Inc.**

**Renewal Term: 1 June 2016 through 31 May 2017**

**Renewal Term: 1 June 2017 through 31 May 2018**

**\*Amended 4/5/2016**

**\*\*Amended 4/11/2017**

**Lawson #11981**

<b>Company</b>	<b>Breakfast Estimated Quantity: 5,750</b>	<b>Lunch Estimated Quantity: 12,000</b>	<b>Estimated Total</b>
Educational Catering, Inc.	**\$2.102	**\$3.695	**\$56,426.50
Northwest Catering Services	\$1.890	\$3.850	\$57,067.50