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# QUOTE

Matt Shockey  
Sugar Land Police Department (TX)  
To 1200 Highway 6 S.  
Sugar Land, TX 77478

QUOTE NO.: QUO-03827-L2D9-5  
DATE: February 13, 2018  
EXPIRATION DATE: May 13, 2018

Tel: 281-275-2098  
Fax:  
Mobile: 832-373-4440  
Email: mshockey@sugarlandtx.gov

CURRENCY: USD  
SHIPPING METHOD: Ground  
SHIPPING TERMS: FOB-DESTINATION  
DELIVERY DATE: 14 - 16 weeks APO  
PAYMENT TERMS: Net 30  
GSA Contract No.: **GS-07F-0430V**

QTY	P/N	DESCRIPTION	\$/UNIT	% DISC.	LINE TOTAL
1	CAL-MINI	Mini-CALIBER® Robot Comes standard with: • Rubber Tracks for traversing rough terrain and climbing stairs • Wirelessly Controlled Front and Rear Flippers with positional feedback with preset Home and Stair Climbing positions • Turreted Robotic Claw arm with 15lbs lift and 5 axes of movement • 10x Color zoom camera on claw arm • Front and Rear Color/IR Drive Cameras • Wide Angle color rear mast camera • Color Claw camera • 2-Way Audio: Talk/Listen through the robot • LED drive lights for Front and Mast Cameras • Wireless RF control: 2.4GHz Video; 900MHz Data • Portable, Lightweight, Handheld Controller • 2x 24V DC Lithium-Iron-Phosphate Robot Battery Packs (1x onboard; 1x spare) & 1x 24V DC Battery Charger • 2x 12V DC Lithium-Ion CCU Battery Packs (1x onboard; 1x spare) & 1x 12V DC Battery Charger • 2 year limited warranty • Mini-iPad electronic manual with training videos and hard copy of operator manual. *Note: Mini-CALIBER is shipped in a wooden crate. Hardshell case is available as an option.	\$44,500.00	3.00%	\$43,165.00
1	CAL-MDVR	Digital Video Recorder (DVR) for Mini-CALIBER Capture Video images from your Mini-CALIBER CCU. 1080p HD video recording and picture capture up to 320GB of MPEG-4 video and/or JPEG images. Onboard 5" (12.7cm) LCD Screen for quick review of recorded images and video. (Available for MK3, T5, or Mini)	\$1,950.00	3.00%	\$1,891.50
1	CAL-CPV	Command Post Video Transmitter Transmit video images from the robot Command and Control Unit (CCU) to the Incident Command Post using the Command Post Video Transmitter. System allows images to be transmitted up to four iOS enabled devices (iPhone, iPad). Includes, one HD transmitter, one Mini-iPad, router, antennas, battery, chargers and backpack. Approximately 3 hour run time.	\$5,950.00	3.00%	\$5,771.50
1	CAL-SP2	Mini Basic Spare Parts Kit Essential items to maintain and repair your Mini-CALIBER® robot	\$1,575.00	3.00%	\$1,527.75
1	CAL-OP016	Quick Release FLIR Camera FLIR Thermal Imaging Camera for the CALIBER® Robot (MK3/T5/Mini); Mounts to the Quick Release PTZ Mast (zoom not available); Wide Field of View (H49° x V39°) with an effective detection range up to 230m (750ft)	\$7,550.00	3.00%	\$7,323.50
1	CAL-OP002	Firing Circuit AND Duke Pro 24V DC Firing Circuit AND Duke Pro Single Channel Shock Tube Initiator with mounting bracket for Mini-CALIBER® Robot	\$2,260.00	3.00%	\$2,192.20
1	CAL-EXWAR	Extended Warranty - T5 / MK3 CALIBER® Robot Extended Warranty. Add an additional year (3rd Year) to the standard 2 year warranty. (Available for MK3 or T5)	\$5,145.00	3.00%	\$4,990.65
1	10003	Mini Claw Kit - 2ND Generation The 2nd generation claw attachment kit includes specially designed tools to augment the capabilities of the Mini-CALIBER® robot. Kit includes: key holder, PTZ camera extension to reach 9' (3m) high, box cutters, clothes cutter, extension poles, tire deflator, finger extension with porcelain tips, cutting hook, utility shears with ceramic blades, Cutabiner®, multiple effectors and hook & line accessories.	\$4,150.00	3.00%	\$4,025.50

1	CAL-T5	CALIBER® T5 System Includes: • 360° Rotating Claw mounted to a 5 axis Robotic Arm with 5 axes of movement including: turret, shoulder, elbow, wrist, rotate • 1x Colour Claw camera with LED light • 1x Disrupter/Weapon camera with LED light and 2 green lasers • 1x Colour Pan-Tilt-Zoom (PTZ) Camera with 36x Optical Zoom and 360° Continuous Rotation • 1x Front-Drive Color/IR camera • 1x Rear-Drive Color/IR camera • Mounting bracket for 1 recoilless disrupter • 1x Claw-Mounted 24V DC Firing Circuit • 1x 24V DC Firing Circuit on Disrupter Mount • 2x Deck-mounted 24V DC Firing Circuit s • Multi-Function Command & Control Unit (CCU) with 15" LCD Screen • Data/Video RF Wireless Radios • 2x 24V DC Battery Packs (1x onboard; 1x spare) & 1x 24V DC Battery Charger • Rubber tracks and Anti-Flip Bar • 2-way audio • 500' Hard-Wire Tether • 2 year warranty	\$84,520.00	3.00%	\$81,984.40
1	CAL-EXA	T5 - Arm Extension Kit Increases vertical reach up to 105" (267cm) for inspection of overhead compartments on buses, trains, and planes; or for undervehicle retrieval.	\$4,970.00	3.00%	\$4,820.90
1	CAL-HCU-T5	T5 Hand Held Control Unit Controls the weapon/claw arms, Drive control, and lights · Inputs into the Tether Connection · 9' cord · Powered by standard 9V Battery · Uses standard Variable control joystick	\$1,650.00	3.00%	\$1,600.50
1	MAFB-T5	T5 Motorized Anti-Flip Bar Remotely lift anti-flip bar up when not in use to reduce the overall length of the robot and fit into tighter spaces	\$4,675.00	3.00%	\$4,534.75
1	CAL-MPTZ-T5	T5 Motorized, Telescoping PTZ Mast Max height of 60" (152 cm) (note: telescoping mast only; uses PTZ camera from standard robot package.)	\$4,675.00	3.00%	\$4,534.75
1	CAL-SL1	T5 LOCK Power Switch Lock for the CALIBER® T5 Robot	\$185.00	3.00%	\$179.45
1	CAL-SP1	T5 Basic Spare Parts Kit Essential items to maintain and repair your CALIBER® T5 robot	\$2,380.00	3.00%	\$2,308.60
1	CAL-DVU1	Digital COFDM Video Upgrade Upgrade to distortion-free Digital COFDM Video (Available for MK3 and T5). Please note, ICOR is currently offering a 10% discount off the List price for COFDM video.	\$29,020.00	10.00%	\$26,118.00
1	CAL-EXWAR	Extended Warranty - T5 / MK3 CALIBER® Robot Extended Warranty. Add an additional year (3rd Year) to the standard 2 year warranty. (Available for MK3 or T5)	\$5,145.00	3.00%	\$4,990.65
1	CAL-PIP	Quad-Screen PIP Quad-Screen Picture-in-Picture Functionality. Provides images from 4 cameras simultaneously.	\$3,675.00	3.00%	\$3,564.75
1	CAL-PSD	Portable Handheld Screen (Digital) The CALIBER®'s Portable Handheld Screen is ideal for SWAT entry teams that want to see what the robot operator is viewing on the CCU screen. Available for Digital COFDM RF System	\$5,620.00	3.00%	\$5,451.40
1	CAL-VEX-D	RF Extender(Digital) Video RF Range Extender for CALIBER® Robot (MK3 & T5) (for Digital COFDM Video System)	\$2,160.00	3.00%	\$2,095.20
1	ESI-RM2-T5	DUKE PRO - FOR T5 Duke Pro, 2-Channel Shock Tube Initiator with Mount for CALIBER® T5	\$1,550.00	3.00%	\$1,503.50
1	10004	MK3/ T5 Claw Kit - 2ND Generation The 2nd generation claw attachment kit includes specially designed tools to augment the capabilities of the CALIBER® T5 and MK3 robots. Kit includes: key holder, camera extension, box cutters, chemical sampler tube, clothes cutter, extension poles, tire deflator, window breaker, finger extension with porcelain tips, cutting hook, utility shears with ceramic blades, Cutabiner®, multiple effectors and hook & line accessories.	\$4,500.00	3.00%	\$4,365.00

1	2018 Look 8.5'x16' Enclosed Trailer	<u>2018 Look 8.5'x16' Enclosed Trailer</u> 8.5'x16' Vision Cargo Trailer Flat Top One Piece Roof Bull Nose Tandem 7k electric brake axles 235/80R16 Tire & Wheel 32" Beavertail Undercoated 2"x8" tubing, 16" Centers Main Frame 2-5/16" Coupler 5000# Front Wind Jack 96-3/4" Sidewall Height, 16" Centers on Sidewall Painted Floor, Ramp & Extension 3/4" Plywood Floor 2.7 White Vinyl Ceiling w/ Insulated walls and Roof Rear Ramp Door w/ Spring Assist, w/ Wide Aluminum Ramp Door Trim 16" Ramp Extension w/ Bull Nose Extrusion 36"w x 78"h Side Door w/ recessed Step and Cam Bar Roof Vent LED Lights 110V Light Package w/ Shoreline (50amp) Panel Box, 25' 50amp Shoreline Cord Fluorescent Lights w/ Diffuser 110V Wall Switch, (2) 15amp Receptacles 13,500 BTU Roof Air Conditioner w/ Heat Strip	\$10,205.00	0.00%	\$10,205.00
1	2018 Look 6'x12' Enclosed Trailer	<u>2018 Look 6'x12' Enclosed Trailer</u> 6'x12' Vision Cargo Trailer Flat Top One Piece Roof Bull Nose Tandem 3.5k electric brake axles 235/80R16 Tire & Wheel 32" Beavertail Undercoated 2"x8" tubing, 16" Centers Main Frame 2-5/16" Coupler 2000# Top Wind Jack 90-3/4" Sidewall Height, 16" Centers on Sidewall Painted Floor, Ramp & Extension 3/4" Plywood Floor 2.7 White Vinyl Ceiling w/ Insulated walls and Roof Rear Ramp Door w/ Spring Assist, w/ Wide Aluminum Ramp Door Trim 16" Ramp Extension w/ Bull Nose Extrusion 36"w x 78"h Side Door w/ recessed Step and Cam Bar Roof Vent LED Lights 110V Light Package w/ Shoreline (50amp) Panel Box, 25' 50amp Shoreline Cord Fluorescent Lights w/ Diffuser 110V Wall Switch, (2) 15amp Receptacles 13,500 BTU Roof Air Conditioner w/ Heat Strip	\$6,730.00	0.00%	\$6,730.00
1	TRAINING	CALIBER ROBOT ONSITE TRAINING at Customer Location Eight (8) hour Operation, Maintenance, and Troubleshooting Course for one or two robots. Includes travel and accommodations for ICOR Technician. Consists of hands-on instruction for up to ten operators, and a classroom presentation for unlimited participants.	\$1,950.00	3.00%	\$1,891.50
1	S&H	SHIPPING AND HANDLING	\$1,950.00	0.00%	\$1,950.00
<b>SUBTOTAL</b>					<b>\$239,715.95</b>
<b>TOTAL</b>					<b>\$239,715.95</b>

This is a quotation on the goods named, subject to the conditions noted below:

Unless otherwise provided: This quote is in US Dollars; shipping terms are EX WORKS for domestic and international shipments; all prices are exclusive of shipping costs, insurance, custom clearance and any applicable Taxes of any kind; all price quotations are valid for 90 days. Published list prices are subject to change without notice. Due to a policy of continuous product improvement, ICOR reserves the right to change specifications and appearance without notice. Please reference the invoice number on your cheque and remit to ICOR Technology Inc. 935 Ages Drive, Ottawa, Ontario K1G 6L3 Canada. The CALIBER® Robot (including the MK3, T5, Mini, and MK4) contains up to 35% US-source materials and are ITAR export license free and not subject to AECA or EAR regulations.

**Some or all of the quoted items are eligible for purchase through GSA's Cooperative Purchasing Program and 1122 Program for State and Local Law Enforcement. Please consult with your purchasing department to determine the optimal purchasing vehicle and notify your ICOR Sales Representative to make any changes necessary. ICOR's GSA Contract Number is: GS-07F-0430V**

**DISCLAIMER REGARDING DISRUPTER MOUNT CONFIGURATIONS:** ICOR Technology is a robot manufacturer and do not make disrupters. The end-user must consult with the disrupter manufacturer for complete instructions on loading, operation, maintenance and firing procedures. ICOR recommends that the end-user takes disrupter training from the manufacture before firing the weapon off of the robot. USE AT OWN RISK. ANY POTENTIAL DAMAGES TO THE ROBOT AS A RESULT OF USING A DISRUPTER ARE NOT COVERED UNDER WARRANTY. AS PER ICOR 'S LIMITED WARRANTY, WARNING AND LIMITATION OF LIABILITY DOCUMENT, ICOR SHALL BE HELD HARMLESS TO ANY LOSS OR INJURY AS RESULT OF USING DISRUPTERS ON THE ROBOT.

To accept this quotation, sign here and return:

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Signature

Date