



February 5, 2018

RE: Bid 16-060 Bottled Drinking Water

Hi Cheryl,

My company is asking for an 8% increase on just the 5 gallons that we deliver. We can keep the pricing on all other products the same. Overall costs are rising in the water business. We would like for you to consider this, so we can continue our existing business with Fort Bend County.

Thank you so much in advance.

<u>Item</u>	<u>Original Bid Price</u>	<u>Percentage of Increase</u>	<u>New/Proposed Price</u>
6131	\$3.69 per bottle	8%	\$3.99

Thank You,

Chuck Kuznicki
Key Account Manager
Ready Refresh by Nestle
Chuck.kuznicki@waters.nestle.com
713-875-8349

**Fort Bend County Tabulation
Bid 16-060
Term Contract for Bottled Drinking Water**

Term: 1 April 2016 through 31 March 2017

**Awarded in Commissioner's Court 3/22/2016: ReadyRefresh by Nestle,
a division of Nestle Waters North America**

Renewal Term: 1 April 2017 through 31 March 2018

Description	Lawson Number	ReadyRefresh by Nestle South Houston
Cold Water Dispenser rental per month	6134	\$1.69
5 Gallon Drinking Water	6131	\$3.69
4.25 oz Cone Cups, 200 per sleeve	6130	\$2.69
9 oz. Clear Plastic Cups, 50 per sleeve	6129	\$2.29
10 oz. Paper Cups, 50 per sleeve	6133	\$2.49
8 oz Spring Bottled Water, per case of 48 For Commissioner's Court Use Only	11219	\$8.99