

# MIDWEST TAPE

LIBRARIANS & MEDIA SOURCE

PO Box 820 Holland, OH 43528  
1-800-875-2785

October 7, 2016

Fort Bend County Libraries  
1001 Golfview Drive  
Richmond, TX 77469

Midwest Tape is a full-service media distributor, offering a wide variety of solutions to libraries. This letter is to confirm that Midwest Tape's Audiobook and DVD offerings qualifies us as a sole source provider.

Every audiobook from Midwest Tape is repackaged and shipped in our exclusive SoundSafe™ case at no additional charge. The patented SoundSafe™ case is engineered specifically for libraries and provides secure storage and durability to withstand misuse, drop-box crashes, and automated handling systems. Inside the case, sturdy sleeves hold discs securely and provide easy placement and removal of product.

DVDs for Fort Bend are processed to customized specifications with our exclusive Variable Integrated Processing (VIP) programs which integrates digital imaging technology to deliver the highest quality product in the market. In addition, VIP allows the library to forego label costs and it is also a great theft deterrent.

Midwest Tape warrants that no other providers offer the same Audiobook and DVD offerings which achieve the same level of quality and purpose.

If you desire additional information, please contact me at the toll-free number above, or by email [sbascuk@midwesttapes.com](mailto:sbascuk@midwesttapes.com).

Sincerely,



Sue Bascuk  
VP Business Development

RX # 136544



PO Box 820 Holland, OH 43528  
1-800-875-2785

October 7<sup>th</sup>, 2016

RE: Sole Sourcing for Media on Demand service

To whom it may concern:

This letter has been written to confirm that Midwest Tape's co-branded, all in one app, digital library service "hoopla" ("the Service"), its delivery model and offerings, is a sole source product. The service is the only exclusive transaction media on demand software application offered exclusively to and by libraries and is manufactured, sold and distributed exclusively by Midwest Tape, LLC.

"hoopla" digital service is a Midwest Tape proprietary design which provides libraries the only transactional media on demand (TMOD), a true patron-driven acquisition model in which all digital media content (Movies, TV, Audiobooks, Music, eBooks, and Digital Comics) is available under one log-in and to every patron simultaneously.

"hoopla" is currently the sole content provider for TMOD with over 150+ content providers Harper Collins, Open Road, MGM, NBC Universal, Nat Geo, Warner Music, Universal Music, DC Comics and Disney Education to name a few.

Midwest Tape maintains, hosts, and supports the "hoopla" service for libraries. Midwest owns and retains all intellectual property rights in and to "the Service"; the Digital Media Platform, Websites and Applications and all modifications, updates, or improvements made thereto.

Midwest Tape warrants that no other provider offers the same product that achieves the same purpose or function as hoopla does.

If you desire additional information, please contact me at the toll-free number above, or by email [sbascuk@midwesttapes.com](mailto:sbascuk@midwesttapes.com).

Sincerely,

A handwritten signature in black ink, appearing to read "Sue Bascuk", with a stylized flourish at the end.

Sue Bascuk  
VP, Business Development

# CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.  
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

## OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Midwest Tape, LLC  
Holland, OH United States

Certificate Number:  
2016-141072

Date Filed:  
11/29/2016

Date Acknowledged:

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Fort Bend County

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

11002  
Sole Source Books and Media

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Intrinsic Partners, LP	Maumee, OH United States	X	
	JJ Eldred Family Limited Partnership	Swanton, OH United States	X	

5 Check only if there is NO Interested Party. ☐



MARY J JACOBS  
Notary Public  
In and for the State of Ohio  
My Commission Expires  
July 2, 2019

I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.

*Adam Schoesler*

Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

Sworn to and subscribed before me, by the said Adam Schoesler, this the 30th day of November, 2016, to certify which, witness my hand and seal of office.

*Mary J Jacobs*  
Signature of officer administering oath

MARY J JACOBS  
Printed name of officer administering oath

*Executive Asst*  
Title of officer administering oath