

Texas Department of Information Resources

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Vista Com

Vendor ID

1260402599400

URL

[Vendor Website](#)

HUB Type

Non HUB

DIR Contract Number

DIR-SDD-1952

Contract Term End Date

12/20/2015

Contract Exp Date

12/20/2016

Contact Vista Com

Contact

[Russell Young](#)

Phone

(281) 516-9800

Fax

(281) 516-7056

Contact DIR

Contact

[Stephanie Harrison](#)

Phone

(512) 463-3290

Fax

(512) 475-4759

Contract Overview

Vista Com offers technology based recording equipment, software and services through this contract, including: Eventide products, professional services, maintenance and support, training, and other services. Customers can purchase directly through this DIR contract. Contracts may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. Resellers are not available for this contract.

Contract Documents

- [DIR-SDD-1952 Contract PDF \(186.13KB\)](#)
- [DIR-SDD-1952 Appendix A Standard Terms and Conditions PDF \(428.45KB\)](#)
- [DIR-SDD-1952 Appendix B HUB Subcontracting Plan PDF \(604.5KB\)](#)
- [DIR-SDD-1952 Appendix C Pricing Index PDF \(27.12KB\)](#)
- [DIR-SDD-1952 RFO DIR-SDD-TMP-183 ZIP ZIP \(1.89MB\)](#)
- [DIR-SDD-1952 Amendment 1 PDF \(225.21KB\)](#)



Houston, TX

9772 Whithorn Drive

Houston, Texas 77095

P: (800) 708-6423

www.vistacomtx.com

Remit, Sales and Support

Oklahoma City, OK

4200 Perimeter Center Drive, Suite 140

Oklahoma City, OK 73112

P: (800) 708-6423

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Sales and Support

We have prepared a quote for you

Eventide Voice Recorder Proposal Discounted

Quote # HOU001517

Version 1

Fort Bend County Sheriffs Office



Oklahoma City, OK
5300 Perimeter Center Drive, Suite 140
Oklahoma City, OK 73112
P: (800) 708-6423
www.vistacomtx.com

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Houston, TX
9772 Whithorn Drive
Houston, Texas 77095
P: (800) 708-6423
www.vistacomtx.com

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Thursday, October 08, 2015

Fort Bend County Sheriffs Office
Andy Patti
1410 Williams Way
Richmond, TX 77469
andy.patti@fortbendcountytexas.gov

Dear Andy,

Thank you for allowing Vista Com to prepare a quotation for a new recording solution. Vista Com is proposing replacing the Verint voice recorders due to the age and technology. The proposal reflects our DIR state contract pricing. We are proposing an Eventide Nexlog 740 recorder solution to record the following:

The Telephony & API Recorder will be a Nexlog 740 equipped with a 24 analog card to record the 911 positions, (32) Avaya IP phones, ANI/ALI capture and Quality for 60 agents, Motorola API, (32) radio talkgroups as IP, (24) Avaya phones.

The Screen & Back Up Recorder will be a Nexlog 740 equipped with 24 channel card for the 911 CAMA trunks and analog radios, screen capture for 25 PCs, (24) Avaya IP phones.

Vista Com has a 21 year history of providing public safety recording solutions throughout the region. We partner with the best OEM's in the industry to delivery the latest technology to you and we back the solution with local support and factory engineering.

Within this quotation you will find three key areas that describe the solution.

- Telephony & API Recorder
- Screen & Back Up Recorder
- Services

The link details all areas of your quotation that we have designed for you. This quotation is based upon given facts and knowledge of your requirements passed to us by you and your organization. As such if we determine that the environment is different than what we have designed we will promptly edit the proposal for your presentation.

If you approve of this quotation please indicate so within the link. By accepting this quotation you represent your authorization of your entity and legally bind your agency to the terms of this sales contract.

Kind Regards,

Robin Clevenger

Robin Clevenger
Regional Sales Manager
Vista Com

Eventide Voice Recorder Proposal Discounted



Robin Clevenger

Prepared by:

Vista Com
 Robin Clevenger
 281-516-9800 ext 201
 Fax (281) 518-7056
 robin@vistacomtx.com

Prepared for:

Fort Bend County Sheriffs Office
 1410 Williams Way
 Richmond, TX 77469
 Andy Patti
 andy.patti@fortbendcountytexas.gov
 (281) 341-4700

Quote Information:

Quote #: HOU001517
 Version: 1
 Delivery Date: 10/08/2015
 Expiration Date: 11/07/2015

Part Number	Telephony & API Recorder	Qty	List Price (Each)	List Price (Extended)	Discounted Price (Each)	Discounted Price (Extended)
<p>Vista Com is proposing replacing the Verint voice recorders due to age and technology. The proposal reflects our DIR state contract pricing under contract (DIR-SDD-1952). We are proposing an Eventide Nexlog 740 recorder solution to record the following: 24 analog card to record the 911 positions, (32) Avaya IP phones, ANI/ALI capture and Quality for 60 agents, Motorola API, (32) radio talkgroups as IP.</p>						
Hardware						
NexLog 740	NexLog 740 base system NexLog 740 base system: 3U rack-mount chassis, Two Mirrored 1TB hard drives, RAID-1 with 167,000 hours of storage Intel Core2 Quad CPU, Dual NIC, Dual hot-swap 120/240 VAC power supplies, one DVD-RAM drive, embedded Linux, NexLog base software, Web-based configuration manager, 1 yr hardware warranty, 1 yr software maint.	1	\$7,995.00	\$7,995.00	\$6,976.00	\$6,976.00
Multi Channel KVM	Multi-Channel KVM Use existing Multi-Channel KVM for rack mounted recording solution	1	\$2,000.00	\$2,000.00	\$0.00	\$0.00
105311	Upgrade to 2 x 1 TB Hot Swap h/w-RAID1= 1 TB Upgrade to 2 x 1 TB Hot Swap h/w-RAID1= 1 TB Storage	1	\$1,600.00	\$1,600.00	\$1,396.00	\$1,396.00
324430	Rack Mount slides - 4 post, 3U (for NexLog 740) Rack Mount slides - 4 post, 3U (for NexLog 740)	1	\$360.00	\$360.00	\$314.00	\$314.00



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324469	Single-port 100/GB PCI Network Card Single-port 100/GB PCI Network Card	1	\$188.00	\$188.00	\$164.00	\$164.00
105284-024	24-Channel Analog Card, 24 Channel Licenses 24-Channel Analog Card, 24 Channel Licenses for recording 911 Positions	1	\$6,300.00	\$6,300.00	\$5,497.00	\$5,497.00
108121	24 port contact closure 24 port contact closure	1	\$795.00	\$795.00	\$694.00	\$694.00
1173-000	P25 Phase-1 4-Concurrent Replay Decoder P25 Phase-1 4-Concurrent Replay Decoder	1	\$10,000.00	\$10,000.00	\$8,725.00	\$8,725.00
NAS Small Footprint	4 TB Network Attached Storage Use existing 4 TB Network Attached Storage Rackmountable will cover under warranty	1	\$2,100.00	\$2,100.00	\$0.00	\$0.00
Software						
271083	Media Works Plus Licenses Media Works Plus (Web) Concurrent Access for a total of 32 Users for dispatch supervisors to search, playback, etc and dispatchers to use instant recall	4	\$995.00	\$3,980.00	\$868.00	\$3,472.00
271052	Internal IP Recorder w/ 8 G.711 Channel Licenses Internal IP Recorder w/ 8 G.711 Channel Licenses for recording the Avaya phones	1	\$3,850.00	\$3,850.00	\$3,359.00	\$3,359.00
271035	Add-on license pack (internal IP recording engine) Add-on license pack (internal IP recording engine) with 8 Channel Licenses for G.711 RTP/RoIP/NG911	3	\$1,750.00	\$5,250.00	\$1,527.00	\$4,581.00
209029	NENA ANI/ALI CAD Spill Integration of SMDR NENA ANI/ALI CAD Spill Integration of SMDR	1	\$3,495.00	\$3,495.00	\$3,049.00	\$3,049.00
271077	Call Evaluation base-level software (20 Agents) Call Evaluation base-level software (20 Agents, 2 Evaluators)	1	\$2,500.00	\$2,500.00	\$2,181.00	\$2,181.00



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271082	Call Evaluation base-level software (add 20 Agents) Call Evaluation base-level software (add 20 Agents, 2 Evaluators)	2	\$1,990.00	\$3,980.00	\$1,736.00	\$3,472.00
271141	Mandatory License Fee - Initial/One AIS Mandatory License fee for MCC7500 SDK for the First AIS, non discountable	1	\$49,995.00	\$49,995.00	\$49,995.00	\$49,995.00
209220	Integration to Astro 25 system - Single AIS Integration to ASTRO 25 system - Initial ASTRO version - SINGLE AIS	1	\$8,995.00	\$8,995.00	\$7,848.00	\$7,848.00
271035	Add-on license pack (internal IP recording engine) Licenses to record 32 radio IP talkgroups	4	\$1,750.00	\$7,000.00	\$1,527.00	\$6,108.00
271113	NexLog Access Bridge License NexLog Access Bridge License (Customer is able to log into multiple base recorders with a single recorder software appearance)	1	\$3,495.00	\$3,495.00	\$0.00	\$0.00
271098	Geographic Search/View (Requires Lat/Lon, MW Plus) Geographic Search/View (Requires Lat/Lon, MW Plus, Google Maps)	1	\$995.00	\$995.00	\$868.00	\$868.00
Subtotals:				\$124,873.00		\$108,699.00

Part Number	Screen & Back Up Recorder	Qty	List Price (Each)	List Price (Extended)	Discounted Price (Each)	Discounted Price (Extended)
The Screen & Back Up Recorder will be a Nexlog 740 equipped with 24 channel card for the 911 CAMA trunks and analog radios, screen capture for 25 PCs, (24) Avaya IP phones.						
Hardware						



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105284-024	24-Channel Analog Card, 24 Channel Licenses 24-Channel Analog Card, 24 Channel Licenses for recording 911 CAMA trunks and analog radios	1	\$6,300.00	\$6,300.00	\$5,497.00	\$5,497.00
105311	Upgrade to 2 x 1 TB Hot Swap h/w-RAID1= 1 TB Upgrade to 2 x 1 TB Hot Swap h/w-RAID1= 1 TB Storage	1	\$1,600.00	\$1,600.00	\$0.00	\$0.00
324430	Rack Mount slides - 4 post, 3U (for NexLog 740) Rack Mount slides - 4 post, 3U (for NexLog 740)	1	\$360.00	\$360.00	\$0.00	\$0.00
324469	Single-port 100/GB PCI Network Card Single-port 100/GB PCI Network Card	1	\$188.00	\$188.00	\$164.00	\$164.00
Software						
271052	Internal IP Recorder w/ 8 G.711 Channel Licenses Internal IP Recorder w/ 8 G.711 Channel Licenses for Avaya phones	1	\$3,850.00	\$3,850.00	\$3,359.00	\$3,359.00
271035	Add-on license pack (internal IP recording engine) Add-on license pack (internal IP recording engine) with 8 Channel Licenses for G.711 RTP/RoIP/NG911 for recording Avaya phones	3	\$1,750.00	\$5,250.00	\$1,527.00	\$4,581.00
271073	Screen Recording System License w/ 20 PC Licenses Screen Recording System License w/ 20 PC Licenses	1	\$4,000.00	\$4,000.00	\$3,490.00	\$3,490.00



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271076	Screen Recording Expansion License For 5 PC's Screen Recording Expansion License For 5 PC's	1	\$500.00	\$500.00	\$436.00	\$436.00
271083	Media Works Plus Licenses Media Works Plus (Web) Concurrent Access for 8 Users	4	\$995.00	\$3,980.00	\$0.00	\$0.00
Subtotals:				\$34,023.00		\$24,503.00

Part Number	Services	Qty	List Price (Each)	List Price (Extended)	Discounted Price (Each)	Discounted Price (Extended)
Prof. Services - Install	Professional Service Installation Professional Service Installation Of Recording Solution. Includes project management, site preinstall guidance, racking, cabling, testing, administrative training and support.	1	\$4,000.00	\$4,000.00	\$3,600.00	\$3,600.00
Prof. Serv Training Site	Professional Services On Site Training Professional Services Training for recording solution including software use, administrative training, materials, and online support program for up to 10 individuals.	1	\$1,736.00	\$1,736.00	\$1,562.00	\$1,562.00
Prof. Services Maintenance	Annual 24x7 Maintenance Contract Annual 24x7 Maintenance Coverage For Your Solution for the following years below: 2nd year of ownership = \$22,747/yr 3rd year of ownership = \$24,168/yr 4th year of ownership = \$25,590/yr 5th year of ownership = \$27,012/yr	1*	\$0.00	\$0.00	\$0.00	\$0.00
Subtotals:				\$5,736.00		\$5,162.00

Quote Summary	Amount
Telephony & API Recorder	\$108,699.00
Screen & Back Up Recorder	\$24,503.00
Services	\$5,162.00
Total	\$138,364.00



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Payment Terms	No. of Payments		Amount
Net 30	0	None	\$138,364.00

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Signature _____

Date _____