

Danita R. Canty
Fort Bend County
301 Jackson Street, Suite 201
Richmond, TX 77469

September 22, 2014

Subject: Trafficware Group, Inc. as the sole source supplier of Trafficware Group, Inc. equipment in the state of Texas

Dear Danita:

Trafficware Group, Inc. provides traffic control equipment to agencies throughout the country. This letter is to act as an official document concerning the sole source nature of Trafficware's equipment. All Trafficware equipment is manufactured and marketed exclusively by Trafficware Group, Inc. for traffic system applications, and is only available through Trafficware Group, Inc. in the state of Texas.

Sincerely,

A handwritten signature in purple ink that reads "Lance Shannon". The signature is fluid and cursive, with a long horizontal stroke extending from the end of the name.

Lance Shannon
Sales Engineer
Trafficware Group, Inc.