

Krejci, Cheryl

From: Kaminski, Debbie
Sent: Wednesday, September 03, 2014 10:57 AM
To: Krejci, Cheryl
Subject: Fwd: Dell Price Increase

Sent from my Verizon Wireless 4G LTE smartphone

----- Original message -----

From: jneal02159@aol.com
Date: 09/03/2014 10:21 AM (GMT-06:00)
To: "Kaminski, Debbie"
Subject: Re: Dell Price Increase

The Tree House, Inc.
PO Box 413
Norwood, MA 02062
Ph: (800) 223-8733
Fx: (617)527-0195

-----Original Message-----

From: Kaminski, Debbie <Debbie.Kaminski@fortbendcountytx.gov>
To: jneal02159 <jneal02159@aol.com>
Cc: Krejci, Cheryl <Cheryl.Krejci@fortbendcountytx.gov>
Sent: Wed, Sep 3, 2014 10:02 am
Subject: RE: Dell Price Increase

The letter has to have percentage per item.

Sent from my Verizon Wireless 4G LTE smartphone

----- Original message -----

From: jneal02159@aol.com
Date: 09/03/2014 9:00 AM (GMT-06:00)
To: "Kaminski, Debbie"
Subject: Dell Price Increase

Good Morning;

The Distributor from whom I was buying Dell Toner is no longer dealing with Dell.

I did find another Supplier, however their prices are higher on 5 items currently under Contract.

I am requesting a price increase allowance as follows;

Former Price	Requested Price
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Dell FM064	78.80	90.00	apprx 14.5% increase
FM065	107.00	113.90	apprx 12.3% increase
FM066	107.00	113.90	apprx 12.3% increase
FM067	107.00	113.90	apprx 12.3% increase
PF030	128.40	140.88	apprx 9.2% increase

Thank you for your consideration;

Jonathan Neal
Vice President

The Tree House, Inc.
PO Box 413
Norwood, MA 02062
Ph: (800) 223-8733
Fx: (617)527-0195

Fort Bend County Tabulation**Bid 14-011****Toner and Ink Cartridges****Term: 1 October 2013 through 30 September 2014****Awarded 9/24/13: Low bidder per section*****Amended 6/24/14**

Company	Section 1 Brother	Section 2 Canon	Section 3 Dell	Section 4 Epson	Section 5 Hewlett Packard	Section 6 Konica	Section 7 Lexmark	Section 8 Panasonic	Section 9 Ricoh	Section 10 Sharp
ASE Direct, Inc. Brentwood TN	Disq: Did not bid all items	\$409.27	\$4,876.99	Disq: Did not bid all items	Disq: Did not bid all items	\$261.00	\$657.89	\$30.16	\$267.97	\$78.24
Academic Supplier Chula Vista CA	\$942.15	\$384.92	\$4,732.63	\$254.89	\$21,933.51	\$295.00	\$603.91	\$29.00	\$253.00	\$84.00
Americana Business Consultants Houston	Disq: Did not total section	\$651.15	\$5,562.20	\$479.30	Disq: Did not total section	\$379.80	\$749.90	\$49.95	\$309.75	\$139.95
Double M Laser Products Houston	\$1,137.00	\$415.50	\$5,106.00	\$302.50	\$25,939.00	\$305.00	\$665.00	\$50.00	\$268.00	\$108.50
CVR Computer Supplies Cherry Hill NJ	No Bid	No Bid	No Bid	No Bid	*Cancelled	No Bid	No Bid	No Bid	No Bid	No Bid
City Toner, LLC Miami FL	\$986.14	\$415.80	\$4,403.32	\$285.38	Disq: Did not bid all items	\$260.89	\$608.80	\$25.12	\$250.32	\$123.66
Computer Networking East Brunswick NJ	\$867.26	\$393.74	\$4,663.91	Disq: Did not bid all items	Disq: Did not bid all items	\$277.13	\$615.49	\$26.04	\$255.46	\$77.77

Company	Section 1 Brother	Section 2 Canon	Section 3 Dell	Section 4 Epson	Section 5 Hewlett Packard	Section 6 Konica	Section 7 Lexmark	Section 8 Panasonic	Section 9 Ricoh	Section 10 Sharp
Laserlink International	\$821.00	\$357.90	\$4,032.00	\$288.00	*21,764.25	\$125.00	\$488.00	\$24.00	\$260.00	\$79.00
Office Depot Houston	\$1,177.56	\$483.26	Disq: Did not bid all	\$297.03	\$27,749.46	\$394.48	\$693.56	\$31.70	\$295.27	\$120.99
Southern Computer Warehouse, Inc. Marietta GA	Disq: Did not bid all items	\$400.48	Disq: Did not bid all items	Disq: Did not bid all items	Disq: Did not bid all items	\$252.08	\$610.54	No Bid	\$228.46	\$95.66
The Tree House, Inc. Newton Center MA	\$896.33	\$385.80	\$4,005.25	\$263.10	Disq: Did not bid all	\$285.20	\$508.00	\$28.70	\$172.00	\$124.00
WM Corp. Centennial CO	\$898.45	\$382.99	\$4,767.57	\$270.42	\$22,396.88	\$250.58	\$607.27	\$27.32	\$247.24	\$134.06