Fort Bend County Tabulation BID 15-012

Term Contract for Purchase of Trade Books

Term: 1 October 2014 through 30 September 2015

Recommendation: Baker & Taylor, Inc.

Lawson Number:

Detailed Pricing and Information	Baker & Taylor	Brodart	Ingram Library
	Charlotte NC	Williamsport PA	La Vergne TN
Cost to use the Database for unlimited users IDs	\$0.00	\$0.00	\$300.00 per year
Number of Free Journals with full text reviews	19	10	All available to Ingram
Cost per additional Journal with full text reviews	\$0.00	\$0.00	\$0.00
Processing Cost: to include property stamp,	\$1.50	\$2.10	\$1.89/\$2.19
plastic book jacket cover, security tag, barcode,			
circulation label, branch label and spine label			
Cataloging for one title to full shelf ready status	\$3.70 includes all	\$2.95/title \$2.25/book	\$1.89-\$2.19 w/RFID
	cataloging, processing,	linking & processing	tags
	and project management/	w/RFID tags	
	\$1.50 using current Polaris		
	System		
Restocking or Return fees	\$0.00	\$0.00	\$0.00
Continuations: Across-the-board discount or title-	0-47.1% title-by-title	FBC must select one of the	16% = across the board
by-title discount		discount structures offered	0-47.3% = title-by-title
Inventory	930,000 = # titles	100,000 = # titles	13,300,000+= # titles
	15,500,000 = # volumes	600,000 = # volumes	20,000,000+ = # volumes
Discounts: Adult Trade Hardcover	47.1%	46.5%	47.3%
Discounts: Juvenile Trade Hardcover	47.1%	46.5%	47.3%
Discounts: Juvenile Library Reinforced Bindings	23.0%	23.0%	23.0%
Discounts: Adult Trade/Quality Paperback	41.2%	40.0%	43.0%

Detailed Pricing and Information	Baker & Taylor	Brodart	Ingram Library
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Discounts: Juvenile Trade/Quality Paperback	41.2%	40.0%	43.0%
Discounts: Mass Market Paperback	41.2%	40.0%	43.0%
Discounts: Non-trade hardcover	10.0%	12.0%	12.0%
Discounts: Non-trade paperback	10.0%	12.0%	12.0%
Continuations	Same as firm order	0%-46.5% title-by-title	Same as firm order
Comments	Full integration with	Title on which Brodart	Automated cataloging and
	County's current Polaris	receives minimal or no	processing
	System.	discount and/or publisher	
		requires prepayment may be	
		discounted at the non-trade	
		discount or invoiced at	
		publisher's list price plus a	
		service charge of \$2.00	